

# WO KEE HONG (HOLDINGS) LIMITED

10/F, BLOCK A, WO KEE HONG BLDG., 585-609 CASTLE PEAK ROAD, KWAI CHUNG, N.T., HONG KONG. TELEPHONE: (852) 2869 1190 FACSIMILE: (852) 2521 7198 E-mail: cosec@wokeehong.com.hk

17 May 2005

Securities and Exchange Commission Office of International Corporate Finance Division of Corporate Finance 450 Fifth Street, N.W. Washington, D.C.20549 United States of America

Attn.: Mr. Frank Zarb, Esq.

Dear Sirs,

Re: Wo Kee Hong (Holdings) Limited Rule 12g3-2(b) Exemption

File No.82-3990

**BESTAVAILABLE COPY** 



JUC 5/24

Pursuant to Rule 12g3-2(b)(1)(iii), and on behalf of Wo Kee Hong (Holdings) Limited (the "Company"), enclosed are the documents described on Annex A hereto for your attention.

These documents supplement the information previously provided with respect to the Company's request for exemption under Rule 12g3-2(b), which was established on 23<sup>rd</sup> February 1995.

This information is being furnished with the understanding that such information and documents will not be deemed "filed" with the SEC or otherwise subject to the liabilities of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), and that neither this letter nor the furnishing of such documents and information shall constitute an admission for any purpose that the Company is subject to the Exchange Act.

Please do not hesitate to contact the undersigned at (852) 2514 4880 in Hong Kong if you have any auestions.

Please acknowledge receipt of this letter and the enclosed materials by date-stamping the enclosed receipt copy of this letter and please return it to Mr Daniel L.Goelzer, Baker & McKenzie, 815 Connecticut Avenue, N.W., Washington D.C.20006-4078, U.S.A.

Thank you for your attention.

Yours faithfully,

For and on behalf of Wo Kee Hong (Holdings) Limited

Phyllis Ng Company Secretary

# Attachment to Annex A

File No. 82-3990

- Item no. 2 Annual Report 2004
  - 2004 Final Results Announcements published in The Standard (English Version) and Hong Kong Economic Times (Chinese Version) on 26 April 2005
- Item no. 3 2004 Interim Report
  - 2004 Interim Results Announcements published in The Standard (English Version) and Hong Kong Economic Times (Chinese Version) on 22 September 2004
- Item nos. Announcement on Discloseable Transaction Disposal of Investment and Property
   7 & 8 Holding Companies in The Standard (English Version) and Hong Kong Economic
   Times (Chinese Version) on 8 September 2004
  - Announcement on Discloseable Transaction Disposal of Land in the People's Republic of China in The Standard (English Version) and Hong Kong Economic Times (Chinese Version) on 13 October 2004
  - Announcement on Update on Disposal of Land in the People's Republic of China in The Standard (English Version) and Hong Kong Economic Times (Chinese Version) on 5 January 2005
  - Announcement in The Standard (English Version) and Hong Kong Economic Times (Chinese Version) on 21 February 2005
  - Announcement on Major Transaction Proposed Settlement of amount due under Loan Agreement dated 28 June 2002 in The Standard (English Version) and Hong Kong Economic Times (Chinese Version) on 25 February 2005
- Item no. 9 Notice of Board dated 21 September 2004
  - Notice of Board dated 21 April 2005
- Item no. 12 Circular for Discloseable Transaction "Disposal of Investment and Property Holding Companies" dated 28 September 2004
  - Circular for Discloseable Transaction "Disposal of Land in the People's Republic of China" dated 2 November 2004
  - Circular for Major Transaction "Proposed Settlement of amount due under Loan Agreement dated 28 June 2002" dated 18 March 2005
  - Circular for Proposed Directors for re-election, General Mandate to Repurchase Securities and General Mandate to issue New Shares and Proposed Amendments to the Bye-Laws dated 29 April 2005
  - Form of Proxy for use at the Annual General Meeting to be held on 15 June 2005 (or at any adjournment thereof)
- Item no. 14 Notice of Annual General Meeting dated 29 April 2005
- Item no. 26 Director's/Chief Executive's Notice (Form 3A) dated 6 May 2005 (CML)
- Item no. 27 Board Minutes dated 31 December 2004

File No. 82-3990

Annex A to Letter to the SEC dated

17 May, 2005 of
Wo Kee Hong (Holdings) Limited

The documents checked below are being furnished to the SEC to supplement information provided with respect to the Company's request for exemption under Rule 12g3-2, which exemption was established on February 23, 1995:

# DESCRIPTION OF DOCUMENT

CHECK IF ENCLOSED

1. Title: Memorandum and Articles of Association

Date: Upon incorporation

Entity requiring item:

Hong Kong Companies Registry ("the Companies Registry") under the Companies Ordinance of Hong Kong (the "Companies Ordinance").

N/A

2. Title: Annual Report

Date: Within four months of the end of the fiscal year and not less than

21 days before Annual General Meeting

Entity requiring item:

The Stock Exchange of Hong Kong Limited ("HKSE") pursuant to Exchange Listing Agreement.

See attached

3. Title: Half Yearly Report and Preliminary Announcement

Date: Within three months of the end of half year period

Entity requiring item:

HKSE pursuant to Exchange Listing Agreement.

See attached

4.	Title:		Notification of Changes in Officers (Directors, Secretaries and Auditors)							
	Date:	Imme	nmediately upon change							
	Entity	requir	ing item:							
		(a)	Companies Registry pursuant to the Companies Ordinance; and							
		(b)	HKSE pursuant to Exchange Listing Agreement.	N/A						
5.	Title:		Notification of Changes in Registered Office or Principal Place of Business							
	Date:	Imme	mmediately upon change							
	Entity	requiri	equiring item:							
		(a)	Companies Registry pursuant to the Companies Ordinance; and							
		(b)	HKSE pursuant to Exchange Listing Agreement.	N/A						
6.	Title:	Notif	ication of Changes in Rights attaching to Securities							
	Date:	Imme	Immediately upon change							
	Entity	requiri	ing item:							
		(a)	Companies Registry pursuant to the Companies Ordinance; and							
		(b)	HKSE pursuant to Exchange Listing Agreement.	N/A						

7.	Title:	Notification of Material Events to Keep Market Fully Informed	
	Date:	As soon as reasonably practicable (as a practical measure, immediately)	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	See attached
8.	Title:	Notification of "Notifiable Transactions"	
	Date:	As soon as possible after terms of transaction have been agreed (as a practical measure, immediately)	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	See attached
9.	Title:	Notification of Meetings of Board of Directors at which:	
		(i) a dividend is declared; or	
		<ul><li>(ii) a recommendation to do so is made; or</li><li>(iii) any announcement relating to profits or losses is to be approved for publication</li></ul>	
	Date:	At least three business days prior to meeting	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	See attached
10.	Title:	Notification of Reasons for Allotment of Shares	
	Date:	Not later than morning of next business day after allotment letters or documents of title are dispatched	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	N/A

11.	Title:	Notification of Repurchases of Company's Shares	
	Date:	As soon as possible (but no later than 9:30 a.m. on business day following repurchase)	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	N/A
12.	Title:	All Circulars Sent to Shareholders	
	Date:	Simultaneously with dispatch to Shareholders	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	See attached
13.	Title:	Notification of Winding Up Proceedings (or Similar Actions)	
	Date:	Immediately matter becomes known	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	N/A
14.	Title:	Notification of Annual General Meetings	
	Date:	Within 14 or 21 days of meeting	
	Entity	requiring item:	
		HKSE pursuant to Exchange Listing Agreement.	See attached

15.	Title:		cation of When Shares Held by Public Fall Below ibed Percentage (25%)							
	Date:	Imme	diately Company becomes aware							
	Entity	·								
•		N/A								
16.	Title:	Filing of Annual Return								
	Date:	42 day	ys after annual general meeting							
	Entity	requiri	ng item:							
		Comp	anies Registry pursuant to the Companies Ordinance.	N/A						
				•						
17.	Title:	Prospe	ectus							
	Date:	As req	quired	•						
	Entity	requiri								
		(a)	Companies Registry pursuant to the Companies Ordinance; and							
		(b)	HKSE pursuant to Exchange Listing Agreement.	N/A						
18.	Title:	cation of All Special Resolutions Passed (i.e., resolutions mbers requiring approval of 75% of votes cast at a general ng)								
	Date:	Within	n 14 days of meeting							
	Entity	requiri	ng item:							
		Companies Registry pursuant to the Companies Ordinance.  N/A								

19. Title:		Notification of Board Approvals for:							
		(i)	decision to make or recommend declaration of distribution to security holders;						
		(ii)	decision not to make or recommend declaration of distribution to security holders which would otherwise have been expected;						
		(iii)	preliminary announcements of profits or losses;						
		(iv)	proposed changes to capital structure, including redemption of securities; and						
		(v)	changes to general character of nature of business						
	Date:								
	Entity	requiring item:							
		HK	SE pursuant to Exchange Listing Agreement.	N/A					
20.	Title:		ification of Issue of Securities under Authority of General ndate (i.e., Placements)						
	Date:	Nex	t business day						
	Entity	requ	iring item:						
		HK	SE pursuant to Exchange Listing Agreement.	N/A					
21.	Title:	Indi	vidual substantial shareholder notices						
	Date:	Thr	ee calendar days after reportable change in ownership						
	Entity	requ	iring item:						
		HK	SE pursuant to the Securities and Futures Ordinance.	N/A					

. – .. - - -

22. Title: Corporate substantial shareholder notices					
	Date:	Three calendar days after reportable change in ownership	•		
	Entity	requiring item:			
		HKSE pursuant to the Securities and Futures Ordinance.	N/A		
23.	Title:	Return of Allotment			
	Date:	Eight weeks after allotment			
	Entity	requiring item:			
		Companies Registry pursuant to the Companies Ordinance.	N/A		
24.	Title:	Notice of Dissolution			
	Date:	Minimum of one month prior to publication in Hong Kong Gazette			
	Entity	requiring item:			
		Companies Registry pursuant to the Companies Ordinance.	N/A		
25.	Title:	Notification of all changes regarding the Memorandum and Articles of Association, the Company name, person authorized to accept service, or charges over Hong Kong properties.			
	Date:	Immediately upon change			
	Entity	requiring item:			
		Companies Registry pursuant to the Companies Ordinance.	N/A		

26. Other:

Title: Director's / Chief Executive's Notices

Date: Three calendar days after reportable change in ownership

Entity requiring item:

HKSE pursuant to the Securities and Futures Ordinance.

See attached

27. Other:

Title: Expiry of Share Options

See attached

# WO KEE HONG (HOLDINGS) LIMITED

(Incorporated in Bermuda with limited liability)
(Stock Code: 720)

# 2004 FINAL RESULTS

WO KEE HONG (HOLDINGS) LIMITED is a holding company with major subsidiaries engaged in the import, marketing, distribution and after-soles service of high quality, brand-earner products serving masoners in the Asian region and, in particular, the markets of manifelander People's Republic of China ("PRC"), Hong Koong, Maeau, Singapore and Malaysia. The products include principally six-conditioning; domestic appliances; audio-visual electrical items including cut audio; motor vehicles and accessories; and other electronic products.

GROUP FINANCIAL HIGHLIGHTS	2004 HKSm (audited)	2003 HK\$m (sudited)
Results Turnover Profit/(Loss) from operations Profit/(Loss) attributable to shareholders	618.6 2.1 1.7	553.2 (49.4) (84.8)
Balance Sheet Shareholders' fund Not current assets	263.3 28.1	261.9 51.1
Nrt Debt and Gearing Excluding long-term loan advanced from a supplier % to sharbolders' funds Total debt % to sharbolders' funds	18.2 6.9% 148.5 56.4%	73.9 28.2% 204.0 77.9%
Net assets per share	11.9 cents	11.8 cents

RESULTS The Directors of Wo Kee Hong (Holdings) Limited (the "Company") announce that the audited consolidated results of the Company and its subsidiaries (together the "Group") for the year ended December 31, 2004 were as follows:

	Notes	2004 HK\$'000	2003 HK \$ '000
Tornover Cost of sales	2 & 3	618.618 (487,512)	553,232 (432,584)
Gross profit Other operating income investment income Distribution costs Schmitter income Distribution costs Administrative expenses Loss on disposal of investment properties Loss on disposal of properties held for sale Not definion in regulations of investment properties Reverse of write-down/(Write-down) of properties held for sale to nor realizable value		131,106 6,788 (55,850) (80,548) (1,594)	120,648 13,382 593 (58,437) (96,903) (8,526) (1,223)
Profit/(Loss) from operations Finance costs Not been in lisposal or liquidation of rubsidiaries Restructuring costs Share of results of associates	4 5	2,109 (7,902) (1,745) (1,320) (19,743)	(49,377) (10,309) (726) (22,220)
Loss before (ax Income (ax credit/(expense)	7	(28,601) 29,502	(82,632) (2,699)
Profit(Loss) after tax Minority interests		901 B21	(85,331) 579
Profit/(Loss) attributable to shareholders		1,722	(84,752)
Earnings/(Loss) per share - Basic	8	0.08 cents	(6.35) cents

1. Potratial impact arising from the recently issued accounting standards

The Horg Kang Institute of Cettified Public Accordants has issued a number of new and servined Hong Kong Financial Reporting Standards and Hong Kong Accounting Standards Turner HKTRS) which are effective for accounting proids beginning on a the January 1, 2004. The Group has the new HKTRS in the financial Statements for the versi record Peterber 21, 2004. The Group has streetly

commenced an assessment of the impact of these new HKFRSs but is not yet in a pos- significant impact on its results of operations and financial position.		
Tarmover		
	2004	2003
	HKS'004	HK\$ '000
Sales of goods to customers, less returns and discounts	57e,232	513,102
Maintenance service income	42,384	40,130
•	618,618	553,232

Business and grographical segments

Business sead grographical segments

Business segments

For management purposes, the Group is currently organised (no five operating divisions air-conditioning products, audio-sistant and other electrical products, cars and car accessories, direct marketing and property investment. These divisions are the basis on which the Group reports sits primary 
Frincipal activities are as follows:

Audio-visual sea other electrical products

Distribution and installation of 810-conditioning products

Audio-visual sea other electrical products

Distribution of audio-visual requirement, including as sudio, and home appliances

Trading of cases and related accessories with province of case relating services.

Distribution and insullation of sit-conditioning products
Distribution of subin-visual requirement, including cas suctio, and forms appliances
Trading of cass and related scenarios and provision of car repairing services
Restalling of consumer sciencturing reviews and home appliances
Restall of firm-estiment properties and properties held for sale

2004								
	Air- readificating products HRS 2000	Audio-vipusi and other electrical products HAI 1008	Cars and car accessories HES'000	Direct marketing HKS 1000	Property investment HRS'000	Others HXS'000	Eliminations	Consolidated H#3'000
Turnovey								
External sales	122,449	137,543	314,590	44,036	-	-		618,518
inter-segment sales	1,096	5,615		107		-	(6,318	)
Total turnover	123,545	143,158	314,590	44,143	_		(6,818	618,618
Inter-segment sales are char	god at prevailing	market rates.						
Result								
Segment result	3,931	(490	10,338	(6,632)	(1,006)		692	6,833
Unallocated corporate exper	sies .							(4,724)
Profit from operations Finance costs Net loss on disposal								2,109 (7,902)
of subsidiaries Restructuring costs	-	-	~	-	(1,745)	-	-	(2.745) (1.320)
Share of results of associate		.(17,483	(2,260)		_	_	-	(19,743)
	-	((1),440	, (1,100)					
Loss before tax Income tax credit								(28,601) 29,502
Profit after tax Minority interests								501 621
•								
Profit attributable to sharely	olders							1,722

DINGS) L th limited liability) 120)	11/11 1	ED				 22 28	2837 23	
ESULTS						군유	ी हा	
2003						200		
	Air- conditioning products HX\$ 7000	and other electrical products HKJ 000	Cars and tax accessories HK\$ 000	Direct marketing HKI 000	Property investment HXII 000	Orbers HX1 200	Eliminations Cornelidate  #KF 000 PACE 100	
Turnoves External sales Inter-segment sales	137,102 2,115	121,904 12,146	226,195	58,031 291	:		(14,462)	2
Total turnover	139,217	134,050	226,195	68,232			(14,462) 553,23	2
inter-segment sales are charg	ged as prevailing s	merket rates.	_					
Result Segment result	(252)	617	(14,514)	(8,395)	(19,008)		(43) (41,59	6)
Unaffocated investment inco Unaffocated corporate exper							(8,37	
Loss from operations Finance costs Net loss on disposal or							(49,37 (10,30	
liquidation of subsidiaries Share of sesults of associate		(22,120)	:		(524)	(202 )	- (72 - (22,22	
Loss before tax Income tax expense							(82,65 (2,65	(2) 29)
Loss after tax Minority interests							(85,33	
Loss antibutable to sharehol	lders						(84,75	(2)

The Group's operations are mainly located in Hong Kong, Singapore, Malaysia, The People's Republic of China (other than Hong Kong and Macras) (the "RC") and Macras. The following table provides as analysis of the Group's nanover by geographical market, irrespective of the origin of the geodestrokers:

			nover by	Contribution to		
			hical market		ating results	
		2004 HX\$'000	2003 HK\$ '000	2004 HX\$'800	2003 HK 3 '000	
	Hone Kone	449,798	385,951	14,775	(17,907)	
	Singapore	53,160	56,220	353	358	
	Malaysia	26,717	21,609	1,92	.1,544	
	PRC	58,824	44,946	(17,011)	(39.554)	
	Macau	27,871	36,498	478	115	
	Others	2,248	8,005	58	466	
		618,618	553,232	45	(54,978)	
	Other operating income			6,785	15,382	
	Unablicated investment income			(4,724)	593 (8,374)	
	Unallocated corporate expenses			(4,124)		
	Profit/(Loss) from operations			2,109	(49,377)	
ı.	Profit/(Loss) from operations					
				2004 HKS*906	2003 HK3 000	
				HY2.500	111.3 000	
	Profit(Loss) from operations has been arrived at after ch	anging:				
	Auditors' repuneration Depreciation of:			642	580	
	Owned assets			6,604	7,891	
	Assets held under linence lesses			169 56.958	62.653	
	Staff costs, including directors' emoluments Loss on disposal of property, plant and equipment			558 558	62,633	
	Cost of inventories recognised as expenses (included write	a down of imposement		338	-	
	to net realisable value of HK3624,000 (2003: HK3770	0000)		487.512	432,584	
	Amortisation of goodwill	2000)		407	-	
	and crediting:			-		
	Unrealised bolding gain of other investments			1	27	
	Gain on disposal of property, plant and equipment			-	152	
	Interest income				592	
ş.	Finance costs					
				2004	2000	
				HK\$.000	HK1.000	
	Interest on					
	Bank Joans, trust receipts and overdrafts wholly repayable within five years			4,064	4.319	
	Bank Joans wholly repayable after five years			-,004	813	
	Other loans wholly repayable within five years				1,245	
	Other loans wholly repayable after five years			3,272	3,254	
				7,336	9,631	
	Finance lease charges				3	
	Bank charges			558	673	

In May 2004 the Group embarked on a corporate-wide saving plan to alleviate the antif costs and other expenses of the Group. Pursuant to the saving plan, implicyment controls of certain guaff were terminated and the reternal severance payment of HKS (2.9),000 was incurred as restructuring result for the year.

The (credit)/expense comprises:

	2004 HK\$*690	2003 HK3 '000
Currentax: Hong Keng Profits Tax Overseas income lax	243 170	330 226
Deferred tax:	413	556
Current year Afterbetable to a change in tax rate	(29,515)	(815) 2,958
Income tax attributable to the Company and its subsidiaries. Share of income tax attributable to associates.	(29,502)	2,699
	(79,502)	2,699

Hong Kong Profits Tax is calculated at 17.5% of the estimated assessable profit for the year, Overseas taxation is calculated at the rates prevailing in the respective jurisdictions.

8. Enraings/(Loss) per share

The calculation of the basic earnings/(loss) per share is based on the profit attributable to shareholders of HK\$1,722,000 (2003) a loss of HK\$84,752,000) and on the weighted average number of 2,2(6,154,33) (2003: 1,34,516,654) ordinary shares in issue during the year. No diluted earnings/floas) per share has been presented because the exercise price of the Company's outstanding share options was higher than the average market price for share for both years.

The Directors do not recommend the payment of a final dividend (2003; nil) for the year ended December 31, 2004. No interim dividend was paid during the year (2003; nil).

MANAGEMENT DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION RESULTS OF OPERATIONS

# Turnover

For the year ended December 31, 2004 total Group turnover soared to a five-year-high of HK3618.6 million, with a sales growth of 11.8% (HK3654.6 million) over last year (HK35512.2 million). This underscored the recovery in aggregate of our business at compared to year 2003 when markets were primarily disrupted by SARS, coupled with the augmentation of First Registration Taxes being introduced in the flux quarter of 2003 and caused drunge on our motor which is business.

In light of the economic revival in 2004 and the appeal of our products, sales for most businesses, on year-to-year comparison, demonstrated satisfactory enhancement except for air conditioning products and direct marketing, where sales were our back to the extent of HKS14.7 million (10.795) and HKS24.0 million (15.394) respectively with further details and analysis claborated in the business reviews section to which these segments relate.

# Gross profit

Parallels with the turnover were our gross profit which rose to the summit unmatched in this half decade, showing an uprise by HK\$10.5 million (48.7%) to HK\$131.1 million (2003: HK\$120.6 million). Despite unrelenting price competitions an unpalatable turn of the consumer market-we strove to deliver record volume of sales while at the same time managed to maintain gross margins at 21.2% with only a slight alip (2003: 21.3%).

The foregoing overwhelming result witnessed the implementation of the priorities of our Group; focusing more on core business and promising products; rationalizing under-performing business divisions and products; rejuvenating the image and developing the market of self-owned brands. Continuous efforts driven with momentum will be made to achieve these directives.

As a consequence of the Group's commitment to exert a tight control on costs, distribution costs and administrative expenses were reduced in absolute number by HK\$2.5 million (-4.3%) and HK\$16.4 million (-16.9%) respectively as compared to las were reduced in absolute number by HK322, million (4.3%) and HK316.4 million (10.5%) respectively as compared to be year. Moreover, first of the extent of 6.1% from 23.1% (2003) to 22.0% in the year under review. Cost saving in such a magnitude was no-monitories, as starting from the beginning of the year the Group enderword to lower staff and other costs to the fullest extent possible yet acceptable to maintain the operating capability through enhancement of staff efficiency and streamlising of operations. Particularly in Mby 2004 we embarked on, interesting, a comparative wide rawing plant to alleviate staff, distribution, administrative costs as well as other significant expenses via connected effort based on a pervasive cost-cutting program. To the date of this statement, our board concluded that this group may be proved to be successful and we task the perception that, looking shead, efforts should not be stopped in all these pragmatic costs away measures to maintain our competitiveness in the market.

Similar to turnover and gross profit, the Board is pleased to announce that our profit from operations was at unprecedented high in recent years with a profit booking of HKS2.1 million (2003: loss of HKS49.4 million). This evidenced the efforts our management made in booking unoverse and reducing operating costs.

Other operating income of HK56.8 million (2003: HK513.4 million) was mainly derived from renal income received from our properties. As the property market is thriving again, we would anticipate a steady growth of this income in the coming years.

A net profit of HK\$0.6 million (2003: loss of HK\$18.9 million) was included in profit from operations, representing the results from revaluation of properties. No profit or loss arose from the disposal of properties during 2004 (2003: loss of HK\$9.7

Regretably the segment of direct marketing had, though sarcastically resulted in a loss less than lass year, experienced a diazpointing year finalizing with a net loss of HKS6.6 million (2002: HKS8.4 million). Had direct marketing not undergone a downshizing exercise during the second half of 2004, the operating result thereof would have been worse. Going forward, this business would undergo a rationalization exercise and a further curtailment may be necessary.

# Profit attributable to shareholders

The board is pleased to deliver to shareholders a promising profit attributable to shareholders of HK\$1.7 million, a marked turnaround of HK\$86.5 million as compared to last year (2003: loss of HK\$84.8 million).

Finance cours closed at HKS7.9 million, being HKS2.4 million less than last year (HKS10.3 million). Our cash flow landscape had gradually improved due to net cash generated from normal operations with higher turnover and lower costs; better use of working capital; additional cash relized from outgoods of properties.

to the year under review. HK\$1.3 million (2003: nill) was incurred in severance payments made as part of the cost-cutting program to save excessive headcount.

Share of results of associates mainly reflected the share of loss of our associated company in Jiangmen amounting to HK\$12.5 million (2003: HK\$22.2 million). The high costs of certain materials during the year bindered the financial performance. Afternative proposals and evaluations were under consideration in order to work out constructive program to improve the status of this joint venture.

A net credit of income tax amounting to HK\$29.5 million (2003) net charge of HK\$2.7 million) was recognized in the statement which was largely in the nature of deferred tax, as more explicitly explained in the notes to the financial statements.

# FINANCIAL CONDITION

The Group continued to be financed by a combination of its equity capital base, cash flow generated from operations, loan advanced from a supplier and bank borrowings. As usual, bank and other liabilities were being mer upon their maturities in the normal course

Cash generated from operating activities amounted to HK\$93.6 million (2003: cash used in operating activities of HK\$28.3 million), representing a significant rebound of cash flow performance. Better use of working expits, for example decrease in inventory (amounted to HK\$21.2 million or 3.4.7% of the cash generated), decrease in properties held for sate (HK\$22.3 million or 3.0 of the cash generated); increase in trade and other payables (HK\$21.8 million or 3.4.3% of the cash generated), was an essence in this improved cash position.

The Group had total borrowings at December 31, 2004 amounting to HK\$164.4 million (2003: HK\$220.1 million). The Group's gearing ratio stood at \$0.22% (2003: \$5.33%), based on long term liabilities (excluding deferred tax) of HK\$132.2 million and shareholders' equity of HK\$263.3 million. The current ratio was 1.1 (2003: 1.2), based on current assets of HK\$217.6 million and current liabilities of HK\$189.5 million.

At December 31, 2004, debite collections period was 31 days (2003: 27 days) and inventory turnover 64 days (2003: 90 days). The significantly improved inventory turnover period evidenced the efforts our management made in enhancing the efficiency and effectiveness of our operations.

It is the Group's management practice to hedge foreign currency transactions with the objective to stabilize the cost via the pegging of the exchange rates with bankers. At December 31, 2004 the total outstanding foreign exchange contracts purchased with banks amounted to HKL9.5 million (2002) HKB90 million (2004).

The Group had trading facilities at December 31, 2004 amounting to HK\$128.2 million (2003: HK\$155.6 million) of which HK\$91.8 million was unlized Certain of the Group's properties, both deposits and all assets of a subsidiary in an aggregate amount of HK\$253.4 million (2003: HK\$342.0 million)were pledged at year ended 2004 to secure facilities granted by bankers and a suppliet to the Group.

At December 31, 2004, the Group had contingent fiabilities of approximately HK\$29.2 million arising out of a court case involving a subsidiary of the Company in PRC and approximately HK\$11.3 million in respect of proceedings involving a subsidiary in India respectively. The Group had no material contingent liabilities at December 31, 2003.

There was no material capital commitment at both year end.

# BUSINESS REVIEWS

# Air-conditioning products

The Mariness consists of marketing and distribution of the range of products from Mitsubishi Heavy Industries of Japan (MMIT) for which the Group holds exclusive distribution rights for Hong Kong, Singapore and Macau (all products) and parts of the mainland China markets. MIJI provides a Juli range of air-conditioning products both for the packaged commercial systems and the consumer markets. Similarly, the Group also markets and distributes a wide tange of commercial and consumer air-conditioning products supplied under the "LO" frand ("LG Electronics lie" of Korea). Both are pic-eminent global brands, The Group also provides a letteralts reviewed and support to its custemers. Also in 2006 it the Corpus paping for full range of consumer and commercial air-conditioning products under the brand name "GREE-Bodysonic" for the Hong Kong market.

Total sales to third party customers were HK\$122.4 million, a decrease of 10.7% compared with last year

Despite intensified price competition, the Group did well to maintain its gross margin level by purchasing mostly in US dollars and gradual switching to lower-cost production centres by manufacturers.

# Audio-visual and other electrical products

Sales in this business segment increased by 12.8%, The audio-visual business includes the international marketing and distribution of products developed for the Group's own brands of "Regers" (from the UK) and "Bodysonic" (from Japas). The Group Also distributes "Sansus" products in Singaponia.

and Malaysia. This segment also includes sales of the "LO" branded home electrical appliance products, as well as car audio and electronic products of the famous "Alpine" brand (from Japan) and our own "Rogers" brand.

The distribution of "LC" home splainters includes refigerators, webling machines, increaves owns and dehumidifiers for Hong Kong and Macau. Sales increased 38% over last year and profit margin was maintained at similar level. The Group was successful in promoting a premium product strategy to grow our business towards high-end products and sayed out of price competition. As the coast to maintain this home appliances business is relatively high, the Group will review this segment in 2005 with respect to resources allocation.

In March 2003, the Group received a noise from LG Electronics Inc., a major supplier of home appliances, informing us that it will terminate the Distributorship Agreement with effect from June 1, 2005. The termination is due to the change of global sales policy of the supplier. We are now appliance with a flex of the supplier of the supplier of the group of the supplier of the su

It was encouraging to note the stone performance of "Regers" branched LOD and Plasma PVI. The "Regers" 30-inch LCD TV was mnocuraging to note the stone performance of "Regers" branched LOD and Plasma PVI. The "Regers" 30-inch LCD TV was mnock the flop seller in the Hong Kong market in December and awarded the Best Buy Prize by magazines in Hong Kong and mainland China.

The car audio and electronics business of "Alpine" achieved good results in Singapore and Malaysis. Yet this business suffered a decline in Hong Kong as less demand came from China for imported car audio. We expect improvement in 2005 with popularization of car navigation systems and new units that can integrate with MP3 players. Our own "Rogers" brand of car speakers and amplifiers made good growth in sales with an expanded line-up of products.

The business is the operation under "Mega Warchouse" branded outlets in the Hong Kong market. Sales to customers in 2004 were 53.3% lower than 2003. The significant drop in sales was mainly due to the closing of seven abops during the year. The decision of closing down the non-performing abops reflected the strategy of the Croup to reposition "Mega Warchouse" amid the competitive retail environment.

Looking to 2005, management believes the competition in retail market will be very strong. It is expected that further stringent measures will be made to improve the operational efficiency of Mega Warehouse.

# Motor vehicle and car accessories distribution

Recovering from a bad 2003 (when the car business was disastrously hit by the high increase in First Registration Tax, which was then lowered due to mounting public pressure), 2004 witnessed a strong (umaround of our car distribution business. This was faceled by the introduction of strong new model of both Ferrari and Masenti, including the Ferrari Challenge Strindale, 612 Scaghetti, 578 HOTC, Massertal Quattroport and GranSport. This resulted in a sharp increase of right-hand-drive car sales of \$134, which was much higher than the 5.2% increase of private car sales in Hong Kong in the year. Increased turnovers were also recorded by workshop service and parts sales, Profit margins were maintained at a stable level despite the surge of the value of Euro.

2005 is expected to be a record year for our car business. This will be made possible by the tremendously popular Ferrari F430, which has already collected a large number of orders awaiting for deliveries; the 612 Seaglietti and the new models to be launched: Supermerica and F405 Spider.

Maserati car sales are expected to increase strongly with the excellent sales achieved by Quattroporte and GranSport, the highly accidance MC12 and new 2 door models to be launched. We are also looking into the possibility of taking up the distributionship of a complementary brand of ears, which will benefit from a good economy of scale.

The car importation and distribution joint venture in China, Perrari Maserati Cars International Trading (Shanghai) Co., Ltd., has commenced operations in the last quarter of 2004.

# Joint-venture manufacturing business (Jin Ling Electrical Company Limited - "JLE")

This 50%-owned business is engaged in the design and manufacture of washing machines under the "Jinling" brand for sale in the PRC, but also as an Original Equipment Manufacturer ("OEM") for customers in Africa, Latin America, Middle East and South East Asia.

Sales rose by RMB28.4 million (6.5%) to RMB464.7 million (2003: RMB436.3 million). Gross margins, at 19.02% (2003: 9.45%), were under pressure with increases in raw material costs, though it was lightened to a significant extent by effective cost-cutting measures. Share of loss in ILE amounted to HKS17.5 million (2003: HKX27.2 million), after a write-off in the same of RMB30.0 million being "technology transfer rights" under intangible assets had been accounted for in the financial statements of JLE.

# PERSONNEL

At the end of 2004, the total number of employees of the Group, excluding associates, was 283 (2003; 365), representing a 22.5% reduction in headcount. With the launching of a cost-saving program in May 2004, the Group corefully reviewed the staff required in each business and function. It was considered necessary to reduce the headcount further with redundancies already announced, given closure or consolidation of some unprofitable business units.

# SUBSEQUENT EVENT

On February 4. (2005, the Group and Missabishi Heavy Industries, Ltd ("MHI") entered into the Deed of Settlement in relation to the settlement of a loan of US\$11.039.689 plus interest accrued of US\$278,638.77 due from Wo Kee Hong Limited, a wholly owned usubsidiary of the Company. to MHI under the loan agreement data funder 28, 2002 by payment of an amount of US\$5 million in two equal installments of US\$5 million each payable on or before March 15 and 18, 2005. The Oirectors are pleased or extended to the company of the Compa

The markets of Hong Kong Macau, mainland China, Singapore and Malaysia are expected to enjoy healthy growth in 2005 and provide more business opportunities for our Group.

Strong growth is plauned for our car distribution business with the highly successful new models being launched and supported to substantial increase in showncom and workshop space. The car importation and distribution joint venture in China, Ferrari Masera Cars Incremational Trading (Shanghai) Co., Ltd., is also expected to make good progress during the year, laying a solid foundation for growth in the coming years to this car market.

The increase in tourism and local consumption will also boost our consumer electronics business. Major efforts will be made to push our own "Rogers" to become a major quality life style electronics brand in China and other international markets. The air-conditioning business is being refereused to expand into the commercial treas from the domesic sector. The high overheads of the traditional electrical appliance business will be lowered with rationalisation of this business.

The successful completion of the debt settlement with Missubishi Heavy Industries Limited will provide a substantial operational profit contribution to the Group and free the Group from long term commitment to look for strategic investment opportunities.

All the above developments are beginning to bring positive results and operational improvements to the Group. Positive cashflow is also planned to be generated both at the operational level and with the disposal of non-core investments, Healthy deployment of assets and good return on investments will be extincted in 2005.

# PURCHASE, SALE OR REDEMPTION OF SECURITIES

The Company and its subsidiaries have not repurchased, sold or redeemed any of the Company's securities during the year.

# CORPORATE GOVERNANCE

In the opinion of the Directors, the Company has compiled with the Code of Best Practice as set out in Appendix 14 of the Rules Governing the Listing of Secturiles on The Stock Exchange of Hong Kong Limited (which was in force prior to January 1, 2003) throughout the year ended December 31, 2004 except that the Non-executive Directors of the Company are not appointed for a specific term but are subject to retirement by rotation and re-efection at the Company's annual general meeting in accordance with By-Lux No. 99 of the New By-Laws 60 the Company of the New By-Laws 61 the Company of the New By-Laws 61 the Company of the New By-Laws 80 of the Company By-Laws 80 of the New By-Laws 80 of the Company of the New By-Laws 80 of the Company 81 of the New By-Laws 80 of the New By-Laws 80 of the Company 81 of the New By-Laws 80 of the New By-Laws 80 of the Company 81 of the New By-Laws 80 of the New By-Laws 80 of the Company 81 of the New By-Laws 80 of the New By-Laws 80 of the Company 81 of the New By-Laws 80 of the

# ANNUAL GENERAL MEETING

The Annual General Meeting of the Company will be held on June 15, 2005. For details of the Annual General Meeting, please refer to the Notice of Annual General Meeting, which is expected to be despatched on or about April 29, 2005.

# PUBLICATION OF FURTHER INFORMATION

Information required to be disclosed seconding to Appendix 16 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (which was in force prior to March 31, 2004) will be published on the Stock Exchange's website in due course.

# Hong Kong, April 25, 2005

As as the date of his announcement, the Board comprises of Mr. Wing Sum LEE, Mr. Richard Mon Fai LEE, Mr. Sammy Chi Chung SUEN, Mr. Jeff Mon Bun LEE and Mr. Thi Tung WONG, all of whom are Executive Directors, Ms. Kam Har YUE, who is an Non-executive Director. Mr. Boon Seng TANG, Mr. Raymond Cho Min LEE and Mr. Keejii Tak Hing CHAN, all of whom are Independent Non-executive Directors.

Copies of the result announcement can be obtained from the principal office in Hong Kong - Fax No. : (853) 2521-7198. The 2004
Annual Report and Accounts will be sent to shareholders on or about April 29, 2005.

Nonlau Report Blu Accounts with a seen to structurate We Kee Hong (Holdings) Limited Principal Office: 10F. Block A. Wo Kee Hong Building, 585-699 Caule Yeak Road, Kwai Chung, M.T. Fex No.: (83) 221-7198
Web site: http://www.wokeehong.com.hk



# $\mathbb{H}$ **容等四年度業績** (股份偏號: 720)

的配好 (意識) 有限公司及一同核股公司,让主要积累公司校於亞洲地區,也指中華人民共和國(中四日),希腊、西門、新加坡及馬來西亞。 克客子姆抗療質品牌底品之通口、肝培精療、分別及胃核腫物。 化主发素品包括空原系品、液用吸缩、包括代理计算之影并填储紊乱、次即及有处的影响。 17 二零零三年 港幣百萬元 (短音板) 73.9 28.2% 204.0 77.9% 11.8th 553.2 超量盈利/(影質) 群語奏用 持有其危投資未變现收益 出售物獎·服別及股棚之收益 利息收入 村息支出於: 五年內全教傳鐵之級行貨款,俗託收擊及總支 五年被全教侦磨之銀行贷款 변문計入 : 经申查特/(后提) 巴拉莱 **技教母姻会** 4,064 二种特里年 二年年三年 空間 直扇 四 432,584 7,891 -62,653 -8.80

本年度 - 工成本年度 - 乙重	花瓣皮	<b>密制</b>	坐 神	<b>加热学</b>	<b>强发由复赏形</b> 操作 <b>穿</b> 田	日年按全數值應乙共約贷款	月中子や銀音節とはお中間
- 1,172 3,534 1,136 9,631 1,535 673 1,590 10,599 1,590	四年 二字字			1	1		- 1,245

奇德科得极乃根據本年度之估計應樣就盈利按17.5%計算。		本公司及附属公司商店所導致 應店要群公司所導致	四次保障部引使 ————————————————————————————————————		存得对单数 电分子系数数	特用需定量:	(1969) 人名英格兰
•	(29,501)	(29,502)	(29,915)	413	170		
	2.699	2,699	(815) 2,958	336	226		
國格威皮本指統,藉以改势其營建效率。	與四三字字四年,衛鴻湖相信等者由極之與中國與廣域及,因別對[阿察治]與實施與四級與與四級中等。 1995年,1995	见我现在这样表现,只要起那么个年间远过了。一个个日子和日本的一个个十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十二十	に成本は44年を全に自分を1997年では東京です。「海路国市と交換機関・海路川市大説な18.6.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	爵士]之汽車協聲器及機音器帕密增長理想,產品组合亦有所擴展。	我现下待,原因在於中國對人口汽車音響需求下降的數。通者汽車導航系院及可寫台MP3 鐵放機之全點超號日益普及,預期此業務於二零零五年將有所改善。本集團自身品牌[集	[阿蘭祿]之內車音響及電子兼務在新加坡及馬來西亞均取得佳績·然而,該義務於香港的	· · · · · · · · · · · · · · · · · · ·

出齊投棄物獎之虧損 出傳符作出善物棄之虧損 重估投棄物典之虧的類虧

特作出物物模形回凝值/(凝值)

至可變現得值

直型費用 医佔聯管公司業績

(1,745) (1,220) (18,743)

 $\mathcal{I}_{\mathcal{K}}$ 

(726)

春辰四女/(<u>新</u>変)

**参外税项乃极嫌各自司法權區之现行税率針算。** 

(49,377) (10,309)

(18,911)

(28,601)

出售附屬公司或附屬公司濟盤之、

超聲磁型/(無複)

除权核盈利/(虧損) 少數股束循益 所得稅撥回/(開支)

俄尼波坦/(后達)-基本 股票階佔盈利/(虧損)

近周銀币之會計學與之指由影響

电 数 数 的 的 的 分 分 分

(487,512)

(432,584)

553,232

120,648

13,382 593

(58,437) (96,903) (8,526)

(1,223)

二**年年**二年 五十二年

耳他唇囊收入

和配行(樂團)有限公司(「本公司」)董尊宣悟本公司及其附屬公司(统稱「本集團」) 裁至二零零四年十二月三十一日止年度経審被綜合棄媒如下:

負債淨但及負債比率 不包括一家供應商之長期按款 佔股東資金百分比 每届雇佣

資產負債表

汽動資産溶值

股東應佔盈利/(虧機)

概备發起/(后提)

集團財務領要

每股資產淨值

佔股東資金百分比

<b>9</b>	田米	(1) 配数
	17	中分
	2#2	<b>東</b>
	萬	7 (B)
	28.5	書き
	<b>#</b> 2	が発
	10年	10 M
	源	1543
	かり	世代
	(X)	11.72
	\$ \$ #	2,000
	ă	ក្រ. ជួញ
	8	31716
	*	# #
	星列位	每股高冰数料/(配值)。 乃供據數東區份数利德特1,722,000元 (二年李三年:前個德特日數有股高冰数料/(配值)。 乃供據數東區份数利德特1,722,000元 (二年李三年:前個德特日學院高冰数料
	100	. 25
	商	,752,0
	因未行使之本公司優先總股權之行使使高於無償年度之股份平均市價,故並未呈列每股無鄰及利/(虧損)。	物股高宗监科/(船指),乃供楼敦英唐佔监刘市街1,722,000元 (二年李三年:能道總勢84,752,000元) 及年内已發行母經脫殼份之四條平均數2,216,154,331股 (二年本三年:1,334,516,654股) 對第 。
	***	及年
	•	_

(85,331) . 579 (82,632) **1**. (2,699)

管理層討論及經營業績及財務狀況分析 

董孝不理繼級付益至二等等四年十二月三十一日止年度之末別股息(二等等三年:無),本集團股年內並無我付中期股息(二等等三年:無)。

中和軍日和中,我至二章等四年十二月三十一日止年度,本集團者數額交接五年來務高度時間618,600,000元,約 曹較去年(隐物553,200,000元)上升1,854,德密65,400,000元)。本表國数體氣器已從二章等三年因 二章等三年,非典別的支持過及二章等三年前過度增加可次全配使以發展更打變元率與急廉級的影響中性數。 過費年元 埠海道 超響業績

9.股二字字五年。希理屬相信字書市場之級爭將編纂模烈・班別對[頁家倉]斯實施更加聚 高級即促本拍戲、語以改藝其會應效率。

短数「不景東之二年年三年(食時代車業務受別大編調高之首次登記級報覧打撃、後来日 代配役民間得受心原態力が開発し後、本業間之代面が創業務が、事業の事務領勢力及事 項可開股於引入「核政利」及「研別投資)之無償動類数性之故、免括「技技利[Challinge Streichter 612 Sengliem: 575 HUTO・「福原政権引入金額動類数性之故、免括「技技制 同業規制」を升5%。 成高於年內市地之私家車的書地長率5.2%、代車別級中心股級及零件的書售報酬を升5%。 ·由於儀受數經之[法拉利] Pg30尚未推出已接種大量訂單,加上即將推出之612 Scaglieni及 其他新型號Supermacerica及F430 Spider,因兩本集團之內章與務於二零季五年將再動斯高。 幅。儘管歐羅價值觀升,檢毛利率仍證持於穩定水平。

二零年四年第四春,於中國專營內華人口及分辨之合簽公司法拉利瑪莎拉蒂內華國際貿易 分銷權之可能性,偽格實後將因絕營規模擴大而取得經濟效益。

# 業務回顧

纳哲予斯三者客戶之總金額為絕幣122,400,000元·較去年減少10.7%。

禮智價格競爭加劇,本樂團仍得以推荐其毛利寧水平,此乃由於大部份開資以樂元億行 以及製造商經籌轉往製低成本生產中心所致。

# 影音及其他電腦產品

影音樂務之網路上升128%。影音音品樂務包括對本樂廳自身品牌/網費士1(來因品牌)及 [先力](日本品牌)之產品進行國際柱庫廣及分傳,"本康斯森公香節处度[分析]山太九品牌 產品,以及在前班後及周季應分析[與獨士]及[Moddana-Short]品牌產品,此樂器亦包括 類型[LO]品牌之賽用電報產品,以及知名品牌[阿爾莊][日本品牌)及羊類題自身品牌/縣 爵士]之汽車音響及電子產品。

等五年檢討是有業務分類之資源分配。

於二學學近年三月,本樂團結構發用複雜主要供應項目 Electronist Inc 之場合,由母本學學 與其辨數上分類的議。由三學學近年六月一日處生物,與上學於與國際的學典學 動所數。本集團與正與以G Electronist Inc.通前本業團於何別是島類別上日使可能擔當之分 的物學。本集團與正規以G Electronist Inc.通前本業團影何別是島類別上日使可能擔當之分 的自由。由於有關討論正在結行者中,會閱屬與特別發見技使方能對估數上之影響,並於 **密當時候知會股東・** 

[樂爵士]品牌之級品體電視及等簡子電視表現尤為強勁,值得較輝。[樂爵士]與下之30吋 液品體電視架整十二月份香港市場銷量冠草,且便香港及中國大陸標誌到發[Best Buy]獎

汽車及汽車配件分銷

[瑪莎拉蒂]在Quatroporte及GranSport 之風態時情帶數下,加上即將陸出傳受好解之MC12 及聯節之與門殼數,其代單衡會因期排發相強動升鐵,本集團亦正研究取得問題於數品牌

(上海)有限公司正式成立。

											<u></u>				_						<u> </u>		144					<del></del>	<del></del>	
## (# 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	米分詞之故論的 米分詞之公司內 拉魯森村/(18)	は、 のでは、 を のでは、 を のでは、 を のでは、 のでは	· · · · · · · · · · · · · · · · · · ·	吃區分類 本集團乙氟药主 下與按申場均與	<b>数据总统数据</b>	7年の日本 2	# 75 m	北南西国公司共和国公 建设之后贷件的 电话参数公司发烧	放 等 使 等 使 等	· 未分類2億有者益 未分類2億有者益	# # # # # # # # # # # # # # # # # # #	2. 10 10 10 10 10 10 10 10 10 10 10 10 10	本語と 別様 は 会 は	32 23 23		三大大三大 计三大 计三大	少数数数量量	等 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	大神及殿の町2.85数1 連巻参列 の元曜季の担当4	在中央市场	分類集類 未分類之公司支出	RBZNENCSU:	***	水原原 水原原 水原原 水原原		计算符码符	形 电极性 医皮肤 医皮肤 医皮肤 医皮肤 医皮肤 医皮肤 医皮肤 医皮肤 医氏性 医氏性 医氏性 医二氏虫虫	以 化二甲基苯基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲	3. 票据及地區分 架限分攤	東東西西田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田田
	E K. K.	i		世委分将於香港 西分布泽美國 2							( <u>S</u>	184 8 V 8 V 8 V 8 V 8 V 8 V 8 V 8 V 8 V 8	216	A PR	10 20 20 20 20 20 20 20 20 20 20 20 20 20				100 mm		100	10年	1	Ē	な 発表 発表 発表 発表 発表 発表 発表 発表 発表 発表 発表 発 を イ ス ス ス ス ス ス ス ス ス ス ス ス ス ス ス ス ス ス	2分類質科語:	## RE	50. 本来 医足迹 多次 50. 多次 50. 多次 50. 多次 50. 多次 50. 多次 50.	<b>31</b>	2000 C
		<b>P</b> 1	u	2 H				(1000,000)			5	§	17.04					į	<b>9</b> ,		(3)		entre	58. 59.20		9		· 克勒斯伊迪 · 克勒斯伊迪		
		20,717 58,824 17,871 2,248 618,618	# # 四 #	数を開いる。				1 1		1	1		# . #s	E STA	元 · · · · · · · · · · · · · · · · · · ·			į	į		Ē		J.G	II (S)#			<b>计算字段</b> 结束包数 机内内 音类网络	2. 五. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.		
	•	36.4 80 353.2	が 10 10 10 10 10 10 10 10 10 10	每人民共和國 第2項機构(	r.,			1.4		٠.			2 5		18 81			6 % 1. %			Ę		IF S	# ## ###			股份 (包括 ) 及相關配件 第子產品及 及特件出售	\$6: 这具度 其主要分数5 其主要分数5		では
		11212248	_11	â	:						isa I	1	dra T	17.X					(5HZ,I)		ĵ.						(海軍事) 及納及政策(共和國 及政策(共和國 政治(政) 政策(公) (政策)	品、现在现在	ļ	
	2,109	(17,011) (17,011) 478 45	報子元 14.775 13.33	(R)() ((+B)				1 83		ļ	2		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	***									1   2	Ē.			<b>建筑</b>	N.H.BQHA		120
語歌語(別別の)(の)(の)(の)(の)(の)(の)(の)(の)(の)(の)(の)(の)(の	(8,374)	(39,554) 115 466 (34,978)	25 #4 ZE	III RATI	(EC.46)	CITICOL	(45,45)	(02223) (927)	((((,0))			- 11	.1		<b>班会通</b> 日	מנו	2 5	29,581	interior (Actual	ting)			n i					<b>建品、大堆及</b>		353,232
「「「「「「」」「「「」」「「」」「「」」「「」」「「」」「「」」「「」」「	大型烈力費・	李章三年:港第125,600,000 若干物業・銀行存款及一 泛之抵押品。 公司在中間一間附屬公司 郊附屬公司之法律病股所	、對於外匯交易。本集團會通過對神方式與最行假定國際以陸勢成本。 十一日。来到期徵約之銀行期徵合約總額為提幣14,509,000元 (三字字三	《《一章等四年十二月三十十日。因他指数规模别达3.1米(二章等三年:27米),存货规模规范码 米 (二等等三年:90米),存货股银规之四若改趋见起了本集国管规是在现底理查案部改革的改 县上之势力,	在前189,500,000元为高数计算。运动化准备1.1(二本学三年:1.2)。				本被国北部企业的工程中条件,从市场的基础的工程,从市场的工程,可以是一个发展的一个发展的工程,并不是一个工程,可以是一个工程的工程,可以是一个工程的工程,可以是一个工程的工程,可以是一个工程的工程,		К	品的27_00_000751。在牛块资源约科及特别收入现在规则上扩,即到10的增杂项。科及特殊等的公司之款税,本集国已数不同之连接统行各方解估,以创其建設性之計劃。	PRO ( )	颜年内,本果圃颇用淮常1,300,000元 (二零零三年:册) 班胺费姆胺冗员,作為被省成本一颗44。	000元 (二辛辛三年:龍帝10,300,000元)• 本架 努因 舒素敵增長及成本銭低而產生之現金淨	PK然间的原理等,本年度的更强化超到市际,200,000元,全国数五年最老上升股票86,500,000年。 新雄港幣84,800,000元)。 1967年:新雄港幣84,800,000元)。				化在水面或超级人——中中"十"的新自AMMONDAJ进筑等由中来的印象与现象不足被使用强烈。 子集图图图形成成人次未来数年游摄形出升。	4 1	植		风本权人对现代全部指挥之口现代光平,无其实一个本国工作。中华以后,他不是对现代主义,但我们是这个这些对对现了,但就是这样的的时间,将来来会力重要的我们了。分别,"行政发展的及义是人民国的政策,这些人可以		其他收入、分群、行政及其他問題成本 阎著本皇副教力群员移动的本,分数专用及行政专用分别贬于在团部曾隐藏少班联2.500.000元	"在英國多人教育,以晚本集團人口提問於保持實:每在學家院心能的及問致策較之后由,與但我說大住之義的多數是個。 超热的 化苯酚酚甘油 化苯酚酚 计数据记录 化苯酚酚 计数据记录 医致细胞性 化二甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基甲基	如我来说,本来也不是"对我们的"。这个是是一个"这么人"的"说,一年不少"的"是在"的"这个"的"一年","这么么么是一个"。"我们是一个",我们是一个"我们是一个",我们是一个"我们是一个",我们是一个"我们是一个",我们是一个"我们是一个",我们是一个"我们是一个",我们是一个"我们是一个",我们是一个	地址 5 章章 5 章 5 章 5 章 5 章 5 章 5 章 5 章 5 章 5	"國家"在"美術語"中的內容的"阿太斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯斯

李字四年郑四季,於中國與營內軍人口及分類之合質公司法拉利瑪斯拉哥內集體際貿易 比例/有限公司正式成立。

间由本集團領有50%價益之公司,從単紀計及生產以[金內]非品牌之院衣價在中國精密。 時亦作為非洲、位丁吳洲、中東及東南亞客戶之原提倫生產商 (「OEM」) 

字年度,前曹國衛加入民幣28,400,000元 (6.5%) 至人民幣464,706,000元 (二零零三年:人民年36,500,000元),由於原料成本上升,保原毛料率指版安聚,模得19,02% (二零零三年:4.8%)。 经管力领已被因有效价的否则未指版大模抵明,实现简是形实是之下技术转移机人民物,3,000,000元 (全,是低金件或指数性现在部15,500,000元(二零零三年:海常22,200,000) 已,但完全价管部之机的

孝四年年結日、本東國(不包括教會公司)思負工人數為283人(去年為365人),使第人數5%、自二零零四年五月推出(節約計劃)後、本集國已香槟儉財各與務及郡門所獨之貝工。 5%、自二零零四年五月推出(節約計劃)後、本集國已香槟儉財各與務及郡門所獨之貝工。 些虧損棄務結果或合併。本集團認為伊蘇巴公佈之冗數情後、有確受領一步發減員工人

# 日後事項

率五年二月二十四日,本東國與三菱藍工與株式會社(三菱藍工)較和配理資料限公司 以名質期與公司 根據二季字二年六月二十八日乙穿飲協養價值三菱缸一、知為數10,000分 資數規回應計利息元588.379次五日工權執款職,有億五元以及分45,000,000分元,並分別 季拿工年三月十五日及十八日或之部分附期支付各1,000,000分元,董事以於概令,理故 等等工年三月十五日及十八日或之部分附期支付各1,000,000分元,董事以於概令,理故 50元,朱美國因而終初收益施幣88,200,000分元,此項收益排制人本集國二零享五年之中制 50元,朱美國因而終初收益施幣88,200,000分元,此項收益排制人本集國二零享五年之中制 ,然悉數價值收款(本集團之資別負徵大品或部、而半數國之資源部級及運動反企刊 ,然悉數價值收款(本集團之資別負徵大品或部、而半數國之資源部級及運動反企刊 上已有所改备。

五年,音관、澳門・中國大陸・新加坡及馬來西亞市場俄別將出現鐵鐵塔房,為木袋網多路線。

磁射局款代用超数反應熱烈,加上線約至及限路中心大超增加,本集團之代年分與維務 現簽物组長,此外,於中國導費代菲人口及分詞之合營公司一批投利馬萨拉蒂代華國際 現簽物组長,此外,於中國導營代菲人口及分詞之合營公司上投資馬萨拉姆代理市場上之場長與 一角)有限公司提別申內亦有良好經際,為既合簽公司往接數年在此代理市場上之場長與

曾長及本始消費力提高、亦促總本與關之前費電子藥務。本集團將致力推展自身品牌[標 ,為中國以至其他國際市場一個主要之優質生活電子品牌。查問藥務之黨心亦將由家用屬 \$移並擴展至商用範圍,而傳統世器義務之高昂成本亦將因此棄務受整頓而降低。

限已開始為本期國帝來正氮與效及營運改務。因別經營業務及出售非极心投資將為本集現金組入、业於二等等五年時務有更優質之資產及獲取更佳投資回報。 年內已完成常復對三菱重工株式會社價務,因將B本集團提供重大經營盈利質數,同時其學投策略往投資機會之長期承擔果鄉,

# 或贖回證券

及其附屬公司於本年度概無鑄回、出售或闡回任何本公司證券。

環境を由・ 

# 固年大會

被栗蝎年大會將於二等等五年六月十五日每行·本公司預期將於政的於二等等五年四月 日遊發股栗蝎年大會通告,結屆時參閱。

# 西一步資料

安聯交货但券上市規則指锋16(於三季零四至三月三十一日指生後)規定須予披露的資料 修在聯交所之與資上並戰。

# 浜蔵甲會命 執行主席兼行政總裁 等文章

二零零五年四月二十五日

公佈日期,置事會成員包括執行董專学水森先生、李文輝先生、孫老神先生、李文彬先 激東先生;及非執行董事会金額女士;以及獨立非執行董專課文生先生、李卓氏先生及

(樂團) 有限公司 尊獻:新界獎簡幣山坦583-609雙和配行大廈A歷十陳 博 (852) 3221-7198 历之剧本司於香港之主更**即書成章**取一傳真聲碼:(832) 5521-7198。 四年度年報及**提**目游於政約於三等零五年四月二十九日向股東帝發。



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

(股份代號: 720)

# 二零零四年中期業績(未經審核)

和記行(集團)有限公司為一間控股公司,其主要附屬公司設於亞洲地區,包括中國大陸、香港、澳門、新加坡及馬來西亞,為客戶提供優質品牌產品之進口、市場推廣、分銷及售後服務。其主要產品包括空調產品、家居電器產品、包括汽車音響之影音電器產品、汽車及汽車配件及其他電子產品。

# 業績

和記行(集團)有限公司(「本公司」)之董事宣佈本公司及其附屬公司(「本集團」)截至二零零四年六月三十日止六個月之未經審核綜合業績連同同期之 比較數字及選定之説明附註如下:

# 未經審核

		截至六月三十	
	附註	二零零四年 <i>港幣千元</i>	二零零三年 港幣千元
<b>營業額</b> 銷售成本	2	278,562 (214,684)	267,361 (209,153)
毛利 其他經營收入 投資數型 分與數理 行政費用 出售投資物業虧損 重估持作出售物業之盈餘		63,878 3,756 43 (23,727) (43,471)	58,208 7,341 534 (27,032) (44,930) (8,526) 5,000
經營盈利(虧損) 財務費用 重組費用 應佔一家聯營公司業績	3	479 (4,390) (1,320) (10,793)	(9,405) (5,272) — — — — ———————————————————————————
除税前虧損 所得税	.4	(16,024) 12,780	(14,518) (835)
除税後虧損 少數股東權益		(3,244) 951	(15,353) 579
股東應佔虧損		(2,293)	(14,774)
每股虧損一基本	5	(0.10仙)	(1.47仙)

# 附註:-

# 1. 主要會計政策

此未經審核簡明綜合中期財務報表乃根據香港會計師公會(「香港會計師公會」)頒·佈的會計實務準則(「會計實務準則」)第25號「中期財務報告」而編製。

簡明中期財務報表應與二零零三年全年財務報表一併閱讀。

本集團採用之會計政策與本集團截至二零零三年十二月三十一日止年度之財務報 表所採用者相同。

# 2. 業務及地區分類

營業額指扣除於期內之退貨及貿易折扣後已出售貨品之發票淨值以及維修服務收 人。於期內,本集團按業務及地區分類之未經審核收益及業額分析如下:

# 業務分類

# **被至二零零四**年六月三十日止六個月

	*	影音設備 及其他	汽車及				
	空調產品 港幣千元	電器產品 港幣千元	汽車配件 港幣千元	直銷 港幣千元	物業投資 港幣千元	抵銷 港幣千元	綜合賬目 港幣千元
野業額							
外部銷售收益	64,824	62,355	121,113	30,270	-		278,562
業務之間銷售收益	1,344	3,271		105		(4,720)	
營業總額	66,168	65,626	121,113	30,375		(4,720)	278,562
業務之間銷售收益以:	當時市場價格	各人眼。					,
業績 分類業績	346	(1,226)	6,389	(4,384)	(681)	403	847

# 中期股息

董事議決不宣派中期股息(二零零三年:無)。

# 管理層討論及經營業績及財務狀況分析

# 業組

二零零四年首六個月,本集團錄得總營業額港幣278,600,000元,較去年同期之港幣267,400,000元上升港幣11,200,000元(+4.2%)。顯然,本集團業務因去年非典型肺炎肆虐及二零零三年三月增加首次登記稅而嚴重打擊汽車貿易業務而受影響,但業務現已復甦。在二零零四年整體經濟復甦之情況下,本集團產品銷路亦同步改善。

毛利較去年同期港幣58,200,000元上升港幣5,700,000元 (+9.7%) 至港幣63,900,000元。縱使市場價格競爭激烈,本期達致之毛利率22.9%較預算為高,而去年同期則為21.8%。

本集團持續嚴謹控制成本,與去年同期比較,分銷費用減少港幣3,300,000元或12.2%,行政費用減少港幣1,500,000元或3.2%,財務費用則減少港幣900,000元或16.7%。

透過增加員工效率及精簡業務,本集團自年初起致力減低員工成本至可接受水平。尤其於二零零四年五月,本集團開始一項整體性節省計劃,按具成本效益及適時之方針減低各部門之員工成本及其他開支,因此,人手得以減省,而有關遺散費港幣1,300,000元亦已計入為重組費用。預期當節省計劃全面執行後,可節省百分比雙位數字之開支。

本集團於江門之聯營公司持續錄得港幣10,800,000元之虧損。本年度塑膠物料及薄鋼板之成本急劇上升,以致財務表現進一步削弱。本集團已物色新產品及釐定分銷策略以整頓此合資公司,務求達致新階段的增長。

董事會欣然宣佈,本集團於二零零四年首六個月錄得經營盈利港幣500,000元,較去年同期之經營虧損港幣9,400,000元大幅改善港幣9,900,000元。扣除財務費用港幣4,400,000元、重组費用港幣1,300,000元、應佔一家聯營公司虧損港幣10,800,000元、計入遞延稅項回接港幣12,800,000元及少數股財權益港幣900,000元後,錄得小額之股東應佔虧損港幣2,300,000元,反映出財務表現之盈利能力較去年同期(港幣14,800,000元之虧損)已大幅改善。這大大顯示出本集團可轉虧為盈之趨勢,本集團亦相信最艱難的時期已經過去。

# 現金流量、流動資金及財務資源

本集團持續以綜合其股本基礎、經營業務所得之現金流量、一家供應商之貸款及銀行借貸獲取融資。一如既往,日常業務中之銀行及其他負債均能於到期日清償。

二零零四年首六個月,經營業務所得之現金為港幣29,200,000元,本集團藉此償還銀行及其他債務及為投資項目提供資金,合共港幣16,400,000元。由此達致現金流入淨額港幣12,800,000元,大為強化本集團之現金狀況,致使二零零四年六月三十日之現金及現金等值項目達港幣14,500,000元。

本集團於二零零四年六月三十日之總貸款為港幣201,100,000元(二零零三年十二月三十一日:港幣220,100,000元)。截至期末,根據長期負債(遞延稅項負債除外)港幣141,600,000元及股東權益港幣259,500,000元為基數計算,本集團負債比率為54.6%。根據流動資產港幣239,300,000元及流動負債港幣194,400,000元為基數計算,流動比率為1.2。

截至二零零四年六月三十日,應收賬款流轉期為25天(二零零三年十二月三十一日:27天),存貨周轉期為89天(二零零三年十二月三十一日:90天)。 此兩項表現指標再次消楚見證財務表現之改善。

根據慣常管理方式,對於波動不定之外匯交易,本集團會透過對沖方式鎖定 匯率以穩定成本。截至二零零四年六月三十日,未到期履約之銀行期匯合約 總額為港幣14,500,000元。

截至二零零四年六月三十日,本集團之貿易信貸總額為港幣147,800,000元(二零零三年十二月三十一日:港幣155,600,000元),當中港幣125,200,000元已被動用。本集團於二零零四年六月三十日及二零零三年十二月三十一日均無重大或然負債。

# 業務回顧

# 空調產品

此項業務包括推廣及分銷四個主要品牌下之多款系列家用及商用空調產品,該等品牌包括「三菱重工」(日本三菱重工株式會社);「LG」(韓國LG Electronics Inc.);及中國製造之「格力-先力」和「格蘭仕」。

首六個月之營業額較去年同期微跌3.1%至港幣64,800,000元(二零零三年:港 幣66,900,000元)。香港市場之業務自本年度首季起逐漸改善,主要原因為經

	重組費用 應佔一家聯營公司業額	t -	(10,793)			_	-	(1,320) (10,793)
	除税前虧損 所得税	î.		.,				(16,024) 12,780
	除税後虧損 少數股東權益	;			i		•	(3,244)
	股東應佔虧損		٠.				•	(2,293)
	截至二零零三年六	月二十日		I			•	
			影音設備					
		空調產品 港幣千元	及其他 组器產品 港幣千元	汽車及 汽車配件 港幣千元	直銷 准幣千元	物業投資 港幣千元	抵銷 准幣千元	綜合服目 港幣千元
	營業額 外部銷售收益 業務之間銷售收益	66,929 981	55,140 6,778	111,435	33,857 151	. <u>-</u>	- (7,910) <sup>-</sup>	267,361
	營業總額	67,910	61,918	111,435	34,008		(7,910)	267,361
	業務之間銷售收益以當	時市場價格	入服。	==				
	業績							
	分類業績	(81)	601	(5,103)	(3,572)	(1,037)		(9,192)
	未分配之公司支出		•				-	(213)
٠	經營虧損 財務費用 應佔一家聯營公司業績		159	· -	· -	-	–	(9,405) (5,272) 159
	除税前虧損 所得税					•	-	(14,518) (835)
	除税後虧損 少數股東權益		.*		. 1			(15,353) 579
	股東應佔虧損 地區分類				. ! '			(14,774)
		. 数至二字	地區分類 六月三十 零四年 <i>幣千元</i>		3月 三年			黄獻
	地區分類香港	. 截至二零	大月三十 <b>零四</b> 年 <i>幣千元</i> 192,511	日止六個 三零零 <i>港幣</i>	到月 三年 千元 9,313	截至六月 二零零四 <sup>5</sup>	三十日山 年 二条 元 月	<b>貢獻</b> 上六零個月 冬零千元 (7,167)
	地 <b>區分類</b> 香港 新加坡	. 截至二零	六月三十 零四年 <i>幣千元</i> 192,511 26,431	日止六個 二零零 <i>港幣</i> 189 23	国月 三年 <i>千元</i> 9,313 5,366	截至六月 三零零四章 港幣千2 (1,91 (14	三十日山   〒 二名  元       	貢獻 上六個月 冬零三年 佐幣千元 (7,167) 52
	地 医分類 港 地 坡 班 班 坡 班 班 班 亚 亚 大 陸	. 截至二零	大月三十 零四年 <i>幣千元</i> 192,511 26,431 11,610 31,504	日止六個 二零零 港幣 189 2: 11 2:	国月 三年 千元 9,313 5,366 3,555 5,167	截至六月二零零四章 港幣千分 (1,91 (14 51 2,39	三十日山 年 元 (7) (3) (9)	貢獻 計次個月 季等千元 (7,167) 52 680 (3,252)
	地 <b>医分類</b> 香新來 西班	. 截至二零	六月三十 零四年 <i>幣千元</i> 192,511 26,431 11,610	- 自止六億 二零零幣 189 2: 11 2: 2:	国月 三年 千元 9,313 5,366 3,555 5,167 0,282	截至六月二 <b>零零四</b> <sup>2</sup> 准 <b>等等</b> 四 <sup>2</sup> (1,91 (14 51 2,39 (1	三十日    年 二名  元     7)  3)  9	夏獻 上六個月 季零三年 卷幣千元 (7,167) 52 680 (3,252) 206
	地 <b>医</b> 分類 香新馬中澳 亞	数至二零 二零 港	大月三十 零四年 幣千元 192,511 26,431 11,610 31,504 15,608	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 千元 9,313 5,366 3,555 5,167	截至六月二 <b>零零四</b> <sup>2</sup> 准 <b>等等</b> 四 <sup>2</sup> (1,91 (14 51 2,39 (1	三十日山 東 二章 元 7) (7) (3) (9) (3) (7) (2) (2) (3)	貢獻 計次個月 季等千元 (7,167) 52 680 (3,252)
	地 <b>医</b> 分類 香新馬中澳 亞	数至二零 二零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 千元 9,313 5,366 3,555 5,167 0,282 3,678	截至六月二零零四 <sup>5</sup> 准幣千; (1,91 (14 51 2,39 (1	三十日山 東 二名 元 第 (7) (3) (9) (3) (7) (2) (7) (7)	貢獻 上六個月 琴等三年 # # 千元 (7,167) 52 680 (3,252) 206 289
	地 <b>医</b> 分 <b>接</b>	数至二零 二零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 千元 9,313 5,366 3,555 5,167 0,282 3,678	截至六月二零零四章 准幣千分 (1,91 (14 51 2,39 (1 1	三十日山 東 二名 元	貢獻 上六個月 長零年年 (7,167) 52 (3,252) 206 289 (9,192)
	地 医分類 香新馬中澳其 推加來國門他 公司 文 支 出出	数至二零 二零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 千元 9,313 5,366 3,555 5,167 0,282 3,678	截至六月二零零四章 注零等四章 (1,91 (14 51 2,39 (1 84	三十日山 東 二名 元	貢獻 二六個月 季零三年 等等一元 (7,167) 52 680 (3,252) 206 289 (9,192) (213)
	地 <b>医分類</b> 香新馬中澳其 未 經 替 盈 利 (虧損)	数至二零 二零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 年元 9,313 5,366 3,555 5,167 0,282 3,678	截至六月二零零四章 注零等四章 (1,91 (14 51 2,39 (1 84	三十日山 東 二章 元	夏獻 上六個月 季零三年 等零三年 (7,167) 52 680 (3,252) 206 289 (9,192) (213) (9,405)
• ,	地 <b>医分類</b> 香新馬中澳其 未 經 替 盈 利 (虧損)	数 零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 年元 9,313 5,366 3,555 5,167 0,282 3,678	数至六四年 二等等四年 (1,91	三十日山 東 二章 元	夏獻 1. 表 明 月 1. 表 明 千 元 (7,167) 52 680 (3,252) 206 289 (9,192) (213) (9,405)
• ,	地區分類 香新馬中澳其 未 經 經 婚	数 零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 年元 9,313 5,366 3,555 5,167 0,282 3,678	数字等介 (1,91 (1,9) (1,91 (1,9) (1,91 (1,9) (1,91 (1,9) (1,91 (1,9)	三十日山 東 二章 元	貢献 月年元 (7,167) 52 680 (3,252) (2,252) (9,192) (9,405) トな 学 常 千 元
	地 医分類 医分類 空間 医牙囊 医皮西大 电极西大 空 医 全 全 全 全 全 全 全 全 全 全 全 全 全 全 全 全 全 全	数 零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 年元 9,313 5,366 3,555 5,167 0,282 3,678	数至六四年 二等等四年 (1,91	三十日山 東 二章 元	夏獻 1. 表 明 月 1. 表 明 千 元 (7,167) 52 680 (3,252) 206 289 (9,192) (213) (9,405)
	地 香新馬中澳其 未 經 經 經 近 折 服 型	数 零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 年元 9,313 5,366 3,555 5,167 0,282 3,678	数字等	三十日山 東 二章 元	貢献 月年元 (7,167) 52 680 (3,252) (2,252) (9,192) (9,405) トな 学 常 千 元
	地 香新馬中澳其 未 經 經 經 經 折 簡	数 零 港	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 元 9,313 5,366 3,555 5,167 0,282 3,678 7,361	数字等	三年	東瀬 月年元 (7,167) 52 680 (3,252) (2,252) (9,192) (9,405) 入事等
	地 香新馬中澳其 未 經 經 經 經 折 簡	教二 · · · · · · · · · · · · · · · · · · ·	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 元 9,313 5,366 3,555 5,167 0,282 3,678 7,361	数字等 # 1,91 (1,91 (14 51 2,39 (1 1 1 84 47 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	三年	<b>夏獻</b> 月年元 (7,167) 52 680 (3,252) 206 289 (9,192) (213) (9,405
	地 香新馬中澳其 未 經 經 經 經 折 商 所 税 本版四大 配 盈 盈 置复接 税 回 問 受 盈 盈 置复接 税 回 問 資 資 負 資 與 資 與 與 與 與 與 與 與 與 與 與 與 與 與 與	教二 · · · · · · · · · · · · · · · · · · ·	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 元 9,313 5,366 3,555 5,167 0,282 3,678 7,361	数字等 # 1,91 (1,91 (14 51 2,39 (1 1 1 84 47 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	三年	<b>夏獻</b> 月年元 (7,167) 52 680 (3,252) 206 289 (9,192) (213) (9,405
	地 香新馬中澳其 未 經 經 經 經 折 商 所 稅 好	教二 · · · · · · · · · · · · · · · · · · ·	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 元 9,313 5,366 3,555 5,167 0,282 3,678 7,361	数字等 # 1,91 (1,91 (14 51 2,39 (1 1 1 84 47 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	三年	<b>夏獻</b> 月年元 (7,167) 52 680 (3,252) 206 289 (9,192) (213) (9,405
	地 香新馬中澳其 未 經 經 經 折 滿 所 稅 本香新馬中澳其 未 經 經 經 折 滿 所 稅 本香新馬中澳其 未 經 經 經 折 滿 所 稅 本香 放西大 配 盈 盈 置資攤 稅 回 間港 資 資 複 稅 回 間港 資 資 資 數 資 報 稅 回 間 港 頁 資 頁 頁 稅 頁 頁 頁 頁 頁 頁 頁 頁 頁 頁 頁 頁 頁 頁 頁	教二 · · · · · · · · · · · · · · · · · · ·	六月三十 零四年 第千元 192,511 26,431 11,610 31,504 15,608 898	日止六個 二零零幣 189 2: 1: 2: 10	国月 三年 元 9,313 5,366 3,555 5,167 0,282 3,678 7,361	数字等 常 子、四年 元 (1,91 (14 51 2,39 (1 1 1 2,39 (1 1 1 36 47 ) 1 2 1 36 (36 47 ) 1 36 (36	三年	受験 月年元 (7,167) 52 680 (3,252) 206 289 (9,192) (213) (9,405)

由於兩個期間本集團均無任何應課稅盈利,故無香港利得稅撥備。 海外稅項乃按有關司法權區通用之稅率計算。

# 5. 每股虧損

本期

税率調整

本公司及其附屬公司應佔稅項

每股基本虧損之計算方法,乃根據股東應佔虧損港幣2,293,000元(二零零三年:港 幣14,774,000元)及期內已發行普通股之加權平均數2,216,154,331股普通股(二零零三年:1,001,531,285股普通股)計算。為計算二零零三年每股基本虧損,普通股加權平均數已就二零零三年九月之供股連紅股發行予以調整。

12,684

12,780

由於本公司之未行使優先認股權之行使價高於兩個期間之股份平均市價,故並無 星列每股撥薄虧損。

# 6. 比較數字

若干上期間比較數字已遵照即期所顯示之數字重新分類。

及建築活動放緩。

# 影音及其他電器產品

此項業務主要包括一系列品牌之產品分銷,包括韓國「LG」電器、日本「阿爾 派」汽車音響設備、日本「馬蘭士」高級影音產品,以及兩個本集團自設之品牌:英國「樂爵士」影音產品及日本「先力」影音產品。

由於在香港、新加坡及馬來西亞之主要市場經濟情況有所改善,本年度首六個月之銷售表現令人滿意。此六個月之銷售額較去年同期升13.1%至港幣62,400,000元(二零零三年:港幣55,100,000元)。雖然市場之激烈競爭令毛利率面臨壓力,但下半年之銷售前景仍較樂觀。預期於全新汽車導航系統、嶄新功能之高級電器產品、附最新環迴音響系統之擴音機、大型等離子電視及液晶體電視等新產品推出後,毛利率可得以維持。

# 育鎖

此項業務包括在香港透過以「買家倉」命名之零售店向零售顧客銷售電子及 電器產品。

二零零四年首六個月之營業額為港幣30,300,000元,較去年同期港幣33,900,000元下跌港幣3,600,000元(-10.6%)。雖然上半年之整體經濟增長令人鼓舞,但消費者對大型電子及電器產品之需求仍然疲弱,競爭亦持續激烈,因此,表現欠佳之零售店已結業,藉以改善營運效率。為達到對集團作出盈利貢獻之目標,下半年將實施更多措施,以改善營運效率。

# 汽車及汽車配件

此項業務主要包括「法拉利」及「瑪莎拉蒂」汽車及配件於香港、澳門及中國 大陸之入口《分銷及售後服務。

承接去年最後季度之復甦跡象,於二零零四年上半年,香港市場氣氣持續逐步改善。

中國市場於二零零四年首季繼續大幅增長。然而,由於實施了宏觀經濟政策以冷卻中國之過熱經濟,第二季之銷售情況逐漸放緩。

該業務之營業額上升8.7%達港幣121,100,000元,並取得良好的毛利率,已從去年大幅轉虧為盈。

以二零零四年香港現時的良好市場走勢,加上本集團推出之數款新車型號,即於本年度之「法拉利」612 Scaglietti、「法拉利」575 GTC、「瑪莎拉蒂」Quattroporte及「瑪莎拉蒂」Grand Sport,均為此業務提供最佳優勢以於此年度達致盈利。

於回顧期內,本集團與意大利法拉利車廠及中國保利集團旗下的保利科技有限公司組成策略聯盟,於中國大陸成立合資公司(「合資公司」)。此合資公司乃「法拉利」及「瑪莎拉蒂」兩個汽車品牌在中國大陸的獨家進口商,負責經濟兩個品牌汽車於國內之進口、市場推廣、經銷商銷售、零件和配套產品、便應,及售後技術支援服務。新的合資公司將於下半年度於中國大陸開始運作,預期業務會有穩定的增長。

# 人力資源

於二零零四年六月三十日,本集團之員工總數(聯營公司僱員除外)進一步 減至343人(二零零三年:361人)。本集團深知員工之重要性,亦極為慶幸能 保留一群忠心耿耿、經驗豐富及盡費的核心員工。

# 展望

# 證券之購買、出售或贖回

於截至二零零四年六月三十日止六個月,本公司及其附屬公司在期內並無購入,出售或贖回本公司任何證券。

# 公司管治

本公司各董事概無獲悉任何資料足以合理地顯示本公司於二零零四年六月三十日止六個月不遵守香港聯合交易所有限公司證券上市規則(「上市規則」) 附錄14所載之最佳應用守則,惟獨有關第7條指引則除外。按本公司細則所規定,本公司非執行董事之任期於輪值告退後屆滿。

# 審核委員會

(819)

(835)

於二零零四年九月一日,陳德興先生獲委任為本公司獨立非執行董事及審核委員會成員。本公司之審核委員會由李卓民先生(主席)、陳文生先生及陳德興先生構成,彼等均為本公司獨立非執行董事。本公司業績乃經由本公司審核委員會審核。

# 公佈進一步資料

根據上市規則附錄16規定須予披露之所有資料將於適當時候在香港聯合交易 所有限公司網站公佈。

> 承董事會命 執行主席兼行政總裁 李文耀

# 香港,二零零四年九月二十一日

截至本公佈日期,董事會成員包括執行董事李永森先生、李文輝先生、孫志 冲先生、李文彬先生及汪滌東先生;及非執行董事余金霞女士;以及獨立非 執行董事陳文生先生、李卓民先生及陳憩興先生。

\* 僅供識別

# WO KEE HONG (HOLDINGS) LIMITED

(Incorporated in Bermuda with limited liability)
(Stock code: 720)

# DISCLOSEABLE TRANSACTION DISPOSAL OF LAND IN THE PEOPLE'S REPUBLIC OF CHINA

On 11 October 2004, Dongguan Chang Xing, a 92% owned subsidiary of the Company, entered into a Land Use Rights Transfer Agreement with each of Kailey Trading, Lisong Electronics and Fusang Property Management, Pursuant to the Land Use Rights Transfer Agreements, Dongguan Chang Xing disposed of its interests in the Land, as to 10,671.69 sq. m. to Kailey Trading, as to 23,333.31 sq. m. to Lisong Electronics and as to 13,041 sq. m. to Fusang Property Management for a cash consideration of RMB2,208,046,30 (equivalent to approximately HK\$2.08 million), RMB4,827,822.83 (equivalent to approximately HK\$4.55 million) and RMB2,698,273.00 (equivalent to approximately HK\$2.55 million), respectively.

To the best of the Directors' knowledge, information and belief having made all reasonable enquiry, each of Kailey Trading, Lisong Electronics and Fusang Property Management and their respective ultimate beneficial owners is an Independent Third Party.

The Disposal under the Land Use Rights Transfer Agreements is aggregated as if it is one transaction under Rule 14.22 of the Listing Rules and the aggregation of the transactions contemplated under the Land Use Rights Transfer Agreements constitutes a discloseable transaction under Rule 14.08 of the Listing Rules. A circular containing details of the Disposal will be despatched to shareholders of the Company within 21 days after the date of this announcement.

# THE DISPOSAL

Consideration

# The Land Use Rights Transfer Agreements

On 11 October 2004, Dongguan Chang Xing, a 92% owned subsidiary of the Company, entered into a Land Use Rights Transfer Agreement with each of Kailey Trading, Lisong Electronics and Fusang Property Management. Pursuant to the Land Use Rights Transfer Agreements, Dongguan Chang Xing disposed of its interests in the Land, as to 10.671.69 sq. m. to Kailey Trading, as to 23,333.41 sq. m. to Elisang Property Management for a cash consideration of RMB2,208,046.30 equivalent to approximately HK\$2.08 million), RMB4,827,822.83 (equivalent to approximately HK\$3.55 million) and RMB2,698,273.00 (equivalent to approximately HK\$3.55 million). HK\$2.55 million), respectively.

The following is a summary of the principal terms of the Land Use Rights Transfer Agreements: Land Use Rights Transfer Agreement with Fusang Property Management

Land Use Rights Transfe
Agreement with
Kailey Trading

11 October 2004

Parties Dongguan Chang Xing, a 92% owned subsidiary of the Company as the

transferm; and Kailey Trading, a company established in the PRC and engaged in the business of trading of construction materials and sundry items and office equipment. To the best of the Directors' knowledge, information and helief and having made all reasonable enquiry, Kailey Trading and its ultimate beneficial owners are Independent Third Parties, as the transferce

as to KMB472,4441,88 (equivalent to approximately HK\$0.92 million) on the date of the signing of the Land Use Rights Transfer Agreement; as to RMB411,868,21 (equivalent to approximately HK\$0,39

(equivalent to approximately HK 50.39 million) on the early of the date falling three weeks after the date of the Land Use Rights Transfer Agreement; or the submission of the application for transfer of the title of the land to the State Land Bureau of Dengguan City; as to RMB411,868,21 (equivalent of approximately HK 50.39 million) on the date of the delivery of the land use right certificate in respect of the land transfer red by Dongguan Chang Xing to Kailey Transfer and as to RMB411,868,00 (equivalent to the land transfer red by Dongguan Chang Xing to Kailey Transfer and as to RMB411,868,00 (equivalent to the land transfer red by Cequivalent to the land transfer red by Dongguan Chang Xing to Kailey Transfer and the transfer red by Dongguan Chang Xing to Kailey Transfer and the transfer red by Dongguan Chang Xing to Kailey Transfer and the transfer red by Dongguan Chang Xing to Kailey Transfer and the transfer red by Dongguan Chang Xing to Kailey Transfer and the transfer red by Dongguan Chang Xing to Red Transfer red by Red Transfer re

(equivalent to approximately HK\$0.39 approximately 148.50.39 million) by way of a post dated cheque dated 45 days after the date on which Dongguan Chang Xing delivered the land use rights certificate in respect of the land transferred to Kailey. land transferred to Kailey Trading. On the date of the delivery of the post dated cheque, Kailey Trading shall also deliver to Dongguan Chang Xing an undertaking that the cheque will be honoured on first presentation.

The consideration is agreed upon after arm's length negotiation between the parties taking into account the basis as detailed in the paragraph headed "the Disposal." Reasons for the Disposal " in this announcement.

Area transferred:

An area of 10,671.69 sq. m. of the Land.

Title to the Land: The application to the State Land Bureau for transfer of the title of The application to not contained the little of the land will be made by the parties within 3 weeks from the date of the Land Use Rights
Transfer Agreement.

Iransier Agræment.
The original of the title document relating to the land use rights will be retained by Dongguan Chang Xing until the transfer of ride is approved by the Slate Land Bureau of Dongguan City and Dongguan Chang Xing has received the consideration in full.

The party in default of the Land Default: Use Rights Transfer Agreement shall pay a penalty representing 10% of the consideration to the

non-defaulting party. In the event, the title to the land annot be transferred for reasons beyond the control of either parties, Dongguan Chang Xing

Land Use Rights Transfer Agreement with Lisning Electronics

11 October 2004

Dongguan Chang Xing, a 92% owned subsidiary of the Company as the transferor; and

11 October 2004

Dongguan Chang Xing, a 92% owned subsidiary of

established in the PRC and engaged in property development in the PRC. To the best of the Directors' knowledge, information and belief and having made all reasonable enquiry. Fusang Property Management and its ultimate beneficial owners are Independent Third Parties, as the transferee

RMB2.698,273.00 (equivalent to approximately HK\$2.55 million) payable in the following manner:

— as to RMB1.927,414.96

(equivalent to approximately HK\$1.81 million) on the date of the signing of the Land Use Rights Transfer Agreement;

(equivalent to approximately HK50.73 million) on the early of the date falling three weeks after the date of the Land Use Rights Transfer Agreement, or the submission of the application for transfer of the title of the Land to the State Land Bureau of Dongsuan City.

The consideration is agreed upon after arm's length negotiation between the parties taking into account the basis as detailed in

the paragraph headed "the Disposal - Reasons for the Disposal" in this announcement

ns to RMB770,858.04

(equivalent to

the Company as the

transferor; and Fusing Property
Management, a company
established in the PRC and

transferor; and Lisning Electronics, a company established in the PRC and engaged in the manufacturing of electronic products. To the best of the Directors' knowledge, information and belief and having made all reasonable enquiry. Lisning Electronics and its ultimate beneficial owners are Independent Third Parties, as the transferre

RMB4,827,822.83 (equivalent to approximately JIK\$4,55 million) payable in the following manner:
- as to RMB482,782.00

as to KMB482, (742,00) (equivalent to approximately HK50,46 million) on the date of the signing of the Land Use Rights Transfer Agreement; as to RMB1,448,347,42 Rights transfer Agreements as to RMB1, 448,347,42 (equivalent to approximately HK\$1.37 million) on the early of the date falling three weeks after the date of the Land Use Rights Transfer Agreement; or the submission of the application for transfer of the title of the land to the State Land Bureau of Dongguan City; as to RMB1,448,347,41 (equivalent of the date of the date of the delivery of the land use right certificate in respect to the land to the delivery of the land use right certificate in respect of the land transferred by Dongguan chang Xing to Lisong Electronics and as to RMB1,448,346,000 (equivalent in Uses).

as to RMIJ1, 448,346,00 (equivalent to approximately HK\$1.37 million) by way of a post dated cheque dated 45 days after the date on which Dongsuan Chang Xing delivered the land use rights certificate in respect of the land transferred to Lisong Electronics. On the date of the delivery of the post dated cheque, Lisong Electronics shall also deliver to from the date of the delivery of the post dated cheque, Lisong Electronics shall also deliver to Dongsuan Chang Xing an undertaking that the cheque will be honoured on first presentation.

The consideration is agreed upon after arm's length negotiation between the parties taking into account the basis as detailed in the paragraph headed "the Disposal." Reasons for the Disposal "Reasons for the

An area of 23,333,31 sq. m. of the Land.

The application to the State Land Bureau for transfer of the title of the land will be made by the parties within 3 weeks from the date of the Land Use Rights Transfer Agreement.

Hander Agreement.
The original of the title document relating to the land use rights will be retained by Dongguan Chang Xing until the transfer of title is approved by the State Land Bureau of Dongguan City and Dongguan Chang Xing has received the consideration in full.

The party in default of the Land Use Rights Transfer Agreement shall pay a penalty representing 10% of the consideration to the non-defaulting party.

In the event, the title to the land cannot be transferred for reasons beyond the control of either parties, Dongguan Chang Xing

An area of 13,041 sq. m. of the Land.

The application to the State Land Bureau for transfer of the title of the land will be made by the parties within 3 weeks from the date of the Land Use Rights Transfer Agreement.

Transfer Agreement.
The original of the title document relating to the land use rights will be retained by Dongguan Chang Xing until the transfer of title is approved by the State Land Bureau of Dongguan City and Dongguan Chang Xing has received the consideration in full.

The party in default of the Land Use Rights Transfer Agreement shall pay a penalty representing 10% of the consideration to the non-defaulting party.

In the event, the title to the land cannot be transferred for reasons beyond the control of either rties, Dongguan Chang Xing

Independent Third Party and is interested in 8% of Dongguan Chang Xing. The book value of the Land as at 31 December 2003 was HK\$26.00 million. The Land is freely transferable and can be used for industrial/commercial purpose and is currently vacant. The Disposal will result in a book loss of approximately HK\$16.82 million for the year ending 31 December 2004.

To the best of the Directors' knowledge, there is no relationship between 異意後命余集集例公司(Dongguan Linco Enterprise Group Company\*) and each of Kailey Trading, Lisong Electronics and Fusang Property Management. Reasons for the Disposal

The Group is principally engaged in the import, marketing and distribution of air-conditioning and refrigeration products, audio-visual equipment; car audio and electronic products, motor vehicles and car accessories; and other electronic and electrical products.

The Land was originally acquired by the Group for developing into a trading place for cars and car accessories, servicing and maintenance of cars by leasing pertions of the Land to various tenants. However, with the recent growth of the autemobile market in China, particularly the increase in import of premium passenger cars and that the Group and its associated company is the sole distributor of the premier "Ferrari" and "Mascrati" cars in Hong Kong, Macau and mainland China, the Company considered it more appropriate to focus its resources in develop the China market to become the biggest market in Asia for "Ferrari" and "Mascrati" cars. To explore the market opportunities, the Group has entered into a strategic alliance with Ferrari S.p. A. and Poly Technologies, Inc. to setup an equity joint vonture company in the PRC in March 2004, which the Group has a 30% equity interest, in the circumstances, the Company does not intend to allocate any resources to develop the Land as originally planned and the Land has been left vacant since zerouistine. since acquisition

Under the Regulation, land which development work has not been commenced within one year from the date of the Under the Regulation, land which development work has not been commenced within one year from the date of the land use right transfer contract or the grant of the approval for construction, will be regarded as waantal tand. A monthly fee will be imposed on such land at the rate of RMB3 for each sq. m. for industrial land and RMB5 for each sq. m. for properly development land, in addition, the Land Bureau of Dongguan City has the right to reclaim the land use rights from the holder of land use rights of the vacant land with compensation. In accordance with the Regulation, the Group has been issued with a notification in September 2002 and has reported to the relevant authorities of its intention to develop the Land and hence the Land should not be classified as vacant land for the purpose of the Regulation. Up to the date of the Land Use Rights Transfer Agreements, Dongguan Chang Xing has not received any further notification from the authorities in relation to the classification of the Land as vacant land. In light of the decision not to proceed with development of the Land as explained above and the previous to the Regulation. Hence, the Directors are on the Land may evently be classified as a vacant land by the authorities under the Regulation. Hence, the Directors are of the view that the Land should be disposed of as soon as possible to avoid any penally being imposed or the Land being reclaimed by the authorities.

As stated in the annual report of the Company for the year ended 31 December 2003, it is the strategy of the Group to allocate its key resources to key growth areas, by among others, disposal of fixed assets and conversion of proceeds into current assets to increase the productivity of other assets. Accordingly, the Disposals is in line with this strategy of the Group. The gross proceeds from the Disposal will be the amount of RMB9,734,142,13 (equivalent to approximately HKS9.18 million) and the whole of the net proceeds in the amount of approximately HKS8.68 million will be used as working capital of the Group.

will be used as working capital of the Group.

According to the Notice on Trading of Land Use Rights (土地使用撬排牌交易公价) issued by Dongguan City Land Exchange Centre (伊莞市土地交易中心), a government body, the average selling price of land in the Dongguan area as listed is between RMB146 to RMB230 each sq. m. Under the Land Use Rights Transfer Agreements, the Land with a total area of 47,046 sq. m. was disposed of for an aggregate consideration of RMB9,734,142.13 (equivalent to approximately HK\$9.18 million) at approximately RMB20691 for each sq.m. Although the book value of the Land is HK\$26.00 million and the aggregate consideration for the Disposal is RMB9,734,142.13 (equivalent to approximately HK\$9.18 million) resulting in a book loss of approximately HK\$16.82 million, the Directors are of the view that the consideration for the Disposal is fair and reazonable given that the saleable value of the Land has been affected by the provisions in the Regulation, in particular the possibility that the Land may be classified as vacant land by the authorities, and that the consideration for each sq. m. of the Land is in line with the range of selling price for land in the Dongguan area as quoted by the Dongguan City Land Exchange Centre (東第日土地交易中公).

Taking into account the abovementioned factors, the Directors are of the view the terms of the Disposal are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Disposal under the Land Use Rights Transfer Agreements is aggregated as if it is one transaction under Rule 14.22 of the Listing Rules and the aggregation of the transactions contemplated under the Land Use Rights Transfer Agreements constitutes a discloseable transaction under Rule 14.08 of the Listing Rules. A circulus containing details of the Disposal will be despatched to shareholders of the Company within 21 days after the date of this announcement.

# DEFINITIONS

"Land"

"Regulations"

"RMB"

"Land Use Rights Transfer Agreements"

In this announcement, unless otherwise defined, terms used herein shall have the following meanings:

the board of Directors; "Board" "Company"

WO KEE HONG (HOLDINGS) LIMITED, an exempted company incorporated in Bermuda with limited liability, whose shares are listed on the Stock Exchange;

"Directors" the directors of the Company;

the disposal of the interest in the Land by Dongguan Chang Xing to each of Kailey Trading, Lisong Electronics and Fusang Property Management pursuant to the Land Use Rights Transfer Agreements; "Disposal"

"Dongguan Chang Xing"

Wile 足機能分換機能用以 (Congruent Chang Xing Refrigeration Equipment Co., Lid.\*), sino-foreign joint venture established in the PRC in which the Company has a 92% interest in its equity capital. The remaining 8% interest is held by 某等可能的 18% 可能的 18% 以 (Congruent Cecond Light Industrial Group Corporation), an Independent Third Party and a state-owned enterprise established in the PRC: 東莞市富生物業管理有限公司 (Fusang Property Management Co., Ltd.\*)。

"Fusang Property Management" an Independent Third Party;

"Group" the Company and its subsidiaries; and members of the Group shall be construed accordingly; "HKS" Hong Kong dollars, the lawful currency of Hong Kong;

"Hong Kong" The Hong Kong Special Administrative Region of the PRC: 東莞市凱利貿易有限公司 (Dongguon City Kailey Trading Co., Ltd.\*), an "Kailey Trading"

Independent Third Party; an independent third party not connected with the directors, chief executives and substantial shareholders of the Company and its subsidiaries and their respective associates (as defined in the Listing Rules); "Independent Third Party"

the piece of land with an area of 47,046 sq. m and located at Dai Ling Shan.

Lin Ping Management Area, Dongguan, Guangdong Province, the PRC

the three land use right transfer agreements all dated 11 October 2004 into entered between Dongguan Chang Xing and each of Kailey Trading, Lisong Electronics and Fusang Property Management, particulars of which are set out in the paragraph headed "The Disposal - the Land Use Rights Transfer Agreements" in this announcement, and each a "Land Use Rights Transfer Agreement'

東莞市力桑電子有限公司 (Lisong Electronics Co., Ltd.\*), an Independent "Lisong Electronics"

The Rules Governing the Listing of Securities on the Stock Exchange; "Listing Rules" The People's Republic of China, which for the sole purpose of this announcement excludes Hong Kong, Macau and Taiwan; "PRC" or "China"

東莞市間翼土地處理辦法(Regulation for Treatment of Vacant Land in Dongguan City) issued by the Dongguan City People's Government on 23 October 1999;

Reminbi, the lawful currency of the PRC;

Standar

香港聯合交易所有限公司對本公佈之內容概不負責,對其準確性或完整性亦不發表任何聲明,並明確表示概不就因本公佈全部或任何部份內容 而產生或因倚賴該等內容而引致之任何損失承擔任何責任。



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

(股份編號:720)

# 須予披露交易 出售位於中華人民共和國之土地

二零零四年十月十一日,本公司擁有92%權益之附屬公司東莞長與與凱利貿易、力桑電子及富生物業管理各自簽訂土地使用權 轉讓協議,根據協議,東莞長與分別向凱利貿易、力桑電子及富生物業管理出售10,671.69平方米、23,333,31平方米及13,041平方米 之土地權益。現金代價分別為人民幣2,208,046.30元(相當於約2,080,000港元)、人民幣4,827,822.83元(相當於約4,550,000港元)及人民 幣2,698,273,00元(相當於約2,550,000港元)。

董事作出所有合理查詢後,就彼等所知、所獲資料及相信,凱利貿易、力桑電子及富生物業管理及彼等各自之最終實益擁有人各 自為獨立第三方。

根據上市規則第14.22條,土地使用檔轉讓協議項下之出售事項將合併視作一項交易。根據上市規則第14.08條,土地使用權轉讓 協議項下擬進行之交易合併計算構成須予披露交易。一份藏有出售事項詳情之通函將於本公佈日期後21日內寄發予本公司股東。

# 出售事項

# 土地使用權轉讓協議

於二零零四年十月十一日,本公司擁有92%權益之附屬公司東莞長與與凱利貿易、力桑電子及富生物業管理各自簽訂土地使用權轉讓 協議,根據協議,東莞長興分別向凱利貿易、力桑電子及富生物業管理出售10,671.69平方米、23,333.31平方米及13,041平方米之土地權 益, 現金代價分別為人民幣2,208,046.30元(相當於約2,080,000港元)、人民幣4,827,822.83元(相當於約4,550,000港元)及人民幣2,698,273.00 元(相當於約2,550,000港元)。

以下為土地使用權轉讓協議之主要條款摘要:

# 與凱利貿易簽訂之土地使用權轉讓協議

日期: 各方:

二零零四年十月十一日

- 本公司擁有92%擁益之附屬公司東莞長 舆(作為轉讓方);及
- (2) 凱利貿易,於中國成立並從事建築材 料、日用百貨及辦公用品貿易之公司。 董事作出所有合理查詢後,就彼等所 知、所獲資料及相信,凱利貿易及其 最終實益擁有人為獨立第三方(作為承 譲方)。

代价:

人民幣2,208,046.30元(相當於約2,080,000港 元),以下列形式支付:

- 於簽訂土地使用權轉讓協議當日支付 人民幣972,441.88元(相當於約920,000港
- 土地使用機轉讓協議日期起計滿三星 期當日或向東莞市國土局提交土地業 權轉讓申請日期之較早者支付人民幣 411,868.21元(相當於約390,000港元);
- 於東莞長興向凱利貿易送交轉讓土地 之土地使用權證當日支付人民幣 411,868.21元(相當於約390,000港元);
- 以期票支付人民幣411,868.00元(相當於 約390,000港元),期票之日期為東莞長 興就土地轉讓向凱利貿易送交有關土 地使用擁證日後45日。於送交期票當 日, 凱利貿易亦應向東莞長與送交承 諾書、保證期票能於首次過戶時兑現。

代價為經考慮本公佈中[出售事項-出售事 項之原因」一段所詳列之基準後,由雙方以 公平原則協商釐訂。

# 轉讓土地而精:

10.671.69平方米之土地

上地業權:

雙方將於土地使用權轉讓協議日期起計三 星期內向國土局申請轉讓土地業權。

有關土地使用權之業權文件正本將由東莞 長興保存,直至東莞市國土局批准轉讓業 權及東莞長與收取全數代價。

違約:

就土地使用權轉讓協議違約之一方。應向 非違約方繳交代價10%之金額作為罰款。

如因任何一方不能控制之原因令土地業權 未能轉讓,東莞長興須於收到凱利貿易之 終止土地使用權轉讓協議通知起計5日內。 不計利息向凱利貿易退還已收到之代價。

# 與力桑電子簽訂之土地使用權轉讓協議

二零零四年十月十一日

- 興(作為轉讓方);及
- (2) 力桑電子,於中國成立並從事生產電 子產品之公司。董事作出所有合理查 詢後,就彼等所知,所獲資料及相信, 力桑電子及其最終實益擁有人為獨立 第三方(作為承讓方)。

人民幣4,827,822.83元(相當於約4,550,000港 ·元),以下列形式支付:

- 於簽訂土地使用權轉讓協議當日支付 人民幣482,782,00元 (相當於約460,000港
- 土地使用權轉讓協議日期起計滿三星期 當日或向東莞市國土局提交土地業權轉 讓申請日期之較早者支付人民幣 1,448,347.42元(相當於約1,370,000港元);
- ·於東莞長與向力桑電子送交轉讓土地 之土地使用權證當日支付人民幣 1,448,347.41元 (相當於約1,370,000港
- 以期票支付人民幣1,448,346.00元(相當 於約1,370,000港元),期票之日期為東 莞長與就土地轉讓向力桑電子送交有 關土地使用權證日後45日。於送交期票 當日,力桑電子亦應向東莞長與送交 承諾書,保證期票能於首次過戶時兑

代價為經考慮本公佈中[出售事項一出售事 項之原因」一段所詳列之基準後,由雙方以 公平原則協商盤訂。

# 23.333.31平方米之土地

雙方將於土地使用權轉讓協議日期起計三 星期內向國土局申請轉讓土地業權。

有關土地使用權之業權文件正本將由東莞 長興保存,直至東莞市國土局批准轉讓業 權及東莞長與收取全數代價

就土地使用權轉讓協議違約之一方,應向 非違約方繳交代價10%之金額作為罰款。

加因任何一方不能控制之原因令土地攀權 未能轉讓,東莞長與須於收到力桑電子之 終止土地使用權轉讓協議頒知起計5日內, 不計利息向力桑電子退還已收到之代價:如:()向富生物業管理退還已收到之代價。(:

# 與富生物業管理簽訂之土地使用權轉讓協議

二零零四年十月十一日

- (1) 本公司擁有92%權益之附屬公司束莞長 (1) 本公司擁有92%權益之附屬公司東莞長與(作 為轉譲方);及
  - (2) 富生物業管理,於中國成立並於中國從事 物業發展之公司。董事作出所有合理查詢後,就被等所知、所獲資料及相信、富生 物業管理及其最終實益擁有人為獨立第三 方(作為承譲方)。

人民幣2,698,273.00元(相當於約2,550,000能元), 以下列形式专付:

- 於簽訂土地使用權轉讓協議當日支付人民 幣1,927,414.96元(相當於約1,810,000港元);
- 土地使用權轉讓協議日期起計滿三星期當 日或向東莞市國土局提交土地業擁轉讓申 請日期之較早者支付人民幣770,858.04元(相 當於約730,000港元);

代價為經考慮本公佈中「出售事項一出售事項之 原因」一段所詳列之基準後,由雙方以公平原則 協商騰訂。

# 13.04!平方米之土地

雙方將於土地使用權轉讓協議日期起計三星期 內向國土局申請轉讓土地業權。

有關土地使用權之業權文件正本將由東莞長興 保存,直至東莞市國土局批准轉讓業權及東莞 長與收取全數代價。

就土地使用擁轉讓協議違約之一方,應向非違 約方繳交代價10%之金額作為罰款。

如因任何一方不能控制之原因令土地类慌朱能 轉讓,東莞長與須於收到富生物業管理之終止 上地使用權轉讓協議通知起計5日內,不計利息

長興保存·直至東莞市國上局批准轉讓業 推及東莞長與收取全數代價。

就上地使用權轉讓協議違約之一方、應向。 非違約方繳交代價10%之金額作為罰款。

如因任何一方不能控制之原因令上地業備。 未能轉讓,東莞長與須於收到凱利貿易之 終止土地使用機轉讓協議通知起計5日內, 不計利息向凱利貿易退還已收到之代價。

長興保存,直至東莞市國土局批准轉讓業 権及東莞長與收取全數代價。 就上地使用推轉讓協議違約之一方,應向

非違約方繳交代價10%之金額作為罰款。 如因任何一方不能控制之原因令土地業權 未能轉讓,東莞長與須於收到力桑電子之 终止土地使用權轉讓協議捅知起計5日內,

長興收取全數代價。 就土地使用權轉讓協議建約之一方、應向非遵 約方繳交代價10%之金額作為罰款。

保存,直至東莞市關土局批准轉讓業権及東莞

如因任何一方不能控制之原因令土地業權未能 轉讓,東莞長興須於收到富生物業管理之終止 土地使用機轉讓協議通知起計5日內,不計利息 不計利息向力桑電子退還已收到之代價:•□□□商生物業管理退還已收到之代價:•□□□

缝約:

土地總面積為47,046平方米,位於中國廣東省東莞連平管理區大嶺山。東莞長異為該幅土地之土地使用權持有人,使用權至二零四八 年八月十八日止,為期50年。該幅上地由本集團於一九九八年從東莞凌高企業集團公司購入,代價為人民幣29,724,000.00元(相當於約 28,040,000港元),由雙方按公平協商嚴訂,較獨立物業估值師中原測量師行之估值人民幣30,000,000.00元(相當於約28,300,000港元)折讓 約0.92%。東莞凌高企業集團公司為獨立第三方,由持有東莞長與8%權益之東莞市二輕工業集團公司(一名獨立第三方)控制。該幅土 地之賬面值於二零零三年十二月三十一日為26,000,000港元。該幅土地可自由轉讓,及可作工業或商業用途,目前為空置。於截至二零 零四年十二月三十一日止年度,出售事項將出現賬面虧損約16,820,000港元。

就董事所知,凱利貿易、力桑電子及窩生物業管理各自與東莞凌窩企業集團公司並無關係。

# 出售事項之原因

本集團主要從事空調及冷凍產品、影音設備、汽車音響及電子產品、汽車及汽車配件,以及其他電子及電器產品之進口、市場推廣及 分銷業務。

本集團原本購入該幅土地以透過向若干租戶出租其中部分以發展為汽車及汽車配件之貿易中心、提供汽車服務及維修。但由於最近中 國汽車市場迅速發展,特別是高檔次客車進口增加,而本集團及其聯營公司為香港、澳門及中國大陸[法拉利]及[瑪莎拉蒂]名貴汽 車之獨家分銷商,因此本公司認為應集中其資源發展中國市場,令其成為「法拉利」及「瑪莎拉蒂」汽車於亞洲之最大市場。為拓展市 塌機遇,本集團於二零零四年三月與法拉利車廠及保利科技有限公司組成策略聯盟以成立一間中國合資企業,本集團於該合資企業擁 有30%股本權益。在此情況下,本公司無意按原來計劃分配任何資源發展該幅土地,該幅土地自收購後一直空置。

根據處理辦法,在土地使用權轉讓合約日期或獲授批准用地文件日期起計一年內,如土地之發展工程尚未展開,該土地則會被視作閑 置土地,並須就閑置土地繳交月費,如屬工業用地,每平方米須繳交人民幣3元;如屬經營性用地,每平方米須繳交人民幣5元。此 外,東莞市土地局有權在給予補償後,向閑置土地之土地使用權持有人收回土地使用權。根據處理辦法,本集團於二零零二年九月已 收到有關當局之有關通知,本集團已向其報告有意發展該幅土地,因此就處理辦法而言,該幅土地不應被列為閑置土地。截至土地使 用權轉讓協議日期,東莞長興並無就該幅土地列為閑置土地一事收到有關當局任何進一步通知。由於上文所述之原因決定不發展該幅 土地,加上處理辦法之規定,董事認為該幅土地可能最終被有關當局根據處理辦法列為閑置土地,因此,董事認為,應盡快出售該幅 土地,以免需繳交任何罰款或被有關當局收回該幅土地。

如本公司於截至二零零三年十二月三十一日止年度之年報所述,本集團之策略為分配其主要資源至重點增長業務,當中包括出售固定 資產及將所得款項轉換為流動資產,以增加其他資產之生產力。因此,出售事項符合本集團此策略。出售事項之所得款項合共為人民 幣9,734,142.13元(相當於約9,180,000港元),所得款項淨額全數約為8,680,000港元,將用作本集團營運資金。

根據政府機構束莞市土地交易中心所發出之土地使用權掛牌交易公告,東莞土地之平均售價為介乎每平方米人民幣146至230元。根據 土地使用權轉讓協議,該幅土地總面積為47,046平方米,出售代價合共為人民幣9,734,142.13元(相當於約9,180,000港元),即每平方米約 人民幣206.91元。雖然該幅土地之賬面值為26,000,000港元,而出售事項之代價則合共為人民幣9,734,142.13元(相當於約9,180,000港元), 將出現賬面虧損16,820,000港元。由於該幅土地之可銷售價值受處理辦法之規定影響,特別是該幅土地有可能被有關當局列為閑置土地, 同時該幅土地之毎平方米代價符合東莞市土地交易中心所列之東莞土地銷售價格範圍,因此,董事認為,出售事項之代價屬公平合理。 考慮到上述因素,董事認為出售事項之條款為公平合理,並符合本公司股東之整體利益。

# 一般事項

根據上市規則第14.22條,土地使用權轉讓協議項下之出售事項將合併視作一項交易。根據上市規則第14.08條,土地使用權轉讓協議項 下擬進行之交易合併計算構成須子披露交易。一份載有出售事項詳情之通函將於本公佈日期後21日內寄發予本公司股東。

於本公佈中、除另有界定外、公佈中之詞彙具有以下涵義:

「董事會」

指 董事會;

「本公司」

指 和記行(集團)有限公司,於百慕達註冊成立之獲豁免有限公司,其股份於聯交所上市;

「車董」

指 本公司董事;

「出售事項」

指 東莞長興根據土地使用權轉讓協議分別向凱利貿易、力桑電子及富生物業管理出售該幅土地之權益一

「東莞長興」

指 東莞長興制冷設備有限公司,於中國成立中外合資企業,本公司持有其92%股本權益,餘下8%權益由

「富生物業管理」

一家於中國成立之國有企業東莞市二輕工業集團公司(一名獨立第三方)持有;

「本集團」

指 東莞市富生物業管理有限公司,一名獨立第三方;

指 本公司及其附屬公司,而本集團成員公司會按此詮釋;

「港元」

指 港元,香港法定貨幣;

「香港」

指 中國香港特別行政區;

「凱利貿易」

指 東莞市凱利貿易有限公司,一名獨立第三方;

「獨立第三方」

指 獨立第三方,與本公司及其附屬公司之董事、主要行政人員及主要股東及彼等各自之聯繫人士(按上 市規則所定義者) 概無關連;

「該幅土地」

指 位於中國廣東省東莞連平管理區大嶺山一幅面積為47,046平方米之土地;

「土地使用攬轉讓協議」

指。東莞長興與凱利貿易、力桑電子及富生物業管理各自於二零零四年十月十一日簽訂之三份土地使用權 轉讓協議,詳情載於本公佈中「出售事項一 土地使用權轉讓協議」一段,每一份協議為「土地使用權 轉讓協議」;

「力桑電子」

指 東莞市力桑電子有限公司;一名獨立第三方;

「上市規則」

指 聯交所證券上市規則;

「中國」

指 中華人民共和國,就本公佈而言,不包括香港、澳門及台灣;

「處理辦法」

指 東莞市人民政府於一九九九年十月二十三日發出之東莞市閑置土地處理辦法;

「人民幣」

指 人民幣,中國之法定貨幣;

「聯交所」

指 香港聯合交易所有限公司; 及

「平方米」

指 平方米。

於本公佈日期,董事會成員包括執行董事李永森先生、李文輝先生、孫志沖先生、李文彬先生及汪滌東先生; 非執行董事為余金積 女士; 獨立非執行董事為陳文生先生、李卓民先生及陳德興先生。

於本公佈中,人民幣1.06元被視作相當於1.00港元。此換算率僅為關釋用途,換算不被解釋為有關數額已經、曾可或可以按上述或任 何其他滙率換算之一項聲明。

RECTIVED
205 MAY 20 A 16 .

Wednesday, January 5, 2005 The Standard

The Stock Exchange of Hong Kong Limited takes no responsibility for the contents of this announcement, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this announcement.



# WO KEE HONG (HOLDINGS) LIMITED (和記行(集團)有限公司)\*

(Incorporated in Bermuda with limited liability)
(Stock code: 720)

# UPDATE ON DISPOSAL OF LAND IN THE PEOPLE'S REPUBLIC OF CHINA

On 31 December 2004, the Company received payment in the amount of RMB677,682.78 (equivalent to approximately HK\$639,323.38), being part of the Third Instalment, from Lisong Electronics, in relation to the acquisition of an area of 23,333.31 sq. m. of the Land pursuant to the Land Use Rights Transfer Agreement.

References is made to the announcement made by the Company dated 12 October 2004 (the "Announcement") and the circular issued by the Company dated 2 November 2004 (the "Circular") relating to the disposal of a piece of land with an area of 47,046 sq. m. and located at Dai Ling Shan, Lin Ping Management Area, Dongguan, Guandgong Province, the PRC.

Unless the context requires otherwise, terms used in this announcement shall have the same meanings as in the Announcement.

On 31 December 2004, the Company received payment in the amount of RMB677,682.78 (equivalent to approximately HK\$639,323.38), being part of the third instalment payment, from Lisong Electronics in relation to the acquisition of an area of 23,333.31 sq. m. of the Land pursuant to the Land Use Rights Transfer Agreement, According to the Land Use Rights Transfer Agreement, an amount of RMB1,448,347.41 (equivalent to approximately HK\$1.37 million) (the "Third Instalment") is payable on the date of the delivery of the current land use right certificate in respect of the land transferred by Dongguan Chang Xing to Lisong Electronies. As only a portion of the Third Instalment is paid on 31 December 2004, Dongguan Chang Xing has not yet delivered the land use right certificate in respect of the portion of the Land transferred by Dongguan Chang Xing to Lisong Electronics. The remaining balance of the Third Instalment in the amount of RMB770,664.63 (equivalent to approximately HK\$0.73 million) will be paid on 31 January 2005. Dongguan Chang Xing will in the meantime proceed with the application to the State Land Bureau of Dongguan City for the transfer of the title of the land. However, Dongguan Chang Xing will retain possession of the land and the relevant documents evidencing title of the land until receipt of the whole of the consideration for the land. The land is currently vacant and not occupied by Lisong Electronics. Dongguan Chang Xing will only deliver physical possession of the land to Lisong Electronics upon receipt of the whole of the consideration for the land. In accordance with the terms of the Land Use Rights Transfer Agreement, Lisong Electronics has delivered to Dongguan Chang Xing a post dated cheque dated 15 February 2005 for the amount of RMB1,448,346 (equivalent to approximately HK\$1.37 million), being the last instalment payment of the consideration payable by Lisong Electronics. Dongguan Chang Xing has yet to receive the undertaking from Lisong Electronics that the cheque will be honoured on first presentation. Dongguan Chang Xing is following up with Lisong Electronics on the provision of the undertaking and it is not known when Lisong Electronics will provide the undertaking to Dongguan Chang Xing. Save as disclosed in this announcement, all other terms of the Land Use Rights Transfer Agreement with Lisong Electronics as disclosed in the Announcement and the Circular remained unchanged.

At the date of this announcement, the Board comprises Mr. Wing Sum LEE, Mr. Richard Man Fai LEE, Mr. Sammy Chi-Chung SUEN, Mr. Jeff Man Bun LEE, Mr. Tik Tung WONG all of whom are executive Directors, Ms. Kam Har YUE, who is an non-executive Director, Mr. Boon Seng TAN, Mr. Raymond Cho Min LEE and Mr. Kenji Tak Hing CHAN, all of whom are independent non-executive Directors.

In this announcement, RMB1.06 is taken to be equivalent to HK\$1.00. The conversion rate is for the purpose of illustration only and does not constitute a representation that any amounts have been, could have been, or may be exchanged at the aforementioned or any other rates.

By order of the Board
WO KEE HONG (HOLDINGS) LIMITED
Richard Man Fai LEE
Executive Chairman and Chief Executive Officer

Hong Kong, 4 January 2005

\* for identification purposes only

香港聯合交易所有限公司對本公佈之內容概不負費,對其準確性或完整性亦不發表任何聲明,並明確表示概 不就因本公佈全部或任何部份內容而產生或因倚賴該等內容而引致之任何損失承擔任何責任。



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司) (股份編號:720)

# 出售位於中華人民共和國之土地之最新進展

於二零零四年十二月三十一日,根據土地使用權轉讓協議力桑電子收購該幅土地(面積為23,333.31 平方米),本公司已收取由力桑電子所支付之人民幣677,682.78元(相當於約639,323.38港元), 作為第三期款項之一部份。

謹提述本公司於二零零四年十月十二日作出之公佈(「該公佈」)及本公司於二零零四年十一月二日刊發之通函(「該通函」),內容有關出售位於中國廣東省東莞連平管理區大嶺山一幅面積為47,046平方米之土地。

除文義另有規定外,本公佈所採用之詞彙與該公佈所採用者具相同涵義。

於二零零四年十二月三十一日,根據土地使用權轉讓協議力桑電子收購該幅土地(面積為23,333.31 平方米),本公司已收取由力桑電子所支付之人民幣677,682.78元(相當於約639,323.38港元),作為第三期款項之一部份。根據土地使用權轉讓協議,於東莞長興向力桑電子送交轉讓土地之現有土地使用權證當日,力桑電子須支付人民幣1,448,347.41元(相當於約1,370,000港元)(「第三期款項」)予東莞長與。鑑於在二零零四年十二月三十一日僅支付第三期款項之一部份。東莞長期於天交付有關東莞長與向力桑電子轉讓該幅土地一部份之土地使用權證。第三期款項之餘款人民幣770,664.63元(相當於約730,000港元)將於二零零五年一月三十一日支付。東莞長與將同時繼續向東莞市國土局申請轉讓土地業權。然而,東莞長與將於收取全數土地代價前保留土地之擁有權及相關之業權證明文件。該幅土地目前為空置及並未由力桑電子佔用。東莞長與僅會於收取該幅土地之業權證明文件。該幅土地之實質管有權交予力桑電子。根據土地使用權轉讓協議之條款,力桑電子已向東莞長與交付金額為人民幣1,448,346元(相當於約1,370,000港元)之期票,期票之日期為二零零五年二月十五日,此乃作為力桑電子須付代價之最後一期款項。東莞長與尚未接獲力桑電子發出有關保證期票能於首次過戶時兑現之承諾書。東莞長與正跟進力桑電子提供承諾書一事,尚未能確定力桑電力將於何時向東莞長與提供承諾書。除本公佈所披露者外,於該公佈及該通函中所披露與力桑電子訂立之土地使用權轉讓協議之一切其他條款保持不變。

於本公佈日期,董事會成員包括執行董事李永森先生、李文輝先生、孫志冲先生、李文彬先生 及汪滌東先生; 非執行董事為余金霞女士; 獨立非執行董事為陳文生先生、李卓民先生及陳 德興先生。

於本公佈中,人民幣1.06 元被視作相當於1.00 港元。此換算率僅為闡釋用途,並不表示有關數額已經、曾可或可以按上述或任何其他匯率換算。

承董事會命 和記行(集團)有限公司 執行主席兼行政總裁 李文輝

香港,二零零五年一月四日

\* 僅供識別

Monday, February 21, 2005 The Standard



# WO KEE HONG (HOLDINGS) LIMITED

(Incorporated in Bermuda with limited liability)
(Stock code: 720)

# ANNOUNCEMENT

The Board notes the increase in the price and trading volume of the shares of the Company today and wishes to state that it is not aware of any reason for such increases.

The Board also wishes to state that the Company is currently in negotiation with and in the process of finalizing a settlement agreement with an Independent Third Party in relation to the settlement of the amount due to the Independent Third Party under a loan agreement dated 28 June 2002. The Proposed Settlement may or may not proceed. Further announcement in relation to the Proposed Settlement will be made by the Company.

Shareholders and investors should exercise caution in dealing with the shares of the Company.

This announcement is made at the request of The Stock Exchange of Hong Kong Limited (the "Stock Exchange").

The board of directors (the "Directors") (the "Board") of WO KEE HONG (HOLDINGS) LIMITED (the "Company") notes the increase in the price and trading yolume of the shares of the Company today and wishes to state that it is not aware of any reason for such increase.

The Board also wishes to state that the Company is currently in negotiation with and in the process of finalizing a settlement agreement with a third party ("Independent Third Party") independent of and not connected with the Company, the directors, chief executive and substantial shareholders of the Company and its subsidiaries and their respective associates (as defined in the Rules Governing the Listing of Securities on the Stock Exchange (the "Listing Rules")) in relation to the settlement of the amount due to the Independent Third Party under a loan agreement dated 28 June 2002 (the "Proposed Settlement"). Details of the Ioan agreement was set out in the announcements made by the Company dated 30 November 2001, 27 March 2002, 31 May 2002 and 2 July 2002 respectively and the circular dated 18 July 2002 issued by the Company. The Proposed Settlement may or may not proceed. Further announcement in relation to the Proposed Settlement will be made by the Company.

# Shareholders and investors should exercise caution in dealing with the shares of the Company.

Save for the Proposed Settlement as disclosed in this announcement, the Board confirms that there are no negotiations or agreements relating to intended acquisitions or realizations which are discloseable under Rule 13.23 of the Listing Rules, neither is the Board aware of any matter discloseable under the general obligation imposed by Rule 13.09 of the Listing Rules, which is or may be of a price-sensitive nature.

Made by the order of the Board, the Directors (except Mr. Raymond Cho Min LEE, an independent non-executive Director who cannot be contacted for confirmation) individually and jointly accept responsibility for the accuracy of this announcement.

At the date of this announcement, the Board comprises Mr. Wing Sum LEE, Mr. Richard Man Fai LEE, Mr. Sammy Chi Chung SUEN, Mr. Jeff Man Bun LEE, Mr. Tik Tung WONG all of whom are executive Directors, Ms. Kam Har YUE, who is an non-executive Director, Mr. Boon Seng TAN, Mr. Raymond Cho Min LEE and Mr. Kenji Tak Hing CHAN, all of whom are independent non-executive Directors.

By order of the Board
WO KEE HONG (HOLDINGS) LIMITED
Richard Man Fai LEE
Executive Chairman and Chief Executive Officer

Hong Kong, 18 February 2005



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司) (股份編號:720)

# 公佈

董事會知悉本公司今天之股份價格及交投量上升,茲聲明本公司並不知悉導致 該等上升之任何原因。

董事會謹此聲明,本公司目前正就償還本公司於二零零二年六月二十八日與獨立第三方訂下之貸款協議結欠該獨立第三方之金額與該獨立第三方進行協商,並正在落實還款協議。還款建議或會或不會進行。本公司將就還款建議作出進一步公佈。

# 股東及投資者在買賣本公司股份時務須謹慎行事。

本公佈乃應香港聯合交易所有限公司(「聯交所」)之要求作出。

和記行(集團)有限公司(「本公司」)董事會(「董事會」)知悉本公司今天之股份價格及交投量上升,茲聲明本公司並不知悉導致該等上升之任何原因。

董事會謹此聲明,本公司目前正就償還本公司於二零零二年六月二十八日與獨立第三方訂下之貸款協議結欠該名獨立於本公司、本公司及其附屬公司之董事、最高行政人員及主要股東及彼等各自之聯繫人士(定義見聯交所證券上市規則(「上市規則」))及與彼等概無關連之第三方(「獨立第三方」)之金額,與該獨立第三方進行協商,並正在落實還款協議(「還款建議」)。貸款協議之詳情載於本公司分別於二零零一年十一月三十日、二零零二年三月二十七日、二零零二年五月三十一日及二零零二年七月二日作出之公佈,以及本公司於二零零二年七月十八日刊發之通函。還款建議或會或不會進行。本公司將就還款建議作出進一步公佈。

# 股東及投資者在買賣本公司股份時務須謹慎行事。

除於本公佈中所披露之還款建議外,董事會謹確認,目前並無任何有關收購或出售事項之商談或協議為根據上市規則第13.23條而須予披露;董事會亦不知悉有任何足以或可能影響價格及成交的事宜為根據上市規則第13.09條所規定之一般責任而須予披露。

上述聲明乃承董事會之命作出;各董事(除獨立非執行董事李卓民先生因未能聯絡以作確認外)願就本聲明的準確性承擔個別及共同的責任。

於本公佈日期,董事會成員包括執行董事李永森先生、李文輝先生、孫志冲先生、 李文彬先生及汪滌東先生;非執行董事為余金霞女士;獨立非執行董事為陳文生 先生、李卓民先生及陳德興先生。

> 承董事會命 和記行(集團)有限公司 執行主席兼行政總裁 李文輝

香港,二零零五年二月十八日

\* 僅供識別

The Sock Exchange of Hong Kong Limited takes no responsibility for the contents of this announcement, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any



# WO KEE HONG (HOLDINGS) LIMITED

(Incorporated in Bermuda with limited liability) (Stock code: 720)

# PROPOSED SETTLEMENT OF AMOUNT DUE UNDER **LOAN AGREEMENT DATED 28 JUNE 2002** MAJOR TRANSACTION

MHI, WKHI, the Company. Stoneycroft and Ever Rising entered into the Deed of Settlement in relation to the settlement of the Debt due from WKHL to MHI under the Loan Agreement by payment of an amount of US\$6 million (equivalent to approximately HK\$23.4 million) cach payable on or before 15 and 18 March 2005 respectively:

MHI, Stoneycroft, WKHI, and the Company entered into the Deed of Amendment A in relation to the Deed of Charge A in respect of Property A; and MHI, Ever Rising, WKHL and the Company entered into the Deed of Amendment B in relation to the Deed of Charge B in respect of Property B.

Each of WKHL. Stoneycroft and Ever Rising is a wholly owned subsidiary of the Company. To the best of the Directors' knowledge, information and belief, having made all reasonable enquiry, MHI and its ultimate beneficial owners are Independent Third Pariers.

The Settlement constitutes a major transaction for the Company under the Listing Rules and shall be subject to the Shareholders' approval. No Shareholder is required to abstain from voting on the resolutions relating to the Settlement. The Company under the Listing Rules and shall be subject to the Shareholders' which as a tree of Settlement and the Settlement and the performance by the Company of its obligations thereunder. The strain approximate by 36% of the issued searchal and of the Company have on 18 February 2016 issued a written approval from the Settlement and the performance by the Company of its obligations thereunder. The strain Rules and no general meeting will be convened for the purpose of approving the Deed of Settlement and the Settlement and the Settlement and the Deed of Amendment, will be dispatched to Shareholders within 21 days after the date of this amount of the Settlement and the Deed of Amendment, will be dispatched to Shareholders within 21 days after the date of this amount of the Settlement and the Deed of Settlement and the Deed of Amendment, will be dispatched to Shareholders within 21 days after the date of this amount of the Settlement and the Deed of Settlement will be dispatched to Shareholders within 21 days after the date of this amount of the Settlement and the Deed of Settlement will be dispatched to Shareholders within 21 days after the date of this amount of the Settlement and the Deed of Settlement will be dispatched to Shareholders within 21 days after the days after the days after the days after the date of this amount of the Settlement and the Deed of Settlement and the

# NTRODUCTION

Reference is made to the announcements made by the Company dated 30 November 2001, 27 March 2002, 31 May 2002 and 2 July 2002 respectively and the circular dated 18 July 2002 issued by the Company.

The stated in the Announcements and the circular dated by the Company that, among other things, on 28 June 2002, MH is stated in the Announcements and the circular dated by the Company as the guarantor have entered into the Loan Agreement in relation to a loan for the amount of USS17,039,689.38 (equivalent to approximately HK\$133.0 million) for a term of fifteen years with the principal amount bearing interest at the rate of 2.3% per annum payable on 31 December ach year with 31 December 2002 as the first interest payment date and repayable in ten equal half yearly installentes commercing from 30 June 2012. The Loan is secured by the Deces of Charge in respect of the Properties. The loan under the Loan Agreement was for the purpose of settling the remaining balance of the amount of USS26,242,346.27 (cequivalent to approximately HK\$204.8 million) due from WKHL to MHI in respect of goods and services provided by MH1 to WKHL (including interest interest in an anticological and the circular dated 18 July,2002 issued by the Company. United details of which are set out in the amount enter that deep the Company and WKHL and the Company entered into the Deed of Settlement in relation to the cettlement of the Debt owed of Amendment in relation to the Deeds of Charge in respect of the Properties. The purpose of the Deed of Settlement is to settle the Debt owed

under the Loan Agreement in the terms set out therein.

The terms of the Settlement, including the terms of the Deed of Settlement and the Deeds of Amendment, are set out in the paragraph headed "The Settlement" below and are arrived at after arm's length negotiation between the Company and MHI.

THE SETTLEMENT

The Deed of Settlemen Date Parties

24 February 2005

(1) MHI, a company incorporated in Japan principally engaged in the business of shipbuilding, power systems, aerospace and machinery for industrial and commercial use. To the best of the Directors' knowledge, information and belief, having made all reasonable enquiry. MHI and its ultimate beneficial owners are Independent Third Parties;
(2) WKHL, a wholly owned subsidiary of the Company;
(3) Stoneycroft, a wholly navned exterist:

(4) Ever Rising, a wholly owned subsidiary of the Company; and

**Terms of Settlement** 

(5) the Company
The Debt due from WKHL to MHI under the Loan Agreement is to be settled by payment of an amount of
USS6 million (equivalent to approximately HKS46.8 million) in two equal instalments of USS3 million
USS6 million (equivalent to approximately HKS23.4 million) each payable on or before 15 and 18 March 2005 respectively.
The Company and WKHL shall be joinly wan severally liable for the Settlement Amount under the Deed of
Settlement. The Settlement Amount is determined by MHI and the Company after am's length negotiation. In
agreeing to the Settlement Amount, the Company has taken into account the effect of the payment of the
Settlement Amount on its working capital position and the improvement on its gearing ratio as a result of the

The Settlement Amount is to be financed by internal resources of the Group and bank borrowings in the amount of HK5184 million, comprising short term facilities in the amount of HK518 million and long term banking facilities to the amount of HK5234 million. The short term facilities bear interest at the rate of 6.25% for 78, for amount. The long term handling facilities bear interest at the rate of 6.25% for promental and facilities bear inferest at the rate of 6.25% for promental and facilities the facilities the facilities of the rate of 6.25% for promental and facilities the facilities for inference and facilities for facilities for inference and facilities for facilities facilities for facilities facilities facilities for facilities facilities facilities for facilities fa

In accordance with the Deed of Settlement, the Debt (in the amount of US\$17.476,753.39 (equivalent to approximately HK\$136.3 inilition) is stift at 13 Teacher 2004 with be settled in full with the amount of US\$6 utilition (experience) and the Chapter of the Chapter 2014 with the catellar of the Chapter 2014 with the Chapter 2014 with the Chapter 2014 of the Chapter 2014 with the Chapter 2014 with the Chapter 2014 of the Chapter 2014 with the Chapter 2014 Directors believe that upon completion of the Settlement contemplated under the Deed of Settlement, the long-term liabilities of the Group be significantly ease and the total debt and liquidity position of Group will be improved as a whole.

be significantly ease and the total debt and fiquidity position of Group will be improved as a Whole.

Taking into account the internal resources of the Group and the available banking facilities, the Directors are of the view that the Group will have sufficient cash to settle the Settlement Anpoint on the Settlement Dates under the Settlement and sufficient working capital after psymetrial these surfaces the settlement and sufficient working capitals after psymetrial. of the Settlement Amount.

Taking into consideration the financial position of the Group and the financial benefits which are expected to accrue to the Group as a result of the Settlement, the Directors consider that as far as the Shareholders are concerned, the terms of the Deed of Settlement and the Settlement are fair and reasonable and in the best interest of the Group and the shareholders of the Company as a whole.

2005 issued a written approval approving the Deed of Settlement and the Settlement and the performance by the Company of its obligations thereused. The written approval from the Controlling Shartenders is accepted in place of folding a genteal metaling understitude 14.44 of the Listing Rules and no general metaling will be convened for the purpose of approving the Deed of Settlement and the Settlement.

In Controlling Shareholders comprises Modern Orbit Limited, Mr. Richard Man Fai LEE, Ms. Siew Yit HOH, Mr. Jeff Mah Buh LEE and Fisherman netterprises inc. and Ms. Ram Har YUE, who are interested in I. [1713.35, 706 Shares, 3.15,6.4] 388 Bhares, 5.15,737.12 Shares, 4.719 000 Shares, 1.457,190 Shares and 52.097,162 Shares, representing approximately 52.83%, 1.51%, 0.30%, 0.213%, 0.53% and 2.33% of the issued share capital of the Company, Ms. Kam Har YUE, is the mother of Mr. Richard Man Fai LEE and Mr. Jeff Man Buh LEE are executive Directors and Ms. Kam Har YUE, is a non-executive Director, Modern, O.phi Limited is wholly owned by Cyber Tower inc., the traveste of The Ws. Lee Unit Trust as the dry and with the Step of Wile Man Buh LEE and Mr. Jeff Man Buh LEE and Buh Wile and Mr. Jeff Man Buh LEE risidentian Energiaseline, is beneficiaries. The remaining 1% of The Ws Ks and Har YUE, Ms. Richard Man Fai LEE and Mr. Jeff Man Buh LEE risidentian Energyisealine, is a British Virgin Islands and wholly owned by Mr. Jeff Mah Buh LEE. I Figherman Energyisealine, is company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Mah Buh LEE. I Figherman Energyisealine, is company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Mah Buh LEE Fisherman Energyisealine, is company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Mah Buh LEE. I The Settlement constitutes a major transaction for the Company under the Listing Rules and shall be subject to the Shareholders' approval. No Shareholder is required to abstain from voting on the resolutions relating to the Settlement. The Controlling Shareholders; which as at the date of this announcement are in aggregate interested in approximately 57.89% of the issued share capital of the Company have on 18 February. A circular containing details of the Settlement, including the Shareholders within 21 days after the date of this announcement, GENERAL

DEFINITIONS

In this announcement, unless otherwise defined, expressions used herein shall have the following meanings:

"Announcements" the announcements made by the Company dated 30 November 2001, 27 March 2002, 31 May 2002 and 21 July 2002 respectively, relating to, among others, the Loan Agreement:

serospace and machinery for industrial and commercial use. To the best of the Directors' ge, information and belief, having made all reasonable enquiry, MHI and its ultimate beneficial

(2) WKILL, a whally owned subsidiary of the Company;
(3) Stoneycoin, a wholly owned subsidiary of the Company;
(4) Ever Rising, a wholly owned subsidiary of the Company;
(5) Her Company
(5) the Company
(6) The Debt due from WKILL to MH under the Loan Agreement is to be scutted by payment of an amount of USS6 enflition; equivalent to approximately HKS46.8 amilion) in two equal instalments of USS3 miltion USS6 enflition; equivalent to approximately HKS46.8 amilion) in two equal instalments of USS3 miltion USS6 enflition; equivalent to approximately HKS46.8 amilion) are to payable on or before 15 and 18 March 2005 respectively.
The Company and WKHL shall be jointly and severally liable for the Settlement Amount is determined by MHI and the Company after arm's length negotiation. In agreeing to the Settlement Amount, the Company has taken into account the effect of the payment of the Company and WM and the improvement on its gearing ratio as a result of the

settlement of the Debt.

The Settlement Amount is to be financed by internal resources of the Group and bank borrowings in the amount of HKS184 million, comparising short term facilities in the amount of HKS184 million and long term banking facilities in the amount of HKS234 million. The short term facilities bear interest at the rate of 6.25% per amount and repsyable in 48 manum. The long term banking facilities bear interest at the rate of 6.25% per amount and repsyable in 48 months from the date of drawdown. The long term banking facilities has been granted to the Group but has not been drawndown as at the date of this amounteement. The Directors intend to make the drawdown

The Debt 1: 11/10.

The Debt 1: 11/10.

The Debt 1: 11/10.

The Debt 2: 11/10.

The Debt 2: 11/10.

The Debt 3: 11/10.

The Debt 3: 11/10.

The Debt 3: 11/10.

The Debt 3: 11/10.

The Debt 4: 11/10.

The Debt 5: 11/10.

The Colditous Precedent to approximately HK\$5.7 million), is owed by WKHL. On MH under the Loan Agreement. The interest amount of US\$728,638.27 (equivalent to approximately HK\$5.7 million), comprises interest payable on the principal amount of the Debt for the year 2003.

The Colditous Precedent to the discharge of the Debt and the release of the charges over the Properties are:

The Colditous Precedent to the discharge of the Debt and the release of the Charges over the Properties are:

The Colditous Precedent to the discharge of the Debt and the release of the Charges over the Properties are:

The Colditous Precedent to the discharge of the Debt and the release of the Company, Stoneyeroff and Ever Rising approving and the chievery to MHH, its employees, agents and advisers of certain financial information of the Group on or before 25 February 2003;

(b) the delivery to MHH is captoral of the Controlling Shareholders approving the performance of the Deed of Settlement;

(c) the delivery to MHI de Legal opinions in a form satisfacroy to MHH on the laws of Bernuadh and Hong Kong that each of the Company, Controlling Shareholders approving the performance of the Deed of Settlement;

(d) the delivery to MHI the Deeds of Amendment duly executed by Stoneycroff and Ever Rising has the capacity to enter into the Deed of Settlement and that the Deed of Settlement and the Company and WKHL, as the respective constitutive documents and laws of the jurisdiction of the delivery to MHI the Deeds of Amendment duly executed by Stoneycroff and Ever Rising and accounts as at 11

The Condition Precedent set out in (a) above has to be fulfilled by 25 February 2005 and the Condition Precedent set out in (a) above has to be fulfilled on 24 February 2005. He date of the Deed of Settlement. The other Conditions Precedent set out in (a) to (e) and (g) above have to be fulfilled on 24 February 2005. MHI may in its absolute discretion waive any of the Conditions Precedent set out in (a) to (g) above have to be useful of the Settlement Amount in full on each of the Settlement Dates and the satisfaction of the Conditions Precedent, MHI shall release the Company and WKHI. from their respective obligations under the Loan Agreement. The Conditions Precedent, above; or (ii) the payment of the Settlement Amount is set aside or avoided as a result of any act or omission on the part of the Company and WKHI. or their inspiration, then the liabilities of the Company and WKHI. under the Loan Agreement shall continue as if the Deed of Settlement has ever been energed into by the parties.

The Deeds of Amendment!

On 24 February 2005

MHI Stoneycrick, WKHI. and the Company entered into the Deed of Amendment A in relation to the Deed of Charge A in respect of Property A; and
Property A; and

MHI, Stoneyoroft, WKHL and the Company entered into the Deed of Amendment A in relation to the Deed of Charge A in respect of Property A, and

Mill, Ever Rising, WKHL and the Company entered into the Deed of Amendment B in relation to the Deed of Charge B in respect of Property B...

The purpose of the Decids of Amendment is to amend the Decids of Charge to extend the security over the Properties created by the Decids of Charge for the performance of the Decid of the Settlement and for a period of not less sha six months after the payment of the Settlement Amount and hilfilling of the Conditions Precedent in accordance with the Decid Settlement by the Company and WKHI. and the observance of the warranties and undertaking contained in the Decid of Settlement by the Company and WKHI. The period was agreed upon after negotiation between the Company and WKHI. Based on the experience of the Directors, the Directors are of the view that it is not uncommon for a lender to hold onto the securities for securing the loan for a period of time after full payment of the indebtedness due to the lender. Accordingly, the Directors procedule provided for in the Decid of Amendment as acceptable. Upon full performance of the Decid of Settlement by the Company and WKHI. MHI shall upon the request of Stoneycroft and Ever Rising dischange the charge over the Properties created by the Decids of Charge in accordance with the terms thereof.

The principal businesses of the froup are importing, marketing and distribution of air-conditioning and refrigeration products; audio-visual equipment; or audio and electronic products; notor vehicles and car accessories; and other electronic and electrical products.

The audited consolidated net asset value of the frame as at 31 Parenther when the consolidated net asset value of the frame as at 31 Parenther when the consolidated net asset value of the frame as at 31 Parenther when the consolidated net asset value of the frame as at 31 Parenther when the consolidated net asset value of the frame as at 31 Parenther when the consolidated networks are also as a consolidated networks. The audited consolidated net asset value of the Group as at 31 December 2002 and 2003 and the audited consolidated profit/(loss) of the Group before and after taxation for the two years ended 31 December 2003 are:

	For the year
Audited consolidated net asset value of the Group	313
Audited consolidated profit/(loss) of the Group before taxation	
Audited consolidated profit/(loss) of the Group after taxation	

(HKS) 261,916,000 (82,632,000) (85,331,000) As at 31 December 2003/ For the year ended 31 December 2003 (HK\$) 3,819,000 7,519,000 6,448,000 For the year ended 31 December 2002 As at 31 December 2002/

Listing Rules and no general meeting will be convened for the purpose of approving the Deed of Seitlement and the Seitlement.

The Controlling Shareholders comprises Modern Orbit Limited, Mr. Richard Man Fai LEE, Ms. Starck, Vil HOH, Mr. Jeff Man Bun LEE and Fisherman Enterprises line, and Ms. Kann Har VIE, who are interested in 1.171 335,706 Shares, 33.564,388 Shares, 6.738,732 Shares, 4.719,000 Shares, 14.457,190 Shares and 52.097,162 Shares, representing approximately 52.85%,1.51%, 0.30%, 0.21%, 6.65% and 2.35% of the issued share explain of the Company Ms. Kan Har VIE is the mother of Mr. Richard Man Fai LEE and Mr. Leff Man Bun LEE are brothers. Mr. Richard Man Fai LEE and Mr. Leff Man Bun LEE are brothers. Mr. Richard Man Fai LEE and Mr. Leff Man Bun LEE are brothers. Mr. Richard Man Fai LEE and Ms. Veal Man Fai LEE and Mr. Leff Man Bun LEE are executive Directors and Ms. Kann Har VIE is a non-executive Director. Modern Orbit Limited is wholly owned by Cyber Tower Inc., the trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretional variation of which Mr. Wing Sun LEE's family members including Ms. Kann Har VUE, Mr. Richard Man Fai LEE and Mr. Leff Man Bun LEE are the beneficiaries in the remaining 19% of The WS Lee Unit Trust is shed by Skyink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kann Har VUE, Mr. Richard Man Fai LEE and Mr. Leff Man Bun LEE. Fisherman Enterprises Inc., a company incorporated in the British and wholly owned by Mr. Leff Man Bun LEE. A circular containing details of the Settlement, including the Deed of Settlement and the Deeds of Amendment, will be dispatched to Shareholders within 21 days after the date of this announcement.

DEFINITIONS

In this announcement, unless otherwise defined, expressions used herein shall have the following meanings:

the announcements made by the Company dated 30 November 2001, 27 March 2002, 31 May 2002 and 2 July 2002 respectively, relating to, among others, the Loan Agreement; 'Announcements"

the conditions precedent set out in the paragraph headed "The Settlement - The Conditions Precedent" and a "Condition Precedent" shall be construed accordingly; "Conditions Precedent"

"Company"

Modern Orbit Limited, Mr. Richard Man Fai LEE, Ms. Siew Yit I <sup>7</sup>OH, Mr. Jeff Man Bun LEE, Fisherman Enterprises Inc. and Ms. Kam Har YUE, who in aggregate are i prested in 1,282,912,178 shares of the Company, representing approximately 57,89% of the issued share capital of the Company as at the date of WO KEE HONG (HOLDINGS) LIMITED, a company incorporated in Bermuda with limited liability, the shares of which are listed on the Main Board of The Stock Exchange of Hong Kong Limited; "Controlling Shareholders"

the Loan together with interest accrued thereon as at 31 December 2004 in the amount of US\$728,638.27(equivalent to approximately HK\$5.7 million) under the Loan Agreement; Deed of Amendment A and Deed of Amendment B; "Deeds of Amendment"

"Debt"

the deed of amendment dated 24 February 2005 entered into among MHI as the chargee, Stoneycroft as the chargor, WKHL and the Company in relation to Deed of Charge A; "Deed of Amendment A"

the deed of amendment dated 24 February 2005 entered into among MHI as the chargee, Ever Rising as the chargor, WKHL and the Company in relation to Deed of Charge B; Deed of Charge A and Deed of Charge B; "Deed of Amendment B"

a deed of charge dated 28 June 2002 entered into among Stoneyeroff as chargor, MHI as the chargee and the Company in respect of Property A.

"Deed of Charge A"

"Deeds of Charge"

a deed of charge dated 28 June 2002 entered into among Ever Rising as chargor, MHI as the chargee and the Company in respect of Property B; "Deed of Charge B"

the deed of settlement dated 24 February 2005 and entered into among MHI, Stoneycroft, Ever Rising, WKHL and the Company in relation to the settlement of the Debt; the directors, including independent non-executive directors, of the Company; "Deed of Settlement"

Ever Rising Investments Limited, a company incorporated in Hong Kong with limited liability and a

the Company together with its subsidiaries; wholly owned subsidiary of the Company;

"Ever Rising"

"Group"

"Directors"

third parties who are independent of the Company and not a director, chief executives and substantial shareholders of the Company and its subsidiaries or their respective associates (as defined in the Listing the Hong Kong Special Administrative Region of the People's Republic of China; "Independent Third Parties" "Hong Kong"

the toan for the principal amount US\$17,039,689.38 (equivalent to approximately HK\$133.0 million) lent by MHI to WKHL under the Loan Agreement; the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited "Listing Rules" "Loan

the agreement dated 28 June 2002 entered into among MHI as lender, WKHL as borrower and the Company as guarantor in respect of the Loan; 'Loan Agreement"

Mitsubishi Heavy Industries, Ltd., a company incorporated in Japan;

"HW,

car parking spaces and Block A on 2nd Floor of Wo Kee Hong Building located at No. 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong; Block B on the 2nd Floor of Wo Kee Hong Building located at No. 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong; Ргорепу А" "Property B"

Property A and Property B; 'Properties"

the amount of US\$6 million (equivalent to approximately HK\$46.8 million); the settlement of the Debt pursuant to the terms of the Deed of Settlement; "Settlement Amount" "Settlement"

15 and 18 March 2005 or such earlier date as the Company shall given MHI at one business day prior written notification (as the case may be); and "Settlement Date" shall be construed accordingly; "Settlement Date(s)"

Stoneycroft Estates Limited, a company incorporated in Hong Kong with limited liability and a wholly holders of shares in the issued share capital of the Company; owned subsidiary of the Company; "Shareholders" "Stoneycroft" WKHU"

Wo Kee Hong Limited, a company incorporated in Hong Kong with limited liability and a wholly-owned Hong Kong dollars, the lawful currency of Hong Kong; and subsidiary of the Company; "HK\$"

United States dollars, the lawful currency of the United States of America.

\$SO.

At the date of this announcement, the Board comprises Mr. Wing Sum LEE, Mr. Richard Man Fai LEE, Mr. Sammy Chi Chung SUEN Mr. Leff Man Bun LEE, Mr. Tix Tung WONG all of whom are executive Directors, Ms. Kam Har YUE, who is an non-executive Director, Mr. Boon Seng TAN, Mr. Raymond Cho Min LEE and Mr. Kenji Tak Hing CHAN, all of whom are independent non-executive Director. Mr. Boon this tax and the State of the present of the State of the purpose of illustration only and does not constitute a representation that any amounts have been, could have been, or may be exchanged at the aforementioned or any other rates.

Executive Chairman and Chief Executive Officer By order of the Board WO KEE HONG (HOLDINGS) LIMITED Richard Man Fai LEE

Hong Kong, 24 February 2005

 香港聯合交易所有限公司對本公佈之內容概不負責,對其準確性或完整性亦不發表任何聲明,並明確表示概不就因本公佈全部或任何部份內容而產生或因倚賴該等內容而引致之任何損失承擔任何責任。



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司・

(於百慕達註冊成立之有限公司) (股份編號:720)

# 主要交易

建議清償根據二零零二年六月二十八日 之貸款協議所欠之款項

於二零零五年二月二十四日,

- 一 三菱重工、和記電業、本公司、Stoneycroft及Ever Rising就和記電業清償根據貸款協議結欠三菱重工之價項訂立提款契據,清 債價項之方法為支付6,000,000美元(相等於約46,800,000港元)之款項,分別須於二零零五年三月十五日及十八日分兩期各支付 3,000,000美元(相等於約23,400,000港元)。
- 三菱重工、Stoneycroft、和記電業及本公司就物業A之抵押A契據訂立修訂A契據;及
- 三菱重工、Ever Rising、和記電業及本公司就物業B之抵押B契據訂立修訂 B契據。

和記電業、Stoneycroft及Ever Rising分別為本公司之全資附屬公司。在董事作出所有合理查詢後,就彼等所知、所獲資料及相信三菱重工及其最終資益擁有人為獨立第三方。

# 緒言

链提述本公司分別於二零零一年十一月三十日、二零零二年三月 二十七日、二零零二年五月三十一日及二零零二年七月二日刊發 之公佈以及本公司於二零零二年七月十八日刊發之通函。

按等公佈及本公司於二零零二年七月十八日刊發之通函所述, 其中包括,於二零零二年六月二十八日,三菱重正(作為貨款的議, 人) 及本公司(作為資源人) 的立貸款的議, 在 和 (2) 一、 (2) 一、 (4) 一、 (4) 一、 (5) 一、 (4) 一、 (5) 的 (5) 的 (6) 的 (6) 的 (6) 的 (7) 的 (7)

於二零零五年二月二十四日,三菱重工、和記電業及本公司就和記電業消債根據貸款協議結欠三菱重工之價項訂立退款契據。於同日,三菱重工、Stoneycroft、Ever Rising、和記電業及本公司就該等物業之抵押契據訂立修訂契據。還款契據之目的為按當中條款清價貸款協議下所欠之價項。

載於下文「虛款」一段之處款條款(包括遏款契據及修訂契據之條款)乃經本公司與三菱重工公平磋商後艦定。

# 遺款

# 還款契據

日期

二零零五年二月二十四日

訂約方

- (1) 三菱重工,一間在日本註冊成立之公司,主要 從事造船、電力系統、航空及工商機器業務。 在董事作出所有合理查詢後,就彼等所知。所 獲資料及相信,三菱重工及其最終實益擁有人 為獨立第三方。
- (2) 和記電業,本公司之全資附屬公司;
- (3) Stoneycroft, 本公司之全資附屬公司;
- (4) Ever Rising,本公司之全資附屬公司;及
- (5) 本公司

遺款條款

和記電業根據貸款協議欠負三菱重工之價項將以支付6,000,000美元(相等於約46,800,000港元)之方式清價,該筆款項分別須於二零零五年三月十五 日及十八日或之前分兩期支付各3,000,000美元(相等於約23,400,000港元)。

本公司及和記電業將共同及個別就還款契據之還款額負責。還款額乃由三菱重工與本公司經公平磋商後達致。於協定還款額時,本公司已計及支付還款額其營運交之影響,以及償還債款所導致之負債比率改善。

塚 款 額 之 資 金 將 由 本 集 團 之 內 部 資 源 及 銀 行 借 款

根據還款契約,該值項(截至二零零四年十二月三十一日止為17,476,755.39美元(相等於約136,300,000港元))將以邀款額6,000,000美元(相等於約46,800,000港元)。悉數清還,本集團因而獲得收益11,476,755.39美元(相等於約89,500,000港元),此項收益將歸入本集團截至二零零四五年六月三十日止之未經審核中期財務報表為基準,於還款完成管本集團之長期借飲將由141,037,000港元減至27,868,000港元(已計及其中減少約130,600,000港元值項本金,及新借入17,500,000港元長期價務以支付還數下之趨款額。本集團之整體負價比率亦因趨於一段期份務以支付還數下之趨款額。本集團之整體負價比率亦因總而將由69%降低32%至37%(已計及為根據支付還款額而作出之銀於借款)。就此方面,董事相信,還款契據項下提進行之還款完成後,本集團之長期負價將大為減輕,而本集團之值項總額及流動資金狀況整體上將有所改善。

考慮到本集團的內部資源及可用銀行信貸,董事認為本集團將有 足夠現金在退款日期清堰退款下之還款額,及在清堰借款額後有 足夠營運資金。

經計及本集團之財政狀況及本集團因還款而預期應計之財務利益, 董事認為,就股東而言,處款契據及還款之條款屬公平合理,且 符合本集團及本公司股東整體之最佳利益。

# 一般事項

還款根據上市規則構成本公司一項主要交易並須取得股東之批准。 概無股東就還款之決議案須放棄投票。控股股東(於本公佈日期於 本公司已發行股本合共持有約57.89%權益)已於二零零五年二月十 八日發出書面批准,批准鑑款契據、還款及本公司據此須服行之 實任。根據上市規則第14.44條,控股股東之書面批准乃獲接納以 取合。根據上市規則第14.44條,控股股東之書面批准乃獲接納以 取合。

控股股東包括Modern Orbit Limited、李文輝先生、何秀月女士、李文彬先生、Fisherman Enterprises Inc.及余金霞女士,彼等分別擁有1,171,335,706股、33,564,388股、6,738,732股、4,719,000股、14,457,190股及52,097,162股股份之權益,分別佔本公司已發行股本文輝先生及李文彬先生之母親。何秀月女士乃李文輝先生之配偶。李文輝先生及李文彬先生之母親。何秀月女士乃李文輝先生之配偶。李文輝先生及李文彬先生之母親。何秀月女士乃李文样先生之配偶。李文輝先生及李文彬先生為王執行董事。Modern Orbit Limited 由The WS Lee Unit Trust之信託人 Cyber Tower Inc.全資擁有。The WS Lee Unit Trust之每29%基金單位由李永森先生之家族成員(包括余金匮女士、李文輝先生及李文彬先生(全部均為受益人))全權信託持有。The WS Lee Unit Trust餘下之1%由Skylink International Asset Corporation持有,該公司於英屬處女群島註冊成立,由秦金霞女士、李文輝先生発育。Fisherman Enterprises Inc.为一間於英屬處女群島註冊成立之公司,由李文彬先生全資擁有。

一份載有還款(包括還款契據及修訂契據) 詳情之通函將在本公佈 日期後二十一日內寄發予股東。

# 釋義

於本公佈內,除非另有定義,於此所用詞彙具如下涵義:

「該等公佈」

本公司分別於二零零一年十一月三十日、 二零零二年三月二十七日、二零零二年五 月三十一日及二零零二年七月二日就(其 中包括)贷款協議所作出之公佈;

# 付還款額對其營運資金之影響,以及償還債款所 導致之負債比率改善。

遷數額之資金將由本集團之內部資源及銀行借款 38.400.000港元提供。銀行借款包括短期信貸15,000,000 一一港元及長期銀行信貸23,400,000港元。短期銀行信 6.25%:須於提取日期起計48個月價遷。長期最行。 董事擬於還款日期前提取。

# 債項

-3 4

114.17

二零零四年十二月三十一日,和記電業根據貸款協議欠負三菱 重工合共17,476,755,39美元(相等於約136,300,000港元);即本金總 額16,748,117.12 美元 (相等於約130,600,000港元), 連同據此之應。 計利息728,638.27美元(相等於約5,700,000港元)。利息728,638.27美 元(相等於約5,700,000港元)包括就債項本金於二零零三年及二零 零四年應付之利息,以及根據貸款協議條款就所拖欠利息按年息」 5%計算之利息。

# 先決條件

清價價項及解除該等物業之押記之先決條件為:

- (a) 於二零零五年二月二十五日或之前向三菱重工、其僱員、代理 及顧問交付本集團若干財務資料;
- (b) 向三菱重工交付和配電業、本公司、Stoneycroft、Ever Rising 就批准及授權簽立及履行還款契據各自之董事會決議案經核證 副本;
- (c) 向三菱重工交付控股股東批准履行還款契據之書面批准;
- 向三菱重工交付本公佈及本公司就還款契據及還款而刊發之任 (d) 何其他公佈副本;
- 向三菱重工交付依據百慕達及香港之法律並按三菱重工所信納 之形式之法律意見,表明本公司、和記電業、Stoneycroft及Ever Rising各自有能力訂立環默契據;而還數契據乃由本公司及和 記電業按照彼等各自之組織章程文件及註冊成立之司法權區法
- 向三菱重工交付由Stoneycroft、Ever Rising、和記電業及本公司於二零零五年二月二十四日(還款契據日期)正式簽立之修
- 本公司、和記電業、Stoneycroft、Ever Rising向三菱重工交付 董事之證明文件,確認本公司及和記電業作為彼等一般事項而 作出之陳述及保證於二零零五年三月十一日及於各還款日期仍 屬真實及準確。

年三月十一日前獲履行。三菱重工可全權酌情豁免上文(a)至(g)所 載之先決條件。

# 完成

於各還款日期悉數支付還款額及履行先決條件後,三菱重工須解 除本公司及和記電業各自根據貸款協議項下之責任。

倘(i)本公司及/或和記電業未能於任何還款日期支付還款額;(ii) 任何先決條件於上文「還款 - 先決條件」一段所載之日期未能獲 展行;或(jii)因本公司及/或和記電業之作為或遺漏或因法律及規例之實施而令支付還款額作廢或免除,則本公司及和記電業根據 借款協議之負債繼續有效,猶如訂約方從未訂立撰款契據。

# 修訂契據

於二零零五年二月二十四日

- (a) 三菱重工、Stoneycroft、和記電業及本公司就物業A之抵押A契 據訂立修訂A契據;及
- 三菱重工、Ever Rising、和記電業及本公司就物業B之抵押B

修訂契據已修訂抵押契據之目的,是就履行還款契據延長抵押契 據所設之該等物業之抵押,延長期間乃本公司及和記電業根據選 款契據支付還款額及達成先決條件及本公司與和記電業遵守還款 契據所載保證及承諾後至少六個月。有關期間乃由本公司與三菱 蓝事認為修訂契據規定之期間可予接受。

於本公司及和記電業全面履行還款契據時,三菱重工須應Stoneycroft 及Ever Rising之要求解除根據抵押契據之條款就該等物業所設立 之抵押。

# 還款之影響

本集團之主要業務為進口、推廣及分銷空調及冷凍產品、視聽器 材、汽車音響及電子產品、汽車及汽車配件,以及其他電子及電

本集團於二零零二年及二零零三年十二月三十一日之經審核綜合 資產淨值,以及本集團截至二零零三年十二月三十一日止兩個年 度之除税前後經審核綜合溢利/(虧損)如下

> 於二零零二年 於二字零三年 十二月三十一日/ 十二月三十一日/ 截至二學學二年 十三月三十一日 止年度 (港元)

数至二零零三年 十三月三十一日 止年度

(港元)

**月三十一日及二零零二年七月二日就(其** 中包括) 貸款協議所作出之公布。

载於標題為「遠數一先決條件」一段之先決 **一** 先決條件」 條件。「先決條件」按之詮釋

指、和記行。(集團)有限公司、於百嘉達註冊成 (集團)有限公司,其股份於香港聯合交易所 有限公司主板上市

Modern Orbit Limited、李文輝先生、何秀 月女士—李文彬先生—Fisherman Enterprises Inc.及余金霞女士;彼等合共擁有本公司 1,282,912,178股股份之權益。佔本公司公佈日期之已發行股本的57.89%; 1,282,912,178股股份之權益之佔本公司於本

貸款連同截至二零零四年十二月三十一日 贷款協議項下贷款之應計利息728,638.27美 元(相等於約5,700,000港元);

指 「修訂契據」 修訂A契據及修訂B契據;

「債項」

「修訂A契據」

三菱重工(作為承押人)、Stoneycroft(作為 押記人)、和記電業及本公司於二零零五 年二月二十四日就抵押A契據所簽訂之修 訂契據;

三菱重工(作為承押人)、Ever Rising(作為押記人)、和記電業及本公司於二零零五年二月二十四日就抵押B契據所簽訂之 「修訂B契據」 修訂契據;

「抵押契據」 抵押A契據及抵押B契據; 指

Stoneycroft(作為押記人)、三菱重工(作為 「抵押A契據」 承押人)及本公司於二零零二年六月二十 八日就物業A所簽訂之抵押契據;

Ever Rising(作為押記人)、三菱重工(作為承押人)及本公司於二零零二年六月二 「抵押B契據」 十八日就物業B所簽訂之抵押契據;

三菱重工、Stoneycroft、Ever Rising、和記 電業及本公司於二零零五年二月二十四日 「逯款契據」 就償還價項所簽訂之還款契據;

「董事」 本公司董事(包括獨立非執行董事) Ever Rising Investments Limited,於香港註 Ever Rising

冊成立之有限公司,本公司之全資附屬公 司;

本公司及其附屬公司; 「本集團」

「香港」 中華人民共和國香港特別行政區;

,獨立於本公司之第三方,並非本公司及其 「獨立第三方! 附屬公司或彼等各自之聯繫人士(定義見 上市規則)之董事、主要行政人員及主要 股東;

「上市規則」 香港聯合交易所有限公司證券上市規則;

三菱重工根據貸款協議借予和記電業本金 「貸款」 額為17,039,689.38美元(相等於約133,000,000 港元)之貸款;

「貸款協議」 三菱重工(作為贷款人)、和記電業(作為 借款人)及本公司(作為擔保人)於二零零 二年六月二十八日就貸款所簽訂之協議;

三菱重工業株式會社,於日本註冊成立之 [三菱重工]

公司: 座落於香港新界葵涌骨山道585-609號之和 「物業A」

座落於香港新界葵涌青山道585-609號之和 「物業B」

記行大廈B座二樓;

「該等物業」 指 物業A及物業B:

按照還款契據之條款償還價項; 「鱟款」 捛

6,000,000美元(相等於約46,800,000港元)之 「漿款額」 金額;

二零零五年三月十五及十八日,或本公司 「還款日期」 預先一個營業日向三菱重工發出通知雷之 該個較早日期(視乎情況而定),「還歌日

期一按之詮譯; 「股東」 持有本公司已發行股本中股份之持有人;

Stoneycroft Estates Limited,於香港註冊成 [Stoneycroft] 立之有限公司,本公司之全資附屬公司;

和記電業有限公司,於香港註冊成立之有 「和記電業」 限公司,為本公司之全資附屬公司;

港元,香港之法定貨幣;及 「港元」 「美元」 美元,美國之法定貨幣。

於本公佈日期,董事會成員包括執行董事李永森先生、李文輝先 发子石市口外,是当成员已经及在 生、孫志冲先生、李文彬先生及狂游東先生;非執行董事為余允 霞女士;獨立非執行董事為陳文生先生、李卓民先生及陳德與先

於本公佈中,1.00美元被視作相當於7.80港元。此換算率僅為闡釋用途,換 算不被解釋為有關數額已經、曾可或可以按上述或任何其他應率換算之一項 春明。



# Wo Kee Hong (Holdings) Limited

(Incorporated in Bermuda with limited liability)

To: Mr. Wing Sum LEE

Mr. Richard Man Fai LEE

Mr. Sammy Chi Chung SUEN

Mr. Jeff Man Bun LEE

Mr. Joseph Tik Tung WONG

Mr. Raymond Cho Min LEE

Mr. Boon Seng TAN

Mr. Kenji Tak Hing CHAN

Mdm Kam Har YUE

Notice is hereby given that a Meeting of the Directors of the Company will be held at the Board Room, 10/F., Block B, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong on 21 September 2004 at 10:30 a.m. for the following purposes:-

# AGENDA

- (1) To approve the unaudited consolidated interim results of the Group for the six months ended 30 June 2004.
- (2) To consider the payment of an interim dividend for the six months ended 30 June 2004, if any.
- (3) To approve the draft press announcement of the interim results and the draft interim report for the six months ended 30 June 2004.
- (4) To authorize the release of the interim results.
- (5) To review the actual performance of the Group against the Management Plan for the period ending 31 December 2004.
- (6) To discuss the proposal of settlement of debt due to Mitsubishi Heavy Industries Limited.
- (7) To review the composition and quorum of the Executive Directors' Committee.
- (8) To approve the revised Terms of Reference of the Audit Committee.
- (9) To transact any other business.

Dated this the 16th day of September 2004.



# Wo Kee Hong (Holdings) Limited

(Incorporated in Bermuda with limited liability)

To: Mr. Wing Sum LEE

Mr. Richard Man Fai LEE

Mr. Sammy Chi Chung SUEN

Mr. Jeff Man Bun LEE

Mr. Tik Tung WONG

Mr. Raymond Cho Min LEE

Mr. Boon Seng TAN

Mr. Kenji Tak Hing CHAN

Ms. Kam Har YUE

Notice is hereby given that a Meeting of the Directors of the Company will be held at the Conference Room 3 of Business Center (LG level), JW Marriott Hotel Hong Kong, Pacific Place, 88 Queensway, Hong Kong on 25 April 2005 at 11:30 a.m. for the following purposes:-

# AGENDA

- 1. To approve the draft audited consolidated final results of the Group for the year ended 31 December 2004:-
  - (a) To approve the draft press announcement of final results 2004.
  - (b) To approve the draft Annual Report 2004.
  - (c) To review the contents of the management letter received from Messrs. RSM Nelson Wheeler.
- 2. To consider the final dividend for the year ended 31 December 2004.
- 3. For the Annual General Meeting,
  - (a) to approve the draft Notice of Annual General Meeting.
  - (b) to note that Ms. Kam Har YUE and Mr. Jeff Man Bun LEE will retire by rotation and, being eligible, offer themselves for re-election as Directors of the Company at the forthcoming Annual General Meeting.
  - (c) to note that Mr. Tik Tung WONG and Mr. Kenji Tak Hing CHAN will retire from office and, being eligible, offer themselves for re-election as Directors of the Company at the forthcoming Annual General Meeting.
  - (d) to consider the payment of Directors' fees and remuneration.

- (e) to note that Messrs. RSM Nelson Wheeler will retire and, being eligible, offer themselves for re-election at the forthcoming Annual General Meeting.
- (f) to approve the draft circular relating to the General Mandates to repurchase securities and to issue new shares, and proposed amendments to the Bye-Laws of the Company.
- 4. To review the Group's Management Plan to 31 December 2005.
- 5. To review the corporate governance practice of the Company:-
  - (a) To adopt Code Provisions of Appendix 14 Code on Corporate Governance Practices.
  - (b) (i) To adopt the code of conduct for directors' dealing set out in Appendix 10 of the Listing Rules ("Model Code").
    - (ii) To adopt the Model Code as guidelines for relevant employees in respect of their trading in the Company's securities.
  - (c) To approve and endorse the new terms of reference of the audit committee of the Company.
  - (d) To consider the necessity to separate the role of Chairman and Chief Executive Officer.
  - (e) To consider fixing a two-year term for the non-executive directors (including independent non-executive directors).
  - (f) To discuss the setting up of a remuneration committee and its terms of reference.
  - (g) To discuss the report on reviewing the need for setting up an internal audit committee of the Company.
- 6. To note the list of documents under seal approved for the period from 1 January 2004 to 31 December 2004.
- 7. To transaction any other business.

Dated this the 21<sup>st</sup> day of April 2005.

Phyllis Sum Yu NG Company Secretary

**B-11** 

O

The Stock Exchange of Hong Kong Limited takes no responsible whole or any part of the contents of this announcement.



# WO KEE HONG (HOLDINGS) LIMITED

(Incorporated in Bermuda with limited liability) (Stock code: 720)

# DISCLOSEABLE TRANSACTION DISPOSAL OF INVESTMENT AND PROPERTY HOLDING COMPANIES

The Board of Directors are pleased to announce that on 6 September 2004, the Vendor, a wholly owned subsidiary of the Company, has entered into a sale and purchase agreement with the Purchaser in relation to the disposal of the entire issued share capital of and shareholder's loan due from Vincent Talent. Vincent Talent is the owner of Vincent Talent Property.

The disposal of the entire issued share capital of and shareholder's loan due from Build Name is for a consideration of US\$297,750, 30% of which (i.e. US\$89,325) has been paid to the Vendor upon signing of the Build Name Disposal Agreement, with the remaining amount of US\$208,425 to be paid by the Purchaser to the Vendor on Completion Date.

The Board of Directors are pleased to further announce that on 6 September 2004, the Vendor, a wholly owned subsidiary of the Company, has entered into a sale and purchase agreement with the Purchaser in relation to the disposal of the entire issued share capital of and shareholder's loan due from Pool Fit. Pool Fit owns the entire issued share capital of and shareholder's loan due from Winner Mind, Winner Mind, Winner Mind Property.

The disposal of the entire issued share capital of and shareholder's loan due from Pool Fit is for a consideration of US\$476,150, 30% of which (i.e. US\$142,815) has been paid to the Vendor upon signing of the Pool Fit Disport US\$333,375 to be paid by the Purchaser to the Vandor on Completion Date.

The aggregate consideration for the disposal of Build Name and Pool Fix amount to 8.73% of the market capitalisation of the Company by reference to the average closing price of the Company's shares as stated in the Stock Exchange's quotation shoets for the five (3) business days immediately preceding the date of the Disposal Agreements. Therefore, the Disposals in aggregate constitute a discloseable transaction for the Company under Chapter 14 of the Listing Rules.

A circular containing further details of the Disposals shall be despatched to the shareholders of the Company within twenty one (21) days from the date of this announcement.

The Board of Directors are pleased to announce that on 6 September 2004, the Vendor, a wholly owned subsidiary of the Company, has entered into a sale and purchase agreement with the Purchaser in relation to the disposal of the entire issued share capital of and shareholder's load on due from Build Name. Build Name owns the entire issued share capital of and shareholder's loan due from Vincent Talent. Vincent Talent is the owner of Vincent Talent Property.

The disposal of the entire issued share capital of and shareholders loan due from Build Name is for a consideration of US\$297,750, 30% of which (i.e. US\$89,325) has been paid to the Verdor upon signing of the Build Name Disposal Agreement, with the remaining amount of US\$208,425 to be paid by the Purchaster to the Verdor or Competition Date.

The Board of Directors are pleased to further announce that on 6 September 2004, the Vendor, a wholly owned subsidiary of the Company, has entered into a sale and purchase agreement with the Purchaser in relation to the disposal of the entire issued share capital of and shareholder's loan due from Pool Fil. Pool Fil owns the entire issued share capital of and shareholder's loan due from Winner Mind Property.

The disposal of the entire issued share capital of and shareholder's loan due from Pool Fit is for a consideration of US\$476,230,30% of which (i.e. US\$142,873) has been paid to the Vendor-upon signing of the Pool Fit Disposal Agreement, with the remaining amount of US\$13,375 to be paid by the Purchaser to the Vendor-upon Ompletion Date.

Build Name and Pool Fit will cease to become the Company's ubuildanes upon the completion of the Disposals. The Company has confirmed that to the best of the knowledge, information and belief of the board of directors of the Company, having made all reasonable enquiry, the Purchase and its ultimate beneficial owner are third parties independent of the Company and are not connected persons (as defined in the Listing Rules) of the Company.

# BUILD NAME DISPOSAL AGREEMENT

6 September 2004 (I) Purchaser

Gold Action Holdings Limited, a company incorporated in the British Virgin Islands and is wholly and beneficially owned by an Independent Third Party

tatads and is wholly and beneficially owned by an Independent Third Party

(2) Vendor Most Advance International Limited, a company incorporated in the British Virgin
Islands and is wholly owned by the Company

US\$297,750, 30% of which, being US\$89,325 has been paid to the Vendor upon signing, with the remaining
balance of the consideration, being US\$208,325, to be paid upon Completion Date. Such consideration was
arrived at after grant-length negotiation between the Vendor and the Purchaser, by reference to the prices of
comparable properties in the local state. Consideration :

On Completion Date, being a business day to be nominated by the Vendor by informing the Purchaser it writing at least five (5) business days prior and in any event shall not be later than three (3) months after the date of this Agreement.

date of this Agreement.

In the event the Vendor materially breaches say of its completion obligation, the Purchaser has the option to (i) terminate the agreement by written entice to the Vendor; (ii) extend completion by mutual agreement or (iii) to lease the Vincent Tatent Property. If the Purchase roul for the third option, the tearn of such classes with to for thirty-three (33) months commanding from 6 Deep 2004, renawable for another term with three (3) months for size. The rent and management for for such property will be US\$2,50.1, per month, which was determined by reference to other comparable leases in the local size. The initial payment of consideration of 30% being US\$83,93.5 will be set off against any rest and management for for such transport agreement.

The Vincent Talent Property is currently subject to a tenancy agreement but it will become vacant upon the termination of the said tenancy agreement which will take place on or before the Completion Date.

# POOL FIT DISPOSAL AGREEMENT

6 September 2004

date of this Agreemen

(1) Purchaser

Gold Action Holdings Limited, a company incorporated in the British Virgin Islands and is wholly and beneficially owned by an Independent Third Party Most Advance International Limited, a company incorporated in the British Virgin Islands and is wholly owned by the Company

US\$476,230, 30% of which, being US\$14,2875 has been paid to the Vendor upon signing, with the remaining balance of the consideration, being US\$13,375, to be paid upon Completion Date. Such consideration was arrived at after armi-length negotiation between the Vendor and the Porchaser, by reference to the prices of comparable properties in the local area. Consideration :

On Completion Date, being a business day to be nominated by the Vendor by informing the Purchaser in writing at least five (5) business days prior and in any event shall not be later than three (3) months after the

In the event the Vendor materially breaches any of its completion obligation, the Purchaser has the option to (i) terminate the agreement by written notice to the Vendor; (ii) extend completion by mutual agreement or (iii) to least the Winner Mind Proporty. If the Purchaser opin for the third opinion, the terms of such least will be for hirty-three (33) ments commencing from 6 December 2004, renewable for another term with three (1) months' notice. The rent and management fee for such property will be US\$4,000.5 per month, which was determined by reference to other comparable leases in the local area. The initial consideration of 30% being US\$14,2878 will be set of il gainst any orent and management fee for uch terancy agreement.

Prior to the completion of the disposal of Pool Fit, the Winner Mind Property is held by the Group for sale. The Winner Mind

# INFORMATION ON BUILD NAME

INPORMATION ON DULLD NAME.

Prior to the signing of the Build Name Disposal Agreement, Build Name's entire issued share capital, and the entire amount of its shareholder's loan in the sum of HKS4.671.69.025 (as at 6 September 2004) due from Build Name was owned by the Vendor, Build Name is an investment holding company, owning the entire issued share capital of, and shareholder's loan due from Vincent Talent. Vincent Talent is a single purpose property holding company owning the Vincent Talent Property, which is a commercial property the interests of which was acquired by the Group in 1994. The area of Vincent Talent Property, which is a commercial property the interests of which was acquired by the Group in 1994. The area of Vincent Talent Property is 119.1 square meters.

The soutied consolidated negative net asset value of Build Name as at 3.1 December 2003 is HKS1,800,974. The sudied consolidated cuts both before and after taxation authorisable to Build Name was HKS3,044 for the year ended 31 December 2003 and HKS209,379 for the year ended 31 December 2002.

Fifther to the signing of the Pool Fit Disposal Agreement, Pool Fit's entire issued share capital, and the entire amount of its shareholder's bean in the sum of BKX5,0349,392.32 (as as 6 Spettember 2004) due from Pool Fit was sowned by the Vender. Pool Fit is an an investment holding company, owning the entire issued share capital of, and shareholder's loan due from Winner Mind. Winner Mind is a single purpose property helding company owning the Winner Mind Property, which is a commercial property the interest of which was sequented by the Group in 1994. The area of Winner Mind Property is 1905, aguer meters.

The audited consolidated negative net asset value of Pool Fit as at 31 December 2003 is HK\$7,455,46]. The audited consolidated net profit both before and after laxation attributable to Pool Fit for the year ended 31 December 2003 was HK\$566,733, and the audited consolidated net loss both before after austion attributable to Pool Fit for the year ended 31 December 2002 was HK\$156,013. and the audited REASONS FOR THE DISPOSAL AND THE USE OF PROCEEDS

The Company has obtained legal title of the Vincent Talent Property and the Winner Mind Property since 1998. Having considered the price offered by the Purchaser and the property marker in Beijing, the directors of the Company see this as a good opportunity to restlice such properties so that the Company's ascent could be utilised in a more effective way. The proceeds being realised will be used as general working capital of the Company and its subsidiaries.

The disposal of Build Name will realize a loss of HK\$468,342.51 over the book value of the shares of and shareholders' loan due from Build Name. The disposal of Pool Fit will realize a loss of HK\$601,239.19 over the book value of the shares of and shareholder' loan due from Pool Fit.

The Directors considered that the Disposal Agreements are on terms that are fair and reasonable with reference to the advices from the estate agents on the recent comparable transactions in the local area.

# GENERAL

To the best of the knowledge, information and belief of the board of directors of the Company, having made all reasonable enquiry, the Purchaser is a single purpose company for the purpose of entering into the Disposal Agreements.

The aggregate consideration for the disposal of Build Name and Pool Fit amount to 8.71% of the market capitalisation of the Company by reference to the average closing price of the Company's shares as stated in the Stock Exchange's quotation sheets for the five (5) business days immediately preceding the data of the Disposal Agreements. Therefore, the Disposals in aggregate constitute a discloseable transaction for the Company under Chapter 14 of the Listing Rules.

The Company has confirmed that to the best of the knowledge, information and belief of the board of directors of the Company, having made all reasonable enquiry, the Purchaser and its ultimate beneficial owner are third parties independent of the Company and are not commenced persons (as defined in the Lising Bules) of the Company.

A circular, disclosing further details of the Disposals shall be despatched to the shareholders of the Company within 21 days from the date of this announcement.

The Company and its subsidiaries engage in the import, marketing and distribution of air-conditioning and refrigeration products, audio-visual equipment; car audio and electronic products, motor vehicles and car accessories; and other electronic and electrical

the board of directors of the Company

"Build Name" Build Name Development Limited, a company incorporated in the British Virgin Islands and is wholly owned by the Vendor a sale and purchase agreement in relation to the entire issued share capital of, and shareholder's loan to Build Name, entered into between the Vendor and the Purchaser on 6 "Build Name Disposal Agreement"

"Company" Wo Kee Hong (Holdings) Limited a company incorporated in Bermuda, the shares of which are listed on the Stock Exchange

a business day to be nominated by the Vendor by informing the Purchaser in writing at least five (3) business days prior and in any event shall not be later than three (3) months after the date of the Disposal Agreements "Completion Date"

disposal of Build Name and Pool Fit in pursuance to the Disposal Agreements "Disposals" the Build Name Disposal Agreement and the Pool Fit Disposal Agreement "Disposal Agreements"

the Company and its subsidiaries "Group" dependent Third Party" an independent third party which is not connected with the chief executive, directors and substantial shareholder(s) of the Company or any of its subsidiaries and their respective

Rules Governing the Listing of Securities on the Stock Exchange "Listing Rules"

Pool Fit Investments Limited, a company incorporated in the British Virgin Islands and is woolly owned by the Vendor "Pool Fit Disposal Agreement" s sale and purchase agreement in relation to the entire issued share capital of, and shareholder's loan to Pool Fit, entered into between the Vendor and the Purchaser on 6

Gold Action Holdings Limited, a company incorporated in the British Virgin Islands and is 100% owned by an Independent Third Party

"Stock Exchange" The Stock Exchange of Hong Kong Limited "US\$" the lawful currency of United States "Vendor"

Most Advance International Limited, a company incorporated in the British Virgin Islands and is wholly owned by the Company Vincent Talent Limited, a company incorporated in Hong Kong and is wholly owned by Build Name

"Vincent Talent Property" a property situated at Unit 1906, Beijing Bright China Chang An Building, No.7 Jianguomennei Da Jie, Doncheng District, Beijing, People's Republic of China

Winner Mind Limited, a company incorporated in Hong Kong and is wholly owned by Pool Fit "Winner Mind" a property situated at Unit 1907, Beijing Bright China Chang An Building, No.7 lianguamennei Da Jie, Doncheng District, Beijing, People's Republic of China

For the purpose of illustration only and unless otherwise stated, the conversion of US\$ into HK\$ is based on the exchange rate of US\$1:00 is HK\$7.73 show conversion should not be construed as a representation that the amount in question have been, could have been or could be converted at any particular mist at all.

. By order of the Board WO KEE HONG (HOLDINGS) LIMITED Richard Man Fai LBE Executive Chairman & CEO

As at the date of this announcement, the Board comprises of :

Executive Directors: Wing Sum LEE Richard Man Fai LEE Sammy Chi Chung SUEN Sammy Chi Chung Jeff Man Bun LEE Tik Tung WONG

Non-executive Director: Kam Har YUE

Independent Non-executive Directors: Boon Seng TAN Raymond Cho Min LEE Kenji Tak Hing CHAN

7 September 2004, Hong Kong

、 复世於不要非正何是明·並明顯也是無不故因本公房全部或任何都分內容和



SHOLDINGS LIMITED

胃成立之有限公司 1種:003061

披露交易

公司訂立一項收請協議,向要與交通局收請特別應意全部關有 約等於99,117,000億元)。限從上市規則第14章、收請率項構成一 - 提可行機及下應檢數數子形實。

可行接反下實施數學子發度。 上述代源伊黎內多數是工在機能之上,以及2000年代,在與2000年代, 上述代源伊黎內多數是工在機能之一。 1000年代, 100 於二学孝四年八月五日、神州理森取得外商牧宴企業委供収 書。於本公弈刊發日期、神州理案仍須軟營運取得下判許可 證: m 前北冠忠之法体题阴谋与前北冠忠(作為一家外關企業)在校 資於神州進度所屬之運輸最並不受很制 模據上市規則14章規定,收錄率項情或一項與千隻即交易 本公司跨查快向股東旁發一份載有收頭都項詳情之通由。 釋義 於本公传內,除文義另有所指外 下列與要具備以下語義: 地: 指 本公司董事: 组 本公司及其附屬公司; 四 推: 中国香港特殊行政黨; 看 香港思忠(制定)交通委员有限公司, 数 普港胜路, 建立之本公司全民附屬公 「董事」 「本集額」 [ 期止 段 忠 ] 「上市規剪」 指 「中間」 投 未签审合命 冠电巴士集團有限公司 主席 更拉柏

和股市猶如火生。如果不 知足,不為貪慾所惑。 」

香趣,二零零码年九月七日 • *自在被除*  · 建磁管全交易系统用企业的本企用之内存在不良度,则其等特性或交易也是不是责任的情况,但可能表示在不仅应多企业主动或任何提及内容可考生或应用用的专利的成别自己任



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司

(政会自装:720)

須予披露交易 出售投資及物業持有公司

, 7 20 -

> 1777 3,5 \_\_\_



# WO KEE HONG (HOLDINGS) LIMITED

# 2004 INTERIM RESULTS (UNAUDITED)

WO KEE HONG (HOLDINGS) LIMITED is a holding company with major subsidiaries engaged in the import, marketing, distribution and after-safer service of high quality, brand-marketing of the product of the product of the product include maintained China. Hong King, Markett, Stepapore and Malaysia. The products include principally six-conditioning domestic spellances; sadio-visual electrical items including car sadio, more vehicles and accessories; and other electronic products.

studio, montr vehicles and accessories, and controlled the "Company") announce that the IRESULTS.

The Directors of Wo Kee Hong (Holdings) Limited (the "Company") announce that the unaudified consolidated results of the Company and its subsidiaries (the "Group") for the six months and our law 19, 2004, along with the comparative figures for the corresponding period and selected explanatory notes, are as follows:—

Unaudited

		Unaud	
		Six months en	
		2004	2003
	Hotes	HK\$'000	HK\$ '000
Turnover	2	178,561	267,361
Cost of sales		(214,684)	(209,153)
Gross profit		63,878	58,268
Other operating income		3,756	7,341
Investment income		43	534
Distribution posts		(23,727)	(27,032)
Administrative expenses		(43,471)	(44,930)
Loss on disposal of investment properties		-	(8,526)
Surplus on revaluation of properties			
held for sale			5,000
Profit (Loss) from operations	3	479	(4,405)
Finance costs		(4,390)	(5,272)
Restructuring costs		(1,320)	-
Share of result of an associate		(10,793)	159
Loss before taxation		(16,024)	(14,518)
Income tax	1	12,780	(835)
Loss after taxation		(3,244)	(15,353)
Minority inscresss		951	579
Loss attributable to shareholders		(2,293)	(14,774)
Loss per share - Basic	5	(0.10 cents)	(1.47 cents)
House:-		-	

gamean econology poroco; e mandard contrologic consolidates esterins financial statements have been prepared in accordance the Statement of Statutud Accounting Produce ("SSAP") 15, "fuscine financial reporting", issued the Houp Kong Institute of Certified Public Accountable ("HKICPA"). e condensed interior ficancial statements should be read in conjunction with the 2001 amoust financial

The accounting policies adopted are constitute with those followed in the Group's annual financial statements for the year ended Docember 31, 2003.

	•	كمد حضا					
	-	mi de	(ev mi	Direct	المطعوا		
	poles	desiral probab	Of Parties	whee	tections.	Denne	Country
	ELS WA	E M	11.00	ELLAN	ST.	TI M	#41
lerere							
fueri de	100	4.115	120,00	R/A			DC.
toe upwa ele	£5H	L/A				- KON	
legi spane	4.04	323	CUIS	<b>707</b>		(1.78)	CAL.
=		-	====			_	
in when his or them	iden de s	ald to					
lesi .							
inger mit	16	12N	CH I	HUBB	patta.	a	
=			_				
بحون فعرب العبيلية				_			
hili kas asam							
familiae Lawangu eta							64. (1.
lancary etc. Ten of make dies statute		(18.7%)					11. (%
		ill see					
Les index trans							(%
had to							12
La de tada							- 0.
Name and							(L
نخته و خصات عما	-						12
	u	Harried					
	-	ai-du	Congress	Dest	year		
1 min air in 1 3	to material policy	نشائد فطح الحادث	Or attended	na Comp	-		(mak
	-	ai-du					(200
iesse	() () () () () ()	ماند درنجولندی کا ایک	27 EA	ALI DE	-	151.00	( <u>add</u> 80
fesse Eastel pla	to make and periods (C) (C)	edeka Esiren ketab Esi Esi Esi Esi	81(8) PT 50	ed ize to ize	-	162 CM	( <u>add</u> 80
iesse	() () () () () ()	ماند درنجولندی کا ایک	27 EA	ALI DE	-	151.00	( <u>add</u> 80
fesse Eastel pla	to make and periods (C) (C)	edeka Esiren ketab Esi Esi Esi Esi	81(8) PT 50	ALI DA EST EST EST HERE	-	162 CM	(mek) 821 34,
inawa isanai alm isan-aganti ulas  aganti ulas	60 00 60 00 60 00 60 00	eduka Edukatek Edilas Edilas FT	81(8) ET 50	ELEN ELEN ELEN ELEN	-	(30)	(mek) 821 34,
inawa isanai alm isan-aganti ulas  aganti ulas	6 10 10 10 10 10 10 10 10 10 10 10 10 10	eduka Edukatek Edilar Edilar Edilar Edilar	81(8) ET 50	ALI DA EST EST EST HERE	-	(30)	( <u>mak)</u> (22)
inove inoni ola istrogica ula igal lapvo	6 10 10 10 10 10 10 10 10 10 10 10 10 10	eduka Edukatek Edilar Edilar Edilar Edilar	81(8) ET 50	ALI DA EST EST EST HERE	-	(30)	( <u>mak)</u> (22)
inova Inoni ole inti ogleti uldi Indiarvo Inti oponi ole at Jarya Inti oponi ole at Jarya	6 10 10 10 10 10 10 10 10 10 10 10 10 10	ecian ecian funcion ecian funcion ecian	81(8) ET 50	ES E	#U0	(248) (248)	( <u></u>
femane famosi olin listraginisi sido [sel lapuara semanguna olin ser Jarga femanguna olin ser Jarga femane	to mineral points std 90 st 70 st st 100 st 70 st 100 st 70 st 70	ecian ecian funcion ecian funcion ecian	11/12 61/20 67/20	ES E	#U0	(248) (248)	( <u></u>
inant instal din itti opici sid ipi kenor	economic services and services are services and services are services are services and services are services and services are services and services are services are services and services are services	ecian ecian funcion ecian funcion ecian	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(arch) 2014 341 341
issues incesi des ides egéns des igni prove impressors ou surprissors ingens après ou surprissors ingens après après ou surprissors ingens après	economic services and services are services and services are services are services and services are services and services are services and services are services are services and services are services	ecian ecian funcion ecian funcion ecian	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(and ) (21) (31) (31) (4)
insure fames de introdución (pil have les spec de se Jage faith (spec apit)	economic services and services are services and services are services are services and services are services and services are services and services are services are services and services are services	ecian ecian funcion ecian funcion ecian	11/12 61/20 67/20	ES E	(Int)	(248) (248)	( <u></u>
innue famel des famel des finel de finel des f	podes sci no sci no	Al-Andread Articles (Al-Andread Articles (Al-Andrea	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(models   2010
insure fames de introdución (pil have les spec de se Jage faith (spec apit)	podes sci no sci no	ecian ecian funcion ecian funcion ecian	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(models   2010
innue famel des famel des finel de finel des f	podes sci no sci no	Al-Andread Articles (Al-Andread Articles (Al-Andrea	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(midd) 2010 2010 2010 60 60
innue famel de	podes sci no sci no	Al-Andread Articles (Al-Andread Articles (Al-Andrea	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(a) (b) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d
inner finate de finate de finate de finate de finate specia de finate specia de finate finate specia de finate fin	podes sci no sci no	Al-Andread Articles (Al-Andread Articles (Al-Andrea	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(a) (b) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d
inuse families de la separa del separa de la separa del separa de la separa del se	podes sci no sci no	Al-Andread Articles (Al-Andread Articles (Al-Andrea	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(2004) 2013 2413 3413 3413 3413 3413 3413 3413 34
inner finate de finate de finate de finate de finate specia de finate specia de finate finate specia de finate fin	podes sci no sci no	Al-Andread Articles (Al-Andread Articles (Al-Andrea	11/12 61/20 67/20	ES E	(Int)	(248) (248)	(a) (b) (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d

Les articlé » destrits				(1474)
Geographical segments				
	Turnove	r by	Courribation to	
	geographical market Six months ended four 10		operating emults Six months ended June 30	
	2004	2003	2001	2003
	11 k 5 '800	HA'S CHAD	17 K S 1848	111.5 000
Hung Kung	192,511	149,313	(6,917)	(7,167)
Singapore	26,431	25,386	(143)	52
Matayaia	11,610	13,555	519	680
The People's Republic of China	31,504	25,167	2,393	(3,252)
Mateu	15,6438	10,282	(17)	206
Others	173	3,678	12	289
	278,542	267,361	\$47	(9,192)
Unallocated corporate expenses			(348)	(213)
Profit (Lots) from operations			479	(9,405)

3,629 12 136 HK3:000 Fax for the period: Hung Kong Profits Tax Overseas income tax (16) Deferred tax: Current period Change in tax rate 12,684

No provision of Hong Kong Profits Tax has been provided for both periods as the Gr any assessable profits. Overseas taxation is calculated at the rates prevailing in the respective jurisdictions

Less per share

The calculation of the basic loss per phare is based on the loss attributable to shareholders of INSE229-0-00 (2000). INSEE-71-0.000 (and on the weighted average number of 2.276.135.43) (2000). INSEE-71-0.000 (and on the weighted average number of 2.276.135.43) (2000). INSEE-71-0.000 (and on the weighted average number of orders of INSEE of IN

11,780

No diluted loss per where has been presented because the exercise price of the Company's outstanding share options was higher than the average market price for share for both periods.

Comparative figures

Certain prior period comparative figures have been reclassified to conform to the current period's proceduation.

# INTERIM DIVIDEND

The Directors have resolved not to declare the payment of an interim dividend (2003; nil).

Management discussion and analysis of results of operations and financial condition  $% \left( 1\right) =\left\{ 1\right\}$ Results

For the first six months of 2004 the Group recorded a total turnover of HK\$218.6 million, an issuesase of HK\$112.2 million of 42.040 over (KK\$267.4 million of last period. This underscored the recovery of our business from that year when markets were disampted by SARS and the increase in First Registration Taxes introduced in March 2003 which badly hit our moto-vehicles reading business. Given the general economic recovery in 2004, market condition of our product all of improved.

our process area improved.

Gross profits increased by HR\$5.7 million (+9.7%) to HR\$63.9 million when compared with
last period3 HR\$58.2 million. Despite intensive price competition in the marketplace, we
achieved a better than forecasted gross margins at 22.9% as compared to 21.8% in last period.

As a result of the Group's continuous effort on maintain a tight control on costs, distribution costs were reduced by HK\$3.3 million or 12.2%, administrative expenses by HK\$1.5 million or 3.2% and finance costs by HK\$0.9 million or 16.7% as compared to last period.

we acre was remove coats by HKKUP million or 16.7% as compared to last period.

Since the beginning of the year the Group strove to cut down staff costs to an acceptable level through increasing staff efficiency and streamlining operations. In particular, in May 2004 the Group embarked on a corporate-wide saving plan to alterists the staff costs and other capenates of all departments on a kinely and cost effective basis. Accordingly, headcount would be saved and the relevant severance payments of HKS1.3 million was accounted for as marketuring costs. It is anticipated that good full implementation of the saving plan a double-digit saving on exposures would be achieved.

Our associated company in Jiangmen continued to record a loss of HK\$10.8 million. The upsurge in the costs of plastic materials and this seed plate in this year further dampened the financial performance. We have detailfied new product and distribution strategy to rebuild this joint venture for a new phase of growth.

his joint venture for a new phase of growth.

The Board is pleased to announce a profit from operations of the Group of HK30.5 million in
the first six months of 2004, which exhibited a marked improvement of HKS9.9 million in
against the operating toss of HKS9.4 million in last period. After deducting finance costs of
HK41.4 million, restructuring cost of HKS1.3 million in sat period. After deducting finance costs of
HK41.5 million and crediting deferred as of HKS1.3 million and minority interests of
HK50.9 million, a smill loss substitutible to shareholders of HKS1.3 million are operate,
reflecting a great step forward in financial performance over profitability from the last period
(loss of HKS14.3 million). This strongly manifested the trend of trumaround in the Group's
portfulbility and we believe that the toughest time is over.

# Cash flow, liquidity and financial resources

The Group continued to be financed by a combination of its equity expital base, cash flow generated from operations, loan advanced from a supplier and bank borrowings. As usual, bank and other liabilities were being met upon their maturities in the normal course of business.

In the first six months of 2004 cash generated from operations amounted to HKS29.2 million, enabling the Group to repay the basis and other debts and to fund the investing sectivities to the extent of HKS112.8 million. As result, net positive easiflow of HKS112.8 million was achieved which greatly rengineed our eash position, resulting in cash and cash equivalents amounting to HKS14.5 million at June 30, 2004.

The Group had cost borrowings at June 10, 2004 amounting to HK\$201.1 million (December 31, 2005). HK\$210.1 million), At the end of the period, the Group's gearing ratio suced at \$6.00, bear of long men habitines (Festicating deferred at liabilities) of HK\$2141.6 million and shareholders' equity of HK\$255.5 million. The current ratio was 1.2, based on current seases of HK\$2150.2 million and current sharilions of HK\$2100.0 million and current sharilions of HK\$2100.0 million and current sharilions of HK\$2100.0 million and current sharilions of HK\$2100.4 million.

At June 30, 2004, debtor collections period stood at 25 days (December 31, 2003: 27 days) and inventory furnover figured at 89 days (December 31, 2003: 90 days). These two performance indicators were, again, reflecting clear evidence of improvement in financial performance.

It is the Group's management practice to bedge those volstile foreign currency transaction by stabilizing the coast resulting in the peg of the exchange rates. At June 30, 2004, the oc-outstanding foreign exchange contracts purchased with banks amounted to HK\$14.5 million

At June 30, 2004, the Group had trading facilities amounting to HK\$147.8 million (December 31, 2003; HK\$135.6 million) of which HK\$125.2 million was utilized. The Group had no material contingent flabilities at both June 30, 2004 and December 31, 2003.

# BUSINESS REVIEW

# Air-conditioning products

The business consists of marketing and distribution of a wide range of consumer and commercial sir-conditioning products from four major brands: namely, "MHI" (Missubishi Heavy Industries of Japan); "CO" (LO Electronics Inc. of Korea); "GREE-Bodysonic" and "Galanz", both manufactured in China.

Turnover for the first six months was slightly down 3.1% over last period at HK554.8 million (2003) HK564.9 million). The Hong Kong marker has experienced a gradual upture of business since the first quarter of the year, due to the improved economic outlook, lower unemployment and the gradual return of consumer confidence. In the Ministan China market, however, business of commercial six-conditioning products has declined due to severe local competition from domestic production of both Malniand Chinaese brands and international brandop products made locally in the Singapore market, sales is still weak due to aluggish housing and construction activities.

## Audio-visual and other electrical products

Assum-values and other netwest produce. The core business involves distribution of a range of branded products including "LG" electrical appliances from Korea, "Alpine" are saudio equipments from Japan, "Maranax" higher and sudo-invala products from Japan, the two Groups in-shoots brands of "Rogers" audio-visual products from the UK and "Bodyzonic" audio-visual products from Japan.

With the improvement of the economy in the major markets in Hong Kong, Singapore and Malayria, alies performance was salisfactory in the first air montat this year. Total sales in the six montals increased by 1.31% to 18.524, million). Despite the finere competition in the market, which would pose threats to the profit magins, sales prospect in the second half of the year is more optimistic. It is expected that gross margins can be maintained by the one-product launches of car navigation system, premium applicances models with unnexative functions, amplifiers with the latest surround sound system, large-sized plasma TVs and LCD TVs.

# Direct marketing

(#35)

Kong market through our own discount outlets named "Mega Warehouse". For the first six months of 2004, it rumover was HLS10.3 million, 1,00 mi

The business consists mainly of the import, distribution and after-sale service of "Ferrari" and "Mascrati" cars and spare parts in Hong Kong, Macau and Mainland China.

The first half of 2004 has been a continuation of a gradual improvement in market sentiment in Hong Kong, as witnessed already since the last quarter in last year.

The market in China continued to grow strongly into the first quarter of 2004; however, due to macro oconomic policy implemented to coal off the overheating economy in China, sales slowed down in the second quarter.

Furnover increased by 8.7% to HK\$121.1 million and good profit margins were achieved; a dramatic turnaround from last year's loss in this business.

For 2004, the prevailing positive market trend in Hong Kong, combined with the introduction by our Group of several new models, i.e. "Ferrar" 612 Seaglietti, "Ferrar" 575 GTC and "Masterati" Quattroporte, "Masterati" Grand Sport during the year, should provide excellent grounds for a monitude business year for this business.

gnounds for a profitable business year for this touriess.

During the period under review, the Group estagerd into a satistic pil alliance with Ferrari S.p.A. and Poly Technologies, Inc., a sobsidiary of Poly Group, to ste up an equity joint venture ("ELY") cumpany in Mainland China. The ELY is the sole importer of "Perrari" and "Maserial" cars in China, responsible for the import, marketing, sate to dealers, spare parts and accessories tupoly, and after-asia technical supports for these unique global brands. The enew joint venture would be operative in Mainland China in the second half year, neady improvement of the business is exposed.

# HUMAN RESOURCES

As of June 30, 2004, the total number of employees of the Group, excluding an associate, further reduced to 343 (2003: 361). The Group recognites the importance of its employees and has been extremely fortunate to retain a core of loyal, experienced and dedicated people.

PROSPECTS
The Hong Koong economy is recovering at a healthy pace, winessed by increased consumer spending and an upstupe in fourtiers. State in premium electrical products and sports can have been increasing remarkably we expect this trend will consume into the second half. Strong growth is forecasted for our car beatines, with launches of one and exciting models of both "Fermi" and "Maserial" while turnaket and innovative electronic and electrical tiers are getting very popular with the domestic outcomes and touritts. Markets in Singapore and Matsysia are also improving needily for our products. The Group has achieved a positive operational result for the first half and expects to hurber improve revenues and profits in the remaining of the year. Our point venture in Ohnso of ear importation and distributions, Ferral Masserat Cars International Trading (Stanghai) Co., Lut, will commence operations in the last questror of the para and is expected to bring further point. On the product of the product of the parameter of the parameter of the product of the product of the product of the products with higher transpiration and market of the products of the products with higher transpiration of the products with higher transpiration of the products of the products with higher transpiration in the product of the products of the product of the products with higher transpiration of the products of the products with higher transpiration of the products of the products of the products with higher transpiration of the products of the pro

# PURCHASE, SALE OR REDEMPTION OF SECURITIES

During the six months ended June 30, 2004, the Company and its subsidiaries have not repurchased, sold or redeemed any of the Company's securities.

# CORPORATE GOVERNANCE

None of the Directors of the Company is aware of any information that would reasonably indicate that the Company is not, or was not during the six months ended June 30, 2004, in compliance with the Code of Ben Frencies as set out in Appendix 16 of the Rules Governing the Lissing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") except in relation to guideline 7; a None-securities Directors of the Company are appointed for a term expiring upon their retirement by rotation as required by the Company's Bye-Laws.

# AUDIT COMMITTEE

AUDIT COMMITTIES

On September 1, 2004, Mr. Kenji Tak Hing CHAN was appointed Independent Nonescentive Director and member of the Audit Committee of the Company, The Audit
Committee of the Company comprises Mr. Raymond Cob Min LEE (Chairmana), Mr. Boon
Seng TAN and Mr. Kenji Tak Hing CHAN, all of whom are Independent Non-recordist
Directors of the Company, The internal results have been reviewed by the Audit Committee of the

# PUBLICATION OF FURTHER INFORMATION

All information required to be disclosed according to Appendix 16 of the Listing Rules will be published on the website of The Stock Exchange of Hong Kong Limited in due course.

By Order of the Board of Directors Richard Man Fai LEE Executive Chairman & CEO

# Hong Kong, September 21, 2004

As at the date of this announcement, the Board comprises of Mr. Wing Sum LEE, Mr. Richard Man Fai LEE, Mr. Sammy Chi Chung SUEP, Mr. Heff Man Bun LEE and Mr. Tik Ting IYONG, all of whom or the Executive Directors, Mr. Kam Har YUL, who is a Non-securive Director. Mr. Boan Sang TAN, Mr. Raymond Cho Min LEE and Mr. Kenji Tak Hing CHAN, all of whom are independent who nexecutive Director.



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)



二零零四年中期報告

# 截至二零零四年六月三十日止六個月之未經審核中期業績

和記行(集團)有限公司為一間控股公司,其主要附屬公司設於亞洲地區,包括中國大陸、香港、澳門、新加坡及馬來西亞,為客戶提供優質品牌產品之進口、市場推廣、分銷及售後服務。其主要產品包括空調產品、家居電器產品、包括汽車音響之影音電器產品、汽車及汽車配件及其他電子產品。

# 未經審核中期業績

和記行(集團)有限公司(「本公司」)之董事宣佈本公司及其附屬公司(「本集團」)截至二零零四年六月三十日止六個月之未經審核綜合業績連同同期之比較數字及選定之説明附註如下:

# 簡明綜合損益表

		截至六月三十日止六個月	
		二零零四年	二零零三年 (未經審核) <i>港幣千元</i>
		(未經審核) <i>港幣千元</i>	
	附註		
營業額	2	278,562	267,361
銷售成本		(214,684)	(209,153)
毛利		63,878	58,208
其他經營收入		3,756	7,341
投資收益		43	534
分銷費用		(23,727)	(27,032)
行政費用		(43,471)	(44,930)
出售投資物業虧損		_	(8,526)
重估持作出售物業之盈餘		_	5,000
經營盈利(虧損)	3	479	(9,405)
財務費用		(4,390)	(5,272)
重組費用		(1,320)	_
應佔一家聯營公司業績		(10,793)	159
除税前虧損		(16,024)	(14,518)
所得税	4	12,780	(835)
除税後虧損		(3,244)	(15,353)
少數股東權益		951	579
股東應佔虧損		(2,293)	(14,774)
每股虧損-基本	5	(0.10仙)	(1.47仙)

# 二零零四年中期報告

# 簡明綜合資產負債表

	附註	二零零四年 六月三十日 (未經審核) <i>港幣千元</i>	二零零三年 十二月三十一日 (經審核) <i>港幣千元</i>
<b>非流動資產</b> 投資物業 物業、廠房及設備 商譽	6 7	159,848 133,692 2,577	116,697 180,019
遞延税項資產 一家聯營公司權益 證券投資	12	6,300 81,846 702	92,036 702
		384,965	389,454
流動資產 存貨 持作出售物業之可變現淨值 貿易往來及其他應收賬款 應收一家聯營公司款項 應收關連人士款項 可收回税項 其他投資 銀行結存及現金	8	104,968 41,256 71,467 319 3 130 102 21,099	107,133 64,525 66,163 742 2,085 27 100 16,093
		239,344	256,868
流動負債 貿易往來及其他應付賬款 應付票據 應付董事款項 應付關連公司款項	9	82,770 41,008 597 9,937	82,775 33,908 2,225 10,154
一年內到期之融資租賃債務 一年內到期之貸款	10	81 60,050	76,754
		194,443	205,816
		44,901	51,052
		429,866	440,506
<b>資本及儲備</b> 股本 儲備	11	221,615 37,849 259,464	221,615 40,301 261,916
少數股東權益		1,479	
非流動負債		, -	
一年後到期之融資租賃債務 一年後到期之貸款 少數股東貸款 遞延税項負債	10 12	433 141,037 128 27,325	- 143,359 1,522 33,709
		168,923	178,590
		429,866	440,506

# 二零零四年中期報告

# 簡明綜合現金流量表

	截至六月三十日止六個月	
	二零零四年 (未經審核) <i>港幣千元</i>	二零零三年 (未經審核) 港幣千元
經營業務所得(所用)現金淨額	29,182	(31,488)
投資業務(所用)所得現金淨額	(974)	6,098
融資業務(所用)所得現金淨額	(15,372)	15,486
現金及現金等值項目增加(減少)淨額	12,836	(9,904)
於一月一日之現金及現金等值項目	1,796	1,609
外幣匯率變動影響	(112)	(26)
於六月三十日之現金及現金等值項目	14,520	(8,321)
現金及現金等值項目結餘分析即:		
銀行結存及現金	21,099	12,614
銀行透支	(6,579)	(20,935)
	14,520	(8,321)

# 簡明綜合權益變動表

		資本				
	股本	贖回儲備	匯兑儲備	其他儲備	累計虧損	合計
(未經審核)	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元
於二零零四年一月一日	221,615	916	(1,733)	151,236	(110,118)	261,916
換算海外業務之						
財務報表所產						
生而並未在損						
益表內確認之						
匯兑差額	_	_	(159)	_		(159)
股東應佔虧損	_		_		(2,293)	(2,293)
於二零零四年六月三十日	221,615	916	(1,892)	151,236	(112,411)	259,464
於二零零三年一月一日	77,488	916	(314)	261,269	(2,725)	336,634
紅股發行	7,749	www.	_	(7,749)	~	_
換算海外業務之						
財務報表所產						
生而並未在損						
益表內確認						
之匯兑差額	_	-	(663)	-	~	(663)
股東應佔虧損	_	_	_		(14,774)	(14,774)
於二零零三年六月三十日	85,237	916	(977)	253,520	(17,499)	321,197

# 簡明綜合財務報表附註

#### 1. 主要會計政策

此未經審核簡明綜合中期財務報表乃根據香港會計師公會(「香港會計師公會」)頒佈的會計實務準則(「會計 實務準則」)第25號「中期財務報告」而編製。

此等簡明中期財務報表應與二零零三年全年財務報表一併閱讀。

本集團採用之會計政策與本集團截至二零零三年十二月三十一日止年度之周年財務報表所採用者相同。

#### 2. 業務及地區分類

營業額指扣除於期內之退貨及貿易折扣後已出售貨品之發票淨值以及維修服務收入。於期內,本集團按業務 及地區分類之未經審核收益及業績分析如下:

影音設備

及其他 汽車及

# 業務分類

# 截至二零零四年六月三十日止六個月

空調產品	電器產品	汽車配件	直銷	物業投資	抵銷	綜合賬目
· · · · · · ·				$m \sim 10 \sim$	]E( WH	亦口坂口
港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元
64,824	62,355	121,113	30,270	_	-	278,562
1,344	3,271	_	105	_	(4,720)	_
66,168	65,626	121,113	30,375	_	(4,720)	278,562
市場價格入	、賬。					
346	(1,226)	6,389	(4,384)	(681)	403	847
						(368)
					•	479
						(4,390)
						(1,320)
_	(10,793)	_	_	_		(10,793)
						(16,024)
						12,780
						(3,244)
						951
						(2,293)
	1,344 66,168	1,344 3,271 66,168 65,626 市場價格入賬。	1,344 3,271 - 66,168 65,626 121,113 市場價格入賬。  346 (1,226) 6,389	1,344 3,271 - 105 66,168 65,626 121,113 30,375 市場價格入賬。	1,344 3,271 - 105 - 66,168 65,626 121,113 30,375 - 市場價格入賬。  346 (1,226) 6,389 (4,384) (681)	1,344       3,271       -       105       -       (4,720)         66,168       65,626       121,113       30,375       -       (4,720)         市場價格入賬。         346       (1,226)       6,389       (4,384)       (681)       403

# 2. 業務及地區分類(續)

# 業務分類(續)

截至二零零三年六月三十日止六個月

似王─令令二十八月二		1					
		影音設備					
		及其他	汽車及				
	空調產品	電器產品	汽車配件	直銷	物業投資	抵銷	綜合賬目
	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元	港幣千元
營業額							A118-1 = 2-7
外部銷售收益	66,929	55,140	111,435	33,857		_	267,361
業務之間銷售收益	981	6,778	_	151	_	(7,910)	_
營業總額	67,910	61,918	111,435	34,008	_	(7,910)	267,361
業務之間銷售收益以當時業績	寺市場價格入	、賬。					
分類業績 ————————————————————————————————————	(81)	601	(5,103)	(3,572)	(1,037)	_	(9,192)
未分配之公司支出							(213)
經營虧損						•	(9,405)
財務費用							(5,272)
應佔一家聯營公司業績	_	159	_	_		_	159
除税前虧損							(14,518)
所得税							(835)
除税後虧損						•	(15,353)
少數股東權益							579
股東應佔虧損						-	(14,774)

# 2. 業務及地區分類(續)

地	品	分	類

	地區分類之營業額		對經營業	績之貢獻
	截至六月三	截至六月三十日止六個月		十日止六個月
	二零零四年	二零零三年	二零零四年	二零零三年
	港幣千元	港幣千元	港幣千元	港幣千元
香港	192,511	189,313	(1,917)	(7,167)
新加坡	26,431	25,366	(143)	52
馬來西亞	11,610	13,555	519	680
中華人民共和國	31,504	25,167	2,393	(3,252)
澳門	15,608	10,282	(17)	206
其他	898	3,678	12	289
	278,562	267,361	847	(9,192)
未分配之公司支出			(368)	(213)
經營盈利(虧損)			479	(9,405)

# 3. 經營盈利(虧損)

截至六月三十日止六個月 二零零四年 二零零三年

港幣千元 港幣千元

經營盈利(虧損)已扣除:

折舊:

自置資產	3,629	3,941
融資租賃資產	12	_
商譽攤銷	136	_

#### 4. 所得税

截至六月三十日止六個月 二零零三年 二零零四年 港幣千元 港幣千元 税項回撥(支出)包括: 本期間税項: 香港利得税 海外所得税 96 (16)96 (16)遞延税項: 本期 12,684 税率調整 (819)本公司及其附屬公司應佔税項 12,780 (835)

由於兩個期間本集團均無任何應課税盈利,故無香港利得稅撥備。

海外税項乃按有關司法權區通用之税率計算。

#### 5. 每股虧損

每股基本虧損之計算方法,乃根據股東應佔虧損港幣2,293,000元(二零零三年:港幣14,774,000元)及期內已發行普通股之加權平均數2,216,154,331股普通股(二零零三年:1,001,531,285股普通股)計算。為計算二零零三年每股基本虧損,普通股加權平均數已就二零零三年九月之供股連紅股發行予以調整。

由於本公司之未行使優先認股權之行使價高於兩個期間之股份平均市價,故並無呈列每股攤薄虧損。

#### 6. 投資物業

本集團於期內將若干土地及樓宇按港幣43,151,000元(二零零三年:無)轉為投資物業。

# 7. 物業、廠房及設備

	二零零四年 六月三十日 <i>港幣千元</i>	二零零三年 十二月三十一日 <i>港幣千元</i>
期初賬面淨值	180,019	186,360
匯兑差額	3	2
添置	1,293	2,429
出售	(831)	(881)
轉為投資物業	(43,151)	_
折舊費用	(3,641)	(7,891)
期終賬面淨值	133,692	180,019

# 8. 貿易往來及其他應收賬款

本集團給予客戶平均三十至九十天之信貸期。其貿易往來應收賬款之賬齡分析如下:

	二零零四年	二零零三年
	六月三十日	十二月三十一日
	港幣千元	港幣千元
三十天以內	20,282	19,922
三十一天至六十天	9,078	12,073
六十一天至九十天	3,170	2,716
九十一天至一年	3,414	4,506
一年以上	2,116	1,185
貿易往來應收賬款總額	38,060	40,402
按金、預付款及其他應收賬款	33,407	25,761
	71,467	66,163

# 9. 貿易往來及其他應付賬款

貿易往來應付賬款之賬齡分析如下:

	二零零四年 六月三十日 <i>港幣千元</i>	二零零三年 十二月三十一日 <i>港幣千元</i>
三十天以內	5,069	6,042
三十一天至六十天	2,876	2,610
六十一天至九十天	2,425	1,478
九十一天至一年	1,741	3,349
一年以上	1,700	1,414
貿易往來應付賬款總額	13,811	14,893
客戶訂金、應付費用及其他應付賬款	68,959	67,882
	82,770	82,775

# 10. 貸款

	二零零四年 六月三十日 <i>港幣千元</i>	二零零三年 十二月三十一日 <i>港幣千元</i>
	6,579	14,297
銀行貸款	63,789	75,708
	70,368	90,005
	62,963	80,868
無抵押	7,405	9,137
	70,368	90,005
一家供應商之有抵押貸款(附註)	130,719	130,108
	201,087	220,113
上述貸款之屆滿期如下:	-	
一年內	60,050	76,754
一年以上,但不超過兩年	1,713	3,574
兩年以上,但不超過五年	5,698	5,868
五年以上	133,626	133,917
	201,087	220,113
減:一年內到期之款項(列於流動負債下)	(60,050)	(76,754)
一年後到期之款項	141,037	143,359

附註:一家供應商之貸款乃以本集團物業作為抵押,按年利率2.5%計息,並須由二零一二年六月三十日起分十期每半年 償還。

# 11. 股本

	股份數目	面值 港幣千元
法定股本:		
於二零零三年一月一日、二零零三年十二月三十一日、		
二零零四年一月一日及二零零四年六月三十日		
- 每股面值港幣0.10元	3,500,000,000	350,000
已發行及繳足股本:		
於二零零三年一月一日 - 每股面值港幣0.10元	774,879,138	77,488
紅股發行時所發行股份	77,487,913	7,749
供股時所發行股份	340,946,820	34,094
紅股發行時所發行股份	1,022,840,460	102,284
於二零零三年十二月三十一日、		
二零零四年一月一日及二零零四年六月三十日		
- 每股面值港幣0.10元	2,216,154,331	221,615

# 12. 遞延税項

遞延税項負債(資產)之變動如下:

			加速	
	税項虧損	物業	税項折舊	合計
	港幣千元	港幣千元	港幣千元	港幣千元
於二零零三年一月一日	_	7,563	24,003	31,566
撥入本年收益	<del>_</del>	(217)	(598)	(815)
税率變動之影響於損益表扣除	_	709	2,249	2,958
於二零零三年十二月三十一日及				
二零零四年一月一日	_	8,055	25,654	33,709
撥入本期收益	(6,300)	(2,112)	(4,272)	(12,684)
於二零零四年六月三十日	(6,300)	5,943	21,382	21,025
呈列為:				
遞延税項資產				(6,300)
遞延税項負債				27,325

21,025

期內,遞延税項資產港幣6,300,000元乃就汽車業務結轉之税項虧損而確認。

# 13. 關連人士交易

期內,本集團曾與關連人士進行下列交易:

	截至六月三十日止六個月	
	二零零四年	二零零三年
	港幣千元	港幣千元
收取一位關連人士之利息收入	30	52
付予一家關連公司之管理費及代理費	2,116	1,665
售貨予一位董事(扣除用作折價之舊物價值港幣600,000元)	900	
向一位關連人士進一步收購一家附屬公司之權益	2,287	_
付予一位董事之利息支出	_	737
付予一家關連公司之利息支出	-	135

#### 14. 或然負債及承擔

或然負債及承擔自上年度結算日以來並無重大變動。

# 15. 資產抵押

於中期報告結算日,本集團以若干土地及樓宇、投資物業及持作出售物業之賬面淨值合共港幣300,196,000元(二零零三年十二月三十一日:港幣322,240,000元);存貨(以成本價及可變現淨值較低者入賬)港幣4,088,000元(二零零三年十二月三十一日:港幣4,663,000元),與及一家附屬公司之全部資產港幣17,509,000元(二零零三年十二月三十一日:港幣15,095,000元)作為抵押,藉以為本集團取得有抵押銀行信貸及一家供應商之信貸。

# 16. 比較數字

若干上期間比較數字已遵照即期所顯示之數字重新分類。

# 中期股息

董事議決不宣派中期股息(二零零三年:無)。

# 管理層討論及經營業績及財務狀況分析

#### 業績

二零零四年首六個月,本集團錄得總營業額港幣278,600,000元,較去年同期之港幣267,400,000元上升港幣11,200,000元 (+4.2%)。顯然,本集團業務因去年非典型肺炎肆虐及二零零三年三月增加首次登記税而嚴重打擊汽車貿易業務 而受影響,但業務現已復甦。在二零零四年整體經濟復甦之情況下,本集團產品銷路亦同步改善。

毛利較去年同期港幣58,200,000元上升港幣5,700,000元(+9.7%)至港幣63,900,000元。縱使市場價格競爭激烈,本期達致之毛利率22.9%較預算為高,而去年同期則為21.8%。

本集團持續嚴謹控制成本,與去年同期比較,分銷費用減少港幣3,300,000元或12.2%,行政費用減少港幣1,500,000元或3.2%,財務費用則減少港幣900,000元或16.7%。

透過增加員工效率及精簡業務,本集團自年初起致力減低員工成本至可接受水平。尤其於二零零四年五月,本集團開始一項整體性節省計劃,按具成本效益及適時之方針減低各部門之員工成本及其他開支,因此,人手得以減省,而有關遣散費港幣1,300,000元亦已計入為重組費用。預期當節省計劃全面執行後,可節省百分比雙位數字之開支。

本集團於江門之聯營公司持續錄得港幣10,800,000元之虧損。本年度塑膠物料及薄鋼板之成本急劇上升,以致財務表現進一步削弱。本集團已物色新產品及釐定分銷策略以整頓此合資公司,務求達致新階段的增長。

董事會欣然宣佈,本集團於二零零四年首六個月錄得經營盈利港幣500,000元,較去年同期之經營虧損港幣9,400,000元大幅改善港幣9,900,000元。扣除財務費用港幣4,400,000元、重組費用港幣1,300,000元、應佔一家聯營公司虧損港幣10,800,000元、計入遞延税項回撥港幣12,800,000元及少數股東權益港幣900,000元後,錄得小額之股東應佔虧損港幣2,300,000元,反映出財務表現之盈利能力較去年同期(港幣14,800,000元之虧損)已大幅改善。這大大顯示出本集團可轉虧為盈之趨勢,本集團亦相信最艱難的時期已經過去。

# 管理層討論及經營業績及財務狀況分析(續)

### 現金流量、流動資金及財務資源

本集團持續以綜合其股本基礎、經營業務所得之現金流量、一家供應商之貸款及銀行借貸獲取融資。一如既往, 日常業務中之銀行及其他負債均能於到期日清償。

二零零四年首六個月·經營業務所得之現金為港幣29,200,000元,本集團藉此償還銀行及其他債務及為投資項目提供資金,合共港幣16,400,000元。由此達致現金流入淨額港幣12,800,000元,大為強化本集團之現金狀況,致使二零零四年六月三十日之現金及現金等值項目達港幣14,500,000元。

本集團於二零零四年六月三十日之總貸款為港幣201,100,000元(二零零三年十二月三十一日:港幣220,100,000元)。 截至期末,根據長期負債(不包括遞延税項負債)港幣141,600,000元及股東權益港幣259,500,000元為基數計算, 本集團負債比率為54.6%。根據流動資產港幣239,300,000元及流動負債港幣194,400,000元為基數計算,流動比率 為1.2。

截至二零零四年六月三十日,應收賬款流轉期為25天(二零零三年十二月三十一日:27天),存貨周轉期為89天(二零零三年十二月三十一日:90天)。此兩項表現指標再次清楚見證財務表現之改善。

根據慣常管理方式,對於波動不定之外匯交易,本集團會透過對沖方式鎖定匯率以穩定成本。截至二零零四年六月三十日,未到期履約之銀行期匯合約總額為港幣14,500,000元。

截至二零零四年六月三十日,本集團之貿易信貸總額為港幣147,800,000元(二零零三年十二月三十一日:港幣155,600,000元),當中港幣125,200,000元已被動用。本集團於二零零四年六月三十日及二零零三年十二月三十一日均無重大或然負債。

#### 業務问顧

#### 空調產品

此項業務包括推廣及分銷四個主要品牌下之多款系列家用及商用空調產品,該等品牌包括「三菱重工」(日本三菱重工株式會社):「LG」(韓國LG Electronics Inc.);及中國製造之「格力-先力」和「格蘭仕」。

# 業務回顧(續)

#### 空調產品(續)

首六個月之營業額較去年同期微跌3.1%至港幣64,800,000元(二零零三年:港幣66,900,000元)。香港市場之業務自本年度首季起逐漸改善,主要原因為經濟前景有改善、失業率回落以及消費者信心逐漸恢復所致。然而,於中國大陸市場,商用空調產品業務卻下跌,原因是來自中國品牌及國產之國際品牌產品造成非常激烈的市場競爭。新加坡市場之銷售仍然疲弱,此乃由於樓宇及建築活動放緩。

基於本集團於推廣及分銷方面的提升力度,以及主要供應商已轉往較低成本區域生產,確保產品價格於市場中維持競爭力。本集團仍能維持業務之整體盈利能力,並引進一系列節省成本及精簡措施,以提高經營效率。

儘管全球原料成本及油價對產品成本持續帶來壓力,本集團仍預期下半年之銷售額會較去年同期之數字為佳,因 為市場環境已有改善,且有更多及更廣泛新產品系列相繼推出。

# 影音及其他電器產品

此項業務主要包括一系列品牌之產品分銷,包括韓國「LG」電器、日本「阿爾派」汽車音響設備、日本「馬蘭士」高級影音產品、以及兩個本集團自設之品牌:英國「樂爵士」影音產品及日本「先力」影音產品。

由於在香港、新加坡及馬來西亞之主要市場經濟情況有所改善,本年度首六個月之銷售表現令人滿意。此六個月之銷售額較去年同期升13.1%至港幣62,400,000元(二零零三年:港幣55,100,000元)。雖然市場之激烈競爭令毛利率面臨壓力,但下半年之銷售前景仍較樂觀。預期於全新汽車導航系統、嶄新功能之高級電器產品、附最新環迴音響系統之擴音機、大型等離子電視及液晶體電視等新產品推出後,毛利率可得以維持。

# 直銷

此項業務包括在香港透過以「買家倉」命名之零售店向零售顧客銷售電子及電器產品。

二零零四年首六個月之營業額為港幣30,300,000元,較去年同期港幣33,900,000元下跌港幣3,600,000元(-10.6%)。雖然上半年之整體經濟增長令人鼓舞,但消費者對大型電子及電器產品之需求仍然疲弱,競爭亦持續激烈,因此,表現欠佳之零售店已結業,藉以改善營運效率。為達到對集團作出盈利貢獻之目標,下半年將實施更多措施,以改善營運效率。

# 業務回顧(續)

# 汽車及汽車配件

此項業務主要包括「法拉利」及「瑪莎拉蒂」汽車及配件於香港、澳門及中國大陸之入口、分銷及售後服務。

承接去年最後季度之復甦跡象,於二零零四年上半年,香港市場氣氛持續逐步改善。

中國市場於二零零四年首季繼續大幅增長。然而,由於實施了宏觀經濟政策以冷卻中國之過熱經濟,第二季之銷售情況逐漸放緩。

該業務之營業額上升8.7%達港幣121,100,000元,並取得良好的毛利率,已從去年大幅轉虧為盈。

二零零四年六月,一項大型的「法拉利」及「瑪莎拉蒂」推廣活動於上海進行,當中融合多個重大事項。此等項目包括宣佈新合資公司(「合資公司」)之成立,合資公司將負責中國之銷售、推廣及網絡發展;「法拉利」及「瑪莎拉蒂」新陳列室之開幕;於上海展覽中心推出全新「法拉利」612 Scaglietti型號跑車;「法拉利」及「瑪莎拉蒂」車隊獨家參與新上海國際賽車場盛大開幕典禮,以及香港與中國之「法拉利」及「瑪莎拉蒂」車主於新國際賽車場之獨家試駛日。

以二零零四年香港現時的良好市場走勢,加上本集團推出之數款新車型號,即本年度之「法拉利」612 Scaglietti、「法拉利」575 GTC、「瑪莎拉蒂」Quattroporte及「瑪莎拉蒂」Grand Sport,均為此業務提供最佳優勢以於此年度達致盈利。新合資公司將於下半年度於中國大陸開始運作,預期業務會有穩定的增長。

於回顧期內,本集團與意大利法拉利車廠(「法拉利車廠」)及中國保利集團旗下的保利科技有限公司(「保利科技」)組成策略聯盟,於中國大陸成立合資公司一法拉利瑪莎拉蒂汽車國際貿易(上海)有限公司。此合資公司乃「法拉利」及「瑪莎拉蒂」兩個汽車品牌在中國大陸的獨家進口商,負責經營該兩個國際知名品牌汽車於國內之進口、市場推廣、經銷商銷售、零件和配套產品供應,及售後技術支援服務。本集團、法拉利車廠及保利科技分別擁有合資公司30%、40%及30%的權益。三方已為合資公司首三年的業務制定周詳之發展計劃。在初步階段,合資公司將會建立一個全國性經銷商網絡,於國內主要城市,包括北京、上海、廈門、寧波、大連、杭州、成都、武漢、廣州及深圳等,設立逾十個策略據點,致力為客戶提供「法拉利」及「瑪莎拉蒂」優質轎跑車的銷售、維修和保養服務。於二零零四年九月,合資公司經中國有關當局發出營業執照而正式成立。

# 人力資源

於二零零四年六月三十日,本集團之員工總數(聯營公司僱員除外)進一步減至343人(二零零三年:361人)。踏入下半年,作為恢復盈利計劃之一部份,本集團必須謹慎檢討各業務單位之員工資源。隨著二零零四年下半年一些業務單位之結束及合併,以及薪酬利益之削減,本集團已堅決重振盈利能力及維持競爭力。雖然此等措施頗為艱苦,本集團深知員工之重要性,亦極為慶幸能保留一群忠心耿耿、經驗豐富及盡責的核心員工。

# 展望

隨著消費力提高及旅遊業急劇增長,顯示香港經濟正穩步復甦。高級電器產品及跑車銷售不斷大幅上升,預期此勢頭將於下半年持續。透過推出令人雀躍之新款「法拉利」及「瑪莎拉蒂」型號,預期汽車業務將有強勁增長,而高檔市場及創新之電子及電器產品亦日益受到本地顧客及遊客歡迎。新加坡及馬來西亞市場對本集團產品之需求亦有穩定的增幅。本集團於上半年獲得經營盈利,並預期於下半年進一步改善收益及盈利。本集團於中國專營汽車入口及分銷之合營公司一法拉利瑪莎拉蒂汽車國際貿易(上海)有限公司將於本年最後季度開業,預計可為本集團帶來進一步盈利。本集團於中國之合資生產聯營公司一金羚電器有限公司將進一步精簡業務及發展更高利潤之新產品,包括等離子電視、液晶體電視及顯示屏。本集團將可因此等發展而取得更佳業績。本集團預期在經營業務上及出售非核心投資將會締造現金流入,並於年終時應擁有更為優質的資產及大幅改善的投資回報。

# 其他資料

# 董事權益披露

- (a) 於二零零四年六月三十日,本公司各董事及主要行政人員於本公司或其任何相聯法團(定義見證券及期貨條例第XV部)之股份、相關股份及債權證中擁有根據證券及期貨條例第352條須記入登記冊之權益及淡倉;或根據上市公司董事進行證券交易之標準守則須知會本公司及聯交所之權益及淡倉如下;
  - (i) 於二零零四年六月三十日,股份之實益權益及淡倉:

每股面值港幣0.10	)元普通股股	份(「股份」)	數目

董事	個人權益	家族權益	公司權益	權益總計
李文輝先生	33,564,388	6,738,732 <i>(附註1)</i>	1,171,335,706 <i>(附註2)</i>	1,211,638,826
李文彬先生	4,719,000	_	1,185,792,896 <i>(附註2及3)</i>	1,190,511,896
余金霞女士	52,097,162	_	1,171,335,706 <i>(附註2)</i>	1,223,432,868
孫志冲先生	471,900	_	_	471,900

#### 附註:

- 1. 該6,738,732股股份由李文輝先生之配偶何秀月女士擁有。
- 2. 該1,171,335,706股股份由Modern Orbit Limited擁有。Modern Orbit Limited由Cyber Tower Inc.全資擁有,作為The WS Lee Unit Trust之信託人。The WS Lee Unit Trust之99%權益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金霞女士、李文輝先生及李文彬先生為該全權信託之受益人。The WS Lee Unit Trust其餘1%權益由Skylink International Asset Corporation持有,該公司於英屬處女群島註冊成立,由余金霞女士、李文輝先生及李文彬先生擁有。
- 3. 該1,185,792,896股股份當中,14,457,190股股份由Fisherman Enterprises Inc.持有,該公司於英屬處女群島註冊成立,由李文彬先生全資擁有。
- 4. 股份中所有權益均為好倉。各董事概無於股份中持有任何淡倉。

# 其他資料(續)

# 董事權益披露(續)

- (ii) 於二零零四年六月三十日,本公司之股票衍生工具之相關股份之實益權益及淡倉在本報告「優先認股權 變動」一節內予以披露。
- (iii) 於二零零四年六月三十日,於相聯法團之股份之實益權益及淡倉:

		持有或擁有 之股份數目	股份/權益類別	
董事	相聯法團名稱	或股本權益	及/或概況	
李永森先生	Stoneycroft Estates Limited	15,750,000	無投票權遞延股	
	和記電業有限公司	8,500	無投票權遞延股	
	和記電器服務有限公司	1	無投票權遞延股	
余金霞女士	福和貿易有限公司	34,335	無投票權遞延股	
	信和工程有限公司	3,850,000	無投票權遞延股	
	Stoneycroft Estates Limited	340,000	無投票權遞延股	
	和記電業有限公司	400	無投票權遞延股	

# 其他資料(續)

# 主要股東權益

除下文披露者及於「董事權益披露」一節外,於二零零四年六月三十日,就董事所知,概無其他人士於本公司股份 或相關股份中擁有或被視為或當作擁有5%或以上之權益或淡倉,而根據證券及期貨條例第336條須記入登記冊內。

已發行股本總額

公司名稱

股份數目

之概約百分比

Modern Orbit Limited

1,171,335,706

52.85%

附註:該1,171,335,706股股份由Modern Orbit Limited擁有。Modern Orbit Limited由Cyber Tower Inc.全資擁有,作為The WS Lee Unit Trust之信託人。The WS Lee Unit Trust之99%權益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金 霞女士、李文輝先生及李文彬先生為該全權信託之受益人。The WS Lee Unit Trust其餘1%權益由Skylink International Asset Corporation持有,該公司於英屬處女群島註冊成立,由余金霞女士、李文輝先生及李文彬先生擁有。

#### 優先認股權

一九九一年計劃

本公司於一九九一年六月二十二日採納優先認股權計劃(「一九九一年計劃」),主要目的是獎勵董事及合資格僱員。該計劃於二零零一年六月二十一日屆滿。董事可酌情授出優先認股權予所有合資格僱員,包括本公司及其附屬公司之執行董事。

根據一九九一年計劃可授出之優先認股權所涉及之股份總數,在任何時候不得超逾本公司已發行股本之10%。根據一九九一年計劃,向任何個別人士授出之優先認股權所涉及之股份數目,不得超逾按該計劃當時已發行及可予發行之本公司股份總數上限25%。

合資格僱員必須於授出日期起28日內就每次授出優先認股權支付港幣1元後,接納該等優先認股權。優先認股權可於接納日期後一個月起計之6年期間行使。

# 其他資料(續)

# 優先認股權(續)

一九九一年計劃(續)

認購價由董事釐定,不會低於股份在緊接授出日期前五個交易日在香港聯合交易所有限公司(「聯交所」)之平均收市價80%及本公司股份面值兩者中較高之價格。

#### 二零零一年計劃

本公司其後於二零零一年六月二十八日通過決議案採納另一項優先認股權計劃(「二零零一年計劃」)·主要目的是獎勵董事及合資格僱員。該計劃於二零零二年五月三十日根據該日通過之決議案終止。

根據二零零一年計劃,董事可授出優先認股權予任何全職僱員,包括本公司及其附屬公司之執行及非執行董事,以認購本公司股份。

根據二零零一年計劃可授出之優先認股權所涉及之股份總數,在任何時候不得超逾本公司已發行股本之10%。根據二零零一年計劃,向任何個別人士授出之優先認股權所涉及之股份數目,不得超逾按該計劃當時已發行及可予發行之本公司股份總數上限25%。

合資格僱員必須於授出日期起28日內就每次授出優先認股權支付港幣1元後、接納該等優先認股權。優先認股權可於接納日期後一個月起計之6年期間行使。

認購價由董事釐定,不會低於股份在緊接授出日期前五個交易日在聯交所之平均收市價80%及本公司股份面值兩者中較高之價格。

二零零一年計劃終止後,將不再授出優先認股權,惟在所有其他方面,二零零一年計劃之條款仍將有效,及所有於終止計劃前授出之優先認股權將根據有關計劃條款繼續有效及可予行使。

# 其他資料(續)

### 優先認股權(續)

#### 二零零二年計劃

於二零零一年八月二十三日,聯交所宣佈修訂上市規則第17章並於二零零一年九月一日生效。為符合上市規則修訂及聯交所之公佈內容,本公司於二零零二年五月三十日採納另一新優先認股權計劃(「二零零二年計劃」)及根據於該日通過之決議案終止二零零一年計劃。二零零二年計劃旨在鼓勵或嘉獎參與人對本集團所作出之貢獻,同時使本集團可招攬及挽留能幹之員工,並吸引重要之人才為本集團及本集團持有任何股權之任何公司作出貢獻。二零零二年計劃為自採納日期起第十周年屆滿。

根據二零零二年計劃,本公司董事會可全權酌情決定向與本公司、其附屬公司及本集團持有任何股權之任何公司有關之以下參與人授予優先認股權:

- 1. 合資格僱員(包括董事);或
- 2. 供應商或客戶;或
- 3. 提供研究、開發或其他技術支援之任何人士或公司;或
- 4. 股東;或
- 5. 任何業務合夥人、合營企業合夥人、財務顧問及法律顧問之任何僱員、合夥人或董事。

授出優先認股權予本公司董事、行政總裁或主要股東或彼等各自之聯繫人士,必須經本公司獨立非執行董事(不包括同時為承授人之任何獨立非執行董事)批准。

按二零零二年計劃及任何其他優先認股權計劃可授出之優先認股權涉及之最高股份總數,合共不得超過本公司不時已發行股本之30%。就上述規則,如未經本公司股東事先批准,按二零零二年計劃及任何其他計劃可授出之優先認股權涉及之股份總數,合共不得超過本公司於採納二零零二年計劃當日已發行股本之10%。

# 其他資料(續)

# 優先認股權(續)

#### 二零零二年計劃(續)

如未經本公司股東事先批准,於任何一年向任何參與人授出之優先認股權涉及之股份數目,不得超過本公司不時之已發行股份之1%。任何一年根據二零零二年計劃及任何其他計劃向本公司一名主要股東、獨立非執行董事或彼等各自之聯繫人士授出之優先認股權,如超過本公司已發行股本之0.1%,以及按授出當日本公司股份之收市價計算超過港幣5,000,000元,則須經本公司股東事先批准。

合資格僱員必須於授出日期起28日內就每次授出優先認股權支付港幣1元後,接納該等優先認股權。根據二零零二年計劃授出之優先認股權之行使期於授出時由董事會釐定,惟不得遲於董事會提出授予優先認股權日期起計之6年後屆滿。股份認購價由本公司董事會釐定,惟認購價不得低於下列三者中之最高者:於授出日期本公司之股份收市價;於緊接授出日期前五個交易日股份之平均收市價;或本公司股份面值。

截至二零零四年六月三十日止六個月, 概無行使或授出任何購股權。

於二零零四年六月三十日,有關根據一九九一年、二零零一年及二零零二年計劃授出惟尚未行使之購股權之股份數目分別為79,112,395、175,092,363及129,117,007,分別佔本公司當日之已發行股本之3.6%、7.9%及5.8%。

# 其他資料(續)

# 優先認股權變動

下表披露本公司之優先認股權於二零零四年六月三十日止六個月之變動情況:

合資格人士	計劃類別	授出日期	於二零零四年 一月一日尚未行使	期內失效	於二零零四年 六月三十日 尚未行使	行使期	<b>行使價</b> 港幣元
李永森先生	一九九一年	一九九八年一月十九日	4,719,470	4,719,470	_	一九九八年二月二十二日至二零零四年二月二十一日	0.3655
(董事)	一九九一年	一九九九年十二月二十一日	10,225,519	-	10,225,519	工零零零年二月十一日至二零零六年二月十日	0.2325
	一九九一年	二零零零年二月十一日	4,719,470	-	4,719,470	二零零零年三月二十一日至二零零六年三月二十日	0.5422
	二零零一年	二零零一年八月十日	55,060,504	-	55,060,504	二零零一年九月十六日至二零零七年九月十五日	0.1661
	二零零二年	二零零二年九月二十四日	640,640	_	640,640	二零零二年九月二十四日至二零零八年九月二十三日	0.1000
			75,365,603	4,719,470	70,646,133		
李文輝先生	一九九一年	一九九八年一月十九日	4,876,783 *	4,876,783 *	_	一九九八年二月十九日至二零零四年二月十八日	0.3655
(董事)	一九九一年	一九九八年六月十日	1,573,156	-	1,573,156	一九九八年七月二十四日至二零零四年七月二十三日	0.1749
	一九九一年	-ኢኢኢ೯+二月二十一日	10,540,150 *	-	10,540,150 *	二零零零年二月七日至二零零六年二月六日	0.2325
	一九九一年	二零零零年二月十一日	5,506,048	-	5,506,048	二零零零年三月十八日至二零零六年三月十七日	0.5422
	一九九一年	三零零一年五月二十八日	6,292,629	-	6,292,629	二零零一年六月二十九日至二零零七年六月二十八日	0.1661
	二零零一年	二零零一年八月十日	55,060,504	-	55,060,504	二零零一年九月十六日至二零零七年九月十五日	0.1661
	_零零一年	二零零一年八月二十九日	786,575 *	-	786,575 *	二零零一年九月三十日至二零零七年九月二十九日	0.1661
	二零零二年	二零零二年九月二十四日	22,159,280	_	22,159,280	二零零二年九月二十四日至二零零八年九月二十三日	0.1000
			106,795,125 *	4,876,783*	101,918,342 *		
李文彬先生	二零零二年	二零零二年六月四日	3,146,314	_	3,146,314	二零零二年六月四日至二零零八年六月三日	0.1000
(董事)	_ 享零二年	二零零二年九月二十四日	1,430,000	_	1,430,000	二零零二年九月二十四日至二零零八年九月二十三日	0.1000
			4,576,314	_	4,576,314		
余金霞女士(董事)	- 零零一年 - 零零	二零零一年八月二十九日	786,575	Mari	786,575	二零零一年九月三十日至二零零七年九月二十九日	0.1661
孫志冲先生	一九九一年	一九九九年十二月二十一日	471,944	-	471,944	二零零零年二月六日至二零零六年二月五日	0.2325
(董事)	一九九一年	二零零零年二月十一日	786,575	-	786,575	二零零零年三月二十二日至二零零六年三月二十一日	0.5422
	一九九一年	二零零一年一月十八日	409,019	-	409,019	二零零一年三月六日至二零零七年三月五日	0.1661
	-零零一年	二零零一年八月十日	1,573,156	-	1,573,156	二零零一年九月十九日至二零零七年九月十八日	0.1661
	零零二年	二零零二年六月四日	6,292,629	-	6,292,629	二零零二年六月四日至二零零八年六月三日	0.1000
	- 零零二年 - 零零二年	二零零二年九月二十四日	2,002,000	_	2,002,000	二零零二年九月二十四日至二零零八年九月二十三日	0.1000
	_		11,535,323	_	11,535,323		

<sup>\*</sup> 包括授予李文輝先生之配偶之優先認股權。

# 其他資料(續)

# 優先認股權變動(續)

合資格人士	計劃類別	授出日期	於二零零四年 一月一日尚未行使	期內失效	於二零零四年 六月三十日 尚未行使	行使期	行使 <b>價</b> 港幣元
李卓民先生	_ 零零 _ <b>年</b>	二零零二年六月四日	2,202,418	_	2,202,418	二零零二年六月四日至二零零八年六月三日	0.1000
(董事)	二要要二年	二零零二年九月二十四日	11,440	<del></del>	11,440	二零零二年九月二十四日至二零零八年九月二十三日	0.1000
			2,213,858	-	2,213,858		
陳文生先生	- 東東 - 年 - 東東 - 年	二零零二年六月四日	2,202,418	-	2,202,418	二零零二年六月四日至二零零八年六月三日	0.1000
(董事)	_ 零零 <u>_</u> 年	二零零二年九月二十四日	11,440	-	11,440	二零零二年九月二十四日至二零零八年九月二十三日	0.1000
			2,213,858	_	2,213,858		
持續合約僱員	一九九一年	一九九八年一月十九日	2,529,585	2,529,585	_	一九九八年二月二十日至二零零四年三月十二日	0.3655
	-九九一年	一九九九年十二月二十一日	1,895,571	9,438	1,886,133	二零零零年二月一日至二零零六年三月二十一日	0.2325
	一九九一年	二零零零年二月十一日	519,136	-	519,136	二零零零年三月十八日至二零零六年三月二十一日	0.5422
	一九九一年	二零零零年九月八日	4,719,470	-	4,719,470	二零零零年十一月五日至二零零六年十一月四日	0.2347
	<b>- 九九</b> -年	二零零一年五月二十八日	31,463,146	-	31,463,146	二零零一年六月三十日至二零零七年六月二十九日	0.1661
	二零零一年	二零零一年八月十日	55,060,504	-	55,060,504	二零零一年九月十四日至二零零七年九月十三日	0.1661
	二零零一年	三零零一年八月二十九日	5,191,389	-	5,191,389	二零零一年九月三十日至二零零七年九月三十日	0.1661
	- 愛愛一年 - 愛愛一年	三零零一年十一月二十三日	1,573,156	-	1,573,156	二零零一年十二月二十三日至二零零七年十二月二十二日	0.1661
	- 要要 - 年	二零零二年六月四日	66,859,148	-	66,859,148	二零零二年六月四日至二零零八年六月三日	0.1000
	- 東東 - 年 - 令 令 - 十	二零零二年九月二十四日	22,159,280	-	22,159,280	二零零二年九月二十四日至二零零八年九月二十三日	0.1000
			191,970,385	2,539,023	189,431,362		
			395,457,041	12,135,276	383,321,765		

# 其他資料(續)

# 證券之購買、出售或贖回

於截至二零零四年六月三十日止六個月,本公司及其附屬公司在期內並無購入、出售或贖回本公司任何證券。

# 公司管治

本公司各董事概無獲悉任何資料足以合理地顯示本公司於二零零四年六月三十日止六個月不遵守香港聯合交易所有限公司證券上市規則附錄14所載之最佳應用守則,惟獨有關第7條指引則除外。按本公司細則所規定,本公司 非執行董事之任期於輪值告退後屆滿。

# 審核委員會

於二零零四年九月一日,陳德興先生獲委任為本公司獨立非執行董事及審核委員會成員。本公司之審核委員會由 李卓民先生(主席)、陳文生先生及陳德興先生組成,彼等均為本公司獨立非執行董事。

中期業績乃經由本公司審核委員會審核。

#### 承董事會命

執行主席兼行政總裁

#### 李文輝

香港,二零零四年九月二十一日

# **OTHER INFORMATION (CONTINUED)**

#### Purchase, sale or redemption of securities

During the six months ended June 30, 2004, the Company and its subsidiaries have not repurchased, sold or redeemed any of the Company's securities.

### Corporate governance

None of the Directors of the Company is aware of any information that would reasonably indicate that the Company is not, or was not during the six months ended June 30, 2004, in compliance with the Code of Best Practice as set out in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited except in relation to guideline 7; as Non-executive Directors of the Company are appointed for a term expiring upon their retirement by rotation as required by the Company's Bye-Laws.

#### Audit committee

On September 1, 2004, Mr. Kenji Tak Hing CHAN was appointed Independent Non-executive Director and member of the Audit Committee of the Company. The Audit Committee of the Company comprises Mr. Raymond Cho Min LEE (Chairman), Mr. Boon Seng TAN and Mr. Kenji Tak Hing CHAN, all of whom are Independent Non-executive Directors of the Company.

The interim results have been reviewed by the Audit Committee of the Company.

By Order of the Board of Directors

Richard Man Fai LEE

Executive Chairman & CEO

Hong Kong, September 21, 2004

# **OTHER INFORMATION (CONTINUED)**

# Movement of share options (Continued)

Eligible person	Scheme type	Date of grant	Outstanding at January 1, 2004	Lapsed during the period	Outstanding at June 30, 2004	Exercisable period	Exercise price HK\$
Mr. Raymond Cho Min LEE	2002	June 4, 2002	2,202,418	_	2,202,418	June 4, 2002 – June 3, 2008	0.1000
(Director)	2002	September 24, 2002	11,440	_	11,440	September 24, 2002 - September 23, 2008	0.1000
			2,213,858	_	2,213,858	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Mr. Boon Seng TAN	2002	June 4, 2002	2,202,418	_	2,202,418	June 4, 2002 - June 3, 2008	0.1000
(Director)	2002	September 24, 2002	11,440	-	11,440	September 24, 2002 - September 23, 2008	0.1000
			2,213,858	_	2,213,858		
Continuous contract	1991	January 19, 1998	2,529,585	2,529,585	_	February 20, 1998 - March 12, 2004	0.3655
employees	1991	December 21, 1999	1,895,571	9,438	1,886,133	February 1, 2000 - March 21, 2006	0.2325
	1991	February 11, 2000	519,136	-	519,136	March 18, 2000 - March 21, 2006	0.5422
	1991	September 8, 2000	4,719,470	-	4,719,470	November 5, 2000 - November 4, 2006	0.2347
	1991	May 28, 2001	31,463,146	-	31,463,146	June 30, 2001 – June 29, 2007	0.1661
	2001	August 10, 2001	55,060,504	-	55,060,504	September 14, 2001 - September 13, 2007	0.1661
	2001	August 29, 2001	5,191,389	-	5,191,389	September 30, 2001 - September 30, 2007	0.1661
	2001	November 23, 2001	1,573,156	-	1,573,156	December 23, 2001 - December 22, 2007	0.1661
	2002	June 4, 2002	66,859,148	-	66,859,148	June 4, 2002 - June 3, 2008	0.1000
	2002	September 24, 2002	22,159,280	-	22,159,280	September 24, 2002 - September 23, 2008	0.1000
			191,970,385	2,539,023	189,431,362		
			395,457,041	12,135,276	383,321,765		

# **OTHER INFORMATION (CONTINUED)**

# Movement of share options

The following table discloses movement in the Company's share options for the six months ended June 30, 2004:

Eligible person	Scheme type	Date of grant	Outstanding at January 1, 2004	Lapsed during the period	Outstanding at June 30, 2004	Exercisable period	Exercise price HK\$
Mr. Wing Sum LEE	1991	January 19, 1998	4,719,470	4,719,470		February 22, 1998 - February 21, 2004	0.3655
(Director)	1991	December 21, 1999	10,225,519	-	10,225,519	February 11, 2000 - February 10, 2006	0.2325
	1991	February 11, 2000	4,719,470	-	4,719,470	March 21, 2000 - March 20, 2006	0.5422
	2001	August 10, 2001	55,060,504	-	55,060,504	September 16, 2001 - September 15, 2007	0.1661
	2002	September 24, 2002	640,640		640,640	September 24, 2002 - September 23, 2008	0.1000
			75,365,603	4,719,470	70,646,133		
Mr. Richard Man Fai LEE	1991	January 19, 1998	4,876,783*	4,876,783*	-	February 19, 1998 – February 18, 2004	0.3655
(Director)	1991	June 10, 1998	1,573,156	-	1,573,156	July 24, 1998 – July 23, 2004	0.1749
	1991	December 21, 1999	10,540,150*	-	10,540,150*	February 7, 2000 - February 6, 2006	0.2325
	1991	February 11, 2000	5,506,048	-	5,506,048	March 18, 2000 - March 17, 2006	0.5422
	1991	May 28, 2001	6,292,629	-	6,292,629	June 29, 2001 – June 28, 2007	0.1661
	2001	August 10, 2001	55,060,504	-	55,060,504	September 16, 2001 - September 15, 2007	0.1661
	2001	August 29, 2001	786,575*	-	786,575°	September 30, 2001 - September 29, 2007	0.1661
	2002	September 24, 2002	22,159,280	-	22,159,280	September 24, 2002 – September 23, 2008	0.1000
			106,795,125*	4,876,783*	101,918,342*		
Mr. Jeff Man Bun LEE	2002	June 4, 2002	3,146,314	-	3,146,314	June 4, 2002 – June 3, 2008	0.1000
(Director)	2002	September 24, 2002	1,430,000	-	1,430,000	September 24, 2002 - September 23, 2008	0.1000
			4,576,314	-	4,576,314		
Ms. Kam Har YUE (Director)	2001	August 29, 2001	786,575	_	786,575	September 30, 2001 - September 29, 2007	0.1661
Mr. Sammy Chi Chung SUEN	1991	December 21, 1999	471,944	_	471,944	February 6, 2000 - February 5, 2006	0.2325
(Director)	1991	February 11, 2000	786,575	-	786,575	March 22, 2000 - March 21, 2006	0.5422
	1991	January 18, 2001	409,019	=	409,019	March 6, 2001 - March 5, 2007	0.1661
	2001	August 10, 2001	1,573,156	-	1,573,156	September 19, 2001 - September 18, 2007	0.1661
	2002	June 4, 2002	6,292,629	-	6,292,629	June 4, 2002 - June 3, 2008	0.1000
	2002	September 24, 2002	2,002,000	-	2,002,000	September 24, 2002 - September 23, 2008	0.1000
			11,535,323	_	11,535,323		

<sup>\*</sup> Share options granted to Mr. Richard Man Fai LEE's spouse were included.

# **OTHER INFORMATION (CONTINUED)**

### Share options (Continued)

2002 Scheme (Continued)

The number of shares in respect of which options may be granted to any participant in any one year is not permitted to exceed 1% of the shares of the Company in issue at any point in time, without prior approval from the Company's shareholders. Options granted to a substantial shareholder, or an Independent Non-executive Director of the Company, or any of their respective associates under the 2002 Scheme and any other schemes in any one year in excess of 0.1% of the Company's issued share capital or with a value, based on the closing price of the shares of the Company at the date of each grant, in excess of HK\$5 million must be approved in advance by the Company's shareholders.

Options granted must be taken up within 28 days of the date of grant upon payment of HK\$1 per each grant of options. The exercise period of the share options granted under the 2002 Scheme shall be determined by the Board of Directors when such options are granted, provided that such period shall not end later than 6 years from the date of grant. The subscription price is determined by the Board of Directors of the Company, and will not be less than the higher of the closing price of the Company's shares on the date of grant, or the average closing price of the shares for the five trading days immediately preceding the date of grant, or the nominal value of a share of the Company.

No Share Options were exercised or granted for the six months ended June 30, 2004.

At June 30, 2004, the number of shares in respect of which options had been granted and remained outstanding under the 1991, 2001 and 2002 Scheme were 79,112,395, 175,092,363 and 129,117,007 representing 3.6%, 7.9% and 5.8% of the issued share capital of the Company at that date respectively.

# OTHER INFORMATION (CONTINUED)

#### Share options (Continued)

2002 Scheme

On August 23, 2001, the Stock Exchange has announced amendments to Chapter 17 of the Listing Rules, which has come into effect on September 1, 2001. In compliance with the amendments to the Listing Rules and the announcement of the Stock Exchange, the Company adopted a new share option scheme ("2002 Scheme") and terminated the 2001 Scheme on May 30, 2002 pursuant to a resolution passed on that date. The purpose of the 2002 Scheme is to provide incentives or rewards to participants for their contribution to the Group and enable the Group to recruit and retain high-calibre employees and attract human resources that are valuable to the Group and any companies in which the Group holds any equity interest. The 2002 Scheme will expire on the 10th anniversary of date of adoption.

Under the 2002 Scheme, the Board of Directors of the Company may at their discretion grant options to the following participants of the Company, its subsidiaries and any companies in which the Group holds any equity interest, to subscribe for shares in the Company:

- 1. eligible employees, including Directors; or
- 2. suppliers or customers; or
- 3. any person or entity that provides research, development or other technological support; or
- 4. shareholders; or
- employees, partners or Directors of any business partners, joint venture partners, financial advisers and legal advisers.

Options granted to a Director, chief executive or substantial shareholder of the Company, or any of their respective associates must be approved by the Independent Non-executive Directors of the Company (excluding any Independent Non-executive Director who is the grantee).

The total number of shares in respect of which options may be granted under the 2002 Scheme and any other schemes is not permitted to exceed 30% of the issued share capital of the Company from time to time. Subject to the above rule, the total number of shares in respect of which options may be granted under the 2002 Scheme and any other schemes must not in aggregate, exceed 10% of the issued share capital of the Company at the adoption date of the 2002 Scheme without prior approval from the Company's shareholders.

# OTHER INFORMATION (CONTINUED)

#### Share options (Continued)

1991 Scheme (Continued)

The subscription price is determined by the Directors, and will not be less than the higher of a price being not less than 80% of the average of the closing prices of the shares on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") on the five trading days immediately preceding the date of grant, and the nominal value of a share of the Company.

#### 2001 Scheme

Another share option scheme ("2001 Scheme") was subsequently adopted pursuant to a resolution passed on June 28, 2001 for the primary purpose of providing incentives to Directors and eligible employees, and was terminated on May 30, 2002 pursuant to a resolution passed on that date.

Under the 2001 Scheme, the Directors may grant options to any full-time employees, including executive and non-executive Directors of the Company and its subsidiaries, to subscribe for shares in the Company.

The total number of shares in respect of which options may be granted under the 2001 Scheme is not permitted to exceed 10% of the issued share capital of the Company at any point in time. The number of shares in respect of which options may be granted to any individual is not permitted to exceed 25% of the maximum aggregate number of shares of the Company for the time being issued and issuable under the 2001 Scheme.

Options granted must be taken up within 28 days of the date of grant, upon payment of HK\$1 per grant. Options are exercisable within a period of 6 years commencing one month from the date of acceptance of options.

The subscription price is determined by the Directors, and will not be less than the higher of a price being not less than 80% of the average of the closing prices of the shares on the Stock Exchange on the five trading days immediately preceding the date of grant, and the nominal value of a share of the Company.

Upon termination of the 2001 Scheme, no further options will be granted but in all other respects, the provisions of the 2001 Scheme shall remain in force and all granted prior to such termination shall continue to be valid and exercisable in accordance therewith.

# OTHER INFORMATION (CONTINUED)

#### Substantial shareholders' interests

Save as disclosed below and in the section headed "Disclosure of directors' interests", as at June 30, 2004, so far as is known to the Directors, no other person had, or was deemed or taken to have an interest or short position of 5% or more of the interests in the shares or underlying shares of the Company as recorded in the register required to be kept under Section 336 as the SFO:

		Approximate % of
Company Name	Number of Shares	the total issued Shares
Modern Orbit Limited	1,171,335,706	52.85%

Note: The 1,171,335,706 Shares are held by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.

#### Share options

1991 Scheme

The Company's share option scheme was adopted on June 22, 1991 ("1991 Scheme") for the primary purpose of providing incentives to Directors and eligible employees and expired on June 21, 2001. The Directors may, at their discretion, grant options to all eligible employees, including executive Directors of the Company and its subsidiaries.

The total number of shares in respect of which options may be granted under the 1991 Scheme is not permitted to exceed 10% of the issued share capital of the Company at any point in time. The number of shares in respect of which options may be granted to any individual is not permitted to exceed 25% of the maximum aggregate number of shares of the Company for the time being issued and issuable under the 1991 Scheme.

Options granted must be taken up within 28 days of the date of grant, upon payment of HK\$1 per grant. Options are exercisable within a period of 6 years commencing one month from the date of acceptance of options.

# **OTHER INFORMATION (CONTINUED)**

# Disclosure of directors' interests (Continued)

- (ii) Beneficial interests and short positions in underlying shares of equity derivatives of the Company as at June 30, 2004 are disclosed in the section headed "Movement of Share options" of this report.
- (iii) Beneficial interests and short position in shares in associated corporations as at June 30, 2004:

		Number of	
		shares or equity	Class and/or
	Name of associated	interests held or	description of
Directors	corporation	interested in	shares/interests
Mr. Wing Sum LEE	Stoneycroft Estates Limited	15,750,000	non-voting
			deferred shares
	Wo Kee Hong Limited	8,500	non-voting
			deferred shares
	Wo Kee Services Limited	1	non-voting
			deferred shares
Ms. Kam Har YUE	Forward International	34,335	non-voting
	Corporation, Limited		deferred shares
	Shinwa Engineering Company,	3,850,000	non-voting
	Limited		deferred shares
	Stoneycroft Estates Limited	340,000	non-voting
			deferred shares
	Wo Kee Hong Limited	400	non-voting
			deferred shares

#### OTHER INFORMATION

#### Disclosure of directors' interests

- (a) As at June 30, 2004, the interests and short positions of each Directors and chief executive of the Company in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) as recorded in the register required to be kept under Section 352 of the SFO; or are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange are as follows:
  - (i) Beneficial interest and short position in Shares as at June 30, 2004:

#### Number of ordinary shares of HK\$0.10 each ("Share")

Directors	Personal Interests	Family Interests	Corporate Interests	Total Interests
Mr. Richard Man Fai LEE	33,564,388	6,738,732 (Note 1)	1,171,335,706 (Note 2)	1,211,638,826
Mr. Jeff Man Bun LEE	4,719,000	-	1,185,792,896 (Notes 2 & 3)	1,190,511,896
Ms. Kam Har YUE	52,097,162	-	1,171,335,706 (Note 2)	1,223,432,868
Mr. Sammy Chi Chung SUEN	471,900	-	-	471,900

# Notes:

- 1. The 6,738,732 Shares are owned by Ms. Siew Yit HOH, the spouse of Mr. Richard Man Fai LEE.
- The 1,171,335,706 Shares are held by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.
- Out of the 1,185,792,896 Shares, 14,457,190 Shares are held by Fisherman Enterprises Inc., a company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Man Bun LEE.
- 4. All interests in the Shares are long positions. None of the Directors held any short position in the Shares.

#### **HUMAN RESOURCES**

As of June 30, 2004, the total number of employees of the Group, excluding an associate, further reduced to 343 (2003: 361). It is essential, as part of the profit restoration program, to carefully review the staff resources in each business unit within the Group as we moved into the second half of the year. With the closure and consolidation of some business units and a reduction in remuneration packages in the second half of 2004, the Group has determined to restore profitability and remains competitive. Although the measures are painful, the Group recognises the importance of its employees and has been extremely fortunate to retain a core of loyal, experienced and dedicated people.

# **PROSPECTS**

The Hong Kong economy is recovering at a healthy pace, witnessed by increased consumer spending and an upsurge in tourism. Sales in premium electrical products and sports cars have been increasing remarkably; we expect this trend will continue into the second half. Strong growth is forecasted for our car business with launches of new and exciting models of both "Ferrari" and "Maserati" whilst upmarket and innovative electronic and electrical items are getting very popular with the domestic customers and tourists. Markets in Singapore and Malaysia are also improving steadily for our products. The Group has achieved a positive operational result for the first half and expects to further improve revenues and profits in the remaining of the year. Our joint venture in China of car importation and distribution, Ferrari Maserati Cars International Trading (Shanghai) Cc., Ltd., will commence operations in the last quarter of the year and is expected to bring further profit to the Group. Our associated manufacturing joint venture in China, Jin Ling Electrical Co. Ltd., will undergo further streamlining of operations as well as development of new products with higher margins, including plasma TVs and LCD TVs and monitors. All these developments will combine to bring improvement in operating result to the Group. Positive cashflow generation is also planned both at the operational level and with disposals of non-core investments. We should conclude the year with a very healthy set of assets with much improved return on investments.

# **BUSINESS REVIEW (CONTINUED)**

#### Car and car accessories

The business consists mainly of the import, distribution and after-sale service of "Ferrari" and "Maserati" cars and spare parts in Hong Kong, Macau and Mainland China.

The first half of 2004 has been a continuation of a gradual improvement in market sentiment in Hong Kong, as witnessed already since the last quarter in last year.

The market in China continued to grow strongly into the first quarter of 2004; however, due to macro economic policy implemented to cool off the overheating economy in China, sales slowed down in the second quarter.

Turnover increased by 8.7% to HK\$121.1 million and good profit margins were achieved; a dramatic turnaround from last year's loss in this business.

In June 2004 a major "Ferrari" and "Maserati" promotion was staged at Shanghai, combining a number of important events. These events include announcement of the new equity joint venture ("EJV") responsible for the sale, marketing and network development in China; grand opening of the new "Ferrari" and "Maserati" showroom; launch of the new "Ferrari" 612 Scaglietti at the Shanghai Exhibition Center; exclusive "Ferrari" and "Maserati" participation at the grand opening ceremony for the new Shanghai Grand Prix Circuit; and exclusive track day for "Ferrari" and "Maserati" owners from Hong Kong and China at the new Grand Prix Circuit.

For 2004, the prevailing positive market trend in Hong Kong, combined with the introduction by our Group of several new models, i.e. "Ferrari" 612 Scaglietti, "Ferrari" 575 GTC and "Maserati" Quattroporte, "Maserati" Grand Sport during the year, should provide excellent grounds for a profitable business year for this business. The new joint venture would be operative in Mainland China in the second half year, steady improvement of the business is expected.

During the period under review, the Group entered into a strategic alliance with Ferrari S.p.A. ("Ferrari") and Poly Technologies, Inc. ("Poly Technologies"), a subsidiary of Poly Group, to set up an EJV company, Ferrari Maserati Cars International Trading (Shanghai) Co., Ltd, in Mainland China. The EJV is the sole importer of "Ferrari" and "Maserati" cars in China, responsible for the import, marketing, sale to dealers, spare parts and accessories supply, and after-sale technical supports for these unique global brands. The Group, Ferrari and Poly Technologies own 30%, 40% and 30% respectively in the EJV. The three parties have mapped out detailed development plans for the first three years' operations of the EJV. At the initial stage, the EJV will set up a national dealership network with over 10 strategic locations in major cities in China, including Beijing, Shanghai, Xiamen, Ningbo, Dalian, Hangzhou, Chengdu, Wuhan, Guangzhou and Shenzhen, to provide customers with sale and maintenance services for "Ferrari" and "Maserati" premium sports cars. In September 2004, the EJV has been formally set up, with the business licence issued by the relevant PRC authority.

# **BUSINESS REVIEW (CONTINUED)**

# Air-conditioning products (Continued)

Turnover for the first six months was slightly down 3.1% over last period at HK\$64.8 million (2003: HK\$66.9 million). The Hong Kong market has experienced a gradual upturn of business since the first quarter of the year, due to the improved economic outlook, lower unemployment and the gradual return of consumer confidence. In the Mainland China market, however, business of commercial air-conditioning products has declined due to severe local competition from domestic production of both Mainland Chinese brands and international branded products made locally. In the Singapore market, sales is still weak due to sluggish housing and construction activities.

Due to the Group's increased marketing and distribution effort, and the switch of supplies to lower-cost centres of production by our major principals, they helped to ensure the product pricing remains competitive in the market place. The Group did well to maintain overall profitability from this business. In addition, a series of cost-saving and rationalization measures was introduced to enhance operating efficiency.

Although global material costs and oil prices are posing continuous pressure on our costs, we expect sales for the second half year will increase over that of last year, in view of the improved market environment, with more new product launches and product line extensions.

#### Audio-visual and other electrical products

The core business involves distribution of a range of branded products including "LG" electrical appliances from Korea, "Alpine" car audio equipments from Japan, "Marantz" high-end audio-visual products from Japan, the two Group's inhouse brands of "Rogers" audio-visual products from the UK and "Bodysonic" audio-visual products from Japan.

With the improvement of the economy in the major markets in Hong Kong, Singapore and Malaysia, sales performance was satisfactory in the first six months this year. Total sales in the six months increased by 13.1% to HK\$62.4 million over last period (2003: HK\$55.1 million). Despite the fierce competition in the market, which would pose threats to the profit margins, sales prospect in the second half of the year is more optimistic. It is expected that gross margins can be maintained by the new product launches of car navigation system, premium appliances models with innovative functions, amplifiers with the latest surround sound system, large-sized plasma TVs and LCD TVs.

#### Direct marketing

The business involves retailing of consumer electronic and electrical appliances in the Hong Kong market through our own discount outlets named "Mega Warehouse".

For the first six months of 2004, turnover was HK\$30.3 million, a decrease of HK\$3.6 million (-10.6%) over HK\$33.9 million of last period. Although the general economic growth of Hong Kong in the first half-year was encouraging, consumer demand in large electronic and electrical products was still stagnant whilst competition continued to be intense. Thus, efforts were taken to improve the operational efficiency by closing down non-performing outlets. To achieve the objective of profit contribution to the Group, more measures of improving the operational efficiency will be implemented in the second half of this year.

# MANAGEMENT DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION (CONTINUED)

#### Cash flow, liquidity and financial resources

The Group continued to be financed by a combination of its equity capital base, cash flow generated from operations, loan advanced from a supplier and bank borrowings. As usual, bank and other liabilities were being met upon their maturities in the normal course of business.

In the first six months of 2004 cash generated from operations amounted to HK\$29.2 million, enabling the Group to repay the bank and other debts and to fund the investing activities to the extent of HK\$16.4 million. As a result, net positive cashflow of HK\$12.8 million was achieved which greatly strengthened our cash position, resulting in cash and cash equivalents amounting to HK\$14.5 million at June 30, 2004.

The Group had total borrowings at June 30, 2004 amounting to HK\$201.1 million (December 31, 2003: HK\$220.1 million). At the end of the period, the Group's gearing ratio stood at 54.6%, based on long term liabilities (excluding deferred tax liabilities) of HK\$141.6 million and shareholders' equity of HK\$259.5 million. The current ratio was 1.2, based on current assets of HK\$239.3 million and current liabilities of HK\$194.4 million.

At June 30, 2004, debtor collections period stood at 25 days (December 31, 2003: 27 days) and inventory turnover figured at 89 days (December 31, 2003: 90 days). These two performance indicators were, again, reflecting clear evidence of improvement in financial performance.

It is the Group's management practice to hedge those volatile foreign currency transactions by stabilizing the costs resulting in the peg of the exchange rates. At June 30, 2004, the total outstanding foreign exchange contracts purchased with banks amounted to HK\$14.5 million.

At June 30, 2004, the Group had trading facilities amounting to HK\$147.8 million (December 31, 2003: HK\$155.6 million) of which HK\$125.2 million was utilized. The Group had no material contingent liabilities at both June 30, 2004 and December 31, 2003.

#### **BUSINESS REVIEW**

#### Air-conditioning products

The business consists of marketing and distribution of a wide range of consumer and commercial air-conditioning products from four major brands: namely, "MHI" (Mitsubishi Heavy Industries of Japan); "LG" (LG Electronics Inc. of Korea); "GREE-Bodysonic" and "Galanz", both manufactured in China.

#### INTERIM DIVIDEND

The Directors have resolved not to declare the payment of an interim dividend (2003: nil).

# MANAGEMENT DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

#### Results

For the first six months of 2004 the Group recorded a total turnover of HK\$278.6 million, an increase of HK\$11.2 million (+4.2%) over HK\$267.4 million of last period. This underscored the recovery of our business from last year when markets were disrupted by SARS and the increase in First Registration Taxes introduced in March 2003 which badly hit our motor vehicles trading business. Given the general economic recovery in 2004, market condition of our products also improved.

Gross profits increased by HK\$5.7 million (+9.7%) to HK\$63.9 million when compared with last period's HK\$58.2 million. Despite intensive price competition in the marketplace, we achieved a better than forecasted gross margins at 22.9% as compared to 21.8% in last period.

As a result of the Group's continuous effort to maintain a tight control on costs, distribution costs were reduced by HK\$3.3 million or 12.2%, administrative expenses by HK\$1.5 million or 3.2% and finance costs by HK\$0.9 million or 16.7% as compared to last period.

Since the beginning of the year the Group strove to cut down staff costs to an acceptable level through increasing staff efficiency and streamlining operations. In particular, in May 2004 the Group embarked on a corporate-wide saving plan to alleviate the staff costs and other expenses of all departments on a timely and cost effective basis. Accordingly, headcount would be saved and the relevant severance payments of HK\$1.3 million was accounted for as restructuring costs. It is anticipated that upon full implementation of the saving plan a double-digit saving on expenses would be achieved.

Our associated company in Jiangmen continued to record a loss of HK\$10.8 million. The upsurge in the costs of plastic materials and thin steel plate in this year further dampened the financial performance. We have identified new product and distribution strategy to rebuild this joint venture for a new phase of growth.

The Board is pleased to announce a profit from operations of the Group of HK\$0.5 million in the first six months of 2004, which exhibited a marked improvement of HK\$9.9 million against the operating loss of HK\$9.4 million in last period. After deducting finance costs of HK\$4.4 million, restructuring costs of HK\$1.3 million, share of loss of an associate of HK\$10.8 million and crediting deferred tax of HK\$12.8 million and minority interests of HK\$0.9 million, a small loss attributable to shareholders of HK\$2.3 million was reported, reflecting a great step forward in financial performance over profitability from the last period (loss of HK\$14.8 million). This strongly manifested the trend of turnaround in the Group's profitability and we believe that the toughest time is over.

#### 13. Related party transactions

During the period, the Group entered into the following transactions with related parties:

	Six months er	ided June 30
	2004	2003
	HK\$'000	HK\$'000
Interest income received from a related party	30	52
Management and agency fee paid to a related company	2,116	1,665
Sales of goods to a Director (net of trade in value HK\$600,000)	900	-
Acquisition of further interest in a subsidiary from a related party	2,287	~
Interests expenses paid to a Director	-	737
Interests expenses paid to a related company	_	135

#### 14. Contingencies and commitments

There is no material change in the contingencies and commitment since the last annual reporting date.

#### 15. Pledge of assets

At the interim balance sheet date, certain of the Group's land and buildings, investment properties and properties held for sale with an aggregate net book value of HK\$300,196,000 (December 31, 2003: HK\$322,240,000); inventories stated at lower of cost and net realisable value amounting HK\$4,088,000 (December 31, 2003: HK\$4,663,000) and all assets of a subsidiary of HK\$17,509,000 (December 31, 2003: HK\$15,095,000) have been pledged to secure facilities granted by banks and a supplier to the Group.

#### 16. Comparative figures

Certain prior period comparative figures have been reclassified to conform to the current period's presentation.

## 11. Share capital

	Number of shares	Nominal value HK\$'000
Authorised:		
At January 1, 2003, December 31, 2003, January 1, 2004		
and June 30, 2004 of HK\$0.10 each	3,500,000,000	350,000
Issued and fully paid:		
At January 1, 2003 of HK\$0.10 each	774,879,138	77,488
Issue of shares upon bonus share issue	77,487,913	7,749
Issue of shares upon rights issue	340,946,820	34,094
Issue of shares upon bonus share issue	1,022,840,460	102,284
At December 31, 2003, January 1, 2004 and		
June 30, 2004 of HK\$0.10 each	2,216,154,331	221,615

#### 12. Deferred taxation

The movement in the deferred tax liabilities (assets) account is as follows:

			Accelerated	
			tax	
	Tax loss	<b>Properties</b>	depreciation	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At January 1, 2003	_	7,563	24,003	31,566
Credit to income for the year	-	(217)	(598)	(815)
Effect of change in tax rate charged to				
profit and loss account	_	709	2,249	2,958
At December 31, 2003 and January 1, 2004	<del></del>	8,055	25,654	33,709
Credit to income for the period	(6,300)	(2,112)	(4,272)	(12,684)
At June 30, 2004	(6,300)	5,943	21,382	21,025
Represented by:				
Deferred tax assets				(6,300)
Deferred tax liabilities				27,325
				21,025

During the period, deferred tax assets of HK\$6,300,000 was recognised for car business's tax loss carried forward.

#### 9. Trade and other payables

The aged analysis of trade payables is as follows:

	June 30	December 31
	2004	2003
	HK\$'000	HK\$'000
Within 30 days	5,069	6,042
31 to 60 days	2,876	2,610
61 to 90 days	2,425	1,478
91 days to 1 year	1,741	3,349
Over 1 year	1,700	1,414
Total trade payables	13,811	14,893
Customers' deposits, accruals and other payables	68,959	67,882
	82,770	82,775

#### 10. Borrowings

	June 30	December 31
	2004	2003
	HK\$'000	HK\$'000
Bank overdrafts	6,579	14,297
Bank loans .	63,789	75,708
	70,368	90,005
Secured	62,963	80,868
Unsecured	7,405	9,137
	70,368	90,005
Secured loan advanced from a supplier (note)	130,719	130,108
	201,087	220,113
The maturity of the above loans is as follows:		
Within one year	60,050	76,754
More than one year, but not exceeding two years	1,713	3,574
More than two years, but not exceeding five years	5,698	5,868
More than five years	133,626	133,917
	201,087	220,113
Less: Amounts due within one year shown		
under current liabilities	(60,050)	(76,754)
Amounts due after one year	141,037	143,359

Note: The loan advanced from a supplier is secured by properties of the Group, bears interest at 2.5% per annum and is repayable semi-annually by ten installments commencing from June 30, 2012.

# 7. Property, plant and equipment

	June 30	December 31
	2004	2003
	HK\$'000	HK\$'000
Opening net book value	180,019	186,360
Exchange difference	3	2
Additions	1,293	2,429
Disposals	(831)	(881)
Transfer to investment properties	(43,151)	_
Depreciation charge	(3,641)	(7,891)
Closing net book value	133,692	180,019

#### 8. Trade and other receivables

The Group allows an average credit period of 30 to 90 days to its customers. The aged analysis of trade receivables is as follows:

	June 30	December 31
	2004	2003
	HK\$'000	HK\$'000
Within 30 days	20,282	19,922
31 to 60 days	9,078	12,073
61 to 90 days	3,170	2,716
91 days to 1 year	3,414	4,506
Over 1 year	2,116	1,185
Total trade receivables	38,060	40,402
Deposits, prepayments and other receivables	33,407	25,761
	71,467	66,163

#### 4. Income tax

	Six months ended June 3		
	2004	2003	
	HK\$'000	HK\$'000	
The tax credit (charge) comprises:			
Tax for the period:			
Hong Kong Profits Tax	-	_	
Overseas income tax	96	(16)	
	96	(16)	
Deferred tax:			
Current period	12,684	_	
Change in tax rate	_	(819)	
Taxation attributable to the Company and its subsidiaries	12,780	(835)	

No provision for Hong Kong Profits Tax has been made for both periods as the Group did not derive any assessable profits.

Overseas taxation is calculated at the rates prevailing in the respective jurisdictions.

#### 5. Loss per share

The calculation of the basic loss per share is based on the loss attributable to shareholders of HK\$2,293,000 (2003: HK\$14,774,000) and on the weighted average number of 2,216,154,331 (2003: 1,001,531,285) ordinary shares in issue during the period. The weighted average number of ordinary shares for the purpose of basic loss per share for 2003 has been adjusted for the rights issue with bonus issue in September 2003.

No diluted loss per share has been presented because the exercise price of the Company's outstanding share options was higher than the average market price for share for both periods.

#### 6. Investment properties

During the period, the Group had transferred certain of its properties from land and building to investment properties at HK\$43,151,000 (2003: Nil).

3.

# 2. Business and geographical segments (Continued)

Geographical segments					
	Turnov	er by	Contrib	ution to	
	geographical market		operating results		
	Six months en	ded June 30	Six months ended June 3		
	<b>2004</b> 2003		2004	2003	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Hong Kong	192,511	189,313	(1,917)	(7,167)	
Singapore	26,431	25,366	(143)	52	
Malaysia	11,610	13,555	519	680	
The People's Republic of China	31,504	25,167	2,393	(3,252)	
Macau	15,608	10,282	(17)	206	
Others	898	3,678	12	289	
	278,562	267,361	847	(9,192)	
Unallocated corporate expenses			(368)	(213)	
Profit (Loss) from operations			479	(9,405)	
Profit (Loss) from operations					
			Six months er		
			2004	2003	
			HK\$'000	HK\$'000	
Profit (Loss) from operations has been are	rived at after charging:				
Depreciation of:					
Owned assets			3,629	3,941	
Assets held under finance leases			12	<del></del>	
Amortisation of goodwill			136	-	

## 2. Business and geographical segments (Continued)

## **Business segments (Continued)**

Six months ended June 30, 2003

	00, 2000						
		Audio-visual					
		and other					
	Air-conditioning	electrical	Cars and car	Direct	Property		
	products	products	accessories	marketing	investment	Eliminations	Consolidated
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Turnover							
External sales	66,929	55,140	111,435	33,857	-	-	267,361
Inter-segment sales	981	6,778	_	151	_	(7,910)	_
Total turnover	67,910	61,918	111,435	34,008	-	(7,910)	267,361
Segment results	(81)	601	(5,103)	(3,572)	(1,037)		(9,192)
Unallocated corporate expenses						_	(213)
Loss from operations							(9,405)
Finance costs							(5,272)
Share of result of an associate	-	159	-	-	-		159
Loss before taxation							(14,518)
Income tax .							' (835)
Loss after taxation						_	(15,353)
Minority interests							579
Loss attributable to shareholders						-	(14,774)

#### Notes to the Condensed Consolidated Financial Statements

#### 1. Significant accounting policies

The unaudited condensed consolidated interim financial statements have been prepared in accordance with the Statement of Standard Accounting Practice ("SSAP") 25, "Interim financial reporting", issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA").

These condensed interim financial statements should be read in conjunction with the 2003 annual financial statements.

The accounting policies adopted are consistent with those followed in the Group's annual financial statements for the year ended December 31, 2003.

#### 2. Business and geographical segments

Turnover represents the net invoiced value of goods sold, after allowances for returns and trade discounts, and maintenance service income during the period. An analysis of the Group's unaudited segment revenues and results for business segments and geographical segments for the period is as follows:

#### **Business segments**

#### Six months ended June 30, 2004

		Audio-visual and other			_		
	Air-conditioning products  HKS'000	electrical products HK\$'000	Cars and car accessories HKS'000	Direct marketing HK\$'000	Property investment HK\$'000	Eliminations HK\$'000	Consolidated HK\$'000
Turnover	,,,,,			777,4			
External sales	64,824	62,355	121,113	30,270	-	-	278,562
Inter-segment sales	1,344	3,271	-	105	-	(4,720)	-
Total turnover	66,168	65,626	121,113	30,375	_	(4,720)	278,562
Inter-segment sales are charged a	it prevailing market rates.		The state of the s		A Park A Recognition of the Control	District States	
Results							
Segment results	346	(1,226)	6,389	(4,384)	(681)	403	847
Unallocated corporate expenses							(368)
Profit from operations							479
Finance costs							(4,390
Restructuring costs							(1,320)
Share of result of an associate	-	(10,793)	-	-	-	-	(10,793)
Loss before taxation							(16,024)
Income tax							12,780
Loss after taxation							(3,244)
Minority interests						_	951
Loss attributable to shareholders							(2,293)

# Condensed Consolidated Statement of Changes in Equity

		Capital				
	Share	redemption	Exchange	Other	Accumulated	Total <i>HK</i> \$'000
	capital	reserve	reserve	reserve	losses	
(Unaudited)	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
At January 1, 2004	221,615	916	(1,733)	151,236	(110,118)	261,916
Exchange difference						
arising on translation of						
financial statements of						
overseas operations not						
recognised in profit and						
loss account	-	-	(159)	_	-	(159)
Loss attributable to shareholders	-	-	· 🕳	-	(2,293)	(2,293)
At June 30, 2004	221,615	916	(1,892)	151,236	(112,411)	259,464
At January 1, 2003	77,488	916	(314)	261,269	(2,725)	336,634
Bonus issue of shares	7,749	~	_	(7,749)	-	_
Exchange difference arising		t				
on translation of financial						
statements of overseas						
operations not recognised						
in profit and loss account	-	-	(663)	-		(663)
Loss attributable to shareholders		_	_	_	(14,774)	(14,774)
At June 30, 2003	85,237	916	(977)	253,520	(17,499)	321,197

## Condensed Consolidated Cash Flow Statement

	Six months ended June 30	
	2004	
	(Unaudited)	(Unaudited)
	HK\$'000	HK\$'000
Net cash generated from (used in) operating activities	29,182	(31,488)
Net cash (used in) generated from investing activities	(974)	6,098
Net cash (used in) generated from financing activities	(15,372)	15,486
Net increase (decrease) in cash and cash equivalents	12,836	(9,904)
Cash and cash equivalents at January 1	1,796	1,609
Effect of foreign currency exchange rate changes	(112)	(26)
Cash and cash equivalents at June 30	14,520	(8,321)
Analysis of the balances of cash and cash equivalents		
Being:		
Bank balances and cash	21,099	12,614
Bank overdrafts	(6,579)	(20,935)
	14,520	(8,321)

## Condensed Consolidated Balance Sheet

		June 30	December 31
		2004	2003
		(Unaudited)	(Audited)
	Notes	HK\$'000	HK\$'000
Non-current assets			
Investment properties	6	159,848	116,697
Property, plant and equipment	7	133,692	180,019
Goodwill		2,577	-
Deferred tax assets	12	6,300	-
Interest in an associate		81,846	92,036
Investment securities		702	702
		384,965	389,454
Current assets			
Inventories		104,968	107,133
Properties held for sale, at net realisable value	,	41,256	64,525
Trade and other receivables	8	71,467	66,163
Amount due from an associate		319	742
Amounts due from related parties		3	2,085
Taxation recoverable		130	27
Other investments		102	100
Bank balances and cash		21,099	16,093
		239,344	256,868
Current liabilities			
Trade and other payables	9	82,770	82,775
Bills payable		41,008	33,908
Amounts due to Directors		597	2,225
Amounts due to related companies		9,937	10,154
Obligations under finance leases –			
due within one year		81	-
Borrowings - due within one year	10	60,050	76,754
		194,443	205,816
Net current assets		44,901	51,052
		429,866	440,506
0			
Capital and reserves	4.4	004 04 5	001.015
Share capital	11	221,615	221,615
Reserves	**************************************	37,849	40,301
		259,464	261,916
Minority interests		1,479	_
Non-current liabilities			
Obligations under finance leases –			
due after one year	4.5	433	- 40000
Borrowings – due after one year	10	141,037	143,359
Loans advanced from minority shareholders	40	128	1,522
Deferred tax liabilities	12	27,325	33,709
		168,923	178,590
		429,866	440,506



# WO KEE HONG (HOLDINGS) LIMITED

(Incorporated in Bermuda with limited liability)



# 2015 MY 50 A 11: 11

Interim Report 2004

### Unaudited interim results for the six months ended June 30, 2004

WO KEE HONG (HOLDINGS) LIMITED is a holding company with major subsidiaries engaged in the import, marketing, distribution and after-sales service of high quality, brand-name products serving customers in the Asian region and in particular, the markets of Mainland China, Hong Kong, Macau, Singapore and Malaysia. The products include principally air-conditioning; domestic appliances; audio-visual electrical items including car audio; motor vehicles and accessories; and other electronic products.

#### **UNAUDITED INTERIM RESULTS**

The Directors of Wo Kee Hong (Holdings) Limited (the "Company") announce that the unaudited consolidated results of the Company and its subsidiaries (the "Group") for the six months ended June 30, 2004, along with the comparative figures for the corresponding period and selected explanatory notes, are as follows:-

#### Condensed Consolidated Profit and Loss Account

	Six months ended June 3		
		2004	2003
		(Unaudited)	(Unaudited)
	Notes	HK\$'000	HK\$'000
Turnover	2	278,562	267,361
Cost of sales		(214,684)	(209,153)
Gross profit		63,878	58,208
Other operating income		3,756	7,341
Investment income		43	534
Distribution costs		(23,727)	(27,032)
Administrative expenses		(43,471)	(44,930)
Loss on disposal of investment properties		-	(8,526)
Surplus on revaluation of properties held for sale		-	5,000
Profit (Loss) from operations	3	479	(9,405)
Finance costs		(4,390)	(5,272)
Restructuring costs		(1,320)	_
Share of result of an associate		(10,793)	159
Loss before taxation		(16,024)	(14,518)
Income tax	4	12,780	(835)
Loss after taxation		(3,244)	(15,353)
Minority interests		951	579
Loss attributable to shareholders		(2,293)	(14,774)
Loss per share - Basic	5	(0.10 cents)	(1.47 cents)

# THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTERMENT.

If you are in any doubt as to any aspect of this circular, you should consult your licensed securities dealer, bank manager, solicitor, professional accountant or other professional adviser.

If you have sold or transferred all your shares in WO KEE HONG (HOLDINGS) LIMITED, you should at once hand this circular to the purchaser(s) or the transferee(s) or to the licensed securities dealer, bank or other agent through whom the sale or transfer was effected for transmission to the purchaser(s) or the transferee(s).

The Stock Exchange of Hong Kong Limited takes no responsibility for the contents of this circular, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this circular.



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)
(Stock Code: 720)

DISCLOSEABLE TRANSACTION SET IN DISPOSAL OF INVESTMENT AND PROPERTY HOLDING COMPANIES

# **CONTENTS**

		Page
Definitio	ons	1
Letter fi	om the Board	3
1.	Introduction	3
2.	Build Name Disposal Agreement	4
3.	Pool Fit Disposal Agreement	5
4.	Information on Build Name	6
5.	Information on Pool Fit	6
6.	Reasons for the Disposals and the Use of Proceeds	6
7.	General	7
8.	Information on the Company	7
Annendi	ix – General Information	8

#### **DEFINITIONS**

In this circular, unless the context otherwise requires, the following expressions have the following meanings:

"Board"

the board of directors of the Company

"Build Name"

Build Name Development Limited, a company incorporated in the British Virgin Islands which is wholly owned by the Vendor

"Build Name Disposal Agreement"

a sale and purchase agreement in relation to the entire issued share capital of, and shareholder's loan to Build Name, entered into between the Vendor and the Purchaser on 6 September 2004

"Company"

Wo Kee Hong (Holdings) Limited, a company incorporated in Bermuda, the shares of which are listed on the Stock Exchange

"Completion Date"

a business day to be nominated by the Vendor by informing the Purchaser in writing at least five (5) business days prior and in any event shall not be later than three (3) months after the date of the Disposal

Agreements

"Directors"

directors of the Company

"Disposals"

disposal of Build Name and Pool Fit pursuant to the

Disposal Agreements

"Disposal Agreements"

the Build Name Disposal Agreement and the Pool Fit

Disposal Agreement

"Hong Kong"

the Hong Kong Special Administrative Region of the

**PRC** 

"Group"

the Company and its subsidiaries

"Independent Third Party"

an independent third party which is not connected with the chief executive, directors and substantial shareholder(s) of the Company or any of its subsidiaries

and their respective associates

"Latest Practicable Date"

22 September 2004, being the latest practicable date for ascertaining certain information referred to herein prior

to the printing of this circular

"Listing Rules"

Rules Governing the Listing of Securities on the Stock

Exchange ·

	DEFINITIONS
"Pool Fit"	Pool Fit Investments Limited, a company incorporated in the British Virgin Islands which is wholly owned by the Vendor
"Pool Fit Disposal Agreement"	a sale and purchase agreement in relation to the entire issued share capital of, and shareholder's loan to Pool Fit, entered into between the Vendor and the Purchaser on 6 September 2004
"PRC"	the People's Republic of China, and for the purpose of this circular, excluding Hong Kong, Taiwan and the Macau Special Administrative Region
"Purchaser"	Gold Action Holdings Limited, a company incorporated in the British Virgin Islands which is wholly and beneficially owned by an Independent Third Party
"SFO"	the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong)
"Shares"	ordinary shares of HK\$0.10 each in the capital of the Company
"Stock Exchange"	The Stock Exchange of Hong Kong Limited
"Vendor"	Most Advance International Limited, a company incorporated in the British Virgin Islands which is wholly owned by the Company
"Vincent Talent"	Vincent Talent Limited, a company incorporated in Hong Kong which is wholly owned by Build Name
"Vincent Talent Property"	a property situated at Unit 1906, Beijing Bright China Chang An Building, No.7 Jianguomennei Da Jie, Doncheng District, Beijing, the PRC
"Winner Mind"	Winner Mind Limited, a company incorporated in Hong Kong which is wholly owned by Pool Fit
"Winner Mind Property"	a property situated at Unit 1907, Beijing Bright China Chang An Building, No.7 Jianguomennei Da Jie, Doncheng District, Beijing, the PRC
"HK\$"	the lawful currency of Hong Kong
"US\$"	the lawful currency of the United States of America
"%"	per cent.



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)

Executive Directors:
Wing Sum LEE
Richard Man Fai LEE
Sammy Chi Chung SUEN
Jeff Man Bun LEE
Tik Tung WONG

Non-executive Director: Kam Har YUE

Independent Non-executive Directors: Boon Seng TAN Raymond Cho Min LEE Kenji Tak Hing CHAN Registered Office: Canon's Court 22 Victoria Street Hamilton HM12 Bermuda

Principal office in Hong Kong: 10th Floor, Block A Wo Kee Hong Building 585-609 Castle Peak Road Kwai Chung, New Territories Hong Kong

28 September 2004

To the shareholders

Dear Sir or Madam,

# DISCLOSEABLE TRANSACTION DISPOSAL OF INVESTMENT AND PROPERTY HOLDING COMPANIES

#### INTRODUCTION

Reference is made to the announcement of the Company dated 7 September 2004 wherein it was announced that the Vendor, a wholly owned subsidiary of the Company, had entered into a sale and purchase agreement with the Purchaser in relation to the disposal of the entire issued share capital of and shareholder's loan due from Build Name. Build Name owns the entire issued share capital of and shareholder's loan due from Vincent Talent and apart from this, Build Name has no other assets. Vincent Talent is the sole legal owner of the Vincent Talent Property.

The disposal of the entire issued share capital of and shareholder's loan due from Build Name is for a consideration of US\$297,750, 30% of which (i.e. US\$89,325) has been paid to the Vendor upon signing of the Build Name Disposal Agreement, with the remaining amount of US\$208,425 to be paid by the Purchaser to the Vendor on the Completion Date.

It was further announced that on 6 September 2004, the Vendor had entered into a sale and purchase agreement with the Purchaser in relation to the disposal of the entire issued share capital of and shareholder's loan due from Pool Fit. Pool Fit owns the entire issued share capital of and shareholder's loan due from Winner Mind and apart from this, Pool Fit has no other assets. Winner Mind is the sole legal owner of the Winner Mind Property.

The disposal of the entire issued share capital of and shareholder's loan due from Pool Fit is for a consideration of US\$476,250, 30% of which (i.e. US\$142,875) has been paid to the Vendor upon signing of the Pool Fit Disposal Agreement, with the remaining amount of US\$333,375 to be paid by the Purchaser to the Vendor on the Completion Date.

Build Name and Pool Fit will cease to become the Company's subsidiaries upon the completion of the Disposals. The Company has confirmed that to the best of the knowledge, information and belief of the Board, having made all reasonable enquiries, the Purchaser and its ultimate beneficial owners are third parties independent of the Company and are not connected persons (as defined in the Listing Rules) of the Company.

#### **BUILD NAME DISPOSAL AGREEMENT**

Date : 6 September 2004

Parties : (1) Purchaser

(2) Vendor

Consideration: US\$297,750, 30% of which, being US\$89,325 has been paid to the

Vendor upon signing, with the remaining balance of the consideration, being US\$208,425, to be paid upon the Completion Date. Such consideration was arrived at after arms-length negotiations between the Vendor and the Purchaser, by reference to the prices of comparable properties in the Doncheng District of Beijing and taking into account the shareholder's loan and the fact that the disposal would realise a loss over book value (as referred to in subsequent sections of this

letter).

Completion : On the Completion Date, being a business day to be nominated by the

Vendor by informing the Purchaser in writing at least five (5)

business days prior and in any event shall not be later than three (3)

months after the date of the agreement.

In the event that the Vendor materially breaches any of its obligations under the agreement (including, inter alia, proceeding to completion), the Purchaser has the option to (i) terminate the agreement by written notice to the Vendor; (ii) extend completion by mutual agreement or (iii) to lease the Vincent Talent Property. If the Purchaser opts for the third option, the terms of such lease will be for thirty-three (33) months commencing from 6 December 2004, renewable for another term with three (3) months' notice (with the rent, management fee and terms of the lease to be determined by the parties). The sum of US\$89,325 being 30% of the consideration and which was paid upon signing, will be applied towards payment of the rent and management

fee for the thirty-three (33) months term for such property which will be US\$2,501.10 per month, which was determined by reference to other comparable leases in the Doncheng District of Beijing.

The Vincent Talent Property is currently subject to a tenancy agreement, being leased to another subsidiary of the Group at a rent of US\$500.00 per month from 1 July 2003 to 31 December 2004 and therefore Vincent Talent will continue to hold the property before the Completion Date but it will become vacant upon the termination of the said tenancy agreement which will take place on or before the Completion Date.

#### POOL FIT DISPOSAL AGREEMENT

Date : 6 September 2004

Parties : (1) Purchaser

(2) Vendor

Consideration: US\$476,250, 30% of which, being US\$142,875 has been paid to the

Vendor upon signing, with the remaining balance of the consideration, being US\$333,375, to be paid upon the Completion Date. Such consideration was arrived at after arms-length negotiations between the Vendor and the Purchaser, by reference to the prices of comparable properties in the Doncheng District of Beijing and taking into account the shareholder's loan and the fact that the disposal would realise a loss over book value (as referred to in subsequent sections of this

letter).

Completion : On the Completion Date, being a business day to be nominated by the

Vendor by informing the Purchaser in writing at least five (5)

business days prior and in any event shall not be later than three (3)

months after the date of the agreement.

In the event that the Vendor materially breaches any of its obligations under the agreement (including, inter alia, proceeding to completion), the Purchaser has the option to (i) terminate the agreement by written notice to the Vendor; (ii) extend completion by mutual agreement or (iii) to lease the Winner Mind Property. If the Purchaser opts for the third option, the term of such lease will be for thirty-three (33) months commencing from 6 December 2004, renewable for another term with three (3) months' notice (with the rent, management fee and terms of the lease to be determined by the parties). The sum of US\$142,875 being 30% of the consideration and which was paid upon signing, will be applied towards payment of the rent and management fee for the thirty-three (33) months term for such property which will be US\$4,000.50 per month, which was determined by reference to other comparable leases in the Doncheng District of Beijing.

Prior to the signing of the Pool Fit Disposal Agreement, the Winner Mind Property was held by the Group for sale. The Winner Mind Property is at present vacant and not subject to any tenancy agreement and will be held by the Group until the Completion Date.

#### INFORMATION ON BUILD NAME

Prior to the signing of the Build Name Disposal Agreement, Build Name's entire issued share capital, and the entire amount of its shareholder's loan in the sum of HK\$4,671,650.25 (as at 6 September 2004) due from Build Name was owned by the Vendor. Build Name is an investment holding company, owning the entire issued share capital of and shareholder's loan of HK\$4,624,124.43 due from Vincent Talent. Vincent Talent is a single purpose property holding company owning the Vincent Talent Property, which is a commercial property the interests of which were acquired by the Group in 1994. The gross floor area of the Vincent Talent Property is 119.1 square meters.

The audited consolidated negative net asset value of Build Name as at 31 December 2003 was HK\$1,890,974. The audited consolidated net loss both before and after taxation attributable to Build Name was HK\$3,044 for the year ended 31 December 2003 and HK\$209,379 for the year ended 31 December 2002.

#### INFORMATION ON POOL FIT

Prior to the signing of the Pool Fit Disposal Agreement, Pool Fit's entire issued share capital, and the entire amount of its shareholder's loan in the sum of HK\$6,849,392.32 (as at 6 September 2004) due from Pool Fit was owned by the Vendor. Pool Fit is an investment holding company, owning the entire issued share capital of and shareholder's loan of HK\$6,801,866.50 due from, Winner Mind. Winner Mind is a single purpose property holding company owning the Winner Mind Property, which is a commercial property the interests of which were acquired by the Group in 1994. The gross floor area of the Winner Mind Property is 190.5 square meters.

The audited consolidated negative net asset value of Pool Fit as at 31 December 2003 was HK\$2,455,463. The audited consolidated net profit both before and after taxation attributable to Pool Fit for the year ended 31 December 2003 was HK\$466,733, and the audited consolidated net loss both before and after taxation attributable to Pool Fit for the year ended 31 December 2002 was HK\$126,914.

#### REASONS FOR THE DISPOSAL AND THE USE OF PROCEEDS

The Company has obtained legal title of the Vincent Talent Property and the Winner Mind Property since 1998. Having considered the price offered by the Purchaser and the stable property market in Beijing, the Board sees this as a good opportunity to realise such properties so that the Company's assets could be utilised in a more effective way and which would assist in reducing the gearing levels of the Company and reduce interest expenses. The proceeds being realised will be used as general working capital of the Group.

The disposal of Build Name will realise a loss of HK\$468,342.51 over the book value of the shares of and shareholder's loan due from Build Name while the disposal of Pool Fit will realise a loss of HK\$601,239.19 over the book value of the shares of and shareholders' loan due from Pool Fit.

The amount of recurring operating income generated from Winner Mind was HK\$333,426.13 in the year 2003 and no recurring operating income was generated from Winner Mind from 1 January 2004 to the Latest Practicable Date. No recurring operating income was generated from Vincent Talent in the year 2003 and from 1 January 2004 to the Latest Practicable Date.

The disposal pursuant to the Pool Fit Disposal Agreement would reduce the assets of the Group by HK\$4,240,320.87 before taking into account of the consideration of the disposal. After taking into account of the consideration to be received, the disposal pursuant to the Pool Fit Disposal Agreement would incur a net loss of HK\$601,239.19 to the Group.

The disposal pursuant to the Build Name Disposal Agreement would reduce the assets of the Group by HK\$2,805,519.51 before taking into account of the consideration of the disposal. After taking into account of the consideration to be received, the disposal pursuant to the Build Name Disposal Agreement would incur a net loss of HK\$468,342.51 to the Group.

The Board (including independent non-executive Directors) consider that the Disposal Agreements are on terms (including the consideration, the possible leasing arrangements and rent and management fee) that are fair and reasonable with reference to advice from estate agents on recent comparable transactions in the Doncheng District of Beijing and that they are in the interest of the Company and its shareholders as a whole.

#### **GENERAL**

To the best of the knowledge, information and belief of the Board, having made all reasonable enquiries, the Purchaser is a single purpose company for the purpose of entering into the Disposal Agreements.

The aggregate consideration for the disposal of Build Name and Pool Fit amounts to approximately 8.73% of the market capitalisation of the Company by reference to the average closing price of the Shares as stated in the quotation sheets of the Stock Exchange for the five (5) business days immediately preceding the date of the Disposal Agreements. Therefore, the Disposals in aggregate constitute a discloseable transaction for the Company under Chapter 14 of the Listing Rules.

The Company has confirmed that to the best of the knowledge, information and belief of the Board, having made all reasonable enquiries, the Purchaser and its ultimate beneficial owner are third parties independent of the Company and are not connected persons (as defined in the Listing Rules) of the Company.

#### INFORMATION ON THE COMPANY

The Company and its subsidiaries engage in the import, marketing and distribution of air-conditioning and refrigeration products, audio-visual equipment, car audio and electronic products, motor vehicles and car accessories and other electronic and electrical products.

Yours faithfully,
On behalf of the Board
WO KEE HONG (HOLDINGS) LIMITED
Richard Man Fai LEE

Executive Chairman and Chief Executive Officer

#### 1. RESPONSIBILITY STATEMENT

This circular includes particulars given in compliance with the Listing Rules for the purpose of giving information with regard to the Company. The Directors collectively and individually accept full responsibility for the accuracy of the information contained in this circular and confirm, having made all reasonable enquiries, that to the best of their knowledge and belief, there are no other facts the omission of which would make any statement herein misleading.

#### 2. DIRECTORS' INTERESTS IN SECURITIES

As at the Latest Practicable Date, the interests and short positions of each Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have under such provisions of SFO); or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange are as follows:

#### (i) Beneficial interest and short position in Shares as at the Latest Practicable Date:

	Number of Shares			
Directors	Personal Interests	Family Interests	Corporate Interests	Total
Mr. Richard Man Fai LEE	33,564,388	6,738,732 (Note 1)	1,171,335,706 (Note 2)	1,211,638,826
Mr. Jeff Man Bun LEE	4,719,000	_	1,185,792,896 (Notes 2 &3)	1,190,511,896
Ms. Kam Har YUE	52,097,162	-	1,171,335,706 (Note 2)	1,223,432,868
Mr. Sammy Chi Chung SUEN	471,900	-	-	471,900

#### Notes:

- 1. The 6,738,732 Shares are owned by Ms. Siew Yit HOH, the spouse of Mr. Richard Man Fai LEE.
- 2. The 1,171,335,706 Shares are held by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.

- 3. Out of the 1,185,792,896 Shares, 14,457,190 Shares are held by Fisherman Enterprises Inc., a company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Man Bun LEE.
- 4. All interests in the Shares are long positions. None of the Directors held any short position in the shares.

# (ii) Beneficial interests and short positions in underlying shares of equity derivatives of the Company as at the Latest Practicable Date:

	Date of grant	No. of Shares attached to	Exercisable	Subscription price per Share
Directors	of option(s)	the option	period	HK\$
Mr. Wing Sum LEE	21 December 1999	10,225,519	11 February 2000 - 10 February 2006	0.2325
	11 February 2000	4,719,470	21 March 2000 - 20 March 2006	0.5422
	10 August 2001	55,060,504	16 September 2001 - 15 September 2007	0.1661
	24 September 2002	640,640	24 September 2002 - 23 September 2008	0.1000
Mr. Richard Man Fai LEE	21 December 1999	10,540,150*	7 February 2000 - 6 February 2006	0.2325
	11 February 2000	5,506,048	18 March 2000 - 17 March 2006	0.5422
	28 May 2001	6,292,629	29 June 2001 - 28 June 2007	0.1661
	10 August 2001	55,060,504	16 September 2001 - 15 September 2007	0.1661
	29 August 2001	786,575*	30 September 2001 - 29 September 2007	0.1661
	24 September 2002	22,159,280	24 September 2002 - 23 September 2008	0.1000
Mr. Jeff Man Bun LEE	4 June 2002	3,146,314	4 June 2002 - 3 June 2008	0.1000
	24 September 2002	1,430,000	24 September 2002 - 23 September 2008	0.1000

<sup>\*</sup> Share options granted to the spouse of Mr. Richard Man Fai LEE are included.

# GENERAL INFORMATION

Directors	Date of grant of option(s)	No. of Shares attached to the option	Exercisable period	Subscription price per Share HK\$
Mr. Sammy Chi Chung SUEN	21 December 1999	471,944	6 February 2000 - 5 February 2006	0.2325
	11 February 2000	786,575	22 March 2000 - 21 March 2006	0.5422
	18 January 2001	409,019	6 March 2001 - 5 March 2007	0.1661
	10 August 2001	1,573,156	19 September 2001 - 18 September 2007	0.1661
	4 June 2002	6,292,629	4 June 2002 - 3 June 2008	0.100
	24 September 2002	2,002,000	24 September 2002 - 23 September 2008	0.100
Ms. Kam Har YUE	29 August 2001	786,575	30 September 2001 - 29 September 2007	0.1661
Mr. Raymond Cho Min LEE	4 June 2002	2,202,418	4 June 2002 - 3 June 2008	0.1000
	24 September 2002	11,440	24 September 2002 - 23 September 2008	0.1000
Mr. Boon Seng TAN	4 June 2002	2,202,418	4 June 2002 - 3 June 2008	0.1000
	24 September 2002	11,440	24 September 2002 - 23 September 2008	0.1000

# (iii) Beneficial interest and short position in shares in associated corporations as at the Latest Practicable Date:

Directors	Associated corporation in which shares or equity interest are held or interested	Number of shares or amount of equity interest held or interested	Class and/or description of shares/interests
Mr. Wing Sum LEE	Stoneycroft Estates Limited	15,750,000	Non-voting deferred shares
	Wo Kee Hong Limited	8,500	Non-voting deferred shares
	Wo Kee Services Limited	1	Non-voting deferred share
Ms. Kam Har YUE	Forward International Corporation, Limited	34,335	Non-voting deferred shares
	Shinwa Engineering Company, Limited	3,850,000	Non-voting deferred shares
	Stoneycroft Estates Limited	340,000	Non-voting deferred shares
	Wo Kee Hong Limited	400	Non-voting deferred shares

Save as disclosed above, none of the Directors and chief executive of the Company has any interests and short position in the shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have under such provisions of SFO); or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange as at the Latest Practicable Date.

Approximate %

#### 3. SUBSTANTIAL SHAREHOLDERS

As at the Latest Practicable Date, so far as known to the Directors and chief executive of the Company, there are no other persons other than the Directors or chief executive of the Company, who has an interest or short position in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who is, directly or indirectly, interested in ten per cent. or more the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group are as follows:

Name	Number of Shares	of the total issued share capital
Modern Orbit Limited	1,171,335,706	52.85%

Note: The 1,171,335,706 Shares are held by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.

Save as disclosed above, so far as known to the Directors and chief executive of the Company, there are no other persons other than the Directors or chief executive of the Company, who has an interest or short position in the shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who is, directly or indirectly, interested in ten per cent. or more the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group.

#### 4. SERVICE CONTRACTS

As at the Latest Practicable Date, there is no service contract between the Directors and members of the Group which does not expire or is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

#### 5. LITIGATION

As at the Latest Practicable Date, no member of the Group is engaged in any litigation or arbitration of material importance and the Directors are not aware of any litigation or claims of material importance pending or threatened against any member of the Group.

#### 6. COMPETING INTERESTS

As at the Latest Practicable Date, none of the Directors and his/her associates is interested directly or indirectly in a business, apart from his/her interest in the Company, which competes or is likely to compete with the business of the Group.

#### 7. MISCELLANEOUS

- (a) The registered office of the Company is at Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda and the principal office of the Company is at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong.
- (b) The secretary of the Company is Ms. Phyllis NG, who is an associate member of The Institute of Chartered Secretaries and Administrators.
- (c) The qualified accountant of the Company appointed pursuant to Rule 3.24 of the Listing Rules is Tik Tung WONG, AHKSA, FCCA.
- (d) The English text of this circular shall prevail over the Chinese text in case of inconsistency.

# 7. 其他事項

- (a) 本公司之註冊辦事處為Canon's Court, 22 Victoria Street, Hamilton HM 12, Bermuda。本公司於香港之主要辦事處為香港新界葵涌青山道585至609 號和記行大廈A座10樓。
- (b) 本公司之公司秘書為吳心瑜女士,彼為英國特許秘書及行政人員公會 會員。
- (c) 根據規則第3.24條所委任之合資格會計師為汪滌東先生, AHKSA, FCCA。
- (d) 倘本通函之中英文本如有歧異, 概以英文為準。

# 3. 主要股東

於最後實際可行日期,據本公司董事及主要行政人員所知,除本公司董事及主要行政人員外,於本公司股份及有關股份中,擁有依據證券及期貨條例第 XV部第2及3分部之條文須向本公司披露之權益或淡倉,或直接或間接擁有賦 有權利,可於任何情況下在本集團任何成員公司股東大會上投票之於任何類別 股本面值10%或以上之人士如下:

公司名稱

股份數目

已發行股本總數 之概約百分比

Modern Orbit Limited

1,171,335,706

52.85%

附註: 該1,171,335,706股股份由 Modern Orbit Limited擁有。 Modern Orbit Limited由 Cyber Tower Inc.全資擁有,作為 The WS Lee Unit Trust之信託人。 The WS Lee Unit Trust之 99%權益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金霞女士、李文輝先生及李文彬先生為該全權信託之受益人。 The WS Lee Unit Trust其餘 1%權益由 Skylink International Asset Corporation持有,該公司於英屬處女群島註冊成立,由余金霞女士、李文輝先生及李文彬先生擁有。

除上文所披露者外,據本公司董事及主要行政人員所知,除本公司董事及主要行政人員外,概無其他人士於本公司股份及有關股份中,擁有依據證券及期貨條例第XV部第2及3分部之條文須向本公司披露之權益或淡倉,或直接或間接擁有賦有權利,可於任何情況下在本集團任何成員公司股東大會上投票之於任何類別股本面值10%或以上。

#### 4. 服務合約

於最後實際可行日期,董事與本集團成員公司之間概無訂立任何任期超過一年或不可以由僱主於一年內終止而毋須付款補償(法定補償除外)之服務合約。

#### 5. 訴訟

於最後實際可行日期,本集團任何成員公司概無涉及任何重大訴訟或仲裁, 且董事亦不知悉,本集團任何成員公司正涉及任何尚未了結或面臨威脅之重大 訴訟或索償要求。

#### 6. 構成競爭之權益

於最後實際可行日期,董事及其聯繫人士概無於任何與本集團業務構成或可能構成競爭之業務中直接或間接擁有權益(於本公司之權益除外)。

# (iii) 於最後實際可行日期於相聯法團之股份之實益權益及淡倉:

		持有或擁有	
	持有或擁有相聯法團	之股份數目	股份/權益類別
董事	之股份或股本權益	或股本權益	及 / 或 概 況
李永森先生	Stoneycroft Estates Limited	15,750,000	無投票權遞延股
	和記電業有限公司	8,500	無投票權遞延股
	和記電器服務有限公司	1	無投票權遞延股
余金霞女士	福和貿易有限公司	34,335	無投票權遞延股
		,	
	信和工程有限公司	3,850,000	無投票權遞延股
		2,023,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Stoneycroft Estates Limited	340,000	無投票權遞延股
	Stoney Cross Estates Elimited	310,000	711 25 77 III NE XE 107
	和記電業有限公司	400	無投票權遞延股
	111 HO 12 NO 11 110 ZZ 14	100	

除上文所披露者外,本公司各董事及主要行政人員概無於本公司或任何相聯法團(定義見證券及期貨條例第XV部)任何股份、有關股份或債券中擁有依據證券及期貨條例第XV部第7及8分部須知會本公司及聯交所之權益及淡倉(包括根據證券及期貨條例有關條文被計作或視作彼擁有之權益及淡倉),或依據證券及期貨條例第352節須列入該條例所述登記冊內之權益及淡倉,或依據上市公司董事進行證券交易標準守則須知會本公司及聯交所之權益及淡倉。

董事	授予購股權日期	購股權可認購 之股份數目	行使期限	每股之認購價 港元
孫志冲先生	一九九九年十二月二十一日	471,944	二零零零年二月六日至 二零零六年二月五日	0.2325
	二零零零年二月十一日	786,575	二零零零年三月二十二日至 二零零六年三月二十一日	0.5422
	二零零一年一月十八日	409,019	二零零一年三月六日至 二零零七年三月五日	0.1661
	二零零一年八月十日	1,573,156	二零零一年九月十九日至 二零零七年九月十八日	0.1661
	二零零二年六月四日	6,292,629	二零零二年六月四日至 二零零八年六月三日	0.100
	二零零二年九月二十四日	2,002,000	二零零二年九月二十四日至 二零零八年九月二十三日	0.100
余金霞女士	二零零一年八月二十九日	786,575	二零零一年九月三十日至 二零零七年九月二十九日	0.1661
李卓民先生	二零零二年六月四日	2,202,418	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	11,440	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
陳文生先生	二零零二年六月四日	2,202,418	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	11,440	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000

- 3. 該1,185,792,896股股份當中,14,457,190股股份由Fisherman Enterprises Inc.持有,該公司於英屬處女群島註冊成立,由李文彬先生全資擁有。
- 4. 股份中所有權益均為好倉。各董事概無於股份中持有任何淡倉。

# (ii) 於最後實際可行日期於本公司股本衍生工具之有關股份之實益權益及 淡倉:

董事	授予購股權日期	購股權可認購 之股份數目	行使期限	每股之認購價 港元
李永森先生	一九九九年十二月二十一日	10,225,519	二零零零年二月十一日至 二零零六年二月十日	0.2325
	二零零零年二月十一日	4,719,470	二零零零年三月二十一日至 二零零六年三月二十日	0.5422
	二零零一年八月十日	55,060,504	二零零一年九月十六日至 二零零七年九月十五日	0.1661,
	二零零二年九月二十四日	640,640	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
李文輝先生	一九九九年十二月二十一日	10,540,150*	二零零零年二月七日至 二零零六年二月六日	0.2325
	二零零零年二月十一日	5,506,048	二零零零年三月十八日至 二零零六年三月十七日	0.5422
	二零零一年五月二十八日	6,292,629	二零零一年六月二十九日至 二零零七年六月二十八日	0.1661
	二零零一年八月十日	55,060,504	二零零一年九月十六日至 二零零七年九月十五日	0.1661
	二零零一年八月二十九日	786,575*	二零零一年九月三十日至 二零零七年九月二十九日	0.1661
	二零零二年九月二十四日	22,159,280	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
李文彬先生	二零零二年六月四日	3,146,314	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	1,430,000	二零零二年九月二十四日 至二零零八年九月二十三日	0.1000

<sup>\*</sup> 包括授予李文輝先生之配偶之購股權。

### 1. 責任聲明

本通函乃遵照上市規則之規定提供有關本公司之資料。董事共同及個別對本文件所載資料之準確性承擔全部責任,並在作出一切合理查詢後,就彼等所知及所信,確認並無遺漏其他事實,致使本通函當中所載任何內容帶有誤導成份。

### 2. 董事於證券之權益

於最後實際可行日期,本公司各董事及主要行政人員於本公司或其相聯法團(定義見證券及期貨條例第XV部份)之股份、有關股份及債券中擁有依據證券及期貨條例第XV部第7及8分部須知會本公司及聯交所之權益及淡倉(包括根據證券及期貨條例有關條文被計作或視作彼擁有之權益及淡倉),或依據證券及期貨條例第352節須列入該條例所述登記冊內之權益及淡倉,或依據上市公司董事進行證券交易標準守則須知會本公司及聯交所之權益及淡倉如下:

# (i) 於最後實際可行日期於股份之實益權益及淡倉:

		股份數目		
董事	個人權益	家族權益	公司權益	總計
李文輝先生	33,564,388	6,738,732 (附註1)	1,171,335,706 <i>(附註2)</i>	1,211,638,826
李文彬先生	4,719,000	-	1,185,792,896 (附註2及3)	1,190,511,896
余金霞女士	52,097,162		1,171,335,706 (附註2)	1,223,432,868
孫志冲先生	471,900	_	_	471,900

#### 附註:

- 1. 該 6,738,732股股份由李文輝先生之配偶何秀月女士擁有。
- 2. 該1,171,335,706股股份由 Modern Orbit Limited擁有。 Modern Orbit Limited由 Cyber Tower Inc.全資擁有,作為The WS Lee Unit Trust之信託人。The WS Lee Unit Trust之99%權益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金霞女士、李文輝先生及李文彬先生為該全權信託之受益人。The WS Lee Unit Trust其餘1%權益由 Skylink International Asset Corporation持有,該公司於英屬處女群島註冊成立,由余金霞女士、李文輝先生及李文彬先生擁有。

# 董事會函件

凱聰於二零零三年所得之經常性營業收入為333,426.13港元,而於二零零四年一月一日至最後實際可行日期期間並無產生經常性營業收入。盛聰於二零零三年及二零零四年一月一日至最後實際可行日期期間並無產生經常性營業收入。

未計入Pool Fit出售協議規定下應收之出售代價前,該出售將為本集團資產減少4,240,320.87港元。經計入Pool Fit出售協議規定下應收之出售代價後,該出售將為本集團帶來601,239.19港元之淨虧損。

未計入Build Name出售協議規定下應收之出售代價前,該出售將為本集團資產減少2,805,519.51港元。經計入Build Name出售協議規定下應收之出售代價後,該出售將為本集團帶來468,342.51港元之淨虧損。

董事會(包括獨立非執行董事)參考物業代理在比較近期北京東城區物業交易之意見後,認為出售協議之條款(包括代價、可能之租賃安排及租金及管理費)乃公平及合理,並符合本公司及其股東之整體利益。

# 一般資料

根據董事會在作出一切合理查詢後所知、了解及相信,買方為進行出售協議之單一目的之公司。

参照聯交所報價表所示之股份於緊接簽定出售協議日期前五(5)個交易日之平均收市價計算,出售Build Name及Pool Fit之代價共佔本公司市值約8.73%。據此,根據上市規則第十四章,出售事項構成本公司之須予披露交易。

本公司確認,據董事會作出一切合理查詢後所知、了解及相信,買方及其最終實益擁有人均為獨立於本公司之第三方,並非本公司之關連人士(按上市規則之定義)。

# 本公司之資料

本公司及其附屬公司從事入口、營銷及分銷空調及冷凍產品、影音設備、汽車音響及電子產品、汽車及汽車配件,以及其他電子及電器產品。

此 致

列位股東 台照

承董事會命 和記行(集團)有限公司 執行主席兼行政總裁 李文輝 謹啟

# 董事會函件

# Build Name之資料

於簽訂Build Name出售協議前,Build Name之全部已發行股本及Build Name 所欠負之全部股東貸款4,671,650.25港元(於二零零四年九月六日)皆由賣方所擁有。Build Name為一家投資控股公司,擁有盛聰全部已發行股本及盛聰所欠負之股東貸款4,624,124.43港元。盛聰為一單一目的之物業持有公司,擁有盛聰物業,此為一商用物業,本集團於一九九四年購入其權益。盛聰物業之總面積為119.1平方米。

Build Name於二零零三年十二月三十一日之經審核綜合負資產淨值為1,890,974 港元。截至二零零三年十二月三十一日及二零零二年十二月三十一日止年度, Build Name之應佔經審核綜合除稅前後淨虧損分別為3,044港元及209,379港元。

#### Pool Fit之資料

於簽訂Pool Fit出售協議前,Pool Fit之全部已發行股本及Pool Fit所欠負之全部股東貸款6,849,392.32港元(於二零零四年九月六日)皆由賣方所擁有。Pool Fit為一家投資控股公司,擁有凱聰全部已發行股本及凱聰所欠負之股東貸款6,801,866.50港元。凱聰為一家單一目的之物業持有公司,擁有凱聰物業,此為一商用物業,本集團於一九九四年購入其權益。凱聰物業之總面積為190.5平方米。

Pool Fit於二零零三年十二月三十一日之經審核綜合負資產淨值為2,455,463港元。截至二零零三年十二月三十一日止年度,Pool Fit之應佔經審核綜合除稅前後淨溢利為466,733港元,而截至二零零二年十二月三十一日止年度,Pool Fit之應佔經審核綜合除稅前後淨虧損為126,914港元。

## 出售理由及所得款項用途

本公司自一九九八年起得到盛聰物業及凱聰物業之法定所有權。考慮買方 出價及北京之穩定物業市道後,董事會認為此乃變賣該些物業以更有效運用本 公司資產之好機會,且能有助減低本公司之資產負債水平及利息支出。變賣所 得款項將用作本集團之一般營運資金。

出售Build Name會於Build Name之股份賬面值及應欠股東貸款上實現468,342.51港元之虧損。出售Pool Fit會於Pool Fit之股份賬面值及應欠股東貸款上實現601,239.19港元之虧損。

管理費為每月2,501.10美元,為期三十三(33)個月之租金及管理費將以89,325美元(代價之30%)於簽訂後支付。

盛聰物業目前訂有租約,由二零零三年七月一日至二零零四年十二月三十一日期間以月租500.00美元租予本集團另一家附屬公司,故盛聰於完成日期前將繼續擁有該物業,惟租約會於完成日期當日或之前終止,屆時該物業將會空置。

### Pool Fit出售協議

簽署日期 : 二零零四年九月六日

締約方 : (1) 買方

(2) 賣方

代價 : 476,250美元,當中之30%(142,875美元)已於簽訂協議時支付予

賣方,代價餘額333,375美元將於完成日期支付。該代價乃賣方 與買方經參考北京東城區類似物業之價格,及考慮股東貸款及 出售後將於賬面值上實現淨虧損(於本函下文各節有述),經公

平磋商釐定。

完成 : 於完成日期當日,即賣方指定之一個營業日,由賣方於最少五

(5) 個營業日前以書面形式通知買方,及在任何情況下不得遲

於協議日期後三(3)個月。

倘若賣方嚴重違反其協議規定下(其中包括完成之過程)之任何責任,買方有權選擇: (i)以書面形式通知賣方終止協議; (ii)經雙方協商下延遲完成日期或 (iii)租用凱聰物業。如買方選擇第三項權利,是項租賃將由二零零四年十二月六日開始,為期三十三(33)個月,期滿後可以三(3)個月通知續期(租金、管理費及租期將由締約方釐定)。經參考北京東城區類似租賃後,該物業之租金及管理費為每月4,000.50美元,為期三十三(33)個月之租金及管理費將以142,875美元(代價之30%)於簽訂後支付。

於簽署Pool Fit出售協議前,凱聰物業由本集團持有作銷售用途。凱聰物業現為空置,並不受制於任何租約,直至完成日期前將由本集團持有。

董事會進一步宣佈,於二零零四年九月六日,賣方與買方就出售Pool Fit 之全部已發行股本,以及Pool Fit所欠負之股東貸款簽訂一份買賣協議。Pool Fit擁有凱聰之全部已發行股本及凱聰所欠負之股東貸款,除此以外,Pool Fit 並無其他資產。凱聰乃凱聰物業之唯一合法擁有人。

出售Pool Fit之全部已發行股本及Pool Fit所欠負之股東貸款之代價為476,250 美元,買方已於簽訂Pool Fit出售協議時向賣方支付當中之30%(即142,875美元)。 買方將於完成日期向賣方支付餘下之333,375美元。

於完成出售事項後,Build Name及Pool Fit不再是本公司之附屬公司。本公司已確認,據董事會作出一切合理查詢後所知、了解及相信,買方及其最終實益擁有人均為獨立於本公司之第三方,並非本公司之關連人士(按上市規則之定義)。

### Build Name出售協議

簽署日期 : 二零零四年九月六日

締約方 : (1) 買方

(2) 賣方

代價 : 297,750美元,當中之30%(89,325美元)已於簽訂協議時支付予賣

方,代價餘額208,425美元將於完成日期支付。該代價乃賣方與 買方經參考北京東城區類似物業之價格,及考慮股東貸款及出 售後將於賬面值上實現淨虧損(於本函下文各節有述),經公平

磋商釐定。

完成 : 於完成日期當日,即賣方指定之一個營業日,由賣方於最少五

(5)個營業日前以書面形式通知買方,及在任何情況下不得遲於

協議日期後三(3)個月。

倘若賣方嚴重違反其協議規定下(其中包括完成之過程)之任何責任,買方有權選擇:(i)以書面形式通知賣方終止協議;(ii)經雙方協商下延遲完成日期或(iii)租用盛聰物業。如買方選擇第三項權利,是項租賃將由二零零四年十二月六日開始,為期三十三(33)個月,期滿後可以三(3)個月通知續期(租金、管理費及租期將由締約方釐定)。經參考北京東城區類似租賃後,該物業之租金及



### WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

執行董事:

李永森

李文輝

孫志冲

李文彬

汪滌東

非執行董事:

余金霞

獨立非執行董事:

陳文生

李卓民

陳德興

敬啟者:

註冊辦事處:

Canon's Court

22 Victoria Street

Hamilton HM 12

Bermuda

香港主要辦事處:

香港

新界葵涌

青山道 585-609號

和記行大廈

A座 10樓

須予披露交易 出售投資及物業持有公司

### 緒言

謹提述本公司於二零零四年九月七日刊發之公佈,當中宣佈賣方(本公司之一家全資附屬公司)與買方就出售Build Name之全部已發行股本,以及Build Name所欠負之股東貸款簽訂一份買賣協議。Build Name擁有盛聰之全部已發行股本及盛聰所欠負之股東貸款,除此以外,Build Name並無其他資產。盛聰乃盛聰物業之唯一合法擁有人。

出售 Build Name之全部已發行股本及 Build Name所欠負之股東貸款之代價為 297,750美元,買方已於簽訂 Build Name出售協議時向賣方支付當中之 30% (即89,325美元)。買方將於完成日期向賣方支付餘下之 208,425美元。

「Pool Fit」	指	Pool Fit Investments Limited,一家於英屬處女群島註冊成立之公司並由賣方全資擁有
「Pool Fit出售協議」	指	賣方與買方於二零零四年九月六日訂立之買賣協議,內容關於出售Pool Fit之全部已發行股本及股東貸款
「中國」	指	中華人民共和國,就本通函而言不包括香港、台灣及澳門特別行政區
「買方」	指	Gold Action Holdings Limited,一家於英屬處女群島註冊成立之公司,由獨立第三方全資及實益擁有
「證券及期貨條例」	指	香港法例第571章證券及期貨條例
「股份」	指	本公司股本中每股面值0.10港元之普通股
「聯交所」	指	香港聯合交易所有限公司
「賣方」	指	Most Advance International Limited,一家於英屬處女群島註冊成立之公司並由本公司全資擁有
「盛聰」	指	盛聰有限公司,一家於香港註冊成立之公司並
		由 Build Name全 資 擁 有
「盛聰物業」	指	一項位於中國北京東城區建國門內大街7號光華 長安大廈1906室之物業
「盛聰物業」「凱聰」	指指	一項位於中國北京東城區建國門內大街7號光華
		一項位於中國北京東城區建國門內大街7號光華 長安大廈1906室之物業 凱聰有限公司,一家於香港註冊成立之公司並
「凱聰」	指	一項位於中國北京東城區建國門內大街7號光華長安大廈1906室之物業 凱聰有限公司,一家於香港註冊成立之公司並由Pool Fit全資擁有 一項位於中國北京東城區建國門內大街7號光華
「凱聰」「凱聰物業」	指	一項位於中國北京東城區建國門內大街7號光華長安大廈1906室之物業 凱聰有限公司,一家於香港註冊成立之公司並由Pool Fit全資擁有 一項位於中國北京東城區建國門內大街7號光華長安大廈1907室之物業

### 釋 義

於本通函內,除文義另有所指外,下列詞彙具有以下涵義:

「董事會」

指. 本公司董事會

指

Build Name

指 Build Name Development Limited, 一家於英屬處 女群島註冊成立之公司並由賣方全資擁有

「Build Name出售協議」

賣方與買方於二零零四年九月六日訂立之買賣協議,內容關於出售Build Name之全部已發行股

本及股東貸款

「本公司」

指 和記行(集團)有限公司,一家於百慕達註冊成

立之公司,其股份於聯交所上市

「完成日期」

指 賣方指定之一個營業日,由賣方在至少五(5)個

營業日前以書面方式通知買方,及在任何情況

下不得遲於出售協議日期後三(3)個月

「董事」

指 本公司董事

「出售事項」

指 根據出售協議出售Build Name及Pool Fit

「出售協議」

指 Build Name出售協議及Pool Fit出售協議

「香港」

指 中國香港特別行政區

「本集團」

指 本公司及其附屬公司

「獨立第三方」

指 與本公司或其任何附屬公司之主要行政人員、 董事及主要股東及彼等各自之聯繫人士概無關

連之獨立第三方

「最後實際可行日期」

指 二零零四年九月二十二日,即本通函付印前確

定其中所述若干資料之最後實際可行日期

「上市規則」

指 聯交所證券上市規則

### 目 錄

		頁次
釋義		1
董事會	函件	3
1.	緒言	3
2.	Build Name出售協議	4
3.	Pool Fit出售協議	5
4.	Build Name之資料	6
5.	Pool Fit之資料	6
6.	出售理由及所得款項用途	6
7.	一般資料	7
8.	本公司之資料	7
附錄一	一般資料	8

### 此乃要件請即處理

閣下對本通函任何方面**如有任何疑問**,應諮詢 閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

閣下如已將名下和記行(集團)有限公司股份全部售出或轉讓,應立即將本通函交予買主或承讓人,或經手買賣或轉讓之持牌證券交易商、銀行或其他代理商,以便轉交買主或承讓人。

香港聯合交易所有限公司對本通函之內容概不負責,對其準確性或完整性亦不 發表任何聲明,並明確表示概不就因本通函全部或任何部份內容而產生或因倚 賴該等內容而引致之任何損失承擔任何責任。



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司) (股份代號: 720)

須予披露交易

出售投資及物業持有公司

If you are in any doubt as to any aspect of this circular, you should consult your licensed securities dealer, bank manager, solicitor, professional accountant or other professional adviser.

If you have sold or transferred all your shares in WO KEE HONG (HOLDINGS) LIMITED, you should at once hand this circular to the purchaser(s) or transferee(s) or to the licensed securities dealer, bank or other agent through whom the sale or transfer was effected for transmission to the purchaser(s) or transferee(s).

The Stock Exchange of Hong Kong Limited takes no responsibility for the contents of this circular, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this circular.



### WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)

(Stock Code: 720)

DISCLOSEABLE TRANSACTION DISPOSAL OF LAND IN THE PEOPLE'S REPUBLIC OF CHINA

### CONTENTS

	Page
Definitions	1
Letter from the Board	
Introduction	3
The Disposal	4
The Land Use Rights Transfer Agreements	4
The Land	8
Reasons for the Disposal	8
Further information	10
Appendix – General information	
Responsibility statement	11
Directors' interests in securities	11
Substantial Shareholders	15
Service contract	15
Litigation	15
Competing interests	15
Miscellaneous	16

### **DEFINITIONS**

In this Circular, unless the context otherwise requires, the following expressions have the following meanings:

"associates"

has the meaning ascribed thereto in the Listing Rules;

"Board"

the board of Directors;

"Company"

WO KEE HONG (HOLDINGS) LIMITED, an exempted company incorporated in Bermuda with limited liability, whose shares are listed on the Stock Exchange;

"Directors"

the directors of the Company;

"Disposal"

the disposal of the interest in the Land by Dongguan Chang Xing to each of Kailey Trading. Lisong Electronics and Fusang Property Management pursuant to the Land Use Rights Transfer Agreements;

"Dongguan Chang Xing"

東莞長興制冷設備有限公司 (Dongguan Chang Xing Refrigeration Equipment Co., Ltd.\*), sino-foreign joint venture established in the PRC in which the Company has a 92% interest in its equity capital. The remaining 8% interest is held by東莞市二輕工業集團公司 (Dongguan Second Light Industrial Group Corporation\*), an Independent Third Party and a state-owned enterprise established in the PRC;

"Fusang Property Management"

東莞市富生物業管理有限公司 (Fusang Property Management Co., Ltd.\*), an Independent Third Party;

"Group"

the Company and its subsidiaries; and members of the Group shall be construed accordingly;

"Hong Kong"

The Hong Kong Special Administrative Region of the

PRC;

"Kailey Trading"

東莞市凱利貿易有限公司 (Dongguan City Kailey Trading Co., Ltd.\*), an Independent Third Party;

"Independent Third Party"

an independent third party not connected with the directors, chief executives and substantial shareholders of the Company and its subsidiaries or their respective

associates;

"Latest Practicable Date"

29 October 2004, being the latest practicable date for ascertaining certain information referred to herein prior to the printing of this circular.

to the printing of this circular;

"Land"

the piece of land with an area of 47,046 sq. m and located at Dai Ling Shan, Lin Ping Management Area,

Dongguan, Guangdong Province, the PRC;

### **DEFINITIONS**

"Land Use Rights Transfer Agreements"	the three land use right transfer agreements all dated 11 October 2004 entered into between Dongguan Chang Hing and each of Kailey Trading, Lisong Electronics and Fusang Property Management, particulars of which are set out in the paragraph headed "The Disposal - the Land Use Rights Transfer Agreements" in the letter from the Board in this circular, and each a "Land Use Rights Transfer Agreement";
"Lisong Electronics"	東莞市力桑電子有限公司 (Lisong Electronics Co., Ltd.*), an Independent Third Party;
"Listing Rules"	The Rules Governing the Listing of Securities on the Stock Exchange;
"PRC" or "China"	The People's Republic of China, which for the sole purpose of this announcement excludes Hong Kong, Macau and Taiwan;
"Regulations"	東莞市閑置土地處理辦法(Regulation for Treatment of Vacant Land in Dongguan City) issued by the Dongguan City People's Government on 23 October 1999;
"SFO"	Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong);
"Share(s)"	ordinary share(s) of HK\$0.10 each in the capital of the Company;
"Stock Exchange"	The Stock Exchange of Hong Kong Limited;
"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong;
"RMB"	Renminbi, the lawful currency of the PRC;
"sq. m"	square metre; and

<sup>\*</sup> for identification purpose only

"%"

In this circular, RMB1.06 is taken to be equivalent to HK\$1.00. The conversion rate is for the purpose of illustration only and does not constitute a representation that any amounts have been, could have been, or may be exchanged at the aforementioned or any other rates.

per cent.



### WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)

Executive Directors:

Mr. Wing Sum LEE (Honorary Chairman)

Mr. Richard Man Fai LEE

(Executive Chairman & Chief Executive Officer)

Mr. Sammy Chi Chung SUEN

Mr. Jeff Man Bun LEE

Mr. Tik Tung WONG

Non-executive Director:

Ms. Kam Har YUE

Independent Non-executive Directors:

Mr. Boon Seng TAN

Mr. Raymond Cho Min LEE

Mr. Kenji Tak Hing CHAN

Registered office:

Canon's Court

22 Victoria Street

Hamilton HM12

Bermuda

Principal office in Hong Kong:

10th Floor, Block A

Wo Kee Hong Building 585-609 Castle Peak Road

Kwai Chung, New Territories

Hong Kong

2 November 2004

To the shareholders

Dear Sir or Madam,

# DISCLOSEABLE TRANSACTION - DISPOSAL OF LAND IN THE PEOPLE'S REPUBLIC OF CHINA

### INTRODUCTION

The Company announced on 12 October 2004 that Dongguan Chang Xing, a 92% owned subsidiary of the Company, has entered into a Land Use Rights Transfer Agreement with each of Kailey Trading, Lisong Electronics and Fusang Property Management on 11 October 2004 for the disposal of its interests in the Land, as to 10,671.69 sq. m. to Kailey Trading, as to 23,333.31 sq. m. to Lisong Electronics and as to 13,041 sq. m. to Fusang Property Management for a cash consideration of RMB2,208,046.30 (equivalent to approximately HK\$2.08 million), RMB4,827,822.83 (equivalent to approximately HK\$4.55 million) and RMB2,698,273.00 (equivalent to approximately HK\$2.55 million), respectively.

The Disposal under the Land Use Rights Transfer Agreements is aggregated as if it is one transaction under Rule 14.22 of the Listing Rules and the aggregation of the transactions contemplated under the Land Use Rights Transfer Agreements constitutes a discloseable transaction under Rule 14.08 of the Listing Rules.

The purpose of this circular is to provide shareholders with details of the Disposal.

#### THE DISPOSAL

### The Land Use Rights Transfer Agreements

On 11 October 2004, Dongguan Chang Xing, a 92% owned subsidiary of the Company, entered into a Land Use Rights Transfer Agreement with each of Kailey Trading, Lisong Electronics and Fusang Property Management. Pursuant to the Land Use Rights Transfer Agreements, Dongguan Chang Xing disposed of its interests in the Land, as to 10,671.69 sq. m. to Kailey Trading, as to 23,333.31 sq. m. to Lisong Electronics and as to 13,041 sq. m. to Fusang Property Management for a cash consideration of RMB2,208,046.30 (equivalent to approximately HK\$2.08 million), RMB4,827,822.83 (equivalent to approximately HK\$4.55 million) and RMB2,698,273.00 (equivalent to approximately HK\$2.55 million), respectively.

To the best of the Directors' knowledge, information and belief having made all reasonable enquiry, each of Kailey Trading, Lisong Electronics and Fusang Property Management and their respective ultimate beneficial owners is an Independent Third Party.

Up to the Latest Practicable Date,

- an amount of RMB\$1,384,310.09 (equivalent to approximately HK\$1.31 million) was paid to Kailey Trading, representing the first two instalments of the consideration;
- an amount of RMB\$1,931,129.42 (equivalent to approximately HK\$1.82 million) was paid to Lisong Electronics, representing the first two instalments of the consideration; and
- an amount of RMB1,927,414.96 (equivalent to approximately HK\$1.82 million) was paid to Fusang Property Management, representing the first instalment of the consideration.

The following is a summary of the principal terms of the Land Use Rights Transfer Agreements:

		Land Use Rights Transfer Agreement with Kailey Trading	Land Use Rights Transfer Agreement with Lisong Electronics	Land Use Rights Transfer Agreement with Fusang Property Management
Date	:	11 October 2004	11 October 2004	11 October 2004
Parties	:	<ol> <li>(1) Dongguan Chang Xing, a 92% owned subsidiary of the Company as the transferor; and</li> <li>(2) Kailey Trading, a company established in the PRC and engaged in the business of trading of construction materials and sundry items and office equipment, as the transferee.</li> </ol>	<ol> <li>(1) Dongguan Chang Xing, a 92% owned subsidiary of the Company as the transferor; and</li> <li>(2) Lisong Electronics, a company established in the PRC and engaged in the manufacturing of electronic products, as the transferee</li> </ol>	<ol> <li>(1) Dongguan Chang Xing, a 92% owned subsidiary of the Company as the transferor; and</li> <li>(2) Fusang Property Management, a company established in the PRC and engaged in property development in the PRC, as the transferee</li> </ol>
Consideration		RMB2,208,046.30 (equivalent to approximately HK\$2.08 million) payable in the following manner:  - as to RMB972,441.88 (equivalent to approximately HK\$0.92 million) on the date of the signing of the Land Use Rights Transfer Agreement;  - as to RMB411,868.21 (equivalent to approximately HK\$0.39 million) on the early of the date falling three weeks after the date of the Land Use Rights Transfer Agreement; or the submission of the application for transfer of the title of the land to the State Land Bureau of Dongguan City;	RMB4,827,822.83 (equivalent to approximately HK\$4.55 million) payable in the following manner:  - as to RMB482,782.00 (equivalent to approximately HK\$0.46 million) on the date of the signing of the Land Use Rights Transfer Agreement;  - as to RMB1,448,347.42 (equivalent to approximately HK\$1.37 million) on the early of the date falling three weeks after the date of the Land Use Rights Transfer Agreement; or the submission of the application for transfer of the title of the land to the State Land Bureau of Dongguan City;	RMB2,698,273.00 (equivalent to approximately HK\$2.55 million) payable in the following manner:  - as to  RMB1,927,414.96 (equivalent to approximately HK\$1.81 million) on the date of the signing of the Land Use Rights Transfer Agreement; and  - as to RMB770,858.04 (equivalent to approximately HK\$0.73 million) on the early of the date falling three weeks after the date of the Land Use Rights Transfer Agreement; or the submission of the application for transfer of the title of the land to the State Land Bureau of Dongguan City.

### Land Use Rights Transfer Agreement with Kailey Trading

- as to RMB411,868.21
  (equivalent to
  approximately
  HK\$0.39 million) on
  the date of the
  delivery of the current
  land use right
  certificate in respect
  of the land transferred
  by Dongguan Chang
  Xing to Kailey
  Trading; and
- as to RMB411,868.00 (equivalent to approximately HK\$0.39 million) by way of a post dated cheque dated 45 days after the date on which Dongguan Chang Xing delivered the current land use rights certificate in respect of the land transferred to Kailey Trading. On the date of the delivery of the post dated cheque, Kailey Trading shall also deliver to Dongguan Chang Xing an undertaking that the cheque will be honoured on first presentation.

The consideration is agreed upon after arm's length negotiation between the parties taking into account the basis as detailed in the paragraph headed "The Disposal - Reasons for the Disposal" in this letter from the Board.

An area of 10,671.69 sq. m. of the Land.

### Land Use Rights Transfer Agreement with Lisong Electronics

- as to
  RMB1,448,347.41
  (equivalent to
  approximately
  HK\$1.37 million) on
  the date of the
  delivery of the current
  land use right
  certificate in respect
  of the land transferred
  by Dongguan Chang
  Xing to Lisong
  Electronics; and
- as to RMB1,448,346.00 (equivalent to approximately HK\$1.37 million) by way of a post dated cheque dated 45 days after the date on which Dongguan Chang Xing delivered the current land use rights certificate in respect of the land transferred to Lisong Electronics. On the date of the delivery of the post dated cheque, Lisong Electronics shall also deliver to Dongguan Chang Xing an undertaking that the cheque will be honoured on first presentation.

The consideration is agreed upon after arm's length negotiation between the parties taking into account the basis as detailed in the paragraph headed "The Disposal - Reasons for the Disposal" in this letter from the Board.

An area of 23,333.31 sq. m. of the Land.

### Land Use Rights Transfer Agreement with Fusang Property Management

The consideration is agreed upon after arm's length negotiation between the parties taking into account the basis as detailed in the paragraph headed "The Disposal - Reasons for the Disposal" in this letter from the Board.

Area transferred

An area of 13,041 sq. m. of the Land.

### Land Use Rights Transfer Agreement with Kailey Trading

Title to the Land

The application to the State Land Bureau for transfer of the title of the land will be made by the parties within 3 weeks from the date of the Land Use Rights Transfer Agreement.

The original of the title document relating to the land use rights will be retained by Dongguan Chang Xing until the transfer of title is approved by the State Land Bureau of Dongguan City and Dongguan Chang Xing has received the consideration in full.

The party in default in performing its obligations under the Land Use Rights Transfer Agreement shall pay a penalty representing 10% of the consideration to the non-defaulting party.

In the event, the title to the land cannot be transferred for reasons beyond the control of either parties, Dongguan Chang Xing shall repay the consideration received to Kailey Trading, free of interest, within 5 days upon receipt of a notification of termination of the Land Use Rights Transfer Agreement from Kailey Trading.

### Land Use Rights Transfer Agreement with Lisong Electronics

The application to the State Land Bureau for transfer of the title of the land will be made by the parties within 3 weeks from the date of the Land Use Rights Transfer Agreement.

The original of the title document relating to the land use rights will be retained by Dongguan Chang Xing until the transfer of title is approved by the State Land Bureau of Dongguan City and Dongguan Chang Xing has received the consideration in full.

The party in default in performing its obligations under the Land Use Rights Transfer Agreement shall pay a penalty representing 10% of the consideration to the non-defaulting party.

In the event, the title to the land cannot be transferred for reasons beyond the control of either parties, Dongguan Chang Xing shall repay the consideration received to Lisong Electronics, free of interest, within 5 days upon receipt of a notification of termination of the Land Use Rights Transfer Agreement from Lisong Electronics.

### Land Use Rights Transfer Agreement with Fusang Property Management

The application to the State Land Bureau for transfer of the title of the land will be made by the parties within 3 weeks from the date of the Land Use Rights Transfer Agreement.

The original of the title document relating to the land use rights will be retained by Dongguan Chang Xing until the transfer of title is approved by the State Land Bureau of Dongguan City and Dongguan Chang Xing has received the consideration in full.

The party in default in performing its obligations under the Land Use Rights Transfer Agreement shall pay a penalty representing 10% of the consideration to the non-defaulting party.

In the event, the title to the land cannot be transferred for reasons beyond the control of either parties, Dongguan Chang Xing shall repay the consideration received to Fusang Property Management, free of interest, within 5 days upon receipt of a notification of termination of the Land Use Rights Transfer Agreement from Fusang Property Management.

Default

The submission of the applications for transfer of the title of the Land to the State Land Bureau of Dongguan City to the each of Kailey Trading, Lisong Electronics and Fusang Property Management will occur at the same time as the delivery of the current land use right certificates in respect of the relevant portion of the Land to them. It is currently expected that this will occur by end of 2004.

### The Land

The Land has a total area of 47,046 sq. m. and is located at Dai Ling Shan, Lin Ping Management Area, Dongguan, Guangdong Province, the PRC. Dongguan Chang Xing is the holder of the land use rights of the land for a term of 50 years up to 18 August 2048. The Land was acquired by the Group in 1998 from 東莞凌高企業集團公司(Dongguan Linco Enterprise Group Company\*) for a consideration of RMB29,724,000 (equivalent to approximately HK\$28.04 million) arrived at after arm's length negotiation between the parties, representing approximately 0.92% discount to a valuation of RMB30 million (equivalent to approximately HK\$28.30 million) by Centaline Surveyors Limited, an independent property valuer. 東莞凌高 企業集團公司(Dongguan Linco Enterprise Group Company\*) was an Independent Third Party controlled by 東莞市二輕工業集團公司 (Dongguan Second Light Industrial Group Corporation\*), an Independent Third Party and is interested in 8% of Dongguan Chang Xing. The book value of the Land as at 31 December 2003 was HK\$26.00 million. The Land is freely transferable and can be used for industrial/commercial purpose and is currently vacant. The Disposal will result in a book loss of approximately HK\$16.82 million for the year ending 31 December 2004. In so far as the balance sheet of the Group for the year ending 31 December 2004 is concerned, the Disposal will result in a net decrease in asset by HK\$16.82 million, being the difference between the book value of Land in the amount of HK\$26 million and the gross cash proceeds from the Disposal in the amount of HK\$9.18 million. As there is no liabilities attached to the Land, the Disposal will not result in change in the liabilities position of the Group for the year ending 31 December 2004.

To the best of the Directors' knowledge, there is no relationship between 東莞凌高企業集團公司(Dongguan Linco Enterprise Group Company\*) and each of Kailey Trading, Lisong Electronics and Fusang Property Management.

### Reasons for the Disposal

The Group is principally engaged in the import, marketing and distribution of air-conditioning and refrigeration products, audio-visual equipment; car audio and electronic products, motor vehicles and car accessories; and other electronic and electrical products.

The Land was originally acquired by the Group for developing into a trading place for cars and car accessories, servicing and maintenance of cars by leasing portions of the Land to various tenants. However, with the recent growth of the automobile market in China, particularly the increase in import of premium passenger cars and that the Group and its associated company is the sole distributor of the premier "Ferrari" and "Maserati" cars in Hong Kong, Macau and mainland China, the Company considered it more appropriate to focus its resources to develop the China market to become the biggest market in Asia for "Ferrari" and "Maserati" cars. To explore the market opportunities, the Group has entered into a strategic alliance with Ferrari S.p.A. and Poly Technologies, Inc. to set up an equity joint venture company in the PRC in March 2004, which the Group has a 30% equity interest. In the circumstances, the Company does not intend to allocate any resources to develop the Land as originally planned and the Land has been left vacant since acquisition.

Under the Regulation, land which development work has not been commenced within one year from the date of the land use right transfer contract or the grant of the approval for construction, will be regarded as vacant land. A monthly fee will be imposed on such land at the rate of RMB3 for each sq. m. for industrial land and RMB5 for each sq. m. for property development land. In addition, the Land Bureau of Dongguan City has the right to reclaim the land use rights from the holder of land use rights of the vacant land with compensation. In accordance with the Regulation, the Group has been issued with a notification in September 2002 and has reported to the relevant authorities of its intention to develop the Land and hence the Land should not be classified as vacant land for the purpose of the Regulation. Up to the date of the Land Use Rights Transfer Agreements, Dongguan Chang Xing has not received any further notification from the authorities in relation to the classification of the Land as vacant land. In light of the decision not to proceed with development of the Land as explained above and the provisions in the Regulation, the Directors are concerned that the Land may eventually be classified as a vacant land by the authorities under the Regulation. Hence, the Directors are of the view that the Land should be disposed of as soon as possible to avoid any penalty being imposed or the Land being reclaimed by the authorities.

As stated in the annual report of the Company for the year ended 31 December 2003, it is the strategy of the Group to allocate its key resources to key growth areas, by among others, disposal of fixed assets and conversion of proceeds into current assets to increase the productivity of other assets. Accordingly, the Disposal is in line with this strategy of the Group. The gross proceeds from the Disposal will be the amount of RMB9,734,142.13 (equivalent to approximately HK\$9.18 million) and the whole of the net proceeds in the amount of approximately HK\$8.68 million will be used as working capital of the Group.

According to the Notice on Trading of Land Use Rights (土地使用權掛牌交易公告) issued by Dongguan City Land Exchange Centre (東莞市土地交易中心), a governmental body, the average selling price of land in the Dongguan area as listed is between RMB146 to RMB230 each sq. m.. Under the Land Use Rights Transfer Agreements, the Land with a total area of 47,046 sq. m. was disposed of for an aggregate consideration of RMB9,734,142.13 (equivalent to approximately HK\$9.18 million) at approximately RMB206.91 for each sq.m.. Although the book value of the Land is HK\$26.00 million and the aggregate consideration for the Disposal is RMB9,734,142.13 (equivalent to approximately HK\$9.18 million) resulting in a book loss of approximately HK\$16.82 million, the Directors are of the view that the consideration for the Disposal is fair and reasonable given that the saleable value of the Land has been affected by the provisions in the Regulation, in particular the possibility that the Land may be classified as vacant land by the authorities, and that the consideration for each sq. m. of the Land is in line with the range of selling price for land in the Dongguan area as quoted by the Dongguan City Land Exchange Centre (東莞市土地交易中心).

Taking into account the abovementioned factors, the Directors are of the view the terms of the Disposal are fair and reasonable and in the interests of the shareholders of the Company as a whole.

### **FURTHER INFORMATION**

Your attention is drawn to the additional information set out in the Appendix.

Yours faithfully,
On behalf of the Board
WO KEE HONG (HOLDINGS) LIMITED
Richard Man Fai LEE
Executive Chairman and Chief Executive Officer

\* for identification purposes only

#### 1. RESPONSIBILITY STATEMENT

This circular includes particulars given in compliance with the Listing Rules for the purpose of giving information with regard to the Company. The Directors collectively and individually accept full responsibility for the accuracy of the information contained in this circular and confirm, having made all reasonable enquires, that to the best of their knowledge and belief, there are no other facts the omission of which would make any statement herein misleading.

### 2. DIRECTORS' INTERESTS IN SECURITIES

As at the Latest Practicable Date, the interests and short positions of each Directors and chief executive of the Company in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have under such provisions of SFO); or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange are as follows:

# (i) Beneficial interest and short position in Shares as at the Latest Practicable Date:

	Number of Shares				
Name of Director	Personal Interests	Family Interests	Corporate Interests	Total	
Richard Man Fai LEE	33,564,388	6,738,732 (Note 1)	1,171,335,706 (Note 2)	1,211,638,826	
Jeff Man Bun LEE	4,719,000	-	1,185,792,896 (Notes 2&3)	1,190,511,896	
Kam Har YUE	52,097,162	-	1,171,335,706 (Note 2)	1,223,432,868	
Sammy Chi Chung SUEN	471,900	~~	-	471,900	

Notes:

- 1. The 6,738,732 Shares are owned by Ms. Siew Yit HOH, the spouse of Mr. Richard Man Fai LEE.
- 2. The 1,171,335,706 Shares are hold by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.

- 3. Out of the 1,185,792,896 Shares, 14,457,190 Shares are held by Fisherman Enterprises Inc., a company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Man Bun LEE.
- 4. All interests in the Shares are long positions. None of the Directors held any short position in the Shares

# (ii) Beneficial interests and short positions in underlying shares of equity derivatives of the Company as at the Latest Practicable Date:

Directors	Date of option granted	No. of Shares attached to the option	Exercisable period	Subscription price per Share HK\$
Mr. Wing Sum LEE	21 December 1999	10,225,519	11 February 2000 - 10 February 2006	0.2325
	11 February 2000	4,719,470	21 March 2000 - 20 March 2006	0.5422
	10 August 2001	55,060,504	16 September 2001 - 15 September 2007	0.1661
	24 September 2002	640,640	24 September 2002 - 23 September 2008	0.1000
Mr. Richard Man Fai LEE	21 December 1999	10,540,150*	7 February 2000 - 6 February 2006	0.2325
	11 February 2000	5,506,048	18 March 2000 - 17 March 2006	0.5422
	28 May 2001	6,292,629	29 June 2001 - 28 June 2007	0.1661
	10 August 2001	55,060,504	16 September 2001 - 15 September 2007	0.1661
	29 August 2001	786,575*	30 September 2001 - 29 September 2007	0.1661
	24 September 2002	22,159,280	24 September 2002 - 23 September 2008	0.1000
Mr. Jeff Man Bun LEE	4 June 2002	3,146,314	4 June 2002 - 3 June 2008	0.1000
	24 September 2002	1,430,000	24 September 2002 - 23 September 2008	0.1000

<sup>\*</sup> Share options granted to Mr. Richard Man Fai LEE's spouse are included.

Directors	Date of option granted	No. of Shares attached to the option	Exercisable period	Subscription price per Share HK\$
Mr. Sammy Chi Chung SUEN	21 December 1999	471,944	6 February 2000 - 5 February 2006	0.2325
	11 February 2000	786,575	22 March 2000 - 21 March 2006	0.5422
	18 January 2001	409,019	6 March 2001 - 5 March 2007	0.1661
	10 August 2001	1,573,156	19 September 2001 - 18 September 2007	0.1661
	4 June 2002	6,292,629	4 June 2002 - 3 June 2008	0.1000
	24 September 2002	2,002,000	24 September 2002 - 23 September 2008	0.1000
Ms. Kam Har YUE	29 August 2001	786,575	30 September 2001 - 29 September 2007	0.1661
Mr. Raymond Cho Min LEE	4 June 2002	2,202,418	4 June 2002 - 3 June 2008	0.1000
	24 September 2002	11,440	24 September 2002 - 23 September 2008	0.1000
Mr. Boon Seng TAN	4 June 2002	2,202,418	4 June 2002 - 3 June 2008	0.1000
	24 September 2002	11,440	24 September 2002 - 23 September 2008	0.1000

# (iii) Beneficial interest and short position in shares in associated corporation as at the Latest Practicable Date:

Directors	Associated Corporation in which shares or equity interest are held or interested	Number of shares or amount of equity interest held or interested	Class and/or description of shares
Mr. Wing Sum LEE	Stoneycroft Estates Limited	15,750,000	Non-voting deferred shares
	Wo Kee Hong Limited	8,500	Non-voting deferred shares
	Wo Kee Services Limited	1	Non-voting deferred share
Ms. Kam Har YUE	Forward International Corporation, Limited	34,335	Non-voting deferred shares
	Shinwa Engineering Company, Limited	3,850,000	Non-voting deferred shares
	Stoneycroft Estates Limited	340,000	Non-voting deferred shares
	Wo Kee Hong Limited	400	Non-voting deferred shares

Save as disclosed above, none of the Directors and chief executive of the Company has any interests and short position in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have under such provisions of SFO); or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange, as at the Latest Practicable Date.

#### 3. SUBSTANTIAL SHAREHOLDERS

As at the Latest Practicable Date, so far as known to the Directors and chief executive of the Company, persons other than the Directors or chief executive of the Company, who has an interest or short position in the Shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who is, directly or indirectly, interested in ten per cent. or more the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group are as follows:

> Approximate % of the total issued Shares as at the

Company Name

Number of Shares

Latest Practicable Date

Modern Orbit Limited

1,171,335,706

52.85%

Note: The 1,171,335,706 Shares are hold by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.

Save as disclosed, so far as known to the Directors and chief executive of the Company, there are no other persons other than the Directors or chief executive of the Company, who has an interest or short position in the Shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who is, directly or indirectly, interested in ten per cent. or more the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group.

#### SERVICE CONTRACT 4.

There is no service contract between the Directors and members of the Group which does not expire or is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

#### 5. **LITIGATION**

No member of the Group is engaged in any litigation or arbitration of material importance and the Directors are not aware of any litigation or claims of material importance pending or threatened against any member of the Group.

#### **COMPETING INTERESTS** 6.

None of the Directors and his/her associates is interested directly or indirectly in a business, apart from his/her interest in the Company, which competes or is likely to compete with the business of the Group.

### 7. MISCELLANEOUS

- (a) The registered office of the Company is at Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda and the principal place of business is at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong
- (b) The secretary of the Company is Ms. Phyllis Ng, who is an associate member of The Institute of Chartered Secretaries and Administrators.
- (c) The qualified accountant of the Company appointed pursuant to Rule 3.24 is Mr. Tik Tung WONG, AHKSA, FCCA.
- (d) The English text of this circular shall prevail over the Chinese text.

### 7. 其他事項

- (a) 本公司之註冊辦事處為Canon's Court, 22 Victoria Street, Hamilton HM 12, Bermuda。本公司於香港之主要辦事處為香港新界葵涌青山道585至609號和記行大廈A座10樓。
- (b) 本公司之公司秘書為吳心瑜女士,彼為英國特許秘書及行政人員公會 會員。
- (c) 根據規則第3.24條所委任之合資格會計師為汪滌東先生, AHKSA, FCCA。
- (d) 倘本通函之中英文本如有歧異,概以英文為準。

### 3. 主要股東

於最後實際可行日期,據本公司董事及主要行政人員所知,除本公司董事 及主要行政人員外,於本公司股份及有關股份中,擁有依據證券及期貨條例第 XV部 第 2 及 3 分 部 之 條 文 須 向 本 公 司 披 露 之 權 益 或 淡 倉 , 或 直 接 或 間 接 擁 有 賦 有 權 利 : 可 於 任 何 情 況 下 在 本 集 團 任 何 成 員 公 司 股 東 大 會 上 投 票 之 任 何 類 別 股 本面值10%或以上之人士如下:

> 截至最後實際可行 日期佔已發行股本

公司名稱

股份數目

總數之概約百分比

Modern Orbit Limited

1,171,335,706

52.85%

附註: 該1,171,335,706股股份由Modern Orbit Limited擁有。 Modern Orbit Limited由 Cyber Tower Inc.全資擁有,作為The WS Lee Unit Trust之信託人。The WS Lee Unit Trust之99%權 益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金霞女士、李文 輝先生及李文彬先生為該全權信託之受益人。The WS Lee Unit Trust其餘1%權益由 Skylink International Asset Corporation持有, 該公司於英屬處女群島註冊成立,由余 金霞女士、李文輝先生及李文彬先生擁有。

除上文所披露者外,據本公司董事及主要行政人員所知,除本公司董事及 主要行政人員外,概無其他人士於本公司股份及有關股份中,擁有依據證券及 期 貨 條 例 第 XV部 第 2 及 3 分 部 之 條 文 須 向 本 公 司 披 露 之 權 益 或 淡 倉 , 或 直 接 或 間接擁有賦有權利,可於任何情況下在本集團任何成員公司股東大會上投票之 任何類別股本面值10%或以上。

### 4. 服務合約

董事與本集團成員公司之間概無訂立任何任期超過一年或不可以由僱主於 一年內終止而毋須付款補償(法定補償除外)之服務合約。

### 5. 訴訟

本 集 團 任 何 成 員 公 司 概 無 涉 及 任 何 重 大 訴 訟 或 仲 裁 , 且 董 事 亦 不 知 悉 , 本 集團任何成員公司正涉及任何尚未了結或面臨威脅之重大訴訟或索償要求。

### 6. 構成競爭之權益

董事及其聯繫人士概無於任何與本集團業務構成或可能構成競爭之業務中 直接或間接擁有權益(於本公司之權益除外)。

### (iii) 於最後實際可行日期於相聯法團之股份之實益權益及淡倉:

董事	持有或擁有相聯法團 之股份或股本權益	持有或擁有 之股份數目 或股本權益	股 份 類 別 及 / 或 概 況
李永森先生	Stoneycroft Estates Limited	15,750,000	無投票權遞延股
	和記電業有限公司	8,500	無投票權遞延股
	和記電器服務有限公司	1	無投票權遞延股
余金霞女士	福和貿易有限公司	34,335	無投票權遞延股
	信和工程有限公司	3,850,000	無投票權遞延股
	Stoneycroft Estates Limited	340,000	無投票權遞延股
	和記電業有限公司	400	無投票權遞延股

除上文所披露者外,於最後實際可行日期,本公司各董事及主要行政人員概無於本公司或任何相聯法團(定義見證券及期貨條例第XV部)任何股份、有關股份或債券中擁有依據證券及期貨條例第XV部第7及8分部須知會本公司及聯交所之權益及淡倉(包括根據證券及期貨條例有關條文被計作或視作彼擁有之權益及淡倉),或依據證券及期貨條例第352節須列入該條例所述登記冊內之權益及淡倉,或依據上市公司董事進行證券交易標準守則須知會本公司及聯交所之權益及淡倉。

董事	授予購股權日期	購股權可認購 之股份數目	行使期限	每股之 認購價 港元
孫志冲先生	一九九九年十二月二十一日	471,944	二零零零年二月六日至 二零零六年二月五日	0.2325
	二零零零年二月十一日	786,575	二零零零年三月二十二日至 二零零六年三月二十一日	0.5422
	二零零一年一月十八日	409,019	二零零一年三月六日至 二零零七年三月五日	0.1661
	二零零一年八月十日	1,573,156	二零零一年九月十九日至 二零零七年九月十八日	0.1661
	二零零二年六月四日	6,292,629	二零零二年六月四日至 二零零八年六月三日	0.100
	二零零二年九月二十四日	2,002,000	二零零二年九月二十四日至 二零零八年九月二十三日	0.100
余金霞女士	二零零一年八月二十九日	786,575	二零零一年九月三十日至 二零零七年九月二十九日	0.1661
李卓民先生	二零零二年六月四日	2,202,418	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	11,440	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
陳文生先生	二零零二年六月四日	2,202,418	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	11,440	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000

- 3. 該1,185,792,896股股份當中,14,457,190股股份由Fisherman Enterprises Inc.持有,該公司於英屬處女群島註冊成立,由李文彬先生全資擁有。
- 4. 股份中所有權益均為好倉。各董事概無於股份中持有任何淡倉。

### (ii) 於最後實際可行日期於本公司股本衍生工具之有關股份之實益權益及 淡倉:

董事	授予購股權日期	購股權可認購 之股份數目	行使期限	每股之 <sup>.</sup> 認購價 港元
李永森先生	一九九九年十二月二十一日	10,225,519	二零零零年二月十一日至 二零零六年二月十日	0.2325
	二零零零年二月十一日	4,719,470	二零零零年三月二十一日至 二零零六年三月二十日	0.5422
	二零零一年八月十日	55,060,504	二零零一年九月十六日至 二零零七年九月十五日	0.1661
	二零零二年九月二十四日	640,640	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
李文輝先生	一九九九年十二月二十一日	10,540,150*	二零零零年二月七日至 二零零六年二月六日	0.2325
	二零零零年二月十一日	5,506,048	二零零零年三月十八日至 二零零六年三月十七日	0.5422
	二零零一年五月二十八日	6,292,629	二零零一年六月二十九日至 二零零七年六月二十八日	0.1661
	二零零一年八月十日	55,060,504	二零零一年九月十六日至 二零零七年九月十五日	0.1661
	二零零一年八月二十九日	786,575*	二零零一年九月三十日至 二零零七年九月二十九日	0.1661
	二零零二年九月二十四日	22,159,280	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
李文彬先生	二零零二年六月四日	3,146,314	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	1,430,000	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000

<sup>\*</sup> 包括授予李文輝先生之配偶之購股權。

### 1. 責任聲明

本通函乃遵照上市規則之規定提供有關本公司之資料。董事共同及個別對本文件所載資料之準確性承擔全部責任,並在作出一切合理查詢後,就彼等所知及所信,確認並無遺漏其他事實,致使本通函當中所載任何內容帶有誤導成份。

### 2. 董事於證券之權益

於最後實際可行日期,本公司各董事及主要行政人員於本公司或其相聯法團(定義見證券及期貨條例第XV部份)之股份、有關股份及債券中擁有依據證券及期貨條例第XV部第7及8分部須知會本公司及聯交所之權益及淡倉(包括根據證券及期貨條例有關條文被計作或視作彼擁有之權益及淡倉),或依據證券及期貨條例第352節須列入該條例所述登記冊內之權益及淡倉,或依據上市公司董事進行證券交易標準守則須知會本公司及聯交所之權益及淡倉如下:

### (i) 於最後實際可行日期於股份之實益權益及淡倉:

		股份數目		
董事	個人權益	家族權益	公司權益	總計
李文輝	33,564,388	6,738,732 (附註1)	1,171,335,706 (附註2)	1,211,638,826
李文彬	4,719,000	_	1,185,792,896 (附註2及3)	1,190,511,896
余金霞	52,097,162	_	1,171,335,706 (附註2)	1,223,432,868
孫志冲	471,900	_	-	471,900

### 附註:

- 該 6,738,732股股份由李文輝先生之配偶何秀月女士擁有。
- 2. 該1,171,335,706股股份由 Modern Orbit Limited擁有。 Modern Orbit Limited由 Cyber Tower Inc.全資擁有,作為The WS Lee Unit Trust之信託人。The WS Lee Unit Trust之99%權益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金霞女士、李文輝先生及李文彬先生為該全權信託之受益人。The WS Lee Unit Trust其餘1%權益由 Skylink International Asset Corporation持有,該公司於英屬處女群島註冊成立,由余金霞女士、李文輝先生及李文彬先生擁有。

### 進一步資料

敬請 閣下垂注附錄中所載之額外資料。

此 致

列位股東 台照

承董事會命 和記行(集團)有限公司 執行主席兼行政總裁 李文輝 謹啟

二零零四年十一月二日

根據處理辦法,在土地使用權轉讓合約日期或獲授批准用地文件日期起計一年內,如土地之發展工程尚未展開,該土地則會被視作閑置土地,並須就閑置土地繳交月費,如屬工業用地,每平方米須繳交人民幣3元; 如屬經營性用地,每平方米須繳交人民幣5元。此外,東莞市土地局有權在給予補償後,向閑置土地之土地使用權持有人收回土地使用權。根據處理辦法,本集團於二零零二年九月已收到有關當局之有關通知,本集團已向其報告有意發展該幅土地,因此就處理辦法而言,該幅土地不應被列為閑置土地。截至土地使用權轉讓協議日期,東莞長興並無就該幅土地列為閑置土地一事收到有關當局任何進一步通知。由於上文所述之原因決定不發展該幅土地,加上處理辦法之規定,董事認為該幅土地可能最終被有關當局根據處理辦法列為閑置土地,因此,董事認為,應盡快出售該幅土地,以免需繳交任何罰款或被有關當局收回該幅土地。

如本公司於截至二零零三年十二月三十一日止年度之年報所述,本集團之策略為分配其主要資源至重點增長業務,當中包括出售固定資產及將所得款項轉換為流動資產,以增加其他資產之生產力。因此,出售事項符合本集團此策略。出售事項之所得款項合共為人民幣9,734,142.13元(相當於約9,180,000港元),所得款項淨額全數約為8,680,000港元,將用作本集團營運資金。

根據政府機構東莞市土地交易中心所發出之土地使用權掛牌交易公告,東莞土地之平均售價為介乎每平方米人民幣146至230元。根據土地使用權轉讓協議,該幅土地總面積為47,046平方米,出售代價合共為人民幣9,734,142.13元(相當於約9,180,000港元),即每平方米約人民幣206.91元。雖然該幅土地之賬面值為26,000,000港元,而出售事項之代價則合共為人民幣9,734,142.13元(相當於約9,180,000港元),將出現賬面虧損約16,820,000港元。由於該幅土地之可銷售價值受處理辦法之規定影響,特別是該幅土地有可能被有關當局列為閑置土地,同時該幅土地之每平方米代價符合東莞市土地交易中心所列之東莞土地銷售價格範圍,因此,董事認為,出售事項之代價屬公平合理。

考慮到上述因素,董事認為出售事項之條款為公平合理,並符合本公司股東之整體利益。

在送交該幅土地之現有土地使用權證時,將同時向東莞市國土局申請將土 地業權分別轉讓予凱利貿易、力桑電子及富生物業管理。現時預計將於二零零 四年年底進行。

### 該幅土地

該幅土地總面積為47,046平方米,位於中國廣東省東莞連平管理區大嶺山。東莞長興為該幅土地之土地使用權持有人,使用權至二零四八年八月十八日止,為期50年。該幅土地由本集團於一九九八年從東莞凌高企業集團公司購入,代價為人民幣29,724,000.00元(相當於約28,040,000港元),由雙方按公平協商釐訂,較獨立物業估值師中原測量師行之估值人民幣30,000,000.00元(相當於約28,300,000港元)折讓約0.92%。東莞凌高企業集團公司為獨立第三方,由持有東莞長興8%權益之東莞市二輕工業集團公司(一名獨立第三方)控制。該幅土地之賬面值於二零零三年十二月三十一日為26,000,000港元。該幅土地可自由轉讓,及可作工業或商業用途,目前為空置。於截至二零零四年十二月三十一日止年度,出售事項將出現賬面虧損約16,820,000港元。就本集團截至二零零四年十二月三十一日止年度之資產負債表而言,出售事項將導致資產減少淨額16,820,000港元,即該幅土地之賬面值26,000,000港元及出售事項所得款項現金毛額9,180,000港元之差額。由於該幅土地並無負債,因此出售事項對本集團於截至二零零四年十二月三十一日止年度之負債情況並無影響。

就董事所知,凱利貿易、力桑電子及富生物業管理各自與東莞凌高企業集團公司並無關係。

### 出售事項之原因

本集團主要從事空調及冷凍產品、影音設備、汽車音響及電子產品、汽車 及汽車配件,以及其他電子及電器產品之進口、市場推廣及分銷業務。

本集團原本購入該幅土地以透過向若干租戶出租其中部分以發展為汽車及汽車配件之貿易中心、提供汽車服務及維修。但由於最近中國汽車市場迅速發展,特別是高檔次客車進口增加,而本集團及其聯營公司為香港、澳門及中國大陸「法拉利」及「瑪莎拉蒂」名貴汽車之獨家分銷商,因此本公司認為應集中其資源發展中國市場,令其成為「法拉利」及「瑪莎拉蒂」汽車於亞洲之最大市場。為拓展市場機遇,本集團於二零零四年三月與法拉利車廠及保利科技有限公司組成策略聯盟以成立一間中國合資企業,本集團於該合資企業擁有30%股本權益。在此情況下,本公司無意按原來計劃分配任何資源發展該幅土地,該幅土地自收購後一直閑置。

### 與凱利貿易簽訂之土地使 用權轉讓協議

### 土地業權:

雙方將於土地使用權轉讓 協議日期起計三星期內向 國土局申請轉讓土地業權。

有關土地使用權之業權文 件正本將由東莞長興保存, 直至東莞市國土局批准轉 讓業權及東莞長興收取全 數代價。

#### 違約:

未能按土地使用權轉讓協 議履行其責任而違約之一 方,應向非違約方繳交代 價10%之金額作為罰款。

如因任何一方不能控制之 原因令土地業權未能轉讓, 東莞長興須於收到凱利貿 易之終止土地使用權轉讓 協議通知起計5日內,不 計利息向凱利貿易退還已 收到之代價。

# 用權轉讓協議

雙方將於土地使用權轉讓 協議日期起計三星期內向 國土局申請轉讓土地業權。

有關土地使用權之業權文 件正本將由東莞長興保存, 直至東莞市國土局批准轉 讓業權及東莞長興收取全 數代價。

未能按土地使用權轉讓協 議履行其責任而違約之一 方,應向非違約方繳交代 價10%之金額作為罰款。

如因任何一方不能控制之 原因令土地業權未能轉讓, 東莞長興須於收到力桑電 子之終止土地使用權轉讓 協議通知起計5日內,不 計利息向力桑電子退還已 收到之代價。

### 與力桑電子簽訂之土地使 與富生物業管理簽訂之土 地使用權轉讓協議

雙方將於土地使用權轉讓 協議日期起計三星期內向 國土局申請轉讓土地業權。

有關土地使用權之業權文 件正本將由東莞長興保存, 直至東莞市國土局批准轉 讓業權及東莞長興收取全 數代價。

未能按土地使用權轉讓協 議履行其責任而違約之一 方,應向非違約方繳交代 價10%之金額作為罰款。

如因任何一方不能控制之 原因令土地業權未能轉讓, 東莞長興須於收到富生物 業管理之終止土地使用權 轉讓協議通知起計5日內, 不計利息向富生物業管理 退還已收到之代價。

# 用權轉讓協議

- 於東莞長興向凱利貿易 送交轉讓土地之現有土 地使用權證當日支付人 民幣411,868.21元(相當 於約390,000港元);及
- 一以期票支付人民幣 411,868,00元(相當於約 390,000港元),期票之 日期為東莞長興就土地 轉讓向凱利貿易送交現 有土地使用權證日後45 日。於送交期票當日, 凱利貿易亦應向東莞長 興送交承諾書,保證期 票能於首次過戶時兑 現。

代價為經考慮本董事會函 件中「出售事項一出售事 項之原因」一段所詳列之 基準後,由雙方以公平原 則協商釐訂。

轉讓土地面 10.671.69平方米之土地 積:

### 與凱利貿易簽訂之土地使 與力桑電子簽訂之土地使 與富生物業管理簽訂之土 用權轉讓協議

- 於東莞長興向力桑電子 送交轉讓土地之現有土 地使用權證當日支付人 民幣1,448,347.41元(相當 於約1,370,000港元);及
- 以期票支付人民幣 1,448,346.00元(相當於 約1,370,000港元),期 票之日期為東莞長興就 土地轉讓向力桑電子送 交現有土地使用權證日 後45日。於送交期票當 日,力桑電子亦應向東 莞長興送交承諾書,保 證期票能於首次過戶時 兑現。

代價為經考慮本董事會函 件中「出售事項一出售事 項之原因」一段所詳列之 基準後,由雙方以公平原 則協商釐訂。

23,333.31平方米之土地

13,041平方米之土地

## 地使用權轉讓協議

代價為經考慮本董事會函 件中「出售事項一出售事 項之原因 一段所詳列之 基準後,由雙方以公平原 則協商釐訂。

#### 董事會函件

以下為土地使用權轉讓協議之主要條款摘要:

## 用權轉讓協議

#### 與凱利貿易簽訂之土地使 與力桑電子簽訂之土地使 用權轉讓協議

#### 與富生物業管理簽訂之土 地使用權轉讓協議

日期:

二零零四年十月十一日

二零零四年十月十一日

二零零四年十月十一日

各方:

- (1) 本公司擁有92%權益之 附屬公司東莞長興(作 為轉讓方);及
- (1) 本公司擁有92%權益之 附屬公司東莞長興(作 為轉讓方);及
- (1) 本公司擁有92%權益之 附屬公司東莞長興(作 為轉讓方);及

- (2) 凱利貿易,於中國成立 並從事建築材料、日用 百貨及辦公用品貿易之 公司(作為承讓方)。
- (2) 力桑電子,於中國成立 並從事生產電子產品之 公司(作為承讓方)。
- (2) 富生物業管理,於中國 成立並於中國從事物業 發展之公司(作為承讓 方)。

人民幣2,208,046.30元(相 當於約2,080,000港元),以 下列形式支付:

人民幣4,827,822.83元(相 當於約4,550,000港元),以 下列形式支付:

人民幣2,698,273.00元(相 當於約2,550,000港元),以 下列形式支付:

代價:

- 於簽訂土地使用權轉讓 協議當日支付人民幣 972,441.88元 (相當於約 920,000港元);
- 於簽訂土地使用權轉讓 協議當日支付人民幣 482,782.00元(相當於約 460,000港元):
  - 於簽訂土地使用權轉讓 協議當日支付人民幣 1,927,414.96元(相當於 約1,810,000港元);

- 土地使用權轉讓協議日 期起計滿三星期當日或 向東莞市國土局提交土 地業權轉讓申請日期之 較早者支付人民幣 411,868.21元(相當於約 390,000港元);
- 土地使用權轉讓協議日 期起計滿三星期當日或 向東莞市國土局提交土 地業權轉讓申請日期之 較早者支付人民幣 1,448,347.42元(相當於 約1,370,000港元);
- 土地使用權轉讓協議日 期起計滿三星期當日或 向東莞市國土局提交土 地業權轉讓申請日期之 較早者支付人民幣 770,858.04元(相當於約 730,000港元);

#### 董事會函件

#### 出售事項

#### 土地使用權轉讓協議

於二零零四年十月十一日,本公司擁有92%權益之附屬公司東莞長興與凱利貿易、力桑電子及富生物業管理各自簽訂土地使用權轉讓協議,根據協議,東莞長興分別向凱利貿易、力桑電子及富生物業管理出售10,671.69平方米、23,333.31平方米及13,041平方米之土地權益,現金代價分別為人民幣2,208,046.30元(相當於約2,080,000港元)、人民幣4,827,822.83元(相當於約4,550,000港元)及人民幣2,698,273.00元(相當於約2,550,000港元)。

董事作出所有合理查詢後,就彼等所知、所獲資料及相信,凱利貿易、力 桑電子及富生物業管理及彼等各自之最終實益擁有人各自為獨立第三方。

#### 於最後實際可行日期

- 凱利貿易已支付人民幣1,384,310.09元(相當於約1,310,000港元),即代價之首兩期付款;
- 力桑電子已支付人民幣1,931,129.42元(相當於約1,820,000港元),即代價 之首兩期付款;
- 富生物業管理已支付人民幣1,927,414.96元(相當於約1,820,000港元),即 代價之首期付款。



### WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

執行董事:

李永森先生(榮譽主席)

李文輝先生(執行主席兼行政總裁)

孫志冲先生

李文彬先生

汪滌東先生

非執行董事:

余金霞女士

獨立非執行董事:

陳文生先生

李卓民先生

陳德興先生

敬啟者:

註冊辦事處:

Canon's Court

22 Victoria Street

Hamilton HM 12

Bermuda

香港主要辦事處:

香港

新界葵涌

青山道585-609號

和記行大廈

A座10樓

須予披露交易 出售位於中華人民共和國之土地

#### 緒言

本公司於二零零四年十月十二日宣佈,本公司擁有92%權益之附屬公司東莞長興於二零零四年十月十一日與凱利貿易、力桑電子及富生物業管理各自簽訂土地使用權轉讓協議,分別向凱利貿易、力桑電子及富生物業管理出售10,671.69平方米、23,333.31平方米及13,041平方米之土地權益,現金代價分別為人民幣2,208,046.30元(相當於約2,080,000港元)、人民幣4,827,822.83元(相當於約4,550,000港元)及人民幣2,698,273.00元(相當於約2,550,000港元)。

根據上市規則第14.22條,土地使用權轉讓協議項下之出售事項將合併視作一項交易。根據上市規則第14.08條,土地使用權轉讓協議項下擬進行之交易合併計算構成須予披露交易。

本通函旨在向股東提供出售事項之資料。

\* 僅供識別

「土地使用權轉讓協議」 指 東莞長興與凱利貿易、力桑電子及富生物業管

理各自於二零零四年十月十一日簽訂之三份土地使用權轉讓協議,詳情載於本通函董事會函件中「出售事項-土地使用權轉讓協議」一段,

每一份協議為「土地使用權轉讓協議」;

「力桑電子」 指 東莞市力桑電子有限公司,一名獨立第三方;

「上市規則」 指 聯交所證券上市規則;

「中國」 指 中華人民共和國,就本公佈而言,不包括香港、

澳門及台灣;

「處理辦法」
指東莞市人民政府於一九九九年十月二十三日發

出之東莞市閑置土地處理辦法;

「證券及期貨條例」 指 香港法例第571章證券及期貨條例;

「股份」 指 本公司股本中每股面值0.10港元之普通股;

「聯交所」 指 香港聯合交易所有限公司;

「港元」 指 港元,香港之法定貨幣;

「人民幣」 指 人民幣,中國之法定貨幣;

「平方米」 指 平方米;及

指 百分比。

於本通函中,人民幣1.06元被視作相當於1.00港元。此換算率僅為闡釋用途,換算不被解釋為有關數額已經、曾可或可以按上述或任何其他滙率換算之一項聲明。

於本通函內,除文義另有所指外,下列詞彙具有以下涵義:

「聯繫人士」

指 具上市規則所賦予之涵義;

「董事會」

指 董事會;

「本公司」

指 和記行(集團)有限公司,於百慕達註冊成立之 獲豁免有限公司,其股份於聯交所上市;

「董事」

指 本公司董事;

「出售事項」

指 東莞長興根據土地使用權轉讓協議分別向凱利 貿易、力桑電子及富生物業管理出售該幅土地 之權益一事;

「東莞長興」

指 東莞長興制冷設備有限公司,於中國成立之中 外合資企業,本公司持有其92%股本權益,餘下 8%權益由一家於中國成立之國有企業東莞市二 輕工業集團公司(一名獨立第三方)持有;

「富生物業管理」

指 東莞市富生物業管理有限公司,一名獨立第三 方;

「本集團」

指 本公司及其附屬公司,而本集團成員公司會按 此詮釋;

「香港」

指 中國香港特別行政區;

「凱利貿易」

指 東莞市凱利貿易有限公司,一名獨立第三方;

「獨立第三方」

指 獨立第三方,與本公司及其附屬公司之董事、 主要行政人員及主要股東或彼等各自之聯繫人 士概無關連;

「最後實際可行日期」

指 二零零四年十月二十九日,即本通函付印前確 定其中所述若干資料之最後實際可行日期;

「該幅土地」

指 位於中國廣東省東莞連平管理區大嶺山一幅面 積為47,046平方米之土地;

## 目錄

																													Ī	頁次
釋	義						٠.						 •			 	٠.		•	 	 ٠.	 	 	 		 				1
董	事	會	函	件																										
	緒	言					٠.							٠.		 		 		 	 			 		 				3
	出	售	事	項												 				 	 ٠.			 		 				4
		土:	地	使	用	權	轉	譲	į	劦;	議					 		 		 	 			 		 				4
		該	幅	土.	地											 		 		 	 			 		 				8
		出。	售	事	項	之	原	因	١.							 	٠.			 	 			 		 		٠.		8
	進	<u> </u>	步	資	料		٠.									 		 		 	 ٠.			 		 				10
m/ 1	<b>.</b>			An	`AT	uni																								
阿	録	_	_	敚	筫	料																								
	責	任	聲	明			٠.								•			 		 	 ٠.			 		 				11
	董	事	於	證	券	之	權	益	L									 		 	 ٠.			 ٠.		 				11
	主	要,	股	東			٠.									 	٠.	 		 	 ٠.		 	 		 				15
	服	務	合	約		. <b></b>										 		 		 	 			 		 				15
	訴	訟				. <b></b>	٠.										٠.			 	 			 		 				15
	構	成	競	爭	之	權	益									 				 	 		 	 		 				15
	其	他	事	項		. <b></b>										 		 		 	 ٠.			 		 				16

#### 此乃要件請即處理

閣下對本通函任何方面**如有任何疑問**,應諮詢 閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

閣下如已將名下和記行(集團)有限公司股份全部售出或轉讓,應立即將本通函交予買主或承讓人,或經手買賣或轉讓之持牌證券交易商、銀行或其他代理商,以便轉交買主或承讓人。

香港聯合交易所有限公司對本通函之內容概不負責,對其準確性或完整性亦不 發表任何聲明,並明確表示概不就因本通函全部或任何部份內容而產生或因倚 賴該等內容而引致之任何損失承擔任何責任。



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司) (股份代號: 720)

須予披露交易 出售位於中華人民共和國之土地

#### THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTEN\_\_\_\_.

If you are in any doubt as to any aspect of this circular, you should consult your licensed securities dealer, bank manager, solicitor, professional accountant or other professional adviser.

If you have sold or transferred all your shares in WO KEE HONG (HOLDINGS) LIMITED, you should at once hand this circular to the purchaser(s) or transferee(s) or to the licensed securities dealer, bank or other agent through whom the sale or transfer was effected for transmission to the purchaser(s) or transferee(s).

The Stock Exchange of Hong Kong Limited takes no responsibility for the contents of this circular, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this circular.



### WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)
(Stock Code: 720)

#### **MAJOR TRANSACTION**

PROPOSED SETTLEMENT OF AMOUNT DUE UNDER
LOAN AGREEMENT DATED 28 JUNE 2002

### **CONTENTS**

	Page
Definitions	1
Letter from the Board	
Introduction	4
The Settlement	5
The Deed of Settlement	5
The Amendment Deed	6
The Debt	6
The Conditions Precedent	7
Completion	8
The Deeds of Amendment	8
Effect of the Settlement	8
Shareholders' approval	10
Further information	10
Appendix I – Financial information of the Group	
Statement of indebtedness	11
Working capital	11
Material adverse change	12
Trading and financial prospect of the Group	12
Appendix II – General information	
Responsibility statement	13
Directors' interests	13
Substantial Shareholders	17
Service contract	17
Competing interests	17
Material contracts	18
Litigation	21
Miscellaneous	21
Documents available for inspection	22

#### **DEFINITIONS**

In this Circular, unless the context otherwise requires, the following expressions have the following meanings:

"Amendment Deed" the deed of amendment dated 8 March 2005 and entered

into among MHI, the Company, WKHL, Stoneycroft and

Ever Rising amending the Deed of Settlement;

"Announcements" the announcements made by the Company dated 30

November 2001, 27 March 2002, 31 May 2002 and 2 July 2002 respectively, relating to, among others, the

Loan Agreement;

"associates" has the meaning ascribed thereto in the Listing Rules;

"Conditions Precedent" the conditions precedent set out in the paragraph headed

"The Settlement - The Conditions Precedent" in the letter from the Board and a "Condition Precedent" shall

be construed accordingly;

"Company" WO KEE HONG (HOLDINGS) LIMITED, a company

incorporated in Bermuda with limited liability, the shares of which are listed on the Main Board of the Stock

Exchange;

"Controlling Shareholders" Modern Orbit Limited, Mr. Richard Man Fai LEE, Ms.

Siew Yit HOH, Mr. Jeff Man Bun LEE, Fisherman Enterprises Inc. and Ms. Kam Har YUE, who in aggregate are interested in 1,282,912,178 Shares, representing approximately 57.89% of the issued share capital of the

Company as at the Latest Practicable Date;

"Debt" the Loan together with interest accrued thereon

as at 31 December 2004 in the amount of US\$728,638.27 (equivalent to approximately HK\$5.7 million) under the

Loan Agreement;

"Deeds of Amendment" Deed of Amendment A and Deed of Amendment B;

"Deed of Amendment A" the deed of amendment dated 24 February 2005 entered

into among MHI as the chargee, Stoneycroft as the chargor, WKHL and the Company in relation to Deed of

Charge A;

"Deed of Amendment B" the deed of amendment dated 24 February 2005 entered

into among MHI as the chargee, Ever Rising as the chargor, WKHL and the Company in relation to Deed of

Charge B;

"Deeds of Charge" Deed of Charge A and Deed of Charge B;

	DEFINITIONS
"Deed of Charge A"	a deed of charge dated 28 June 2002 entered into among Stoneycroft as chargor, MHI as the chargee and the Company in respect of Property A;
"Deed of Charge B"	a deed of charge dated 28 June 2002 entered into among Ever Rising as chargor, MHI as the chargee and the Company in respect of Property B;
"Deed of Settlement"	the deed of settlement dated 24 February 2005 and entered into among MHI, Stoneycroft, Ever Rising, WKHL and the Company in relation to the settlement of the Debt;
"Directors"	the directors, including independent non-executive directors, of the Company;
"Ever Rising"	Ever Rising Investments Limited, a company incorporated in Hong Kong with limited liability and a wholly owned subsidiary of the Company;
"Group"	the Company together with its subsidiaries;
"Hong Kong"	the Hong Kong Special Administrative Region of the PRC;
"Independent Third Parties"	third parties who are independent of the Company and not a director, chief executives and substantial shareholders of the Company and its subsidiaries or their respective associates;
"Latest Practicable Date"	16 March 2005, being the latest practicable date for ascertaining certain information referred to herein prior to the printing of this circular;
"Listing Rules"	the Rules Governing the Listing of Securities on the Stock Exchange;
"Loan"	the loan for the principal amount US\$17,039,689.38 (equivalent to approximately HK\$133.0 million) lent by MHI to WKHL under the Loan Agreement;
"Loan Agreement"	the agreement dated 28 June 2002 entered into among MHI as lender WKHI as borrower and the Company as

MHI as lender, WKHL as borrower and the Company as guarantor in respect of the Loan;

Mitsubishi Heavy Industries, Ltd., a company incorporated "MHI"

in Japan;

The People's Republic of China, and for the sole purpose "PRC"

of this circular excludes Hong Kong, Macau Special

Administrative Region and Taiwan;

	DEFINITIONS
"Property A"	car parking spaces and Block A on the 2nd Floor of Wo Kee Hong Building located at No. 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong;
"Property B"	Block B on the 2nd Floor of Wo Kee Hong Building located at No. 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong;
"Properties"	Property A and Property B;
"SFO"	Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong);
"Settlement"	the settlement of the Debt pursuant to the terms of the Deed of Settlement as amended by the Amendment Deed;
"Settlement Amount"	the amount of US\$6 million (equivalent to approximately HK\$46.8 million);
"Settlement Date(s)"	15 and 18 March 2005 or such earlier date as the Company shall given MHI at one business day prior written notification (as the case may be) and a "Settlement Date" shall be construed accordingly;
"Share(s)"	ordinary share(s) of HK\$0.10 each in the capital of the Company;
"Shareholder(s)"	holder(s) of Shares;
"Stock Exchange"	The Stock Exchange of Hong Kong Limited;
"Stoneycroft"	Stoneycroft Estates Limited, a company incorporated in Hong Kong with limited liability and a wholly owned subsidiary of the Company;
"WKHL"	Wo Kee Hong Limited, a company incorporated in Hong Kong with limited liability and a wholly-owned subsidiary of the Company;
"HK\$"	Hong Kong dollars, the lawful currency of Hong Kong;
"RMB"	Renminbi, the lawful currency of the PRC; and
"US\$"	United States dollars, the lawful currency of the United States of America.

In this circular, US\$1.00 is taken to be equivalent to HK\$7.80. The conversion rate is for the purpose of illustration only and does not constitute a representation that any amounts have been, could have been, or may be exchanged at the aforementioned or any other rates.



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)

Executive Directors:

Mr. Wing Sum LEE (Honorary Chairman)

Mr. Richard Man Fai LEE

(Executive Chairman & Chief Executive Officer)

Mr. Sammy Chi Chung SUEN

Mr. Jeff Man Bun LEE

Mr. Tik Tung WONG

Non-executive Director:

Ms. Kam Har YUE

Independent Non-executive Directors:

Mr. Boon Seng TAN

Mr. Raymond Cho Min LEE

Mr. Kenji Tak Hing CHAN

Registered office:

Canon's Court

22 Victoria Street

Hamilton HM12

Bermuda

Principal office in Hong Kong:

10th Floor, Block A

Wo Kee Hong Building

585-609 Castle Peak Road

Kwai Chung, New Territories

Hong Kong

18 March 2005

To the Shareholders

Dear Sir or Madam,

# MAJOR TRANSACTION PROPOSED SETTLEMENT OF AMOUNT DUE UNDER LOAN AGREEMENT DATED 28 JUNE 2002

#### INTRODUCTION

On 24 February 2005, the Company announced that MHI, WKHL, Stoneycroft, Ever Rising and the Company have entered into the Deed of Settlement in relation to the settlement of the Debt due from WKHL to MHI under the Loan Agreement. On the same date, MHI, Stoneycroft, Ever Rising, WKHL and the Company entered into the Deeds of Amendment in relation to the Deeds of Charge in respect of the Properties. The purpose of the Deed of Settlement is to settle the Debt owed under the Loan Agreement in the terms set out therein. On 8 March 2005, the parties entered into the Amendment Deed amending the Deed of Settlement.

Reference is made to the announcements made by the Company dated 30 November 2001, 27 March 2002, 31 May 2002 and 2 July 2002 respectively and the circular dated 18 July 2002 issued by the Company.

<sup>\*</sup> For identification purposes only

It is stated in the Announcements and the circular dated 18 July 2002 issued by the Company that, among other things, on 28 June 2002, MHI as the lender, WKHL as the borrower and the Company as the guarantor have entered into the Loan Agreement in relation to a loan for the amount of US\$17,039,689.38 (equivalent to approximately HK\$133.0 million) for a term of fifteen years with the principal amount bearing interest at the rate of 2.5% per annum payable on 31 December each year with 31 December 2002 as the first interest payment date and repayable in ten equal half yearly instalments commencing from 30 June 2012. The Loan is secured by the Deeds of Charge in respect of the Properties. The loan under the Loan Agreement was for the purpose of settling the remaining balance of the amount of US\$26,247,346.27 (equivalent to approximately HK\$204.8 million) due from WKHL to MHI in respect of goods and services provided by MHI to WKHL (including interest thereon up to and including 30 June 2002) (part of the amount due was settled by way of a transfer of 24.5% equity interest in MHI-Jinling Air Conditioners Company Limited, details of which are set out in the announcement made by the Company dated 2 July 2002 and the circular dated 18 July 2002 issued by the Company).

The purpose of this circular is to provide Shareholders with details of the Settlement. The terms of the Settlement, including the terms of the Deed of Settlement, the Amendment Deed and the Deeds of Amendment, are set out in the paragraph headed "The Settlement" below and are arrived at after arm's length negotiation between the Company and MHI.

#### THE SETTLEMENT

#### The Deed of Settlement

**Parties** 

Date

- (1) MHI, a company incorporated in Japan principally engaged in the business of shipbuilding, power systems, aerospace and machinery for industrial and commercial use. To the best of the Directors' knowledge, information and belief, having made all reasonable enquiry, MHI and its ultimate beneficial
  - owners are Independent Third Parties;
- (2) WKHL, a wholly owned subsidiary of the Company;
- (3) Stoneycroft, a wholly owned subsidiary of the Company;
- (4) Ever Rising, a wholly owned subsidiary of the Company; and
- (5) the Company

24 February 2005

Terms of Settlement

The Debt due from WKHL to MHI under the Loan Agreement is to be settled by payment of an amount of US\$6 million (equivalent to approximately HK\$46.8 million) in two equal instalments of US\$3 million (equivalent to approximately HK\$23.4 million) each payable on or before 15 and 18 March 2005 respectively. An amount of US\$3 million (equivalent to approximately HK\$23.4 million) has been paid to MHI on 14 March 2005 pursuant to the terms of the Deed of Settlement. The

Company and WKHL shall be jointly and severally liable for the Settlement Amount under the Deed of Settlement. The Settlement Amount is determined by MHI and the Company after arm's length negotiation. In agreeing to the Settlement Amount, the Company has taken into account the effect of the payment of the Settlement Amount on its working capital position and the improvement on its gearing ratio as a result of the settlement of the Debt.

The Settlement Amount is to be financed by internal resources of the Group and bank borrowings in the amount of HK\$38.4 million, comprising short term facilities in the amount of HK\$15 million and long term banking facilities in the amount of HK\$23.4 million. The short term facilities bear interest at the rate of 6.25% to 7% per annum. The long term banking facilities bear interest at the rate of 6.25% per annum and repayable in 48 months from the date of drawdown. The banking facilities granted to the Group comprising the short term facilities and the long term banking facilities have been drawndown. The long term banking facilities in the amount of HK\$23.4 million has been applied towards funding the payment of the Settlement Amount on 14 March 2005. The short term facilities in the amount of HK\$15 million will be applied towards funding part of the Settlement Amount payable on 18 March 2005. Remaining balance of the Settlement Amount payable on 18 March 2005 will be funded by internal resources of the Group.

#### The Amendment Deed

On 8 March 2005, the Company, WKHL, Stoneycroft, Ever Rising and MHI entered into the Amendment Deed, amending the Deed of Settlement. Pursuant to the Amendment Deed, the parties agreed to change the designated account to which the Settlement Amount is to be made to on the respective Settlement Dates. Save as aforementioned, all other terms and conditions of the Deed of Settlement remained unchanged and in full force and effect.

#### The Debt

As at 31 December 2004, an amount of US\$17,476,755.39 (equivalent to approximately HK\$136.3 million), being the aggregate of the principal amount of US\$16,748,117.12 (equivalent to approximately HK\$130.6 million) together with interest accrued thereon in the amount of US\$728,638.27 (equivalent to approximately HK\$5.7 million), is owed by WKHL to MHI under the Loan Agreement. The interest amount of US\$728,638.27 (equivalent to approximately HK\$5.7 million) comprises interest payable on the principal amount of the Debt for the year 2003 and 2004 and interest on the overdue interest at the rate of 5% per annum in accordance with the terms of the Loan Agreement.

#### The Conditions Precedent

The conditions precedent to the discharge of the Debt and the release of the charges over the Properties are:

- (a) the delivery to MHI, its employees, agents and advisers of certain financial information of the Group on or before 25 February 2005;
- (b) the delivery to MHI certified copy of the board resolutions of each of WKHL, the Company, Stoneycroft and Ever Rising approving and authorizing the execution and performance of the Deed of Settlement;
- (c) the delivery to MHI the written approval of the Controlling Shareholders approving the performance of the Deed of Settlement;
- (d) the delivery to MHI a copy of the announcement dated 24 February 2005 made by the Company and any other announcement to be made by the Company in connection with the Deed of Settlement and the Settlement;
- (e) the delivery to MHI of legal opinions in a form satisfactory to MHI on the laws of Bermuda and Hong Kong that each of the Company, WKHL, Stoneycroft and Ever Rising has the capacity to enter into the Deed of Settlement and that the Deed of Settlement is duly executed by each of the Company and WKHL in accordance with their respective constitutive documents and laws of the jurisdiction of incorporation;
- (f) the delivery to MHI the Deeds of Amendment duly executed by Stoneycroft, Ever Rising, WKHL and the Company on 24 February 2005, the date of the Deed of Settlement; and
- (g) the delivery to MHI by each of the Company, WKHL, Stoneycroft and Ever Rising of a director's certificate confirming that the representations and warranties given by the Company and WKHL as their general affairs are and remain true and accurate as at 11 March 2005 and on each of the Settlement Dates.

The Condition Precedent set out in (a) above has to be fulfilled by 25 February 2005 and the Condition Precedent set out in (f) above has to be fulfilled on 24 February 2005, the date of the Deed of Settlement. The other Conditions Precedent set out in (b) to (e) and (g) above have to be satisfied by 11 March 2005. MHI may in its absolute discretion waive any of the Conditions Precedent set out in (a) to (g) above.

The information referred to in Condition Precedent (a) have been delivered to the advisers of MHI by 25 February 2005. The Deeds of Amendment have been executed by Stoneycroft, Ever Rising, WKHL and the Company and delivered to MHI on 24 February 2005. The documents referred to in Conditions Precedent (b), (c), (d) and (e) have been delivered to MHI on 11 March 2005. The director's certificates referred to in Condition Precedent (g) have been delivered to MHI on each of 11 and 15 March 2005 respectively. As at the Latest Practicable Date, all of the Conditions Precedent have been fulfilled except for the director's certificate to be delivered to MHI on the second Settlement Date as provided in Condition Precedent (g), which will be delivered on 18 March 2005.

#### Completion

Upon payment of the Settlement Amount in full on each of the Settlement Dates and the satisfaction of the Conditions Precedent, MHI shall release the Company and WKHL from their respective obligations under the Loan Agreement.

In the event (i) the Company and/or WKHL fails to pay the Settlement Amount on any of the Settlement Date; or (ii) any of the Conditions Precedent is not fulfilled on the dates set out in the paragraph headed "The Settlement – The Conditions Precedent" above; or (iii) the payment of the Settlement Amount is set aside or avoided as a result of any act or omission on the part of the Company and/or WKHL or by operation of the law or regulation, then the liabilities of the Company and WKHL under the Loan Agreement shall continue as if the Deed of Settlement has never been entered into by the parties.

#### The Deeds of Amendment

On 24 February 2005

- (a) MHI, Stoneycroft, WKHL and the Company entered into the Deed of Amendment A in relation to the Deed of Charge A in respect of Property A; and
- (b) MHI, Ever Rising, WKHL and the Company entered into the Deed of Amendment B in relation to the Deed of Charge B in respect of Property B.

The purpose of the Deeds of Amendment is to amend the Deeds of Charge to extend the security over the Properties created by the Deeds of Charge for the performance of the Deed of the Settlement and for a period of not less than six months after the payment of the Settlement Amount and fulfilling of the Conditions Precedent in accordance with the Deed of Settlement by the Company and WKHL and the observance of the warranties and undertaking contained in the Deed of Settlement by the Company and WKHL. The period was agreed upon after negotiation between the Company and MHI. Based on the experience of the Directors, the Directors are of the view that it is not uncommon for a lender to hold onto the securities for securing the loan for a period of time after full payment of the indebtedness due to the lender. Accordingly, the Directors consider the period provided for in the Deeds of Amendment as acceptable.

Upon full performance of the Deed of Settlement by the Company and WKHL, MHI shall upon the request of Stoneycroft and Ever Rising discharge the charge over the Properties created by the Deeds of Charge in accordance with the terms thereof.

#### EFFECT OF THE SETTLEMENT

The principal businesses of the Group are importing, marketing and distribution of air-conditioning and refrigeration products; audio-visual equipment; car audio and electronic products; motor vehicles and car accessories; and other electronic and electrical products.

The audited consolidated net asset value of the Group as at 31 December 2002 and 2003 and the audited consolidated profit/(loss) of the Group before and after taxation for the two years ended 31 December 2003 are:

	As at 31 December 2002/ For the year ended 31 December 2002 (HK\$)	As at 31 December 2003/ For the year ended 31 December 2003 (HK\$)
Audited consolidated net asset value of the Group	313,819,000	261,916,000
Audited consolidated profit/(loss) of the Group before taxation	7,519,000	(82,632,000)
Audited consolidated profit/(loss) of the Group after taxation	6,448,000	(85,331,000)

In accordance with the Deed of Settlement, the Debt (in the amount of US\$17,476,755.39 (equivalent to approximately HK\$136.3 million) as at 31 December 2004) will be settled in full with the amount of US\$6 million (equivalent to approximately HK\$46.8 million), being the Settlement Amount resulting in a gain of US\$11,476,755.39 (equivalent to approximately HK\$89.5 million) by the Group to be included in the interim results of the Group for the six months ending 30 June 2005. Save as aforementioned, the Settlement will not have any impact on the earnings of the Group as a whole.

Based on the unaudited interim financial statements of the Group as at 30 June 2004, upon completion of the Settlement, the long-term borrowings of the Group will be reduced from HK\$141,037,000 to HK\$27,868,000 (taking into account the reduction of the amount of approximately HK\$130.6 million, being the principal amount of the Debt and the increase in long-term indebtedness by the amount of HK\$17.5 million, being the additional long term liabilities drawdown to finance the payment of the Settlement Amount under the Settlement). The overall gearing of the Group will also be improved by 32% from 69% to 37% as a result of the Settlement, taking into account the bank borrowings to finance the payment of the Settlement Amount. In the premises, the Directors believe that upon completion of the Settlement contemplated under the Deed of Settlement, the long-term liabilities of the Group will be significantly ease and the total debt and liquidity position of Group will be improved as a whole. The Settlement is not expected have any adverse impact on the assets of the Group as a whole.

Taking into account the internal resources of the Group and the available banking facilities, the Directors are of the view that the Group will have sufficient cash to settle the Settlement Amount on the Settlement Dates under the Settlement and sufficient working capital after payment of the Settlement Amount.

Taking into consideration the financial position of the Group and the financial benefits which are expected to accrue to the Group as a result of the Settlement, the Directors consider that as far as the Shareholders are concerned, the terms of the Deed of Settlement and the Settlement are fair and reasonable and in the best interest of the Group and the Shareholders as a whole.

#### SHAREHOLDERS' APPROVAL

The Settlement constitutes a major transaction for the Company under the Listing Rules and shall be subject to the Shareholders' approval. No Shareholder is required to abstain from voting on the resolutions relating to the Settlement. The Controlling Shareholders, which as at the Latest Practicable Date are in aggregate interested in approximately 57.89% of the issued share capital of the Company have on 18 February 2005 issued a written approval approving the Deed of Settlement and the Settlement and the performance by the Company of its obligations thereunder. The written approval from the Controlling Shareholders is accepted in place of holding a general meeting under Rule 14.44 of the Listing Rules and no general meeting will be convened for the purpose of approving the Deed of Settlement and the Settlement.

The Controlling Shareholders comprises Modern Orbit Limited, Mr. Richard Man Fai LEE, Ms. Siew Yit HOH, Mr. Jeff Man Bun LEE and Fisherman Enterprises Inc. and Ms. Kam Har YUE, who are interested in 1,171,335,706 Shares, 33,564,388 Shares, 6,738,732 Shares, 4,719,000 Shares, 14,457,190 Shares and 52,097,162 Shares, representing approximately 52.85%, 1.51%, 0.30%, 0.21%, 0.65% and 2.35% of the issued share capital of the Company. Ms. Kam Har YUE is the mother of Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE. Ms. Siew Yit HOH is the spouse of Mr. Richard Man Fai LEE. Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are brothers. Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are executive Directors and Ms. Kam Har YUE is a non-executive Director. Modern Orbit Limited is wholly owned by Cyber Tower Inc., the trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of The WS Lee Unit Trust is held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE. Fisherman Enterprises Inc., a company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Man Bun LEE.

#### **FURTHER INFORMATION**

Your attention is drawn to the additional information set out in the appendices.

Yours faithfully,
On behalf of the Board
WO KEE HONG (HOLDINGS) LIMITED
Richard Man Fai LEE
Executive Chairman and Chief Executive Officer

#### 1. STATEMENT OF INDEBTEDNESS

As at the close of business on 31 December 2004, being the latest practicable date for the purpose of this indebtedness statement prior to the printing of this circular, the Group had the borrowings and contingent liabilities amounting to approximately HK\$174.8 million and approximately HK\$36.2 million respectively, details of which are as follows:

#### Borrowings

As at the close of business on 31 December 2004, being the latest practicable date for the purpose of this indebtedness statement prior to the printing of this circular, the Group had bank and other borrowings of approximately HK\$174.8 million comprises bank borrowings of approximately HK\$34.1 million and other borrowings of approximately HK\$140.7 million (including amounts due to related companies of approximately HK\$9.7 million). Bank borrowings in the amount of HK\$25.3 million were secured by fixed charges on certain of the Group's properties, a charge on a bank account of a subsidiary, a fixed and floating charge on all assets of a subsidiary. All bank borrowings were guaranteed by the Company. Other borrowings in the amount of HK\$130.3 million, being the amount due under the Loan Agreement was secured by the Deeds of Charge and corporate guarantee of the Company.

#### Contingent liabilities

As at 31 December 2004, the Group had contingent liabilities of approximately HK\$29.2 million arising out of a court case involving a subsidiary of the Company in the PRC, approximately HK\$1.3 million in respect of proceedings involving a subsidiary of the Company in India and approximately HK\$5.7 million in respect of guarantees given to a supplier of a subsidiary of the Company.

#### Disclaimer

Save as disclosed above and apart from intra-group liabilities, the Group did not have any loan capital issued and outstanding or agreed to be issued, any loan capital, bank overdrafts and liabilities under acceptances or other similar indebtedness, debentures, mortgages, charges or loans or acceptance credits or hire purchase commitments, capital commitments, guarantees or other material contingent liabilities as at the close of business on 31 December 2004.

#### No material adverse change

Save as disclosed herein, the Directors have confirmed that there has not been any material change in the indebtedness and contingent liabilities of the Group since 31 December 2004.

#### 2. WORKING CAPITAL

As at the Latest Practicable Date, after taking into account of the available credit facilities, the internal resources of the Group, the Directors were of the opinion that the Group had sufficient working capital for its present requirements.

#### 3. MATERIAL ADVERSE CHANGE

As at the Latest Practicable Date, the Directors were not aware of any material adverse change in the financial or trading position of the Group since 31 December 2003, being the date to which the latest audited financial statements of the Group were made up.

#### 4. TRADING AND FINANCIAL PROSPECT OF THE GROUP

The Group recorded a decrease in turnover by 3.3% compared to previous year for the year ended 31 December 2003 due to the continue economic downturn and deflation which severely affected the retail market and investment sentiment; the increase of the First Registration Taxes in the 5 March 2003 budget and the outbreak of the Severe Acute Respiratory Syndrome in the first half of the year 2003. As a result of the unfavourable market conditions, the Group recorded a loss from operations of HK\$49.4 million for the year ended 31 December 2003 with loss attributable to shareholders for the year amounted to HK\$84.8 million (compared to a profit of HK\$6.5 million for the year ended 31 December 2002).

With the general recovery of the economy in 2004, for the six months ended 30 June 2004, the Group recorded a total unaudited turnover of HK\$278.6 million, an increase of HK\$11.2 million compared to the same period in 2003. The Group also recorded a profit from operation of HK\$0.5 million for the first six months of 2004, compared to a operating loss of HK\$9.4 million for the same period in 2003. Loss attributable to shareholders for the six months ended 30 June 2004 was HK\$2.3 million compared to HK\$14.8 million for corresponding period in 2003. The Directors believe that the narrowing of the loss attributable to shareholders signified a great step in the management's effort to turnaround the Group's financial performance towards profitability.

With the continuing recovery of the Hong Kong economy as evidenced by lower unemployment rate and improved consumer sentiment, it is expected that the business of the Group will benefit from the increased consumer spending and growth of tourism. Sales in premium electrical products and sports cars have increased during last year and the Directors expected this trend to continue as upmarket and innovative electronic and electrical items have become increasingly popular among residents and tourists. The commencement of operation of the joint venture of car importation and distribution in the PRC, Ferrari Maserati Cars International Trading (Shanghai) Co., Ltd, in the last quarter of 2004 is expected to bring more positive operational result to the Group. The associated company of the Group in Jiangmen, the PRC continued to record a loss for the six months ended 30 June 2004. To combat the increase in costs of plastic materials and thin steel plate which adversely affected the financial performance of the associated company, the management has identified new product and distribution strategy to revamp the joint venture for new phase of growth. Since the beginning of 2004, the Group has implemented measures to lower staff costs by increasing staff efficiency and streamlining operations. As stated in the interim report of the Company for the six months ended 30 June 2004, upon full implementation of the cost saving measures, it is expected that the Group will achieve a double-digit saving on expenses. The Directors believe that the improvement in operation results and the continuing control of expenses will bring an improved return to the investments of the Shareholders. The financial outlook of the Group will also be much improved with the completion of the Settlement, which will result in the lowering of the overall gearing ratio of the Group and also a reduction in the long-term liabilities of the Group.

#### 1. RESPONSIBILITY STATEMENT

This circular includes particulars given in compliance with the Listing Rules for the purpose of giving information with regard to the Company. The Directors collectively and individually accept full responsibility for the accuracy of the information contained in this circular and confirm, having made all reasonable enquires, that to the best of their knowledge and belief, there are no other facts the omission of which would make any statement herein misleading.

#### 2. DIRECTORS' INTERESTS

As at the Latest Practicable Date, the interests and short positions of each Directors and chief executive of the Company in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have under such provisions of SFO); or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange are as follows:

#### (i) Beneficial interest and short position in Shares as at the Latest Practicable Date

		Number	r of Shares	
	Personal	Family	Corporate	
Director	Interests	Interests	Interests	Total
Mr. Richard Man Fai LEE	33,564,388	6,738,732 (Note 1)	1,171,335,706 (Note 2)	1,211,638,826
Mr. Jeff Man Bun LEE	4,719,000	-	1,185,792,896 (Notes 2&3)	1,190,511,896
Ms. Kam Har YUE	52,097,162	-	1,171,335,706 (Note 2)	1,223,432,868
Mr. Sammy Chi Chung SUEN	471,900	-	-	471,900

Notes:

- 1. The 6,738,732 Shares are owned by Ms. Siew Yit HOH, the spouse of Mr. Richard Man Fai LEE.
- 2. The 1,171,335,706 Shares are held by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.

- 3. Out of the 1,185,792,896 Shares, 14,457,190 Shares are held by Fisherman Enterprises Inc., a company incorporated in the British Virgin Islands and wholly owned by Mr. Jeff Man Bun LEE.
- 4. All interests in the Shares are long positions. None of the Directors held any short position in the Shares.

## (ii) Beneficial interests and short positions in underlying shares of equity derivatives of the Company as at the Latest Practicable Date

Directors	Date of option granted	No. of Shares attached to the option	Exercisable period	Subscription price per Share HK\$
Mr. Wing Sum LEE	21 December 1999	10,225,519	11 February 2000 – 10 February 2006	0.2325
	11 February 2000	4,719,470	21 March 2000 – 20 March 2006	0.5422
	10 August 2001	55,060,504	16 September 2001 – 15 September 2007	0.1661
	24 September 2002	640,640	24 September 2002 – 23 September 2008	0.1000
Mr. Richard Man Fai LEE	21 December 1999	10,540,150*	7 February 2000 – 6 February 2006	0.2325
	11 February 2000	5,506,048	18 March 2000 – 17 March 2006	0.5422
	28 May 2001	6,292,629	29 June 2001 – 28 June 2007	0.1661
	10 August 2001	55,060,504	16 September 2001 – 15 September 2007	0.1661
	29 August 2001	786,575*	30 September 2001 – 29 September 2007	0.1661
	24 September 2002	22,159,280	24 September 2002 – 23 September 2008	0.1000
Mr. Jeff Man Bun LEE	4 June 2002	3,146,314	4 June 2002 – 3 June 2008	0.1000
	24 September 2002	1,430,000	24 September 2002 – 23 September 2008	0.1000

<sup>\*</sup> Share options granted to Mr. Richard Man Fai LEE's spouse are included

Directors	Date of option granted	No. of Shares attached to the option	Exercisable period	Subscription price per Share HKS
Mr. Sammy Chi Chung SUEN	21 December 1999	471,944	6 February 2000 – 5 February 2006	0.2325
	11 February 2000	786,575	22 March 2000 – 21 March 2006	0.5422
	18 January 2001	409,019	6 March 2001 - 5 March 2007	. 0.1661
	10 August 2001	1,573,156	19 September 2001 – 18 September 2007	0.1661
	4 June 2002	6,292,629	4 June 2002 – 3 June 2008	0.1000
	24 September 2002	2,002,000	24 September 2002 – 23 September 2008	0.1000
Ms. Kam Har YUE	29 August 2001	786,575	30 September 2001 – 29 September 2007	0.1661
Mr. Raymond Cho Min LEE	4 June 2002	2,202,418	4 June 2002 – 3 June 2008	0.1000
	24 September 2002	11,440	24 September 2002 – 23 September 2008	0.1000
Mr. Boon Seng TAN	4 June 2002	2,202,418	4 June 2002 – 3 June 2008	0.1000
	24 September 2002	11,440	24 September 2002 – 23 September 2008	0.1000

## (iii) Beneficial interest and short position in shares in associated corporations as at the Latest Practicable Date

Directors	Associated corporation in which shares or equity interest are held or interested	Number of shares or amount of equity interest held or interested	Class and/or description of shares
Mr. Wing Sum LEE	Stoneycroft Estates Limited	15,750,000	Non-voting deferred shares
	Wo Kee Hong Limited	8,500	Non-voting deferred shares
	Wo Kee Services Limited	1	Non-voting deferred share
Ms. Kam Har YUE	Forward International Corporation, Limited	34,335	Non-voting deferred shares
	Shinwa Engineering Company, Limit	ged 3,850,000	Non-voting deferred shares
	Stoneycroft Estates Limited	340,000	Non-voting deferred shares
	Wo Kee Hong Limited	400	Non-voting deferred shares

Save as disclosed above, none of the Directors and chief executive of the Company has any interests and short position in the Shares, underlying shares and debentures of the Company or any associated corporation (within the meaning of Part XV of the SFO) which are required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he is taken or deemed to have under such provisions of SFO); or are required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or are required, pursuant to the Model Code for Securities Transactions by Directors of Listed Companies to be notified to the Company and the Stock Exchange as at the Latest Practicable Date.

#### (iv) Directors' interest in assets and/or arrangement

As at the Latest Practicable Date, none of the Directors had any direct or indirect interest in any assets which have been since 31 December 2003 (being the date to which the latest published audited consolidated accounts of the Group was made up) acquired or disposed of by or leased to any members of the Group, or were proposed to be acquired or disposed of by or leased to any member of the Group.

As at the Latest Practicable Date, there is no contract or arrangement subsisting in which a Director was materially interested and which was significant in relation to the business of the Group as a whole.

#### 3. SUBSTANTIAL SHAREHOLDERS

As at the Latest Practicable Date, so far as known to the Directors and chief executive of the Company, persons other than the Directors or chief executive of the Company, who has an interest or short position in the Shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who is, directly or indirectly, interested in ten per cent. or more the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group are as follows:

Approximate % of the total issued Shares as at the Latest Practicable Date

Company Name

Number of Shares

acticable Date

Modern Orbit Limited

1,171,335,706

52.85%

Note: The 1,171,335,706 Shares are held by Modern Orbit Limited, which is wholly owned by Cyber Tower Inc. as trustee of The WS Lee Unit Trust. 99% of the units of The WS Lee Unit Trust are held by a discretionary trust of which Mr. Wing Sum LEE's family members including Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE are the beneficiaries. The remaining 1% of the units of The WS Lee Unit Trust are held by Skylink International Asset Corporation, a company incorporated in the British Virgin Islands and owned by Ms. Kam Har YUE, Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE.

Save as disclosed, so far as known to the Directors and chief executive of the Company, there are no other persons other than the Directors or chief executive of the Company, who has an interest or short position in the Shares and underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or who is, directly or indirectly, interested in ten per cent. or more the nominal value of any class of share capital carrying rights to vote in all circumstances at general meetings of any member of the Group.

#### 4. SERVICE CONTRACT

There is no service contract between the Directors and members of the Group which does not expire or is not determinable by the employer within one year without payment of compensation (other than statutory compensation).

#### 5. COMPETING INTERESTS

None of the Directors and his/her associates is interested directly or indirectly in a business, apart from his/her interest in the Company, which competes or is likely to compete with the business of the Group.

#### 6. MATERIAL CONTRACTS

The following contracts (not being contracts in the ordinary course of business) having been entered into by the Company or any of its subsidiaries within two years immediately preceding the date of this circular and are or may be material:

- (a) a land use right transfer agreement dated 17 April 2003 entered into between Dongguan Changxing Refrigeration Equipment Co. Ltd. ("Dongguan Chang Xing") as transferor, Zhongshan City Tongfeng County Real Estate Development as transferee and Mr. Zhu Xin Kwai as guarantor to the transferee in relation to three pieces of land with a total area of 48.33 mu located at Zhongshan City Dong Feng Town, the PRC for a consideration of RMB5,800,452;
- (b) a sale and purchase agreement dated 27 June 2003 entered into between Italian Motors (Sales & Services) Limited ("IMSS") as vendor and Auto Italia Limited ("Auto Italia") as purchaser, both which are subsidiaries of the Company relating to the sale of the business of IMSS to Auto Italia as part of a group reorganization exercise;
- (c) an underwriting agreement dated 18 July 2003 entered into between the Company and Modern Orbit Limited and Kingsway SW Securities Limited as underwriters in relation to the underwriting and certain other arrangements in respect of a rights issue of not less than 340,946,820 new Shares and a bonus issue of not less than 1,022,840,460 new Shares at a price of HK\$0.10 each Share;
- (d) a sale and purchase agreement dated 18 July 2003 entered into between Most Advance International Ltd. ("Most Advance"), a wholly-owned subsidiary of the Company as the vendor and Chu Huei Ching as the purchaser in relation to the sale of the entire issued share capital of, and shareholder's loan to San Honest Development Ltd. by Most Advance to Chu Huei Ching for a consideration of US\$284,444;
- (e) a sale and purchase agreement dated 20 February 2004 entered into between WKHL as the vendor and 上海埃森化工有限公司 as the purchaser in relation to the disposal of Level 13, New Shanghai Convention Plaza, No. 77 Futexiyi Road, Waigaoqiao Free Trade Zone, Pudong New Area, Shanghai, the PRC, for a consideration of RMB3,803,790;
- (f) a sale and purchase agreement dated 18 March 2004 entered into between Eight Wonders Company Ltd., a wholly owned subsidiary of the Company as the vendor and 荊慧 as the purchaser in relation to the disposal of Unit No. 23/2404, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,782,757;
- (g) a sale and purchase agreement dated 18 March 2004 entered into between Haverest Moon Holdings Ltd., a wholly owned subsidiary of the Company as the vendor and 吳俊 as the purchaser in relation to the disposal of Unit No. 2302, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,157,430;

- (h) a sale and purchase agreement dated 18 March 2004 entered into between Jacobean Co. Ltd., a wholly owned subsidiary of the Company as the vendor and 劉志凌 as the purchaser in relation to the disposal of Unit No. 2303, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,150,372;
- (i) a sale and purchase agreement dated 18 March 2004 entered into between New Castle Development Ltd., a wholly owned subsidiary of the Company as the vendor and 沈原 as the purchaser in relation to the disposal of Unit No. 27/2803, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,703,960;
- (j) a sale and purchase agreement dated 18 March 2004 entered into between Riverlily Enterprises Ltd., a wholly owned subsidiary of the Company as the vendor and 劉志 凌 as the purchaser in relation to the disposal of Unit No. 2702, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,065,098;
- (k) a sale and purchase agreement dated 18 March 2004 entered into between Sincere Overseas Ltd., a wholly owned subsidiary of the Company as the vendor and 劉志凌 as the purchaser in relation to the disposal of Unit No. 2707, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,065,098;
- (1) a sale and purchase agreement dated 18 March 2004 entered into between Skyline Trading Ltd., a wholly owned subsidiary of the Company as the vendor and 荊慧 as the purchaser in relation to the disposal of Unit No. 2802, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,058,603;
- (m) a sale and purchase agreement dated 18 March 2004 entered into between Waterfront Company Ltd., a wholly owned subsidiary of the Company as the vendor and 謝漢源 as the purchaser in relation to the disposal of Unit No. 2807, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,020,000;
- (n) a sale and purchase agreement dated 25 March 2004 entered into between East Wood Offshore Limited, a wholly owned subsidiary of the Company as the vendor and 田 曉紅 as the purchaser in relation to the disposal of Unit No. 23/2401, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,664,622;
- (o) a sale and purchase agreement dated 25 March 2004 entered into between Flying Colours Company Ltd., a wholly owned subsidiary of the Company as the vendor and 朱建平 as the purchaser in relation to the disposal of Unit No. 23/2405, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,664,622;

- (p) a sale and purchase agreement dated 25 March 2004 entered into between Full Moon Overseas Limited, a wholly owned subsidiary of the Company as the vendor and 朱建平 as the purchaser in relation to the disposal of Unit No. 23/2408, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,664,622;
- (q) a sale and purchase agreement dated 25 March 2004 entered into between Midtown Company Ltd., a wholly owned subsidiary of the Company as the vendor and 田曉紅 as the purchaser in relation to the disposal of Unit No. 27/2801, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,645,092;
- (r) a sale and purchase agreement dated 25 March 2004 entered into between Number One Enterprises Ltd., a wholly owned subsidiary of the Company as the vendor and 田晓紅 as the purchaser in relation to the disposal of Unit No. 27/2806, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,610,450;
- (s) a sale and purchase agreement dated 25 March 2004 entered into between Rising Sun Development Ltd., a wholly owned subsidiary of the Company as the vendor and 田晓紅 as the purchaser in relation to the disposal of Unit No. 27/2808, Golden Bridge Mansions, No. 2077, Yan An Xi Lu, Hong Qiao Qu, Shanghai, the PRC, for a consideration of RMB1,645,092;
- (t) a sale and purchase agreement dated 6 September 2004 entered into between Most Advance as the vendor and Gold Action Holdings Limited ("Gold Action") as the purchaser in relation to the sale of the entire issued share capital of, and shareholder's loan to Build Name Development Limited by Most Advance to Gold Action for a consideration of US\$297,750;
- (u) a sale and purchase agreement dated 6 September 2004 entered into between Most Advance as the vendor and Gold Action as the purchaser in relation to the sale of the entire issued share capital of, and shareholder's loan to Pool Fit Investments Limited by Most Advance to Gold Action for a consideration of US\$476,250;
- (v) three land use rights transfer agreements all dated 11 October 2004 entered into between Dongguan Chang Xing as the vendor, and Dongguan City Kailey Trading Co., Ltd., Lisong Electronics Co., Ltd. and Fusang Property Management Co., Ltd. as the purchasers, respectively, in relation to the piece of land with an area of 47,046 sq. m. and located at Ji Ling Village, Lin Ping Management Area, Dai Ling Shan, Dongguan, Guangdong Province, the PRC, for a consideration of RMB2,208,046.3, RMB4,827,822.83 and RMB2,698,273, respectively;
- (w) a sale and purchase agreement dated 21 October 2004 entered into between Most Advance as the vendor and Chang Liang Hwa as the purchaser in relation to the sale of the entire issued share capital of, and shareholder's loan of Kind Fast Development Ltd. by Most Advance to Chang Liang Hwa for a consideration of US\$234,140;
- (x) the Deed of Settlement;

- (y) the Deed of Amendment A;
- (z) the Deed of Amendment B; and
- (aa) the Amendment Deed.

#### 7. LITIGATION

- (a) 廣州市祥能置業投資有限公司(Guangzhou City Cheungnan Investment Co., Ltd.\*) (the "Plaintiff") instigated a proceedings against 東莞長興制冷設備有限公司(Dongguan Changxing Refrigeration Equipment Co. Ltd.\*) (the "Defendant"), a 92% owned subsidiary of the Company at the Dongguan City Medium People's Court. The Plaintiff alleged that an amount of approximately HK\$29.2 million, being outstanding principal and interest thereon, was owed to it by the Defendant. The Defendant received notification from the Intermediate People's Court of Dongguan about the proceedings on 18 January 2005 and the matter was scheduled for trial on 22 March 2005. The Group was advised by its legal adviser on the laws of the PRC that the issue for the court is whether or not the proceedings was instigated outside the statutory period.
- (b) Jasbir Singh, the proprietor of Supreme Electronic Industry commenced legal proceedings against, among others, WKH Communications PVT Ltd. ("WKH Communications") and WKH India PVT Limited ("WKH India") for an amount of approximately HK\$1.3 million allegedly owed by WKH Communications. WKH India, a subsidiary of the Company is the guarantor of WKH Communications. The Group has retained a firm of Indian lawyers to advise on the proceedings and will take appropriate actions as advised by its legal advisers.

Save as disclosed herein, no member of the Group is engaged in any litigation or arbitration of material importance and the Directors are not aware of any litigation or claims of material importance pending or threatened against any member of the Group.

#### 8. MISCELLANEOUS

- (a) The registered office of the Company is at Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda and the principal office is at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong.
- (b) The secretary of the Company is Ms. Phyllis Ng, who is an associate member of The Institute of Chartered Secretaries and Administrators.
- (c) The qualified accountant of the Company appointed pursuant to Rule 3.24 is Tik Tung WONG, CPA, FCCA.
- (d) The English text of this circular shall prevail over the Chinese text.
- \* For identification purposes only

#### 9. DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents will be available for inspection at the principal office of the Company in Hong Kong at 10th Floor, Block A, Wo Kee Hong Building, 585–609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong during normal business hours on any weekday, except public holidays, up to and including 1 April 2005:

- (a) the memorandum and bye-laws of the Company;
- (b) the contract referred to in the paragraph headed "Material contracts" referred to in paragraph 6 of this appendix;
- (c) the annual report of the Company for the two financial years ended 31 December 2002 and 31 December 2003, respectively;
- (d) the interim report of the Company for the six months ended 30 June 2004;
- (e) a circular dated 23 April 2004 issued by the Company;
- (f) a circular dated 6 May 2004 issued by the Company;
- (g) a circular dated 28 September 2004 issued by the Company;
- (h) a circular dated 2 November 2004 issued by the Company; and
- (i) the written approval of the Controlling Shareholders as referred to in the paragraph headed "Shareholders' approval" in the letter from the Board in this circular.

#### 9. 備查文件

下列文件可由即日起至二零零五年四月一日(包括該日)止任何週日(公眾假期除外)之一般辦公時間在本公司位於香港新界葵涌青山道585至609號和記行大廈A座10字樓之香港主要辦事處可供查閱:

- (a) 本公司之公司組織章程大綱及細則;
- (b) 本附錄第6段「重大合約」一段所述之合約;
- (c) 本公司截至二零零二年十二月三十一日及二零零三年十二月三十一日 止兩個財政年度之年報;
- (d) 本公司截至二零零四年六月三十日止六個月之中期報告;
- (e) 本公司於二零零四年四月二十三日致股東之通函;
- (f) 本公司於二零零四年五月六日致股東之通函;
- (g) 本公司於二零零四年九月二十八日致股東之通函;
- (h) 本公司於二零零四年十一月二日致股東之通函;及
- (i) 本通函董事會函件「股東批准」一段所述控股股東發出之書面批准。

- (y) 修訂A契據;
- (z) 修訂B契據;及
- (aa) 修訂還款契據。

#### 7. 訴訟

- (a) 廣州市祥能置業投資有限公司(Guangzhou City Cheungnan Investment Co., Ltd.\*)(「原告人」)向東莞市中級人民法院對本公司擁有92%權益之附屬公司東莞長興制冷設備有限公司(Dongguan Changxing Refrigeration Equipment Co. Ltd.\*)(「抗辯人」)提出法律程序。原告人指稱抗辯人並無償還達29,200,000港元之本金額及相關利息。抗辯人於二零零五年一月十八日接到東莞市中級人民法院通知有關法律程序,有關事宜排期至二零零五年三月二十二日展開聆訊。本集團獲其中國法律顧問表示,本案之關鍵是法律程序是否於法定期間以外之時間提出。
- (b) Supreme Electronic Industry之持有人Jasbir Singh向(其中包括) WKH Communications PVT Ltd. (「WKH Communications」)及WKH India PVT Limited (「WKH India」)提出法律程序,內容有關指稱WKH Communications 拖欠為數達1,300,000港元之款項。WKH India (本公司之附屬公司)為WKH Communications之擔保人。本集團已僱用一間印度律師行就法律程序提供意見,並將按照其法律顧問之意見採取適當行動。

除本文所披露者外,本集團任何成員公司概無涉及任何重大訴訟或仲裁, 且董事亦不知悉,本集團任何成員公司正涉及任何尚未了結或面臨威脅之重大 訴訟或索償要求。

#### 8. 其他事項

- (a) 本公司之註冊辦事處為Canon's Court, 22 Victoria Street, Hamilton HM 12, Bermuda。本公司於香港之主要辦事處為香港新界葵涌青山道585至609號和記行大廈A座10樓。
- (b) 本公司之公司秘書為吳心瑜女士,彼為英國特許秘書及行政人員公會會員。
- (c) 根據規則第3.24條所委任之合資格會計師為汪滌東先生, CPA, FCCA。
- (d) 倘本通函之中英文本如有歧異,概以英文為準。
- \* 僅供識別

- (p) 本公司之全資附屬公司月滿海外有限公司(作為賣方)及朱建平(作為 買方)就以代價人民幣1,664,622元出售位於中國上海市虹橋區延安西路 2077號上海金橋大廈23/2408號單位,於二零零四年三月二十五日訂立 買賣協議;
- (q) 本公司之全資附屬公司美城有限公司(作為賣方)及田曉紅(作為買方) 就以代價人民幣1,645,092元出售位於中國上海市虹橋區延安西路2077號 上海金橋大廈27/2801號單位,於二零零四年三月二十五日訂立買賣協 議;
- (r) 本公司之全資附屬公司翹楚企業有限公司(作為賣方)及田曉紅(作為 買方)就以代價人民幣1,610,450元出售位於中國上海市虹橋區延安西路 2077號上海金橋大廈27/2806號單位,於二零零四年三月二十五日訂立 買賣協議;
- (s) 本公司之全資附屬公司旭日發展有限公司(作為賣方)及田曉紅(作為 買方)就以代價人民幣1,645,092元出售位於中國上海市虹橋區延安西路 2077號上海金橋大廈27/2808號單位,於二零零四年三月二十五日訂立 買賣協議;
- (t) Most Advance (作為賣方)及Gold Action Holdings Limited (「Gold Action」) (作為買方)就以代價297,750美元出售Build Name Development Limited之 全部已發行股本及股東貸款予Gold Action,於二零零四年九月六日訂 立買賣協議;
- (u) Most Advance (作為賣方)及Gold Action (作為買方)就以代價476,250美元出售Pool Fit Investments Limited之全部已發行股本及股東貸款予Gold Action,於二零零四年九月六日訂立買賣協議;
- (v) 東莞長興(作為賣方)、東莞市凱利貿易有限公司、東莞市力桑電子有限公司及東莞市富生物業管理有限公司(分別作為買方)就分別以代價人民幣2,208,046.3元、人民幣4,827,822.83元及人民幣2,698,273元轉讓位於中國廣東省東莞市大岭山鎮連平管理區計岭村一幅面積為47,046平方米之土地,於二零零四年十月十一日訂立三份土地使用權轉讓協議;
- (w) Most Advance (作為賣方)及章亮華(作為買方)就以代價234,140美元 出售Kind Fast Development Ltd.之全部已發行股本及股東貸款予章亮 華,於二零零四年十月二十一日訂立買賣協議;
- (x) 還款契據;

- (h) 本公司之全資附屬公司雅高有限公司(作為賣方)及劉志凌(作為買方) 就以代價人民幣1,150,372元出售位於中國上海市虹橋區延安西路2077號 上海金橋大廈2303號單位,於二零零四年三月十八日訂立買賣協議;
- (i) 本公司之全資附屬公司新堡發展有限公司(作為賣方)及沈原(作為買方)就以代價人民幣1,703,960元出售位於中國上海市虹橋區延安西路2077號上海金橋大廈27/2803號單位,於二零零四年三月十八日訂立買賣協議;
- (j) 本公司之全資附屬公司百合企業有限公司(作為賣方)及劉志凌(作為 買方)就以代價人民幣1,065,098元出售位於中國上海市虹橋區延安西路 2077號上海金橋大廈2702號單位,於二零零四年三月十八日訂立買賣協 議;
- (k) 本公司之全資附屬公司誠信海外有限公司(作為賣方)及劉志凌(作為買方)就以代價人民幣1,065,098元出售位於中國上海市虹橋區延安西路2077號上海金橋大廈2707號單位,於二零零四年三月十八日訂立買賣協議;
- (I) 本公司之全資附屬公司航天貿易有限公司(作為賣方)及荊慧(作為買方)就以代價人民幣1,058,603元出售位於中國上海市虹橋區延安西路2077 號上海金橋大廈2802號單位,於二零零四年三月十八日訂立買賣協議;
- (m) 本公司之全資附屬公司海天有限公司(作為賣方)及謝漢源(作為買方) 就以代價人民幣1,020,000元出售位於中國上海市虹橋區延安西路2077號 上海金橋大廈2807號單位,於二零零四年三月十八日訂立買賣協議;
- (n) 本公司之全資附屬公司東林海外有限公司(作為賣方)及田曉紅(作為 買方)就以代價人民幣1,664,622元出售位於中國上海市虹橋區延安西路 2077號上海金橋大廈23/2401號單位,於二零零四年三月二十五日訂立 買賣協議;
- (o) 本公司之全資附屬公司飛虹有限公司(作為賣方)及朱建平(作為買方) 就以代價人民幣1,664,622元出售位於中國上海市虹橋區延安西路2077號 上海金橋大廈23/2405號單位,於二零零四年三月二十五日訂立買賣協 議;

#### 6. 重大合約

緊接本通函刊發日期前兩年內,本公司或其任何附屬公司訂立下列屬於 或可能屬於重大之合約(並非為日常業務過程中訂立之合約)如下:

- (a) 東莞長興制冷設備有限公司(「東莞長興」)(作為轉讓人)、中山市東鳳鎮房地產開發有限公司(作為承讓人)及朱新桂先生(作為承讓人之擔保人)就以代價人民幣5,800,452元轉讓位於中國中山市東鳳鎮總面積為48.33畝之三塊土地,於二零零三年四月十七日訂立土地使用權轉讓協議;
- (b) 本公司兩間附屬公司勵駿汽車有限公司(「勵駿汽車」)(作為賣方)及 快意汽車有限公司(「快意汽車」)(作為買方),就作為集團重組一部份 而出售勵駿汽車之業務予快意汽車,於二零零三年六月二十七日訂立 買賣協議;
- (c) 本公司及Modern Orbit Limited與滙富證券証券有限公司(作為包銷商) 就以每股股份0.10港元之價格進行不少於340,946,820股新股份之供股及 不少於1,022,840,460股新股份之紅股發行之包銷及若干其他安排,於二 零零三年七月十八日訂立包銷協議;
- (d) 本公司之全資附屬公司Most Advance International Ltd. (「Most Advance」) (作為賣方)及朱惠靜(作為買方)就Most Advance以代價284,444美元出售San Honest Development Ltd.之全部已發行股本及股東貸款予朱惠靜,於二零零三年七月十八日訂立買賣協議;
- (e) 和記電業(作為賣方)及上海埃森化工有限公司(作為買方)就以代價人民幣3,803,790元出售中國上海浦東新區外高僑保稅區富特西一路77號新上海會展廣場13層房屋,於二零零四年二月二十日訂立買賣協議;
- (f) 本公司之全資附屬公司八達有限公司(作為賣方)及荊慧(作為買方)就以代價人民幣1,782,757元出售位於中國上海市虹橋區延安西路2077號上海金橋大廈23/2404號單位,於二零零四年三月十八日訂立買賣協議;
- (g) 本公司之全資附屬公司月霞集團有限公司(作為賣方)及吳俊(作為買方)就以代價人民幣1,157,430元出售位於中國上海市虹橋區延安西路2077號上海金橋大廈2302號單位,於二零零四年三月十八日訂立買賣協議;

於最後實際可行日期,各董事於目前仍然生效且與本集團整體業務有重大 關係之任何合約或安排中概無擁有重大權益。

#### 3. 主要股東

於最後實際可行日期,據本公司董事及主要行政人員所知,除本公司董事 及主要行政人員外,於本公司股份及有關股份中,擁有依據證券及期貨條例第 XV部 第 2 及 3 分 部 之 條 文 須 向 本 公 司 披 露 之 權 益 或 淡 倉 , 或 直 接 或 間 接 擁 有 賦 有權利,可於任何情況下在本集團任何成員公司股東大會上投票之任何類別股 本面值10%或以上之人士如下:

> 截至最後實際可行 日期佔已發行股本

公司名稱

股份數目

總數之概約百分比

Modern Orbit Limited

1,171,335,706

52.85%

附註: 該 1,171,335,706股股份由 Modern Orbit Limited擁有。 Modern Orbit Limited由 Cyber Tower Inc.全資擁有,作為The WS Lee Unit Trust之信託人。The WS Lee Unit Trust之99%權 益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金霞女士、李文 輝先生及李文彬先生為該全權信託之受益人。The WS Lee Unit Trust其餘 1%權益由 Skylink International Asset Corporation持有, 該公司於英屬處女群島註冊成立,由余 金霞女士、李文輝先生及李文彬先生擁有。

除上文所披露者外,據本公司董事及主要行政人員所知,除本公司董事及 主要行政人員外,概無其他人士於本公司股份及有關股份中,擁有依據證券及 期 貨 條 例 第 XV部 第 2及 3分 部 之 條 文 須 向 本 公 司 披 露 之 權 益 或 淡 倉 , 或 直 接 或 間接擁有賦有權利,可於任何情況下在本集團任何成員公司股東大會上投票之 任何類別股本面值10%或以上。

#### 4. 服務合約

董事與本集團成員公司之間概無訂立任何任期超過一年或不可以由僱主於 一年內終止而毋須付款補償(法定補償除外)之服務合約。

#### 5. 構成競爭之權益

董事及其聯繫人士概無於任何與本集團業務構成或可能構成競爭之業務中 直接或間接擁有權益(於本公司之權益除外)。

#### (iii) 於最後實際可行日期於相聯法團之股份之實益權益及淡倉:

董事	持有或擁有相聯法團 之股份或股本權益	持有或擁有 之股份數目 或股本權益	股 份 類 別 及 / 或 概 況
李永森先生	Stoneycroft Estates Limited	15,750,000	無投票權遞延股
	和記電業有限公司	8,500	無投票權遞延股
	和記電器服務有限公司	1	無投票權遞延股
余金霞女士	福和貿易有限公司	34,335	無投票權遞延股
	信和工程有限公司	3,850,000	無投票權遞延股
	Stoneycroft Estates Limited	340,000	無投票權遞延股
	和記電業有限公司	400	無投票權遞延股

除上文所披露者外,於最後實際可行日期,本公司各董事及主要行政人員概無於本公司或任何相聯法團(定義見證券及期貨條例第XV部)任何股份、有關股份或債券中擁有依據證券及期貨條例第XV部第7及8分部須知會本公司及聯交所之權益及淡倉(包括根據證券及期貨條例有關條文被計作或視作彼擁有之權益及淡倉),或依據證券及期貨條例第352節須列入該條例所述登記冊內之權益及淡倉,或依據上市公司董事進行證券交易標準守則須知會本公司及聯交所之權益及淡倉。

#### (iv) 董事於資產及/或安排之權益

於最後實際可行日期,自二零零三年十二月三十一日(本公司最近期刊發之經審核綜合賬目之結算日)以來,各董事概無與本集團任何成員公司買賣或租賃或建議買賣或租賃任何資產而擁有任何直接或間接權益。

董事	授予認股權日期	認股權可認購 之股份數目	行使期限 ·	每股之 認購價 港元
孫志冲先生	一九九九年十二月二十一日	471,944	二零零零年二月六日至 二零零六年二月五日	0.2325
	二零零零年二月十一日	786,575	二零零零年三月二十二日至 二零零六年三月二十一日	0.5422
	二零零一年一月十八日	409,019	二零零一年三月六日至 二零零七年三月五日	0.1661
	二零零一年八月十日	1,573,156	二零零一年九月十九日至 二零零七年九月十八日	0.1661
	二零零二年六月四日	6,292,629	二零零二年六月四日至 二零零八年六月三日	0.100
	二零零二年九月二十四日	2,002,000	二零零二年九月二十四日至 二零零八年九月二十三日	0.100
余金霞女士	二零零一年八月二十九日	786,575	二零零一年九月三十日至 二零零七年九月二十九日	0.1661
李卓民先生	二零零二年六月四日	2,202,418	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	11,440	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
陳文生先生	二零零二年六月四日	2,202,418	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	11,440	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000

- 4. 股份中所有權益均為好倉。各董事概無於股份中持有任何淡倉。

#### (ii) 於最後實際可行日期於本公司股本衍生工具之有關股份之實益權益及 淡倉:

董事	授予認股權日期	認股權可認購 之股份數目	行使期限	每股之 認購價 港元
李永森先生	一九九九年十二月二十一日	10,225,519	二零零零年二月十一日至 二零零六年二月十日	0.2325
	二零零零年二月十一日	4,719,470	二零零零年三月二十一日至 二零零六年三月二十日	0.5422
	二零零一年八月十日	55,060,504	二零零一年九月十六日至 二零零七年九月十五日	0.1661
	二零零二年九月二十四日	640,640	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
李文輝先生	一九九九年十二月二十一日	10,540,150*	二零零零年二月七日至 二零零六年二月六日	0.2325
	二零零零年二月十一日	5,506,048	二零零零年三月十八日至 二零零六年三月十七日	0.5422
	二零零一年五月二十八日	6,292,629	二零零一年六月二十九日至 二零零七年六月二十八日	0.1661
	二零零一年八月十日	55,060,504	二零零一年九月十六日至 二零零七年九月十五日	0.1661
	二零零一年八月二十九日	786,575*	二零零一年九月三十日至 二零零七年九月二十九日	0.1661
	二零零二年九月二十四日	22,159,280	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000
李文彬先生	二零零二年六月四日	3,146,314	二零零二年六月四日至 二零零八年六月三日	0.1000
	二零零二年九月二十四日	1,430,000	二零零二年九月二十四日至 二零零八年九月二十三日	0.1000

<sup>\*</sup> 包括授予李文輝先生之配偶之認股權。

#### 1. 責任聲明

本通函乃遵照上市規則之規定提供有關本公司之資料。董事共同及個別對本通函所載資料之準確性承擔全部責任,並在作出一切合理查詢後,就彼等所知及所信,確認並無遺漏其他事實,致使本通函當中所載任何內容帶有誤導成份。

#### 2. 董事權益

於最後實際可行日期,本公司各董事及主要行政人員於本公司或其相聯法團(定義見證券及期貨條例第XV部份)之股份、有關股份及債券中擁有依據證券及期貨條例第XV部第7及8分部須知會本公司及聯交所之權益及淡倉(包括根據證券及期貨條例有關條文被計作或視作彼擁有之權益及淡倉),或依據證券及期貨條例第352節須列入該條例所述登記冊內之權益及淡倉,或依據上市公司董事進行證券交易標準守則須知會本公司及聯交所之權益及淡倉如下:

#### (i) 於最後實際可行日期於股份之實益權益及淡倉:

	股 份 數 目			
董事	個人權益	家族權益	公司權益	總計
李文輝先生	33,564,388	6,738,732 (附註1)	1,171,335,706 (附註2)	1,211,638,826
李文彬先生	4,719,000	_	1,185,792,896 (附註2及3)	1,190,511,896
余金霞女士	52,097,162	_	1,171,335,706 (附註2)	1,223,432,868
孫志冲先生	471,900	_	-	471,900

#### 附註:

- 1. 該 6,738,732股股份由李文輝先生之配偶何秀月女士擁有。
- 2. 該1,171,335,706股股份由Modern Orbit Limited擁有。Modern Orbit Limited由Cyber Tower Inc.全資擁有,作為The WS Lee Unit Trust之信託人。The WS Lee Unit Trust之99%權益由一項全權信託所持有,其中李永森先生之家庭成員,包括余金霞女士、李文輝先生及李文彬先生為該全權信託之受益人。The WS Lee Unit Trust其餘1%權益由Skylink International Asset Corporation持有,該公司於英屬處女群島註冊成立,由余金霞女士、李文輝先生及李文彬先生擁有。

#### 3. 重大不利變動

於最後實際可行日期,董事並不知悉自二零零三年十二月三十一日(即本集團最近期經審核財務報表之結算日)以來本集團之財政或經營狀況有任何重大不利變動。

#### 4. 本集團之經營及財政展望

截至二零零三年十二月三十一日止年度,鑑於經濟持續下滑及通縮嚴重影響零售市場及投資意欲、加上於二零零三年三月五日的預算案中增加首次登記税及二零零三年上半年爆發嚴重急性呼吸系統綜合症,本集團所錄得之營業額較上一年度下跌3.3%。由於市道欠佳,本集團於截至二零零三年十二月三十一日止年度錄得經營虧損49,400,000港元,而股東應佔虧損則為84,800,000港元(截至二零零二年十二月三十一日止年度則為盈利6,500,000港元)。

隨著二零零四年經濟逐漸復蘇,截至二零零四年六月三十日止六個月本集團錄得未經審核營業總額278,600,000港元,較二零零三年同期增加11,200,000港元。此外,本集團於截至二零零四年首六個月錄得經營盈利500,000港元,而二零零三年同期則錄得經營虧損9,400,000港元。截至二零零四年六月三十日止六個月之股東應佔虧損為2,300,000港元;而二零零三年同期虧損則為14,800,000港元。董事相信,股東應佔虧損收窄,標誌著本集團致力強化管理從而走向轉虧為盈。

香港經濟穩步復蘇可見於失業率下跌及消費意欲有所改善,預期本集團之業務將受惠於消費開支上升及旅遊業增長。優質電器產品及跑車之銷售數字於上年度內已錄得增幅,董事預期,由於高檔及創新的電子及電器產品亦日益受到本地顧客及遊客歡迎,故有關勢頭於未來將會持續。本集團於中國專營汽車入口及分銷之合營公司一法拉利瑪莎拉蒂汽車國際貿易(上海)有限國公司於一零四年最後一季開業,預計可令本集團錄得更佳之經營業績」。本集團於門之聯營公司於截至二零零四年六月三十日止六個月持續錄得。為應付塑形物料及攤稅新發之成本增加對聯營公司構成財政表現之影響,管理層已新產是新分銷策略以改善此合資公司之狀況,務求達致新階段增長。為應付整產器四年初起,本集團已落實減低員工成本之措施,包括提升員所述,自簡當者。該如本公司截至二零零四年六月三十日止六個月中期報告所述,第6省書、經營之藝內本集團可節省百分比雙位數字之開支。董事相信,經營業務。內本集團之整體資本負債比率下降及減低本集團之長期負債。

#### 1. 債項聲明

於二零零四年十二月三十一日(即就本債項聲明而言,於本通函付印前之最後實際可行日期)營業時間結束時,本集團之借款及或然負債分別約為174,800,000港元及約為36,200,000港元,詳情如下:

#### 借款

於二零零四年十二月三十一日(即就本債項聲明而言,於本通函付印前之最後實際可行日期)營業時間結束時,本集團之銀行及其他借款約為174,800,000港元,包括銀行借款約34,100,000港元及其他借款約140,700,000港元(包括應付關連公司之款項約9,700,000港元)。其中為數25,300,000港元之銀行借款乃以本集團若干物業之固定抵押、一間附屬公司銀行戶口作抵押、一間附屬公司所有資產之固定及浮動抵押。所有銀行借款均由本公司擔保。為數130,300,000港元之其他借款(即貸款協議所結欠之款項)則由本公司之抵押契據及公司擔保作抵押。

#### 或然負債

於二零零四年十二月三十一日,本集團之或然負債包括因一宗涉及本公司在中國一間附屬公司之法院案件所涉之約29,200,000港元、有關涉及本公司在印度一間附屬公司之法律程序所涉之約1,300,000港元,以及有關向本公司一間附屬公司之供應商提供擔保所涉之約5,700,000港元。

#### 免責聲明

除上文所披露者及集團之公司間負債外,於二零零四年十二月三十一日營 業時間結束時,本集團並無任何未償還之已發行或同意發行之貸款資本、銀 行透支及承兑負債或其他類似債項、債券、按揭、抵押或貸款或承兑信貸或租 購承擔、資本承擔、擔保或其他重大或然負債。

#### 無重大不利變動

除上文所披露者外,董事確認自二零零四年十二月三十一日以來本集團之 債項或或然負債概無任何重大變動。

#### 2. 營運資金

於最後實際可行日期,於計及可用信貸額與本集團之內部資源後,董事認 為本集團具備充裕資金敷其目前所需。

#### 股東批准

還款根據上市規則構成本公司一項主要交易並須取得股東之批准。概無股東就還款之決議案須放棄投票。控股股東(於最後實際可行日期於本公司已發行股本合共持有約57.89%權益)已於二零零五年二月十八日發出書面批准,批准還款契據、還款及本公司據此須履行之責任。根據上市規則第14.44條,由於控股股東之書面批准已獲接納以取代舉行股東大會,故將不會就批准還款契據及還款召開股東大會。

控股股東包括Modern Orbit Limited、李文輝先生、何秀月女士、李文彬先生、Fisherman Enterprises Inc.及余金霞女士, 彼等分別擁有1,171,335,706股、33,564,388股、6,738,732股、4,719,000股、14,457,190股及52,097,162股股份之權益,分別佔本公司已發行股本約52.85%、1.51%、0.30%、0.21%、0.65%及2.35%。余金霞女士乃李文輝先生及李文彬先生之母親。何秀月女士乃李文輝先生之配偶。李文輝先生及李文彬先生為兄弟。李文輝先生及李文彬先生為執行董事; 余金霞女士為非執行董事。 Modern Orbit Limited由 The WS Lee Unit Trust之信託人Cyber Tower Inc.全資擁有。 The WS Lee Unit Trust之99%基金單位由李永森先生之家族成員(包括余金霞女士、李文輝先生及李文彬先生(全部均為受益人))全權信託持有。 The WS Lee Unit Trust餘下之1%由 Skylink International Asset Corporation持有, 該公司於英屬處女群島註冊成立, 由余金霞女士、李文輝先生及李文彬先生擁有。 Fisherman Enterprises Inc.乃一間於英屬處女群島註冊成立公司, 由李文彬先生全資擁有。

#### 進一步資料

敬請 閣下垂注附錄中所載之額外資料。

此 致

列位股東 台照

承董事會命
和記行(集團)有限公司
執行主席兼行政總裁
李文輝

謹啟

二零零五年三月十八日

本集團於二零零二年及二零零三年十二月三十一日之經審核綜合資產淨值, 以及本集團截至二零零三年十二月三十一日止兩個年度之除稅前後經審核綜合 溢利/(虧損)如下:

	於二零零二年 十二月三十一日/ 截至二零零二年 十二月三十一日 止年度 (港元)	於二零零三年 十二月三十一日/ 截至二零零三年 十二月三十一日 止年度 (港元)
本集團之經審核綜合資產淨值	313,819,000	261,916,000
本集團除税前之經審核綜合溢利/(虧損)	7,519,000	(82,632,000)
本集團除税後之經審核 綜合溢利/(虧損)	6,448,000	(85,331,000)

根據還款契約,該債項(截至二零零四年十二月三十一日止為17,476,755.39 美元(相等於約136,300,000港元))將以還款額6,000,000美元(相等於約46,800,000 港元)悉數清還,本集團因而獲得收益11,476,755.39美元(相等於約89,500,000 港元),此項收益將歸入本集團截至二零零五年六月三十日止六個月之中期 業績內。除上述者外,還款將不會對本集團之盈利整體上構成任何影響。

按本集團截至二零零四年六月三十日止之未經審核中期財務報表為基準,於還款完成後,本集團之長期借款將由141,037,000港元減至27,868,000港元(已計及其中減少約130,600,000港元債項本金,及新借入17,500,000港元長期債務以支付還款下之還款額)。本集團之整體負債比率亦因還款而將由69%降低32%至37%(已計及為根據支付還款額而作出之銀行借款)。就此方面,董事相信,完成還款契據項下擬進行之還款後,本集團之長期負債將大為減輕,而本集團之債項總額及流動資金狀況整體上將有所改善。本集團預期還款不會對本集團之資產狀況整體上構成任何負面影響。

考慮到本集團的內部資源及可用銀行信貸,董事認為本集團將有足夠現金在還款日期清還還款下之還款額,及在清還借款額後有足夠營運資金。

經計及本集團之財政狀況及本集團因還款而預期應計之財務利益,董事認為,就股東而言,還款契據及還款之條款屬公平合理,且符合本集團及股東整體之最佳利益。

#### 完成

於各還款日期悉數支付還款額及履行先決條件後, 三菱重工須解除本公司及和記電業各自根據貸款協議項下之責任。

倘(i)本公司及/或和記電業未能於任何還款日期支付還款額;或(ii)任何 先決條件於上文「還款 - 先決條件」一段所載之日期未能獲履行;或(iii)因本 公司及/或和記電業之作為或遺漏或因法律及規例之實施而令支付還款額作 廢或免除,則本公司及和記電業根據貸款協議之負債繼續有效,猶如訂約 方從未訂立還款契據。

#### 修訂契據

於二零零五年二月二十四日,

- (a) 三菱重工、Stoneycroft、和記電業及本公司就物業A之抵押A契據訂立修 訂A契據; 及
- (b) 三菱重工、Ever Rising、和記電業及本公司就物業B之抵押B契據訂立修訂B契據。

訂立修訂契據之目的是修訂抵押契據,以就履行還款契據而延長抵押契據對該等物業所設之抵押,延長期間乃本公司及和記電業根據還款契據支付還款額及達成先決條件,以及本公司與和記電業遵守還款契據所載保證及承諾後至少六個月。有關期間乃由本公司與三菱重工於磋商後協定。根據董事之經驗,董事認為於悉數償還結欠後一段時間內,貸款人持有抵押品以確保還款並非鮮見之事。因此,董事認為修訂契據規定之期間可予接受。

於本公司及和記電業全面履行還款契據時,三菱重工須應Stoneycroft及Ever Rising之要求解除根據抵押契據之條款就該等物業所設立之抵押。

#### 還款之影響

本集團之主要業務為進口、推廣及分銷空調及冷凍產品、視聽器材、汽車音響及電子產品、汽車及汽車配件,以及其他電子及電器產品。

#### 先決條件

清償債項及解除該等物業之押記之先決條件為:

- (a) 於二零零五年二月二十五日或之前向三菱重工、其僱員、代理及顧問 交付本集團若干財務資料;
- (b) 向三菱重工交付和記電業、本公司、Stoneycroft、Ever Rising就批准及授權簽立及履行還款契據各自之董事會決議案經核證副本;
- (c) 向三菱重工交付控股股東批准履行還款契據之書面批准;
- (d) 向三菱重工交付本公司於二零零五年二月二十四日刊發之公佈及本公司就還款契據及還款而刊發之任何其他公佈副本;
- (e) 向三菱重工交付依據百慕達及香港之法律並按三菱重工所信納之形式 之法律意見,表明本公司、和記電業、Stoneycroft及Ever Rising各自有 能力訂立還款契據,而還款契據乃由本公司及和記電業按照彼等各 自之組織章程文件及註冊成立之司法權區法律正式簽立;
- (f) 向三菱重工交付由Stoneycroft、Ever Rising、和記電業及本公司於二零 零五年二月二十四日(還款契據日期)正式簽立之修訂契據; 及
- (g) 本公司、和記電業、Stoneycroft、Ever Rising各自向三菱重工交付董事之證明文件,確認本公司及和記電業作為彼等一般事項於二零零五年三月十一日及於各還款日期作出之陳述及保證仍屬真實及準確。

上文(a)所載之先決條件須於二零零五年二月二十五日前獲履行而上文(f)所載之先決條件須於二零零五年二月二十四日(還款契據日期)獲履行。上文(b)至(e)及(g)所載之其他先決條件須於二零零五年三月十一日前獲履行。三菱重工可全權酌情豁免上文(a)至(g)所載之先決條件。

(a)項先決條件所述之資料已於二零零五年二月二十五日交付予三菱重工之顧問。Stoneycroft、Ever Rising、和記電業及本公司已於二零零五年二月二十四日簽立修訂契據及交付予三菱重工。(b)、(c)、(d)及(e)項先決條件所述之文件已於二零零五年三月十一日交付予三菱重工。(g)項先決條件所述之董事證明文件已先後於二零零五年三月十一日及十五日交付予三菱重工。截至最後實際可行日期,除(g)項先決條件所要求須於第二個還款日交付之董事證明文件將於二零零五年三月十八日交付予三菱重工外,全部先決條件已獲履行。

公司及和記電業將共同及個別就還款契據之還款額負責。還款額乃由三菱重工與本公司經公平磋商後達致。於協定還款額時,本公司已計及支付還款額對其營運資金之影響,以及償還債款所導致之負債比率改善。

還款額之資金將由本集團之內部資源及銀行借款38,400,000港元提供。銀行借款包括短期信貸15,000,000港元及長期銀行信貸23,400,000港元。短期銀行信貸之年息為6.25%至7%。長期銀行信貸之年息為6.25%,須於提取日期起計48個月償還。本集團已提取獲授之銀行信貸(包括短期信貸及長期銀行信貸)。長期銀行信貸合共23,400,000港元已於二零零五年三月十四日動用作支付還款額,而短期信貸合共15,000,000港元將用於二零零五年三月十八日支付部份還款額。還款額餘額將於二零零五年三月十八日由本集團內部資源撥付。

#### 修訂還款契據

於二零零五年三月八日,本公司、和記電業、Stoneycroft、Ever Rising及三菱重工訂立修訂還款契據,以修改還款契據。根據修訂還款契據,訂約各方同意更改於有關還款日期償還還款額之指定賬戶。除上述者外,還款契據之一切條款及條件維持不變及具有十足效力和影響力。

#### 債項

於二零零四年十二月三十一日, 和記電業根據貸款協議欠負三菱重工合共17,476,755,39美元(相等於約136,300,000港元), 即本金總額16,748,117.12 美元(相等於約130,600,000港元),連同據此之應計利息728,638.27美元(相等於約5,700,000港元)。利息728,638.27美元(相等於約5,700,000港元)包括就債項本金於二零零三年及二零零四年應付之利息,以及根據貸款協議條款就所拖欠利息按年息5%計算之利息。

按該等公佈及本公司於二零零二年七月十八日刊發之通函所述,其中包括,於二零零二年六月二十八日,三菱重工(作為貸款人)、和記電業(作為借款人)及本公司(作為擔保人)訂立貸款協議,內容關於一項為數17,039,689.38美元(相等於約133,000,000港元)之貸款,貸款為期15年。利息按本金額以年息2.5%計算,須於每年十二月三十一日付款,二零零二年十二月三十一日為首次利息付款日。本金則分十期每半年還款一次,由二零一二年六月三十日開始還款。貸款由該等物業之抵押契據作抵押。貸款協議下之貸款乃作償還結欠餘額用途,和記電業就三菱重工向其提供貨物及服務而結欠三菱重工之餘額26,247,346.27美元(相等於約204,800,000港元)(包括截至及包括二零零二年六月三十日之應計利息)(部份欠款乃透過轉讓MHI-Jinling Air Conditioners Company Limited之24.5%股本權益償還,詳情載於本公司於二零零二年七月二日發表之公佈及本公司於二零零二年七月十八日刊發之通函)。

本通函旨在向股東提供還款詳情。還款之條款(包括還款契據、修訂還款 契據及修訂契據)載於下文「還款」一段,有關條款乃本公司及三菱重工於公平 磋商後達致。

#### 還款

#### 還款契據

AE 19( )( )A

二零零五年二月二十四日

訂約方

日期

- (1) 三菱重工,一間在日本註冊成立之公司, 主要從事造船、電力系統、航空及工商機 器業務。在董事作出所有合理查詢後,就 彼等所知、所獲資料及相信,三菱重工及 其最終實益擁有人為獨立第三方;
- (2) 和記電業,本公司之全資附屬公司;
- (3) Stoneycroft, 本公司之全資附屬公司;
- (4) Ever Rising, 本公司之全資附屬公司;及
- (5) 本公司

還款條款

和記電業根據貸款協議欠負三菱重工之債項將以支付6,000,000美元(相等於約46,800,000港元)之方式清償,該筆款項分別須於二零零五年三月十五日及十八日或之前分兩期支付各3,000,000美元(相等於約23,400,000港元),而按照還款契據之條款已於二零零五年三月十四日向三菱重工支付3,000,000美元(約23,400,000港元)之金額。本



## WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

執行董事:

李永森先生(榮譽主席)

李文輝先生(執行主席兼行政總裁)

孫志冲先生

李文彬先生

汪滌東先生

非執行董事:

余金霞女士

獨立非執行董事:

陳文生先生

李卓民先生

陳德興先生

敬啟者:

註冊辦事處:

Canon's Court

22 Victoria Street

Hamilton HM12

Bermuda

香港主要辦事處:

香港

新界葵涌

青山道585-609號

和記行大廈

A座 10樓

主要交易 建議清償根據二零零二年六月二十八日 之貸款協議所欠之款項

#### 緒言

於二零零五年二月二十四日,本公司宣佈三菱重工、和記電業、Stoneycroft、Ever Rising及本公司就和記電業清償根據貸款協議結欠三菱重工之債項訂立還款契據。於同日,三菱重工、Stoneycroft、Ever Rising、和記電業及本公司就該等物業之抵押契據訂立修訂契據。還款契據之目的為按當中條款清償貸款協議下所欠之債項。於二零零五年三月八日,訂約各方訂立修訂還款契據以修改還款契據。

謹提述本公司分別於二零零一年十一月三十日、二零零二年三月二十七日、 二零零二年五月三十一日及二零零二年七月二日刊發之公佈以及本公司於二零 零二年七月十八日刊發之通函。

盉	羊
个平	我

「物業A」 指 座落於香港新界葵涌青山道585-609號之和記行

大 厦 之 泊 車 位 及 A座 二 樓;

「物業B」 指 座落於香港新界葵涌青山道585-609號之和記行

大 厦 B座 二 樓;

「該等物業」 指 物業A及物業B;

「證券及期貨條例」 指 證券及期貨條例(香港法例第571章)

「還款」 指 按照還款契據(經修訂還款契據所修改)之條款

償還債項;

「還款額」 指 6,000,000美元(相等於約46,800,000港元)之金額;

「還款日期」 指 二零零五年三月十五及十八日,或本公司預先

一個營業日向三菱重工發出通知書之該個較早

日期(視乎情況而定),「還款日期」按之詮譯;

「股份」 指 本公司股本中每股面值0.10港元之普通股;

「股東」 指 股份之持有人;

「聯交所」 指 香港聯合交易所有限公司;

「Stoneycroft」 指 Stoneycroft Estates Limited,於香港註冊成立之

有限公司,本公司之全資附屬公司;

「和記電業」 指 和記電業有限公司,於香港註冊成立之有限公

司,為本公司之全資附屬公司;

「港元」 指港元,香港之法定貨幣;

「人民幣」 指 人民幣,中國之法定貨幣;及

「美元」 指 美元,美國之法定貨幣。

於本通函中,1.00美元被視作相當於7.80港元。此換算率僅為闡釋用途,換算不被解釋為有關數額已經、曾可或可以按上述或任何其他匯率換算之一項聲明。

「抵押A契據」 指 Stoneycroft (作為押記人)、三菱重工 (作為承押人) 及本公司於二零零二年六月二十八日就物業A所 簽訂之抵押契據; 「抵押B契據」 指 Ever Rising(作為押記人)、三菱重工(作為承押 人)及本公司於二零零二年六月二十八日就物業 B所簽訂之抵押契據; 「還款契據」 指 三菱重工、Stoneycroft、Ever Rising、和記電業 及本公司於二零零五年二月二十四日就償還債 項所簽訂之還款契據; 本公司董事(包括獨立非執行董事); 「董事」 指 [Ever Rising] 指 Ever Rising Investments Limited,於香港註冊成立 之有限公司,本公司之全資附屬公司; 「本集團」 指 本公司及其附屬公司; 「香港」 指 中國香港特別行政區; 「獨立第三方」 獨立於本公司之第三方,並非本公司及其附屬 指 公司或彼等各自之聯繫人士之董事、主要行政 人員及主要股東; 「最後實際可行日期」 指 二零零五年三月十六日,即本通函於付印前就 確定其所載若干資料之最後實際可行日期; 「上市規則」 指 聯交所證券上市規則; 「貸款」 指 三菱重工根據貸款協議借予和記電業本金額為 17.039.689.38美元(相等於約133,000.000港元)之貸 款; 三菱重工(作為貸款人)、和記電業(作為借款人) 「貸款協議」 指 及本公司(作為擔保人)於二零零二年六月二十 八日就貸款所簽訂之協議; 三菱重工業株式會社,於日本註冊成立之公司; 「三菱重工」 指 「中國」 指 中華人民共和國(僅就本通函而言不包括香港、 澳門特別行政區及台灣);

於本通函內,除文義另有所指外,下列詞彙具有以下涵義:

「修訂還款契據」

指 三菱重工、本公司、和記電業、Stoneycroft及Ever Rising於二零零五年三月八日就修改還款契據所 簽訂之修訂契據;

「該等公佈」

指 本公司分別於二零零一年十一月三十日、二零 零二年三月二十七日、二零零二年五月三十一 日及二零零二年七月二日就(其中包括)貸款協 議所作出之公佈;

「聯繫人士」

指 具上市規則所賦予之涵義;

「先決條件」

指 載於董事會函件標題為「還款一先決條件」一段 之先決條件,「先決條件」亦須按之詮釋;

「本公司」

指 和記行(集團)有限公司,於百慕達註冊成立之 有限公司,其股份於聯交所主板上市;

「控股股東」

指 Modern Orbit Limited、李文輝先生、何秀月女士、李文彬先生、Fisherman Enterprises Inc.及余金霞女士,彼等合共擁有1,282,912,178股股份之權益,佔本公司於最後實際可行日期之已發行股本約57.89%;

「債項」

指 貸款連同截至二零零四年十二月三十一日貸款 協議項下貸款之應計利息728,638.27美元(相等於 約5,700,000港元);

「修訂契據」

指 修訂A契據及修訂B契據;

「修訂A契據」

指 三菱重工(作為承押人)、Stoneycroft(作為押記人)、 和記電業及本公司於二零零五年二月二十四日 就抵押A契據所簽訂之修訂契據;

「修訂B契據」

指 三菱重工(作為承押人)、Ever Rising(作為押記人)、和記電業及本公司於二零零五年二月二十四日就抵押B契據所簽訂之修訂契據;

「抵押契據」

指 抵押A契據及抵押B契據;

#### 目 錄

	貝次
釋義	1
董事會函件	
緒言	4
還 款	5
還款契據	5
修訂還款契據	6
債項	6
先決條件	7
完成	8
修訂契據	8
還款之影響	8
股東批准	10
進一步資料	10
附錄一一本集團之財務資料	
債項聲明	11
營運資金	11
重大不利變動	12
本集團之經營及財政展望	12
附錄二一一般資料	
責任聲明	13
董事權益	13
主要股東	
服務合約	
構成競爭之權益	
重大合約	
訴訟	
其他事項	
備查文件	

#### 此乃要件請即處理

閣下對本通函任何方面**如有任何疑問**,應諮詢 閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

閣下如已將名下和記行(集團)有限公司股份全部售出或轉讓,應立即將本通函交予買主或承讓人,或經手買賣或轉讓之持牌證券交易商、銀行或其他代理商,以便轉交買主或承讓人。

香港聯合交易所有限公司對本通函之內容概不負責,對其準確性或完整性亦不 發表任何聲明,並明確表示概不就因本通函全部或任何部份內容而產生或因倚 賴該等內容而引致之任何損失承擔任何責任。



## WO KEE HONG (HOLDINGS) LIMITED 和 記 行 (集 團 ) 有 限 公 司 \*

(於百慕達註冊成立之有限公司) (股份代號:720)

#### 主要交易

建議清償根據二零零二年六月二十八日 之貸款協議所欠之款項

#### THIS CIRCULAR IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTEN

If you are in any doubt as to any aspect of this circular or as to the action to be taken, you should consult your licensed securities dealer, bank manager, solicitor, professional accountant or other professional adviser.

If you have sold or transferred all your shares in WO KEE HONG (HOLDINGS) LIMITED, you should at once hand this circular with the accompanying form of proxy to the purchaser(s) or transferee(s) or to the licensed securities dealer, bank or other agent through whom the sale was effected for transmission to the purchaser(s) or transferee(s).

The Stock Exchange of Hong Kong Limited takes no responsibility for the contents of this circular, makes no representation as to its accuracy or completeness and expressly disclaims any liability whatsoever for any loss howsoever arising from or in reliance upon the whole or any part of the contents of this circular.



## WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)
(Stock Code: 720)

# PROPOSED DIRECTORS FOR RE-ELECTION GENERAL MANDATE TO REPURCHASE SECURITIES AND GENERAL MANDATE TO ISSUE NEW SHARES AND PROPOSED AMENDMENTS TO THE BYE-LAWS

A notice convening an annual general meeting of WO KEE HONG (HOLDINGS) LIMITED to be held at Function Room, 30th Floor, Panda Hotel, 3 Tsuen Wah Street, Tsuen Wan, New Territories, Hong Kong, on Wednesday, June 15, 2005 at 12:00 noon or any adjournment thereof, is set out on pages 14 to 18 of this circular.

Whether or not you are able to attend the meeting, you are requested to complete the form of proxy in accordance with the instructions printed thereon and return it to the principal office of the Company in Hong Kong at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong as soon as possible but in any event not less than 48 hours before the time appointed for the holding the meeting or any adjournment thereof. Completion and return of the form of proxy will not preclude Shareholders from attending and voting in person at the meeting or any adjourned meeting or upon the poll concerned, if they so wish. In such event, the instrument appointing a proxy shall be deemed to be revoked.

#### **CONTENTS**

	Page
Responsibility statement	ii
<b>Definitions</b>	1
Letter from the Board	
Introduction	3
Proposed Directors for re-election	3
Proposed grant of general mandates	4
Amendments to the Bye-Laws of the Company	5
Annual General Meeting	6
Recommendations	7
Document available for inspection	
Appendix I – Biography of Directors	8
Appendix II – Explanatory statement	11
Notice of Annual General Meeting	14

#### RESPONSIBILITY STATEMENT

This circular includes particulars given in compliance with the Listing Rules for the purpose of giving information with regard to the Company. The Directors collectively and individually accept full responsibility for the accuracy of the information contained in this document and confirm, having made all reasonable enquiries that to the best of their knowledge and belief there are no other facts the omission of which would make any statement herein misleading.

#### **DEFINITIONS**

In this circular, unless the context otherwise requires, the following expressions shall have the following meanings:

"Annual General Meeting" the annual general meeting of the Company to be held at

Function Room, 30th Floor, Panda Hotel, 3 Tsuen Wah Street, Tsuen Wan, New Territories Hong Kong on

Wednesday, June 15, 2005;

"associates" has the same meaning ascribed thereto in the Listing

Rules;

"Board" the board of Directors;

"Bye-Laws" the bye-laws of the Company;

"Company" WO KEE HONG (HOLDINGS) LIMITED, an exempted

company incorporated in Bermuda with limited liability,

whose Shares are listed on the Stock Exchange;

"Companies Act" the Companies Act 1981 of Bermuda (as amended from

time to time);

"**Directors**" the directors of the Company;

"Issue Mandate" the general and unconditional mandate to be granted to

the Directors at the Annual General Meeting to exercise all the power to allot, issue and otherwise dealt with new shares in the Company not exceeding 20% of the aggregate nominal amount of the share capital of the Company in issue as at the date of the passing of the

resolution approving such mandate;

"Latest Practicable Date" April 25, 2005, being the latest practicable date prior to

the printing of this circular for ascertaining certain

information contained herein;

"Listing Rules" The Rules Governing the Listing of Securities on the

Stock Exchange;

"Repurchase Mandate" the general and unconditional mandate to be granted to

the Directors at the Annual General Meeting to repurchase securities of the Company on the Stock Exchange of up to 10% of the aggregate nominal amount of the share capital of the Company in issue as at the date of the

passing of the resolution approving such mandate;

"SFO" Securities and Futures Ordinance (Chapter 571 of the

Laws of Hong Kong);

# "Share(s)" share(s) of HK\$0.10 each in the capital of the Company; "Shareholder(s)" holder(s) of Share(s); "Special Resolution" the special resolution to be proposed at the Annual General Meeting in order to consider the proposed amendments to be made to the Bye-Laws as set out in the notice for the Annual General Meeting on pages 14 to 18 of this circular; "Stock Exchange" The Stock Exchange of Hong Kong Limited;

Hong Kong Code on Takeovers and Mergers; and

Hong Kong dollars, the lawful currency of Hong Kong.

"Takeovers Code"

"HK\$"



#### WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)

Executive Directors:

Mr. Wing Sum LEE (Honorary Chairman)

Mr. Richard Man Fai LEE

(Executive Chairman & Chief Executive Officer)

Mr. Sammy Chi Chung SUEN

Mr. Jeff Man Bun LEE

Mr. Tik Tung WONG

Non-executive Director:

Ms. Kam Har YUE

Independent Non-executive Directors:

Mr. Boon Seng TAN

Mr. Raymond Cho Min LEE

Mr. Kenji Tak Hing CHAN

Registered office:

Canon's Court

22 Victoria Street

Hamilton HM12

Bermuda

Principal office in Hong Kong:

10th Floor, Block A Wo Kee Hong Building

585-609 Castle Peak Road

Kwai Chung, New Territories

Hong Kong

April 29, 2005

To all Shareholders

Dear Sir/Madam,

# PROPOSED DIRECTORS FOR RE-ELECTION GENERAL MANDATE TO REPURCHASE SECURITIES AND GENERAL MANDATE TO ISSUE NEW SHARES AND PROPOSED AMENDMENTS TO THE BYE-LAWS

#### INTRODUCTION

The purpose of this circular is to provide you with information on matters to be dealt with at the Annual General Meeting. They are: (i) re-election of Ms. Kam Har YUE, Mr. Jeff Man Bun LEE, Mr. Tik Tung WONG and Mr. Kenji Tak Hing CHAN as Directors; (ii) grant of the Issue Mandate and the Repurchase Mandate; and (iii) proposed amendments to the Bye-Laws.

#### PROPOSED DIRECTORS FOR RE-ELECTION

According to bye-law 99(A) of the Bye-Laws, at each annual general meeting, one-third of the Directors for the time being, or if their number is not three or a multiple of three, then the number nearest one-third of the Directors, shall retire from office. No Director holding the

<sup>\*</sup> for identification purposes only

office as Chairman or Managing Director shall be subject to retirement by rotation or be taken into account in determining the number of Directors to retire. It is further provided in bye-law 102(B) that the Board may from time to time appoint any person as a Director as an addition to the Board and any such Director so appointed shall hold office only until the next annual general meeting of the Company and shall then be eligible for re-election. The Directors to retire at every annual general meeting shall be those who have been longest in office since their last election but as between persons who became Directors on the same day those to retire, unless they otherwise agree between themselves, shall be determined by lot. Such retiring Directors shall be eligible for re-election.

Mr. Richard Man Fài LEE, being the Chairman is not subject to the retirement by rotation requirement. Mr. Tik Tung WONG who was appointed as Executive Director effective from June 28, 2004 and Mr. Kenji Tak Hing CHAN who was appointed as Independent Non-executive Director effective from September 1, 2004 shall retire at the Annual General Meeting and shall be eligible for re-election. Of the remaining six Directors, Ms. Kam Har YUE and Mr. Jeff Man Bun LEE, being the Directors longest in office since their last election shall retire at the Annual General Meeting and shall be eligible for re-election. Each of Ms. Kam Har YUE, Mr. Jeff Man Bun LEE, Mr. Tik Tung WONG and Mr. Kenji Tak Hing CHAN has indicated their willingness to be re-elected as Directors.

Bye-law 103 of the existing Bye-Laws provides that no person, other than a retiring Director, shall, unless recommended by the Board for election, be eligible for election to the office of Director at any general meeting, unless notice in writing of the intention to propose that person for election as a Director and notice in writing by that person of his willingness to be elected shall have been lodged at the office of the Company. The minimum length of the period during which such notices are given shall be at least seven days and the period for lodgement of such notices shall commence no earlier than the day after the despatch of the notice of the meeting appointed for such election and ending no later than seven days prior to the date of such meeting.

Accordingly, if a Shareholder wishes to nominate a person to stand for election as a Director at the Annual General Meeting, notice of his intention to propose such person for election as a Director and the notice executed by the nominee of his willingness to be elected must be validly served at the principal office of the Company in Hong Kong at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Road, Kwai Chung, New Territories, Hong Kong on or before Tuesday, June 7, 2005.

The details and brief biographies of the retiring Directors are set out in Appendix I of this circular. If a valid notice from a Shareholder to propose a person to stand for election as a Director at the Annual General Meeting is received after the printing of this circular, the Company will issue a supplementary circular to inform Shareholders of the details of the additional candidate proposed.

#### PROPOSED GRANT OF GENERAL MANDATES

At the annual general meeting of the Company held on May 28, 2004, ordinary resolutions were passed to, among other things, grant the general mandates to the Directors (i) to repurchase, among other things, Shares, the aggregate nominal amount of which does not exceed 10% of the aggregate nominal amount of the issued share capital of the Company on

May 28, 2004; and (ii) to allot and issue and otherwise deal with Shares not exceeding 20% of the aggregate nominal amount of the issued share capital of the Company on May 28, 2004 and the nominal amount (up to a maximum of 10% of the aggregate nominal amount of the Company's issued share capital) of any Shares repurchased by the Company.

These general mandates will lapse at the conclusion of the Annual General Meeting.

#### The Repurchase Mandate

At the forthcoming Annual General Meeting, an ordinary resolution will be proposed in respect of the granting to the Directors of the Repurchase Mandate, in the terms set out in the notice of Annual General Meeting, to exercise the powers of the Company to repurchase its own securities on the Stock Exchange at any time during the period ended on the earliest of (i) the conclusion of the next annual general meeting of the Company, (ii) the date upon which such authority is revoked or varied at a general meeting of the shareholders and (iii) the date by which the next annual general meeting of the Company is required to be held by laws or the Bye-Laws. The aggregate nominal amount of Shares to be purchased pursuant to the Repurchase Mandate shall not exceed 10% of the aggregate nominal amount of the share capital of the Company in issue at the date of passing the relevant resolution.

An explanatory statement to provide relevant information in respect of the Repurchase Mandate is set out in Appendix II to this circular.

#### The Issue Mandate

At the Annual General Meeting, ordinary resolutions will also be proposed to renew the general mandate granted to the Directors to allot, issue and deal with Shares not exceeding 20% of the aggregate nominal amount of the issued share capital of the Company at the date of passing the relevant resolution, and adding to such general mandate so granted to the Directors any Shares representing the aggregate nominal amount of the Shares repurchased by the Company after the granting of the Repurchase Mandate.

#### AMENDMENTS TO THE BYE-LAWS OF THE COMPANY

The Stock Exchange recently made certain amendment to the Listing Rules by replacing the Code of Best Practice in Appendix 14 of the Listing Rules with a new Code on Corporate Governance Practices (the "Corporate Governance Code") and adding a new Appendix 23 on the requirements for a corporate governance report to be included in annual reports of issuers. Subject to certain transitional arrangements, the amendments came into effect on January 1, 2005.

Pursuant to paragraph A.4.2 of the Corporate Governance Code, every Director, including those appointed for a specific term, shall be subject to retirement by rotation at least once every three years. Paragraph A.4.2 also provides that all directors appointed to fill a casual vacancy shall be subject to election by shareholders at the first general meeting after the appointment.

According to the Wo Kee Hong (Holdings) Limited Company Act, 1991 (the "Act"), no Director holding the office of chairman or managing director shall be subject to retirement by rotation as provided in the Bye-Laws. As the Company is bound by the provisions of the Act, at this time, the Bye-Laws cannot be amended to fully reflect the requirements of the Corporate Governance Code.

As such, it is proposed that the following bye-laws will be amended to conform with the revised Listing Rules:

- (a) bye-law 99(A) as modified by bye-law 182(vi) will be replaced with a new bye-law to provide for the retirement by rotation of all Directors (save for the chairman or managing director of the Company) at least once every three years;
- (b) bye-law 182(vi) shall be deleted in its entirety; and
- (c) bye-laws 102(A) and 102(B) shall be amended to specify that any Director appointed to fill a casual vacancy shall be subject to election by the Shareholders at the next general meeting instead of the next annual general meeting.

The proposed amendments to the Bye-Laws are subject to the approval of the Shareholders by way of the Special Resolution to be proposed at the Annual General Meeting. Shareholders should refer to the Special Resolution as set out in the notice of the Annual General Meeting on pages 14 to 18 of this circular for details of the proposed amendments to the Bye-Laws.

#### ANNUAL GENERAL MEETING

A notice convening the Annual General Meeting to be held at Function Room, 30th Floor, Panda Hotel, 3 Tsuen Wah Street, Tsuen Wan, New Territories, Hong Kong on Wednesday, June 15, 2005 at 12:00 noon or any adjournment thereof is set out on pages 14 to 18 of this circular and a form of proxy for use at the Annual General Meeting is therein enclosed. Whether or not the Shareholders intend to be present at the Annual General Meeting, they are requested to complete the form of proxy and return it to the principal office of the Company in Hong Kong, at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong in accordance with the instructions printed thereon not less than 48 hours before the time fixed for holding of the Annual General Meeting or any adjourned meeting. Completion and delivery of the form of proxy will not preclude Shareholders from attending and voting in person at the Annual General Meeting or any adjournment thereof or upon the poll concerned, if they so wish. In such event, the instrument appointment a proxy shall be deemed to be revoked.

Pursuant to the Bye-Laws, a poll may be demanded in relation to any resolution put to the vote of the Annual General Meeting before or on the declaration of the results of the show of hands or on the withdrawal of any other demand for a poll:

- (a) by the chairman of the Annual General Meeting; or
- (b) by at least three Shareholders present in person or by a duly authorised corporate representative or by proxy for the time being entitled to vote at the Annual General Meeting; or

- (c) by any Shareholder or Shareholders present in person or by a duly authorised corporate representative or by proxy and representing not less than one-tenth of the total voting rights of all the Shareholders having the right to vote at the Annual General Meeting; or
- (d) by any Shareholder or Shareholders present in person or by a duly authorised corporate representative or by proxy and holding Shares conferring a right to vote at the Annual General Meeting being Shares on which an aggregate sum has been paid up equal to not less than one-tenth of the total sum paid up on all the Shares conferring that right.

#### RECOMMENDATIONS

The Board considers that the granting of the Issue Mandate and the Repurchase Mandate and the proposed amendments to the Bye-Laws are in the best interest of the Company and the Shareholders, and therefore recommends the Shareholders to vote in favour of all of the relevant resolutions to be proposed at the Annual General Meeting.

#### DOCUMENT AVAILABLE FOR INSPECTION

Copy of the Bye-Laws is available for inspection at the principal office of the Company at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong during normal business hours for a 14-day period immediately preceding the Annual General Meeting to be held on Wednesday, June 15, 2005.

Yours faithfully,
For and on behalf of the Board of
WO KEE HONG (HOLDINGS) LIMITED
Richard Man Fai LEE

Executive Chairman and Chief Executive Officer

The details and brief biographies of the Directors proposed to be re-elected at the Annual General Meeting are set out as follows:-

Ms. Kam Har YUE, aged 72, was involved in the policy making of the Group from 1962 to December 1989. She has been re-designated as a Non-executive Director of the Company since then to scrutinize the performance of management of the Company. She has over 30 years' experience in trading and distribution of consumer products. Other than the directorship with the Company, Ms. YUE has not held any directorships in any other companies listed on the Stock Exchange in the past three years.

Ms. YUE is the spouse of Mr. Wing Sum LEE, who is an Executive Director and the Honorary Chairman of the Company, and the mother of Mr. Richard Man Fai LEE and Mr. Jeff Man Bun LEE, both of whom are Executive Directors. Save as disclosed, Ms. YUE does not have any relationship with any directors, senior management or substantial or controlling shareholders of the Company.

As at the Latest Practicable Date, Ms. YUE, together with Modern Orbit Limited, Mr. Richard Man Fai LEE, Ms. Siew Yit HOH Mr. Jeff Man Bun LEE and Fisherman Enterprises Inc. and their respective associates, is interested in 1,282,912,178 Shares, representing approximately 57.9% of the issued share capital of the Company. Save for the above interest in Shares and the options granted to her under the share option schemes of the Company established in accordance with Chapter 17 of the Listing Rules and options granted to Mr. Wing Sum LEE under the share option scheme of the Company which Ms. YUE is deemed to be interested in under Part XV of the SFO, Ms. YUE has no other interest in the Company within the meaning of Part XV of the SFO.

There is no service contract between the Company and Ms. YUE. Ms. YUE's term of service with the Company is fixed at two years with effect from April 25, 2005 and she is subject to retirement by rotation and re-election pursuant to the Bye-Laws. For the financial year ended December 31, 2004, Ms. YUE received a director's fee of HK\$20,000. The Non-executive Director's remuneration is subject to review annually and is determined by the Board on an annual basis with reference to remuneration benchmark in the prevailing market rate.

Mr. Jeff Man Bun LEE, BSc, MSc, University of Michigan, MSc, Stanford University, aged 46, is an Executive Director of the Company and was appointed in January 2002. He is responsible for the strategic planning and the development of new projects of the Group. Prior to joining the Group, he was a System Software Specialist at the Research and Development Department of Apple Computer International Limited for 5 years. He had also been actively involved in the Group's business from 1991 to 1997 prior to his current appointment. Other than the directorship with the Company, Mr. LEE has not held any directorships in any other companies listed on the Stock Exchange in the past three years.

He is the son of Mr. Wing Sum LEE, an Executive Director and Honorary Chairman of the Company and Ms. Kam Har YUE, a Non-executive Director and the younger brother of Mr. Richard Man Fai LEE, an Executive Director, Executive Chairman and Chief Executive Officer of the Company. Save as disclosed, Mr. LEE does not have any relationship with any directors, senior management or substantial or controlling shareholders of the Company.

As at the Latest Practicable Date, Mr. LEE, together with Modern Orbit Limited, Mr. Richard Man Fai LEE, Ms. Siew Yit HOH, Ms. Kam Har YUE and Fisherman Enterprises Inc. and their respective associates, is interested in 1,282,912,178 Shares, representing approximately 57.9% of the issued share capital of the Company. Save for the above interest in Shares and the options granted to him under the share option schemes of the Company established in accordance with the Chapter 17 of the Listing Rules, Mr. LEE has no other interest in the Company within the meaning of Part XV of the SFO.

According to the service contract between Mr. LEE and the Company, there is no fixed term of service but his directorship is subject to retirement by rotation and re-election at the annual general meeting of the Company in accordance with the Bye-laws. Under the service contract, there is no provision for a fixed director's fee for Mr. LEE; however, Mr. LEE is entitled to a discretionary profit sharing bonus of the Company's consolidated net profits with regard to the cash flow position of the Company.

Mr. Tik Tung WONG, FCCA, CPA (Practising), aged 48, is the Chief Financial Officer and qualified accountant of the Company and was appointed as an Executive Director effective from June 28, 2004. He is also a director of Jin Ling Electrical Company Limited, an associated company of the Company. Mr. WONG is a fellow member of the Association of Chartered Certified Accountants and associate member of the Hong Kong Institute of Certified Public Accountants. He is an independent non-executive director of BEP International Holdings Limited and Chi Cheung Investment Company, Limited.

Mr. WONG is not connected with any director, senior management, substantial shareholders or controlling shareholders of the Company. He does not have any interest in shares of the Company within the meaning of Part XV of the SFO.

According to the service contract between Mr. WONG and the Company, Mr. WONG is entitled to an annual salary package of HK\$600,000 (excluding any fixed or discretionary bonus which is not currently determined). The service contract provides for a fixed term of one year with effect from June 28, 2004. The emoluments of Mr. WONG are determined by the Board with reference to the Company's performance and profitability as well as remuneration benchmark in the industry and the prevailing market.

Mr. Kenji Tak Hing CHAN ACA, FCCA, CPA, ATIHK, aged 33, is a member of the Audit Committee of the Company and was appointed as an Independent Non-executive Director effective from September 1, 2004. Mr. CHAN graduated from Lingnan University with a Bachelor's degree in Business Administration. Mr. CHAN also holds a degree in Master of Science in China Business Studies from The Hong Kong Polytechnic University. He is an associate member of the Institute of Chartered Accountants in England & Wales and the Hong Kong Institute of Certified Public Accountants and The Taxation Institute of Hong Kong. He is a fellow member of the Association of Chartered Certified Accountants. Mr. CHAN is currently the Financial Controller of China Conservational Power Holdings Limited, a company listed on the Main Board of the Stock Exchange of Hong Kong Limited.

Mr. CHAN does not hold any position with the Company or other members of the Company immediately before the date of his appointment effective from September 1, 2004, nor has he any directorship in other listed public companies in the last three years. Mr. CHAN is not connected with any director, senior management, substantial shareholders or controlling shareholders of the Company. He does not have any interest in the shares of the Company within the meaning of Part XV of the SFO.

There is no service contract between Mr. CHAN and the Company. Mr. CHAN's term of service with the Company has been fixed at two years with effect from April 25, 2005 and he is subject to retirement by rotation and re-election pursuant to the Bye-Laws. He is entitled to an annual director's fee of HK\$80,000 and is not entitled to any director bonus. The fee of independent non-executive directors of the Company is determined by the Board with reference to remuneration benchmark in the prevailing market rate.

The Board is not aware of any other matters relating to the re-election of Ms.Kam Har YUE, Mr. Jeff Man Bun LEE, Mr. Tik Tung WONG and Mr. Kenji Tak Hing CHAN as Directors that need to be brought to the attention of the Shareholders.

This Appendix serves as an explanatory statement, as required by the Listing Rules, to provide information to you with regard to the Repurchase Mandate to be proposed at the Annual General Meeting.

#### THE LISTING RULES

The Listing Rules contain provisions regulating the repurchase by companies whose primary listings are on the Stock Exchange of their securities on the Stock Exchange, the following is a summary of certain provisions of the Listing Rules relating to repurchase of securities:

#### Shareholders' Approval

The Listing Rules provide that all proposed repurchases of securities by a company with a primary listing on the Stock Exchange must be approved in advance by an ordinary resolution of shareholders, either by way of general mandate or by specific approval of a particular transaction.

#### Source of Funds

Repurchases must be funded out of funds legally available for such purpose in accordance with the Company's memorandum of association and Bye-Laws and the Companies Act. A company may not repurchase its own securities on the Stock Exchange for a consideration other than cash or for settlement otherwise than in accordance with the trading rules of the Stock Exchange. Any repurchase by the Company may be made out of the capital paid up on the purchased Shares or out of the funds of the Company which would otherwise be available for dividend or distribution or out of the proceeds of a fresh issue of Shares made for the purpose. Any premium payable on a purchase over the par value of the Shares to be purchased must be provided for out of funds of the Company which would otherwise be available for dividend or distribution or out of the Company's share premium account.

#### REASONS FOR REPURCHASES

Although the Directors have no present intention of repurchasing any securities, they believe that the flexibility afforded by the Repurchase Mandate would be beneficial to the Company and its shareholders. Repurchases will only be made when the Directors believe that such repurchases will benefit the Company and the Shareholders. Such repurchases may, depending on market conditions and funding arrangement at the time, lead to an enhancement of the net value of the Company and its assets and/or its earnings per Share.

#### **FUNDING OF REPURCHASES**

Repurchases of Shares will be funded out of funds legally available for the purchase in accordance with the Company's memorandum of association and Bye-Laws and the applicable laws of Bermuda.

On the basis of the current financial position of the Company as disclosed in the audited accounts contained in the 2004 annual report of the Company, there might be an adverse effect on the working capital requirements or gearing levels of the Company in the event that the Repurchase Mandate is exercised in full at any time. However, the Directors do not propose to

exercise the Repurchase Mandate to such an extent as would, in the circumstances, have a material adverse effect on the working capital requirements of the Company or its gearing levels which in the opinion of the Directors are from time to time appropriate for the Company.

The exercise in full of the Repurchase Mandate, on the basis of 2,216,154,331 Shares in issue as at the Latest Practicable Date (assuming that no Shares are issued or repurchased during the period from the Latest Practicable Date up to the date of the Annual General Meeting) would result in up to 221,615,433 Shares being repurchased by the Company during the period in which the Repurchase Mandate remains in force.

#### **GENERAL**

None of the Directors nor, to the best of their knowledge having made all reasonable enquires, any of their associates, have any present intention, if the Repurchase Mandate is approved by the Shareholders, to sell any Shares to the Company.

The Directors have undertaken to the Stock Exchange that, so far as the same may be applicable, they will only exercise the Repurchase Mandate in accordance with the Listing Rules, the applicable laws of Bermuda and the Company's memorandum of association and Bye-Laws.

If as a result of a repurchase a Shareholder's proportionate interest in the voting rights of the Company increases, such increase will be treated as an acquisition for the purposes of the Takeovers Code and, if such increase results in a change of control, may in certain circumstances give rise to an obligation to make a mandatory offer in accordance with Rule 26 of the Takeovers Code.

As at the Latest Practicable Date, Modern Orbit Limited, Mr. Richard Man Fai, LEE, Ms. Siew Yit HOH, Ms. Kam Har YUE, Mr. Jeff Man Bun LEE and Fisherman Enterprises Inc. and their respective associates (collectively the "Controlling Shareholders") were interested in 1,282,912,178 Shares, representing approximately 57.9% of the issued share capital of the Company. Based on such shareholdings, in the event that the Directors exercise in full the power to repurchase Shares pursuant to the Repurchase Mandate, the shareholdings of the Controlling Shareholders would increase to approximately 64.3% of the issued share capital of the Company. The Directors consider that such increase would give rise to an obligation to make a mandatory offer under Rule 26 of the Takeovers Code. However, the Directors do not consider such increase would reduce the issued share capital in public hands to less than 25% (or the relevant prescribed minimum percentage required by the Stock Exchange).

No connected person (as defined in the Listing Rules), including a director, chief executive or substantial shareholder of the Company or its subsidiaries or an associate of any of them has notified the Company that he has a present intention to sell Shares to the Company, or has undertaken not to do so, if the Repurchase Mandate is approved by the Shareholders.

#### **SHARE PRICES**

The highest and lowest prices at which the Shares were traded on the Stock Exchange during each of the previous twelve months preceding the Latest Practicable Date were as follows:

	Highest	Lowest HK\$
	HK\$	
2004		
April	0.053	0.032
May	0.039	0.029
June	0.041	0.031
July	0.036	0.028
August	0.032	0.028
September	0.035	0.029
October	0.034	0.028
November	0.042	0.028
December	0.044	0.032
2005		
January	0.050	0.037
February	0.054	0.037
March	0.050	0.045
April (up to April 25, 2005)	0.055	0.045

#### SECURITIES PURCHASES MADE BY THE COMPANY

The Company has not purchased any of its Shares, whether on the Stock Exchange or otherwise, in the six months preceding the date of this circular.



#### WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)

NOTICE IS HEREBY GIVEN that an annual general meeting of WO KEE HONG (HOLDINGS) LIMITED ("Company") will be held at Function Room, 30th Floor, Panda Hotel, 3 Tsuen Wah Street, Tsuen Wan, New Territories, Hong Kong on Wednesday, June 15, 2005 at 12:00 noon, for the purposes of considering and, if thought fit, passing, with or without modification, the following resolutions:

- 1. To receive and consider the audited consolidated accounts and the reports of directors and auditors of the Company for the year ended 31 December 2004;
- 2. To re-elect directors of the Company and to authorise the Board of Directors to fix the remuneration of the Directors;
- 3. To authorise the Board of Directors to appoint auditors and to fix their remuneration;
- 4. As special business, to consider and, if thought fit, passing, with or without modification, the following resolutions as ordinary resolutions:

#### (A) "**THAT**:

- (a) subject to paragraph (c) of this resolution, the exercise by the directors of the Company during the Relevant Period (as defined below) of all powers of the Company to allot, issue or deal with additional shares in the share capital of the Company or securities convertible into such shares or options, warrants or similar rights to subscribe for any shares or convertible securities and to make or grant offers, agreements, and options which might require the exercise of such powers, subject to and in accordance with all applicable laws, be and is hereby generally and unconditionally approved;
- (b) the approval in paragraph (a) of this resolution shall authorise the directors of the Company during the Relevant Period to make or grant offers, agreements and options which would or might require the exercise of such powers after the end of the Relevant Period;
- (c) the aggregate nominal amount of share capital allotted or agreed conditionally or unconditionally to be allotted (whether pursuant to an option or otherwise) and issued by the directors of the Company pursuant to the approval in paragraph (a) of this resolution otherwise than pursuant to (i) a Rights Issue (as hereinafter defined), (ii) the exercise of the subscription rights or conversion

<sup>\*</sup> For identification purposes only

under the terms of any warrants issued by the Company or any securities which are convertible into shares of the Company and from time to time outstanding, (iii) the exercise of any option granted under the share option scheme or similar arrangement for the time being adopted for the grant or issued to officers and/or employees of the Company and/or any of its subsidiaries of shares or rights to acquire shares of the Company, or (iv) any scrip dividend or similar arrangement providing for the allotment of shares of the Company in lieu of the whole or part of a dividend on shares of the Company in accordance with the bye-laws of the Company in force from time to time, shall not exceed 20 per cent of the aggregate nominal amount of the share capital of the Company in issue as at the date of passing of this resolution and the said approval be limited accordingly; and

# (d) for the purpose of this resolution;

"Relevant Period" means the period from the passing of this resolution until whichever is the earlier of:

- (i) the conclusion of the next annual general meeting of the Company;
- (ii) the expiration of the period within the next annual general meeting of the Company if required by the bye-laws of the Company or any applicable laws of Bermuda to be held; and
- (iii) the revocation or variation of the authority given under this resolution by an ordinary resolution of the shareholders of the Company in general meeting.

"Rights Issue" means an offer of shares of the Company open for a period fixed by the directors of the Company to holders of shares of the Company in the register of members of the Company on a fixed record date in proportion to their then holdings of such shares (subject to such exclusion or other arrangement as the directors of the Company may deem necessary or expedient in relation to fractional entitlements or having regard to any restrictions or obligations under the laws of, or the requirements of any recognised regulatory body or such stock exchange in any territory outside Hong Kong)."

# (B) "THAT:

(a) subject to paragraph (b) of this resolution, the exercise by the directors of the Company during the Relevant Period (as defined below) of all powers of the Company to purchase its own shares on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") or any other exchange on which the securities of the Company may be listed and recognised by the Securities and Futures Commission of Hong Kong and the Stock Exchange for this purpose ("Recognised Stock Exchange"), subject to and in accordance with all applicable laws and regulations of Bermuda, bye-laws of the Company and the requirements of the Rules Governing the Listing of Securities on the Stock Exchange or any other Recognised Stock Exchange as amended from time to time, be and is hereby generally and unconditionally approved;

- (b) the aggregate nominal amount of shares of the Company which may be purchased by the Company pursuant to the approval in paragraph (a) of this resolution during the Relevant Period shall not exceed 10 per cent of the aggregate nominal amount of the share capital of the Company in issue as at the date of passing this resolution and the said approval be limited accordingly; and
- (c) for the purpose of this resolution:
  - "Relevant Period" means the period from the passing of this resolution until whichever is the earlier of:
  - (i) the conclusion of the next annual general meeting of the Company;
  - (ii) the expiration of the period within which the next annual general meeting of the Company is required by the bye-laws of the Company or any applicable laws of Bermuda to be held; and
  - (iii) the revocation or variation of the authority given under this resolution by an ordinary resolution of the shareholders of the Company in general meeting."
- (C) "THAT subject to the passing of resolutions numbered 4(A) and 4(B), the aggregate nominal amount of the share capital of the Company which are to be purchased by the Company pursuant to the authority granted to the directors of the Company mentioned in resolution numbered 4(B) shall be added to the aggregate nominal amount of share capital of the Company that may be allotted or agreed conditionally or unconditionally to be allotted by the directors of the Company pursuant to resolution numbered 4(A) above, provided that such amount shall not exceed 10 per cent of the aggregate nominal amount of the share capital of the Company in issue as at the date of passing of this resolution."
- 5. As special business, to consider and, if thought fit, passing the following resolution as a special resolution:
  - "THAT the Bye-Laws of the Company be amended as follows:
  - (1) by deleting the existing bye-law 99(A) in its entirety and substituting therefor with the following bye-law:
    - "99(A) Notwithstanding any other provisions in these Bye-Laws, at each annual general meeting, one-third of the Directors (save for any chairman or managing director) for the time being (or if their number is not a multiple of three (3), the number nearest to but not greater than one-third or such other manner of rotation as may be required by the Listing Rules (as modified from time to time) or other codes, rules and regulations as may be prescribed by the applicable regulatory authority from time to time) shall retire from office by rotation.";

(2) Bye-law 102(A)

by deleting the words "annual general meeting" in the second sentence of bye-law 102(A) and substituting therefor the words "general meeting";

(3) Bye-law 102(B)

by deleting the words "annual general meeting" in the second sentence of bye-law 102(B) and substituting therefor the words "general meeting"; and

(4) by deleting the existing bye-law 182(vi) in its entirety.

By order of the Board
WO KEE HONG (HOLDINGS) LIMITED
Phyllis NG

Company Secretary

Hong Kong, April 29, 2005

Registered office: Canon's Court 22 Victoria Street Hamilton HM12. Bermuda

Principal office in Hong Kong: 10th Floor, Block A Wo Kee Hong Building 585-609 Castle Peak Road Kwai Chung, New Territories Hong Kong

### Notes:-

- 1. A shareholder entitled to attend and vote at the above meeting may appoint another person as his proxy to attend and to vote in his stead. A shareholder who is the holder of two or more shares may appoint more than one proxy to attend on the same occasion. A proxy need not be a shareholder of the Company.
- 2. Where there are joint registered holders of any Share, any one of such persons may vote at the meeting, either personally or by proxy, in respect of such Share as if he were solely entitled thereto; but if more than one of such joint holders are present at the meeting personally or by proxy, that one of the said persons so present whose name stands first on the register of members of the Company in respect of such Shares shall alone be entitled to vote in respect thereof.

- 3. In order to be valid, the form of proxy duly completed and signed in accordance with the instructions printed thereon together with the power of attorney or other authority, if any, under which it is signed or a notarially certified copy thereof must be delivered to the principal office of the Company in Hong Kong at 10th Floor, Block A, Wo Kee Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong not less than 48 hours before the time appointed for holding the meeting or any adjournment thereof.
- 4. Completion and return of the form of proxy will not preclude shareholders from attending and voting in person at the meeting or any adjourned meeting or upon the poll concerned if they so wish. In such event, the instrument appointing the proxy shall be deemed to be revoked.
- 5. Pursuant to bye-law 70 of the bye-laws of the Company, a poll may be demanded in relation to any resolution put to the vote of the meeting before or on the declaration of the results of the show of hands or on the withdrawal of any other demand for a poll:
  - (a) by the chairman of the meeting; or
  - (b) by at least three shareholders present in person or by a duly authorised corporate representative or by proxy for the time being entitled to vote at the meeting; or
  - (c) by any shareholder or shareholders present in person or by a duly authorised corporate representative or by proxy and representing not less than one-tenth of the total voting rights of all the shareholders having the right to vote at the meeting; or
  - (d) by any shareholder or shareholders present in person or by a duly authorised corporate representative or by proxy and holding shares in the Company conferring a right to vote at the meeting being shares on which an aggregate sum has been paid up equal to not less than one-tenth of the total sum paid up on all the shares conferring that right.

- 3. 根據印列之指示填妥及正式簽署之代表委任表格,連同相關附有獲正式授權之代表親筆簽署或已經公證之授權書,須於大會或其任何續會召開前48小時送達本公司位於香港新界葵涌青山道585-609號和記行大廈A座10樓之香港主要辦事處,方為有效。
- 4. 填妥及交回代表委任表格後股東仍可親身出席大會或其任何續會並於會上或投票表決時投票。在此情況下,委任代表之文據將被視作撤銷。
- 5. 根據本公司之公司細則第70條,於宣佈舉手投票結果之前或之時或撤銷任何其他投票要求時,下列人士可要求就任何於會上提呈投票之決議案以投票方式表決:
  - (a) 大會主席;或
  - (b) 至少三名親身出席之股東或獲正式授權之公司代表或當時有權於會上投票之委任代表;或
  - (c) 任何一名或多名親身出席之股東或獲正式授權之公司代表或委任代表,而彼或彼等 於全體股東可於大會上投票之投票權總額中所佔比例不少於十分之一;或
  - (d) 任何一名或多名親身出席之股東或獲正式授權之公司代表或委任代表,而彼或彼等 持有附帶可於大會上投票之權利之本公司股份;且當中已繳股款之總額;相等於所 有附帶有關權利之股份中全部已繳股款股份所佔比例不少於十分之一。

(2) 公司細則第102(A)條

删除公司細則第102(A)條第二句「股東週年大會」字眼,並以「股東大會」字眼取代;

(3) 公司細則第102(B)條

刪除公司細則第102(B)條第二句「股東週年大會」字眼,並以「股東大會」字眼取代;及

(4) 刪除現有公司細則第182(vi)條整條。

承董事會命 和記行(集團)有限公司 公司秘書 吳心瑜

香港, 二零零五年四月二十九日

註冊辦事處:

Canon's Court 22 Victoria Street Hamilton HM12 Bermuda

香港主要辦事處:

香港

新界葵涌

青山道585-609號

和記行大廈

A座 10樓

# 附註:

- 凡有權出席上述大會並於會上投票之股東,均有權委任一名代表出席並代其投票,持有兩股或以上股份之成員可委任多於一位代表於同一會上出席。受委代表毋須為本公司股東。
- 2. 如屬聯名股份持有人,則任何一位該等持有人均可親身或委派代表於大會上以該等股份投票,猶如彼為唯一有權投票者,但如超過一位聯名持有人親身或委派代表出席大會,則只有上述出席並於股東名冊內排名於首之股東才可獲有關投票權。

- (b) 本公司依據本決議案第(a)段於有關期間購回之股份面值總額, 不得超過本公司於通過本決議案之日已發行股本面值總額百分 之十,而上文所述之批准須受此數額限制;及
- (c) 就本決議案而言:

「有關期間」乃指由本決議案通過之日至下列日期(以最先者為準)止之期間:

- (i) 本公司下屆股東週年大會結束之時;
- (ii) 依照本公司之公司細則或任何百慕達適用法例之規定舉行 本公司下屆股東週年大會之期限屆滿之日;及
- (iii) 在股東大會上通過普通決議案撤銷或修訂本決議案之日。」
- (C)「動議待第4(A)及4(B)項決議案通過後,在本公司董事根據第4(B)項決議案行使本公司權力以購回之本公司股本總面額之上,加上本公司董事根據上述第4(A)項決議案可能配發或同意有條件配發或同意有條件或無條件配發之本公司股本面值總額之款額,惟該等款額不得超過本決議案通過當日本公司已發行股本面值總額百分之十。」
- 5. 作為特別事項,考慮及酌情通過下列決議案為特別決議案:

「動議以下列方式修訂本公司之公司細則:

- (1) 刪除現有公司細則第99(A)條整條,並由以下公司細則取代:
  - 「99(A) 即使該等公司細則之任何其他條文有所規定,在每屆股東 週年大會上,三分之一之現任董事(本公司主席或董事總 經理除外)(或倘董事人數並非三(3)之倍數,則應取最接 近但不超過三分之一之數,或按照上市規則(經不時修訂) 或適用監管機構不時規定之其他守則、規則及規定之其他 方式輪值告退)須輪值告退。」;

發行之任何認購權證條款行使認購權或兑換或行使任何可兑換 為本公司股份而不時尚未行使之任何證券,(iii)行使當時採納 以向本公司及/或其任何附屬公司之管理人員及/或僱員授予 或發行本公司股份或可認購本公司股份之權力之認股權計劃或 類似安排授出之任何認股權,或(iv)任何以股代息或根據本公 司不時生效之公司細則配發本公司股份以代替就本公司股份派 發之全部或部份股息之類似安排而配發及發行者則除外,而上 文所述之批准須受此數額限制;及

# (d) 就本決議案而言:

「有關期間」乃指由本決議案通過之日期至下列日期(以最先者為準)止之期間:

- (i) 本公司下屆股東週年大會結束之時;
- (ii) 依照本公司之公司細則或任何百慕達適用法例之規定舉行本公司下屆股東週年大會之期限屆滿之日;及
- (iii) 在股東大會上通過普通決議案撤銷或修訂本決議案之日。

「供股發行」乃指由本公司董事於指定期間向於指定記錄日期 名列本公司股東名冊之股份持有人按其當時持股比例建議配售 本公司新股(惟本公司董事有權在必須或權宜時就零碎股份權 益,或因適用於本公司之任何司法權區之法律規定之任何限制 或責任或香港以外任何該等地區之認可監管機構或該等證券交 易所之規定而取消此方面之權利或作出其他安排)。」

# (B) 「動議:

(a) 在本決議案第(b)段所限下,一般及無條件批准本公司董事於有關期間(定義見下文)行使本公司所有權力,以便在香港聯合交易所有限公司(「聯交所」)或本公司證券可能上市而獲香港之證券及期貨事務監察委員會及聯交所就此認可之任何其他證券交易所(「認可證券交易所」),根據所有適用法例及百慕達規例,本公司之公司細則及聯交所證券上市規則或任何其他認可證券交易所之規定(經不時修訂)購回本身之股份;



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

茲通告和記行(集團)有限公司(「本公司」)謹訂於二零零五年六月十五日(星期三)中午十二時正假座香港新界荃灣荃華街3號悦來酒店30樓宴會廳舉行股東週年大會,以討論及酌情通過下列決議案(不論有否修訂):

- 省覽本公司截至二零零四年十二月三十一日止年度之經審核綜合賬目、 董事會報告及核數師報告;
- 2. 重選本公司董事及授權董事會釐定董事酬金;
- 3. 授權董事會委任核數師並釐定其酬金;
- 4. 作為特別事項,考慮及酌情通過以下決議案(不論有否修訂)為普通決議案:

# (A)「動議:

- (a) 在本決議案第(c)段所限制下,一般及無條件批准本公司董事於有關期間(定義見下文)行使本公司所有權力,以配發、發行及處置本公司股本中之額外股份或可兑換為該等股份之證券或認股權或認購權證或認購任何股份或可兑換證券之類似權利,並在遵照及根據所有適用法例作出及授出須行使此項權力之售股建議、協議及認股權;
- (b) 本決議案第(a)段之批准授權本公司董事於有關期間作出及授出 可能須於有關期間屆滿後行使此項權力之售股建議、協議及認 股權;
- (c) 本公司董事依據本決議案第(a)段之批准配發或有條件或無條件 同意配發(不論根據認股權或其他方式)及發行之股本面值總 額,不得超過本公司於通過此決議案之日已發行股本面值總額 百分之二十,惟因(i)供股發行(定義見下文),(ii)根據本公司

# 股份價格

股份於最後實際可行日期前十二個月各月內在聯交所錄得之最高及最低價格如下:

	最高價 <i>港元</i>	最 低 價 港 元
	re Ju	re ju
二零零四年		
四月	0.053	0.032
五月	0.039	0.029
六月	0.041	0.031
七月	0.036	0.028
八月	0.032	0.028
九月	0.035	0.029
十月	0.034	0.028
十一月	0.042	0.028
十二月	0.044	0.032
二零零五年		
一月	0.050	0.037
二月	0.054	0.037
三月	0.050	0.045
四月(直至二零零五年四月二十五日)	0.055	0.045

# 本公司購回證券

於本通函刊發日期之前六個月內,本公司並無在聯交所或其他交易所購回 任何股份。 響,除非董事認為該等購回不時適用於本公司,否則董事不擬在該等情況下行使購回授權。

倘全面行使購回授權,按於最後實際可行日期2,216,154,331股已發行股份計算,並假設由最後實際可行日期截至股東週年大會日期期間概無發行或購回任何股份,將導致於購回授權仍然生效期間本公司可購回最多達221,615,433股股份。

# 一般事項

就董事所深知及經作出一切合理查詢後,即使購回授權經股東批准,各董 事或任何彼等各自之聯繫人士目前無意向本公司出售任何股份。

董事已向聯交所作出承諾,彼等將根據上市規則、百慕達適用法例,以及 本公司之公司組織章程大綱及公司細則所載之規例,行使購回授權。

倘若一名股東因購回股份而導致其於本公司附有投票權之股本中權益之比例增加,該增加就收購守則而言,則當作一項收購。倘該增加導致控制權有所變動,可在若干情況下導致須根據收購守則第26條提出強制性收購建議。

截至最後實際可行日期,Modern Orbit Limited、李文輝先生、何秀月女士、余金霞女士、李文彬先生及Fisherman Enterprises Inc.及彼等各自之聯緊人士(統稱「控權股東」)擁有1,282,912,178股股份權益,佔本公司已發行股本約57.9%權益。按有關股權計算,倘董事根據購回授權行使一切權力購回股份,則控權股東之股權將升至本公司當時已發行股本約64.3%。董事認為,有關增加將不會引致本公司須根據收購守則第26條提出強制性收購建議。然而,董事並不認為,有關增加將導致公眾人士持有之已發行股本減至少於25%(或聯交所規定之有關指定最低百分比)。

本公司並無接獲關連人士(定義見上市規則),包括本公司或其附屬公司董事、主要行政人員或主要股東或彼等各自之聯繫人士知會本公司,其目前有意將股份出售予本公司,(或倘購回授權經股東批准)彼等並無承諾不會向本公司出售股份。

本附錄乃為根據上市規則之規定須向 閣下提供有關將於股東週年大會上 提呈之購回授權所需資料之説明函件。

# 上市規則

上市規則載有以聯交所為第一上市地之公司於聯交所購回本身證券之監管 規定,上市規則有關購回證券之若干規定概述如下:

# 股東批准

上市規則規定,以聯交所為第一上市地之公司所有購回證券之建議必須事先以一般授權之方式或就個別交易經普通決議案予以批准。

# 資金來源

購回股份之資金必須是根據本公司組織章程大綱與公司細則及公司法之規定可合法撥作有關用途之資金。公司不可於聯交所以現金以外之代價或根據聯交所之交易規則以外之結算方式購回本身之證券。公司在購回其股份時,資金僅可由將予購回股份之已繳股本或本公司可動用作派付股息或分派之資金或為購回股份而發行新股所得之收益支付。購回股份時,須支付之任何超逾股份面值之溢價款項,必須由本公司可動用作派付股息或分派之資金或本公司股份溢價賬支付。

# 購回之原因

儘管各董事現無意購回任何證券,惟彼等相信,購回授權所提供之靈活性 將符合本公司及其股東之利益。購回只有在董事相信購回事宜符合本公司及股 東之利益下方會進行。視乎當時之市況及資金安排,該等購回可能會提升本公 司之資產淨值及其資產及/或每股盈利。

# 購回股份之資金

購回股份時,本公司只可動用根據其組織章程大綱及公司細則及百慕達適用法例准許合法作此用途之資金。

根據本公司二零零四年年報所載之經審核賬目所披露之本公司目前財務狀況,董事認為隨時全面行使購回授權或會對本公司之營運資金或負債狀況造成不利影響。倘購回事宜會對本公司之營運資金要求或負債狀況構成重大不利影

在彼於二零零四年九月一日獲委任當日前,陳先生於本公司及本公司其他 成員公司並無擔當任何職位,於過去三年亦無擔任其他上市公眾公司董事職務。 陳先生與本公司任何董事、高級管理人員或主要或控股股東概無任何關係。彼 概無擁有任何證券及期貨條例第XV部所界定之本公司之股份權益。

陳先生與本公司之間並無訂立服務合約。陳先生於本公司之任期定為兩年, 自二零零五年四月二十五日起生效,彼須依據公司細則輪值告退,並可再選連 任。彼將收取之董事袍金為每年80,000港元,並不獲發任何董事花紅。本公司 獨立非執行董事之袍金乃參照當時市場上獨立非執行董事袍金之幅度釐定。

董事會概不知悉任何有關重選余金霞女士、李文彬先生、汪滌東先生及陳德興先生為董事之其他事宜須知會股東。

截至最後實際可行日期,李先生連同 Modern Orbit Limited、李文輝先生、何秀月女士、余金霞女士及 Fisherman Enterprises Inc.及彼等各自之聯繫人士擁有1,282,912,178股股份權益,佔本公司已發行股份約57.9%權益。除上述股份權益及根據上市規則第17章設立之本公司認股權計劃向彼授出之認股權外,李先生概無擁有任何證券及期貨條例第XV部所界定之本公司之權益。

根據李先生與本公司訂立之服務合約,李先生於本公司並無固定任期,惟彼須依據公司細則於股東週年大會上輪值告退,並可再選連任。根據服務合約,李先生並無固定董事酬金;然而,李先生享有根據本公司之現金流動狀況而與本公司綜合盈利掛鈎之酌情花紅。

汪滌東先生,FCCA、CPA(執業),48歲,為本公司之財務總監及合資格會計師,於二零零四年六月二十八日獲委任為本公司之執行董事。彼亦為本公司之聯營公司金羚電器有限公司之董事。汪先生為英國特許公認會計師公會資深會員及香港會計師公會會員。彼於百靈達國際控股有限公司及至祥置業有限公司擔任獨立非執行董事。

汪先生與本公司任何董事、高級管理人員或主要或控股股東概無任何關係。 彼概無擁有任何證券及期貨條例第 XV部所界定之本公司之權益。

根據汪先生與本公司之服務合約,汪先生之每年薪酬組合為600,000港元(不包括任何現時尚未釐定之固定或酌情發放之花紅)。該服務合約為期一年,自二零零四年六月二十八日起生效。汪先生之酬金乃由董事會經參照本公司之業績表現、盈利能力以及業界薪酬基準及當時市場狀況而定。

陳德興先生,ACA、FCCA、CPA、ATIHK,33歲,本公司審計委員會成員,於二零零四年九月一日獲委任為獨立非執行董事。陳先生於嶺南大學畢業,獲工商管理學士學位,並持有香港理工大學中國商業學碩士學位。彼亦為英格蘭及威爾斯特許會計師公會、香港會計師公會及香港稅務學會會員。彼亦為英國特許公認會計師公會資深會員。陳先生現於中國環保電子控股有限公司(一間在香港聯合交易所有限公司主板上市之公司)任職財務總監。

擬於股東週年大會上重選連任之董事,其資料及簡歷載述如下:

余金霞女士,72歲,自一九六二年至一九八九年十二月一直參與本集團之決策事宜,此後改任本公司之非執行董事,負責監察本公司管理層表現。彼於貿易及分銷消費者產品具逾30年經驗。除擔任本公司之董事外,余女士於過去三年概無於任何其他在聯交所上市之公司擔任董事職務。

余女士乃本公司執行董事兼榮譽主席李永森先生之配偶,並為執行董事李文輝先生及李文彬先生之母親。除上文所披露者外,余女士與本公司任何董事、高級管理人員或主要或控股股東概無任何關係。

截至最後實際可行日期,余女士連同Modern Orbit Limited、李文輝先生、何秀月女士、李文彬先生及Fisherman Enterprises Inc.及彼等各自之聯繫人士擁有1,282,912,178股股份權益,佔本公司已發行股份約57.9%權益。除上述股份權益及根據上市規則第17章設立之本公司認股權計劃向彼授出之認股權及本公司認股權計劃向李永森先生授出之認股權(根據證券及期貨條例第XV部余女士被視為於其中擁有權益)外,余女士概無擁有任何證券及期貨條例第XV部所界定之本公司之權益。

本公司與余女士之間並無訂立服務合約。余女士於本公司之任期定為兩年, 自二零零五年四月二十五日起生效,彼須依據公司細則輪值告退,並可再選連 任。於截至二零零四年十二月三十一日止財政年度,余女士收取之董事袍金為 20,000港元。非執行董事之酬金須按年檢討,並由董事會參照當時市場上非執 行董事袍金之幅度按年釐定。

李文彬先生,BSc、MSc(麥芝根大學)、MSc(史丹福大學),46歲,於二零零二年一月獲委任為本公司執行董事。彼負責本集團之策略規劃及開發新項目。彼在加盟本集團前,曾於Apple Computer International Limited研發部任職系統軟件工程專家一職,為時5年。彼在擔任本職之前,曾於一九九一年至一九九七年期間積極參與本集團業務。除擔任本公司之董事外,李先生於過去三年概無於任何其他在聯交所上市之公司擔任董事職務。

李先生乃本公司執行董事兼榮譽主席李永森先生及非執行董事余金霞女士 之子,並為本公司執行董事、執行主席兼行政總裁李文輝先生之弟。除上文所 披露者外,李先生與本公司任何董事、高級管理人員或主要或控股股東概無任 何關係。

- (c) 任何一名或多名親身出席之股東或獲正式授權之公司代表或委任代表, 而彼或彼等於全體股東可於股東週年大會上投票之投票權總額中所佔 比例不少於十分之一;或
- (d) 任何一名或多名親身出席之股東或獲正式授權之公司代表或委任代表, 而彼或彼等持有附帶可於股東週年大會上投票之權利之股份,且當中 已繳股款之總額,相等於所有附帶有關權利之股份中全部已繳股款股 份所佔比例不少於十分之一。

# 推薦意見

董事會認為,授予發行授權及購回授權及建議修訂公司細則均符合本公司 及股東之最佳利益。因此,謹此建議股東投票贊成在股東週年大會上提呈之所 有相關決議案。

# 可供查閱文件

於緊接二零零五年六月十五日(星期三)舉行之股東週年大會前十四日之香港一般辦公時間內,公司細則在本公司主要辦事處(地址為香港新界葵涌青山道585-609號和記行大廈A座10樓)可供查閱。

此致

列位股東 台照

承董事會命 和記行(集團)有限公司 執行主席兼行政總裁 李文輝 謹啟

二零零五年四月二十九日

根據和記行(集團)有限公司一九九一年公司法(「本法案」),本公司主席或董事總經理無須按公司細則輪值告退。鑑於本公司受本法案約束,故公司細則不能作出修訂以全面反映企業管治守則。

因此,董事會建議修訂下列公司細則,以符合經修訂之上市規則:

- (a) 經公司細則第182(vi)條修訂之公司細則第99(A)條將由新公司細則取代, 規定全體董事(本公司主席或董事總經理除外)應輪值告退,最少每三 年一次;
- (b) 刪除公司細則第182(vi)條整條;及
- (c) 公司細則第102(A)條及第102(B)條須予修訂,訂明任何獲委任以填補董事會臨時空缺之董事須於下次股東大會而非下屆股東週年大會上,由股東重選連任。

修訂公司細則之建議須待股東透過將於股東週年大會上提呈之特別決議 案予以批准,方為有效。有關修訂公司細則建議之詳情,股東可參閱本通函第 14至18頁之股東週年大會通告所載之特別決議案。

# 股東週年大會

本公司謹訂於二零零五年六月十五日(星期三)假座香港新界荃灣荃華街3號悦來酒店30樓宴會廳舉行股東週年大會或其任何續會,大會通告載於本通函第14至18頁,隨附股東週年大會適用之代表委任表格。無論 閣下能否出席股東週年大會,務請按照代表委任表格列印之指示將表格填妥並於股東週年大會或其任何續會指定舉行時間48小時前交回本公司之香港主要辦事處,地址為香港新界葵涌青山道585-609號和記行大廈A座10樓。填妥及交回代表委任表格後,閣下仍可親身出席股東週年大會或其任何續會,並於會上投票。在此情況下,委任代表之文據將被視作撤銷。

根據公司細則,下列人士可於宣佈舉手投票結果之前或之時或撤銷任何其 他投票要求時,要求就任何於大會上提呈投票之決議案以投票方式表決:

- (a) 股東週年大會主席;或
- (b) 至少三名親身出席之股東或獲正式授權之公司代表或當時有權於股東 週年大會上投票之委任代表;或

二零零四年五月二十八日本公司已發行股本面值總額之10%之股份;及(ii)以配發、發行及以其他方式處理面值總額不超過二零零四年五月二十八日本公司已發行股本面值總額之20%之股份,及本公司已購回之任何股份之面值(最高可達本公司已發行股本面值總額之10%)。

該等一般授權於股東週年大會結束時將告失效。

# 購回授權

於應屆股東週年大會上,將提呈有關向董事授出購回授權之普通決議案,藉以按股東週年大會通告所載之條款行使本公司權力於(i)本公司下屆股東週年大會結束時、(ii)於股東大會上有關授權獲撤銷或修訂當日及(iii)法例或公司細則規定本公司須舉行下屆股東週年大會當日(以最早者為準)止期間隨時在聯交所購回其本身之證券。根據購回授權所購回之股份面值總額不得超過通過有關決議案當日本公司已發行股本面值總額之10%。

提供有關購回授權資料之説明函件載於本通函附錄二。

# 發行授權

於股東週年大會上,亦將提呈普通決議案,以更新授予董事之一般授權,以配發、發行及處理股份,數目不得超過通過有關決議案當日本公司已發行股本之面值總額之20%,並在就此授予董事之一般授權加入相當於授出購回授權後本公司所購回之股份面值總額之股份。

# 修訂本公司之公司細則

聯交所近期修訂上市規則,以全新企業管治常規守則(「企業管治守則」)取代上市規則附錄十四之最佳應用守則,並加入全新附錄二十三以規定上市發行人於年報中載入企業管治報告。除若干過渡安排外,該等修訂已於二零零五年一月一日起生效。

根據企業管治守則第A.4.2段,每名董事(包括有指定任期之董事)應輪值告退,最少每三年一次。第A.4.2段亦規定所有獲委任以填補董事會臨時空缺之董事須於彼等獲委任後首個股東大會上由股東重選連任。

任主席或董事總經理之董事毋須輪值告退或在釐定退任董事數目時毋須計算在內。此外,公司細則第102(B)條亦規定董事會可不時委任任何人士為董事,作為董事會之新成員,由此委任之任何董事,其任期將僅至本公司下屆股東週年大會為止,隨後可膺選連任。在每屆股東週年大會上,退任董事將為自上次選舉以來任期最長之董事,惟如超過一位董事乃在同一日退任,則退任董事將以抽簽決定(除非彼等另行達成協議)。該等退任董事可膺選連任。

主席李文輝先生毋須輪值告退。於二零零四年六月二十八日獲委任為執行董事之汪滌東先生及於二零零四年九月一日獲委任為獨立非執行董事之陳德興先生須於股東週年大會上任滿告退,並可膺選連任。餘下六名董事中,自上次選舉以來任期最長之董事余金霞女士及李文彬先生須於股東週年大會上任滿告退,並可膺選連任。余金霞女士、李文彬先生、汪滌東先生及陳德興先生各人均已表明彼等連任董事之意願。

現有公司細則第103條規定,除退任之董事外,任何未經董事會推薦之人士 均不具資格於任何股東大會獲選為董事,除非股東向本公司辦事處發出簽署通 知表明有意提名該人士參選董事,而該人士亦已發出書面通知表明願意參選, 惟發出通知期最少須為七日,有關發出通知期限不得早於寄發為有關選舉所召 開大會通告之翌日開始,亦不得遲於舉行有關大會前七日完結。

故此,倘股東有意提名任何人士在股東週年大會參選董事,則須發出通知表明有意提名該人士參選董事,而獲提名人士亦須發出簽署通知確認參選意願。該等通知必須於二零零五年六月七日(星期二)或之前送達本公司於香港之主要辦事處,地址為香港新界葵涌青山道585-609號和記行大廈A座10樓,方為有效。

退任董事之資料及簡歷載於本通函附錄一。倘本公司於本通函付印後接獲股東提名任何人士在股東週年大會參選董事之有效通知,則將發出一份補充通函,以知會股東新增提名候選人之資料。

# 建議授予一般授權

於二零零四年五月二十八日舉行之本公司之股東週年大會上,已通過普通決議案(其中包括)授予董事一般授權,(i)以購回(其中包括)面值總額不超過



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

執行董事:

李永森先生(榮譽主席)

李文輝先生(執行主席兼行政總裁)

孫志冲先生

李文彬先生

汪滌東先生

非執行董事:

余金霞女士

獨立非執行董事:

陳文生先生

李卓民先生

陳德興先生

敬啟者:

註冊辦事處:

Canon's Court

22 Victoria Street

Hamilton HM 12

Bermuda

香港主要辦事處:

香港

新界葵涌

青山道585-609號

和記行大廈

A座10樓

建議董事重選連任 購回證券之一般授權 及發行新股之一般授權 及 登議修訂公司細則

# 緒言

本通函旨在向 閣下提供有關股東週年大會處理之事項之資料,即(i)重選余金霞女士、李文彬先生、汪滌東先生及陳德興先生為董事;(ii)授予發行授權及購回授權;及(iii)建議修訂公司細則。

# 建議董事重選連任

根據公司細則第99(A)條,在每屆股東週年大會上,三分之一之現任董事(或倘董事人數並非三或三之倍數,則應取最接近三分之一之數)須任滿告退。兼

\* 僅供識別用途

# 釋 義

**「股份」** 指 本公司股本中每股面值0.10港元之股份;

「股東」 指 股份之持有人;

**「特別決議案」** 指 將於股東週年大會上提呈之特別決議案,藉以

考慮載於本通函第14至18頁之股東週年大會通告

之修訂公司細則建議;

「聯交所」 指 香港聯合交易所有限公司;

「收購守則」 指 香港公司收購及合併守則;及

「港元」 指 香港法定貨幣港元。

# 釋義

除文義另有所指外,於本通函內,下列詞語具有以下涵義:

「股東週年大會」 指 本公司將於二零零五年六月十五日(星期三)假

座香港新界荃灣荃華街3號悦來酒店30樓宴會廳

舉行之股東週年大會;

「聯繫人士」 指 與上市規則所界定者具相同涵義;

「董事會」 指 董事會;

「公司細則」 指 本公司之公司細則;

「本公司」 指 和記行(集團)有限公司,一間於百慕達註冊成

立之受豁免有限公司,其股份於聯交所上市;

「公司法」 指 百慕達一九八一年公司法(不時予以修訂);

「董事」 指 本公司之董事;

> 以行使一切權力配發、發行及以其他方式處理 本公司之新股份,惟數目不得超過批准該項授 權之決議案通過日期本公司已發行股本面值總

額之20%;

「最後實際可行日期」 指 二零零五年四月二十五日,即本通函寄發前為

確定本通函所載若干資料之最後實際可行日期;

「上市規則」 指 聯交所證券上市規則;

「**購回授權**」 指 於股東週年大會授予董事之一般及無條件授權,

以在聯交所購回本公司證券,惟數目不得超過批准該項授權之決議案通過日期本公司已發行

股本面值總額之10%;

「證券及期貨條例」 指 證券及期貨條例(香港法例第571章);

# 責任聲明

本通函乃遵照上市規則之規定提供有關本公司之資料。董事共同及個別對本文件所載資料之準確性承擔全部責任,並在作出一切合理查詢後,就彼等所知及所信,確認並無遺漏其他事實,致使本通函當中所載任何內容帶有誤導成份。

# 目 錄

																													頁心	欠
責 <sup>·</sup>	Œ	聲	明	] .						٠.	•		 			٠.				 		• •	 •	 		 	 			ii
釋	義		• •								•		 			٠.	٠.			 	 			 	٠.	 • •	 			1
董	事	會	逐	1件	=																									
	ź	緒	言										 					 		 						 	 			3
	2	建	議	董	事	重	選	連	任	: .			 							 				 		 	 			3
	2	建	議	授	予	_	般	授	權	i .			 							 				 		 	 			4
	1	修	訂	本	公	司	之	公	買	] 糹	Ħ J	則			 					 			 	 		 	 			5
	)	投	東	週	年	大	會			٠.			 							 			 	 		 	 			6
	7	推	薦	意	見								 							 			 			 	 			7
附:	錄			_	董	事	履	歷	<u>.</u>	٠.			 	•						 			 	 		 	 			8
附:	錄	=		<u>-</u> :	説	明	函	件	٠.	٠.			 	•		٠.			• ••	 			 	 		 	 	•	 1	1
粉	車	綑	年	: <del>1</del>	- <b>@</b>	计语	14	<del>-</del>																					1.	4

# 此乃要件請即處理

閣下對本通函任何方面**如有任何疑問**,應諮詢 閣下之持牌證券交易商、銀行經理、律師、專業會計師或其他專業顧問。

閣下如已將名下和記行(集團)有限公司股份全部售出或轉讓,應立即將本通 函連同隨附之代表委任表格交予買主或承讓人,或經手買賣或轉讓之持牌證券 交易商、銀行或其他代理商,以便轉交買主或承讓人。

香港聯合交易所有限公司對本通函之內容概不負責,對其準確性或完整性亦不 發表任何聲明,並明確表示概不就因本通函全部或任何部份內容而產生或因倚 賴該等內容而引致之任何損失承擔任何責任。



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司) (股份編號:720)

建議董事重選連任 購回證券之一般授權 及發行新股之一般授權 及發行新股之一般授權 及 建議修訂公司細則

和記行(集團)有限公司謹訂於二零零五年六月十五日(星期三)中午十二時正假座香港新界荃灣荃華街3號悦來酒店30樓宴會廳舉行股東週年大會或其任何續會之通告載於本通函第14至18頁。

二零零五年四月二十九日



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(Incorporated in Bermuda with limited liability)

# FORM OF PROXY FOR USE AT THE ANNUAL GENERAL MEETING TO BE HELD ON WEDNESDAY, JUNE 15, 2005 AT 12:00 NOON (OR AT ANY ADJOURNMENT THEREOF)

., ,,,				
	holder(s) of			
(the "C	Company"), HEREBY APPOINT the Chairman of the	meeting or <sup>3</sup>		
Floor, thereo	our proxy to act for me/us at the Annual General Mee Panda Hotel, 3 Tsuen Wah Street, Tsuen Wan, New To f, and in particular (but without limitation) at such me resolutions set out in the notice concerning the said m	erritories, Hong Kong on Wednesday, June eting (or any adjournment thereof) to vote	15, 2005 at 12:00 noo for me/us and in my/i	on or at any adjournment on our name(s) in respec
	RESOLUTIONS		FOR'	AGAINST4
1.	To receive and consider the audited consolidated accuauditors of the Company for the year ended December			
2.	To re-elect the following directors of the Company:	(A) Ms. Kam Har YUE		
		(B) Mr. Jeff Man Bun LEE		
		(C) Mr. Tik Tung WONG		
		(D) Mr. Kenji Tak Hing CHAN		
	and to authorise the Board of Directors to fix the rem	nuneration of the Directors		
3.	To authorise the Board of Directors to appoint audito	rs and to fix their remuneration		
4.	(A) THAT a general and unconditional mandate be to exercise all the power to allot, issue and Company not exceeding 20% of the aggregate the Company in issue as at the date of the passi	otherwise dealt with new shares in the nominal amount of the share capital of		
	(B) THAT a general and unconditional mandate be to repurchase securities of the Company on The of up to 10% of the aggregate nominal amoun issue as at the date of the passing of the relevan	Stock Exchange of Hong Kong Limited to of the share capital of the Company in		
	(C) THAT subject to the passing of resolutions n shares to be allotted, issued and otherwise dea pursuant to resolution numbered 4(A) be incr capital of the Company which are to be repur authority granted to the directors of the Compa	It with by the directors of the Company eased by the aggregate amount of share chased by the Company pursuant to the		
5.	SPECIAL RESOLUTION THAT the bye-laws of the Company be amended.			
Dated	the day of	2005 Signature(s) <sup>5</sup>		

### Notes:

I/We

- 1. Full name(s) and address(es) to be inserted in BLOCK CAPITALS.
- 2. Please insert the number of shares registered in your name(s) to which the proxy relates. If no number is inserted, this form of proxy will be deemed to relate to all those shares in the Company registered in your name(s).
- 3. If any proxy other than the Chairman of the Meeting is preferred, strike out the words "the Chairman of the meeting or" and insert the name and address of the proxy desired in the space provided. ANY ALTERATION MADE TO THIS FORM OF PROXY MUST BE INITIALLED BY THE PERSON(S) WHO SIGN(S) IT.
- 4. IMPORTANT: IF YOU WISH TO VOTE FOR A RESOLUTION, TICK IN THE BOX MARKED "FOR" THE RELEVANT RESOLUTION. IF YOU WISH TO VOTE AGAINST A RESOLUTION, TICK IN THE BOX MARKED "AGAINST" THE RELEVANT RESOLUTION. Failure to tick either box will entitle your proxy to east your vote at his discretion. Your proxy will also be entitled to vote at his discretion on any resolution properly put to the meeting other than that referred to in the notice convening the meeting.
- 5. This form of proxy must be signed by you or your attorney duly authorised in writing or, in the case of a corporation, must be either under its common seal or under the hand of an officer or attorney duly authorised.
- 6. In order to be valid, this form of proxy duly completed and signed in accordance with the instructions printed hereon together with the power of attorney or other authority, if any, under which it is signed or a notarially certified copy thereof must be delivered to the principal office of the Company in Hong Kong, at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong not less than 48 hours before the time appointed for holding the meeting or any adjournment thereof.
- 7. In case of joint registered holders of any share, any one of such persons may vote at the meeting, either personally or by proxy, in respect of such share as if he were solely entitled thereto; but if more than one of such joint holders are present at the meeting personally or by proxy, that one of the said persons so present whose name stands first on the register of members of the Company in respect of such shares shall alone be entitled to vote in respect thereof.
- 8. The proxy need not be a shareholder of the Company but must attend the meeting in person to represent you. A shareholder who is the holder or two or more shares may appoint more than one proxy to attend on the same occasion.
- 9. Completion and deposit of the form of proxy will not preclude you from attending and voting in person at the meeting or at any adjourned meeting or upon the poll concerned, if you so wish. In such event, the instrument appointing a proxy shall be deemed to be revoked.
- 10. Pursuant to bye-law 70 of the bye-laws of the Company, a poll may be demanded in relation to any resolution put to the vote of the meeting before or on the declaration of the results of the show of hands or on the withdrawal of any other demand for a poll:
  - (a) by the chairman of the meeting; or
  - (b) by at least three shareholders present in person or by a duly authorised corporate representative or by proxy for the time being entitled to vote at the meeting; or
  - (c) by any shareholder or shareholders present in person or by a duly authorised corporate representative or by proxy and representing not less than one-tenth of the total voting rights of all the shareholders having the right to vote at the meeting; or
  - (d) by any shareholder or shareholders present in person or by a duly authorised corporate representative or by proxy and holding shares in the Company conferring a right to vote at the meeting being shares on which an aggregate sum has been paid up equal to not less than one-tenth of the total sum paid up on all the shares conferring that right.



# WO KEE HONG (HOLDINGS) LIMITED 和記行(集團)有限公司\*

(於百慕達註冊成立之有限公司)

# 於二零零五年六月十五日(星期三)中午十二時正 舉行之股東週年大會(或其任何續會)適用之代表委任表格

本人/吾等!			
地址為		<u></u>	
為和記行(集團)有限公司(「本	公司」)股本中每股面值0.10港元股份		²股
之持有人, 茲委任大會主席或 <sup>3</sup>			
地址為			
	/吾等出席本公司於二零零五年六月十五日(		
	會 廳 召 開 之 股 東 週 年 大 會 ( 或 其 任 何 續 會 ) , 引 / 吾 等 之 名 義 代 表 本 人 / 吾 等 就 召 開 上 述 大 會		
示,則由本人 <u>/吾等之代表自</u> 行		1 乙 迪 古 所 戰 乙 伏 硪	<b>采仅</b> 录,侧無值
	決議案	贊成4	
		夏风"	
1. 省覽本公司截至二零零四 目、董事會報告及核數師	年十二月三十一日止年度之經審核綜合賬 報告		
2. 重選以下本公司董事:	(A) 余金霞女士		
	(B) 李文彬先生		
	(C) 汪滌東先生		
	(D) 陳德興先生		
及授權董事會釐定董事酬。	<del>金</del>		
3. 授權董事會委任核數師及	<b>釐定其酬金</b>		
	一般及無條件授權行使所有權力,以配發、 所股份,惟數目不得超過於通過有關決議案 本面值總額之20%。		
	·般及無條件授權行使所有權力,於香港聯 1本公司之證券,數目最多至通過有關決議 设本面值總額之10%。		
項決議案將予配發、發	決議案獲通過後,本公司董事根據第4(A) 行及以其他方式處置之股份數目,增加至 項決議案所獲授之權力將予購回之本公司		
特別決議案 5. 動議修訂本公司之公司細	則。		
日期:二零零五年月	日 簽署5:_		

- 1. 請用正楷填上全名及地址。
- 2. 請填上 閣下名下登記之股份數目。如未有填上股數,則本代表委任表格將被視為與 閣下名下登記之全部本公司股本有關。
- 3. 如擬委派大會主席以外之人士為代表,請將「大會主席或」字樣刪去,並在空欄內填上 閣下所擬委派代表之姓名及其地址。本代表委任表 格如有任何更改,均須由簽署人簡簽示可。
- 注意: 閣下如欲投票贊成決議案,請在「贊成」欄內填上「✓」號, 閣下如欲投票反對決議案,則請在「反對」欄內填上「✓」號。如無任何指示、受委代表可自行酌情投票。 閣下之代表有權就任何正式於會上提呈但未列入召開大會之通告之決議案自行酌情投票。
- 5. 本代表委任表格須由 閣下或 閣下之正式書面授權人簽署。如為有限公司,則此代表委任表格須蓋上公司印鑑,或經由公司負責人或正 式授權人簽署。
- 6. 按其上印列之指示填妥及正式簽署之本代表委任表格,連同簽署人之授權書或其他授權文件(如有)由授權代表親筆簽署或由公證人簽署證 明,須於大會或其任何續會召開前48小時前交回本公司於香港新界葵涌青山道585-609號和記行大廈A座10模之香港主要辦事處,方為有效。
- 如屬聯名股東,則任何一位該等持有人均可親身或委派代表於大會上按該等持有之股份投票,猶如彼為唯一有權投票者,但如超過一位聯 名持有人親身或委派代表出席大會,則只有上述出席並於股東名冊內排名於首位之股東才可獲有關投票權。
- 8. 受委代表毋須為本公司股東,但必須親自代表 閣下出席大會。持有兩股或以上股份之股東可委派一名以上代表出席上述股東大會。
- 9. 閣下填妥及交回代表委任表格後仍可親身出席大會或其任何續會及於會上或於投票表決時投票。在此情況下,委任代表之文據將被視作撤
- 10. 根據本公司之公司細則第70條,下列人士可於宣佈舉手投票結果之前或之時或撤銷任何其他投票要求時,要求就任何於大會上提星投票之 決議案以投票方式表決:
  - (a) 大會主席;或
  - (b) 至少三名親身出席之股東或獲正式授權之公司代表或當時有權於會上投票之委任代表;或
  - (c) 任何一名或多名親身出席之股東或獲正式授權之公司代表或委任代表,而彼或彼等於全體股東可於大會上投票之投票權總額中所佔比 例不少於十分之一;或
  - (d) 任何一名或多名親身出席之股東或獲正式授權之公司代表或委任代表,而彼或彼等持有附帶可於大會上投票之權利之本公司股份,且 當中已繳股款之總額,相等於所有附帶有關權利之股份中全部已繳股款股份所佔比例不少於十分之一



# **WO KEE HONG (HOLDINGS) LIMITED**

(Incorporated in Bermuda with limited liability)
(Stock Code: 720)

# NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that an annual general meeting of WO KEE HONG (HOLDINGS) LIMITED ("Company") will be held at Function Room, 30th Floor, Panda Hotel, 3 Tsuen Wah Street, Tsuen Wan, New Territories, Hong Kong on Wednesday, June 15, 2005 at 12:00 noon, for the purposes of considering and, if thought fit, passing, with or without modification, the following resolutions:

- 1. To receive and consider the audited consolidated accounts and the reports of Directors and auditors of the Company for the year ended December 31, 2004;
- To re-elect Directors of the Company and to authorise the Board of Directors to fix the remuneration of the Directors;
- 3. To authorise the Board of Directors to appoint auditors and to fix their remuneration;
- 4. As special business, to consider and, if thought fit, passing, with or without modification, the following resolutions as ordinary resolutions:
  - (A) "THAT a general and unconditional mandate be granted to the Directors of the Company to exercise all the power to allot, issue and otherwise dealt with new shares in the Company not exceeding 20% of the aggregate nominal amount of the share capital of the Company in issue as at the date of the passing of the relevant resolution."
  - (B) "THAT a general and unconditional mandate be granted to the Directors of the Company to repurchase securities of the Company on The Stock Exchange of Hong Kong Limited of up to 10% of the aggregate nominal amount of the share capital of the Company in issue as at the date of the passing of the relevant resolution."
  - (C) "THAT subject to the passing of resolutions numbered 4(A) and 4(B), the number of shares to be allotted, issued and otherwise dealt with by the Directors of the Company pursuant to resolution numbered 4(A) be increased by the aggregate amount of share capital of the Company which are to be repurchased by the Company pursuant to the authority granted to the Directors of the Company under resolution number 4(B)."
- 5. As special business, to consider and, if thought fit, passing the following resolution as a special resolution:

"THAT the bye-laws of the Company be amended."

By order of the Board
WO KEE HONG (HOLDINGS) LIMITED
Phyllis NG

Company Secretary

### Hong Kong, April 29, 2005

As at the date of this announcement, the Board comprises of Mr. Wing Sum LEE, Mr. Richard Man Fai LEE, Mr. Sammy Chi Chung SUEN, Mr. Jeff Man Bun LEE and Mr. Tik Tung WONG, all of whom are executive Directors; Ms. Kam Har YUE, who is a non-executive Director; and Mr. Boon Seng TAN, Mr. Raymond Cho Min LEE and Mr. Kenji Tak Hing CHAN, all of whom are independent non-executive Directors.

### Notes:-

- 1. This is a summary of the full text of the Notice of Annual General Meeting. The full text of resolutions 4(A), 4(B), 4(C) and 5 is set out in the Notice of Annual General Meeting accompanying the circular despatched to shareholders on April 29, 2005 (the "Circular"). The Circular can also be viewed and downloaded from the website of The Hong Kong Exchanges and Clearing Limited at <a href="https://www.hkex.com.hk">www.hkex.com.hk</a>.
- 2. A shareholder entitled to attend and vote at the above meeting may appoint another person as his proxy to attend and to vote on a poll in his stead. A shareholder who is the holder of two or more shares may appoint more than one proxy to attend on the same occasion. A proxy need not be a shareholder of the Company.
- 3. Where there are joint registered holders of any Share, any one of such persons may vote at the meeting, either personally or by proxy, in respect of such Share as if he were solely entitled thereto; but if more than one of such joint holders are present at the meeting personally or by proxy, that one of the said persons so present whose name stands first on the register of members of the Company in respect of such Share shall alone be entitled to vote in respect thereof.
- 4. In order to be valid, the form of proxy duly completed and signed in accordance with the instructions printed thereon together with the power of attorney or other authority, if any, under which it is signed or a notarially certified copy thereof must be delivered to the principal office of the Company in Hong Kong at 10th Floor, Block A, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong not less than 48 hours before the time appointed for holding the meeting or any adjournment thereof.
- 5. Completion and return of the form of proxy will not preclude shareholders from attending and voting in person at the meeting or any adjourned meeting or upon the poll concerned if they so wish. In such event, the instrument appointing the proxy shall be deemed to be revoked.
- 6. In relation to resolution 4(B), an explanatory statement (as required by the Listing Rules) is set out in Appendix to the Circular despatched to shareholders on April 29, 2005. The Circular can also be viewed and downloaded from the website of the Hong Kong Exchanges and Clearing Limited at www.hkex.com.hk.

100 mm 100 mm 100 mm 1,0



# WO KEE HONG (HOLDINGS) LIMITED 和 記 行(集 團)有 限 公 司

(於百慕達註冊成立之有限公司) (股票代號:720)

# 股東週年大會通告

茲通告和記行(集團)有限公司(「本公司」) 謹訂於二零零五年六月十五日(星期三)中午十二時正假座香港新界荃灣荃華街3號悦來酒店30樓宴會廳舉行股東週年大會,以討論及酌情通過下列決議案(不論有否修訂):

- 1. 省覽本公司截至二零零四年十二月三十一日止年度之經審核綜合賬目、董事會報告及核數師報告;
- 2. 重選本公司董事及授權董事會釐定董事酬金;
- 3. 授權董事會委任核數師並授權釐定其酬金;
- 4. 作為特別事項,考慮及酌情通過以下決議案(不論有否修訂)為普通決議案:
  - (A)「動議授予本公司董事一般及無條件授權行使所有權力,以配發、發行及處置本公司之新股份,惟數目不得超過於通過有關決議案當日本公司已發行股本面值總額之20%。」
  - (B)「勵騰授予本公司董事一般及無條件授權行使所有權力,於香港聯合交易所有限公司購回本公司之證券,數目 最多至通過有關決議案當日本公司已發行股本面值總額之10%。」
  - (C)「勵議待第4(A)及4(B)項決議案獲通過後,本公司董事根據第4(A)項決議案將予配發、發行及以其他方式處置之股份數目,增加至本公司董事根據第4(B)項決議案所獲授之權力將予購回之本公司股本總值。」
- 5. 作為特別事項,考慮及酌情通過以下決議案為特別決議案:

「動議修訂本公司之公司細則。」

承董事會命 和記行 (集團) 有限公司 公司秘書 吳心瑜

# 香港,二零零五年四月二十九日

於本公佈日期,董事會由執行董事李永森先生、李文輝先生、孫志冲先生、李文彬先生及汪滌東先生、非執行董事余金霞女士,以及獨立非執行董事陳文生先生、李卓民先生及陳德興先生組成。

- 1. 此乃本股東選年大會通告全文之撮要。決議案4(A)、4(B)、4(C)及5之全文載列於將在二零零五年四月二十九日寄發予股東之通函(「通函」) 所隨付之股東選年大會通告內。該通函亦可於香港交易及結算所有限公司網站www.hkex.com.hk瀏覽及下載。
- 凡有權出席上述大會並於會上投票之股東,均有權委任一名代表出席並以點票方式代其投票,持有兩股或以上股份之成員可委任多於一位 代表於同一會上出席。受委代表毋須為本公司股東。
- 3. 如屬聯名股份持有人,則任何一位該等持有人均可親身或委派代表於大會上以該等股份投票,猶如彼為唯一有權投票者,但如超過一位聯名持有人親身或委派代表出席大會,則只有上述出席並於股東名冊內排名於首之股東才可獲有關投票權。
- 4. 根據印列之指示填妥及正式簽署之代表委任表格,連同簽署人之授權書或其他授權文件(如有),由授權代表親筆簽署或由公證人簽署證明, 須於股東週年大會或其任何續會召開前48小時交回本公司位於香港新界葵涌青山道585至609號和記行大廈A座10模之香港主要辦夢處,方為 有效。
- 5. 填妥及交回代表委任表格後股東仍可親身出席大會或其任何續會並於會上或投票表決時投票。在此情況下,委任代表之文據將被視作撤銷。
- 6. 有關決議案4(B), 說明函件(按上市規則要求) 載列於通函(於二零零五年四月二十九日派發予股東) 附錄內。該通函亦可於香港交易及結算 所有限公司網站 www.hkex.com.hk瀏覽及下載。
- 7. 有關決議案5、修改之目的乃使本公司之公司細則符合香港聯合交易所有限公司之證券上市規則於二零零五年一月一日生效之若干變動。 建議修訂之全文載列於將在二零零五年四月二十九日寄發予股東之通函所隨付之股東週年大會通告內。該通函亦可於香港交易及結算所有限公司網站www.hkex.com.ht.瀏覽及下載。
- \* 僅供識別

CML-03-4.5.05

#82-3990

# DIRECTOR'S/CHIEF EXECUTIVE'S NOTICE - INTERESTS IN SHARES OF LISTED CORPORATION

FORM 3 A

Notice pursuant to 8.347 of Part XV of the Securities and Futures Ordinance (Cap. 571)

Form for use by a director or oblef exacutive ("director") giving an Initial Notification or notice of :

(i) Acquiring an Interest in shares or a short position in shares of a listed corporation of which he is a director;

(ii) Changes in the nature of his Interest in such shares; and

(iii) Ceasing to have an interest in such shares (complete Boxes 1 to 16 and 24 only).

This Form must be completed in accordance with the directions and instructions in the Notes to Form 3A.

1. Name of listed corporation		
Wo Kee Hong (Holdings) Limited		
2. Stock code	720	4. Number of issued shares in class
3. Class of shares	Ordinary	2,216,154,331
5. Name of Director (English) as printed on HKID	as printed on HKID/Passport	8. Name of Director (Chinese)
LEE	Raymond Cho Min	李卓民
(Sumame)	(Other names)	
6. HKID/Passport No.	Country of Issue of Passport	9. Chinese Character Code
P835935(4)		262105873046
7. Address of Director		10. Daytime tel. No.
Room 2902-3, Lippo Centre, Tower Two, Admiralty,	wer Two, Admiralty, Hong Kong.	25144880
		11. e-mail address

(month)

(day)

2005	(year)
92	(month)
8	(Apr)

2002	(year)
05	(month)
8	(day)

12. Date of relevant event

→→→ Oasis

vent
vante
of mole
talls o
Ą Q

<b></b>	-					_	<b>-</b>
Off Exchange	Consideration	Code	(can Takk 2)	ומכם ושחום חל			
	Average	consideration		,			
On Exchange	Average price	per share			0.048737		
On Exc	Highest price par Average price	share					
Currency of transaction					왍		
	Sold Or	Involved			5,202,000		
apacity in which		ant After relevant	event		202		
Code describing capa shares were/are held	(see Table 2)	Before relevant	event				
Relevant event Code describing capacity in which Number of code describing shares were/are held shares	circumstances (see Table 2)	(see Table 1)		454	171		
				I one meition	mount firm	Short position	

15. Total shares in listed corporation immediately before the relevant event

Percentage figure (%)	0.10		
hares	2,213,858		
	Long position	Short position	

16. Total shares in listed corporation immediately after the refevant event

	Total number of shares	Percentage floure (%)
Long position	7,415,858	0.33
Short position		

17. Capacity in which interests disclosed in Box 16 are held (required for Initial Notification only)

Number of shares	sition Shor			
Code describing capacity (see Table 2)			•	

18. Further information in respect of derivative interests in listed corporation

	Code describing	Exercise period	> period				
	derivatives	um/bb)	(dd/mm/yyyy)	Consideration -	Consideration - if derivatives granted by listed corporation	sted corporation	Nimbos of about
	(see Table 4)	Begins	Ends	Price for grant	Exercise price@	Price on assignment	
Long position(s)							
					1		
			**************************************				
					-11		
			A SALES OF THE PARTY OF THE PAR				
Short position(s)					<b>S</b>		
•			3 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	The state of the s			

controlled by Director
in relation to interests of corporations
20. Further information

Name of corporation	Address and place of incorporation	ntrolling		Number of shares	f shares
		snareholder	control (Y/N)	Lang position	Short position
ODE Asia Limited ·	1201, 12/F, Connaught Commercial Building, 185 Wanchai Road, Wanchai	M.W.Les & Sons Enterprises Limited	100% ∀		
M.W.Lee & Sons Enterprises Limited	Room 1301, General Commercial Building, 156 Des H.Y.& H.T.Lae Brothers & Voeux Road Central, Hong Kong Co, Ltd.	H.Y.& H.T.Lee Brothers & Co, Ltd.	44.5% N	5,202,000	
					-

**2004/004** 

Short position

MAY-6-2005 16:32 FRUM:UASIS 25235540 volue 2005 FRI 16:06 FAX +852 28770340 WO KEE HONG LTD. →→ Oasis

Short position

Long position

Status Code (see Table 5)

Number of shares

Names of other parties Add	Address	Number of shares
Total number of shares in which substantial shareholder is i	ch substantial shareholder is interested under section 317 and 318	
24. Date of filing this Form 3A	90	25. Number of continuation sheets
Form 3A.	(mont) (hear)	26 Nimber of attachments
	DE RAYMOND CHO MIN LEC	

Number of shares Long position 21. Further information in relation to interests held by Director Jointly with another person Name of joint shareholder Address

22. Further information from a director who is a trustee, or beneficiary of a trust, or a person who has set up a Discretionary Trust

Address

Name of Trust

# Wo Kee Hong (Holdings) Limited

(Incorporated in Bermuda with limited liability)

Minutes of Meeting of Executive Directors' Committee of the Company held at 10/F., Block B, Wo Kee Hong Building, 585-609 Castle Peak Road, Kwai Chung, New Territories, Hong Kong on 31 December 2004

Present:

Mr. Richard Man Fai LEE

Mr. Sammy Chi Chung SUEN

Mr. Jeff Man Bun LEE

Mr. Joseph Tik Tung WONG

# 1. Chairman

Mr. Richard Man Fai LEE took the chair of the Meeting.

# 2. Quorum

The necessary quorum for the Meeting was present.

# 3. Expiry of Share Options

It was noted that Pursuant to the Clause 7(b) of the 1991, 2001 and 2002 Share Option Schemes adopted by the Company on 22 June 1991, 28 June 2001 and 30 May 2002 respectively (the "Schemes"), the Options should lapse automatically on the expiry of the period of three months following the date the Grantee ceased to be the employee of the Company or its relevant Subsidiaries.

It was reported that the employees listed on the Appendix had ceased to be the employees of the Company or its relevant Subsidiaries as at 30 September 2004.

It was resolved that the Options granted to the employees listed on the Appendix be lapsed pursuant to Clause 7(b) of the Schemes.

# 4. Termination

There being no further business, the Chairman declared the Meeting closed.

Chairman

# Share Options should be lapsed due to termination of employment of Grantee on or before 30 September 2004

			No of options lapsed	
Name of the employees	Date of cessation to be employees	1991 Share Option Scheme	2001 Share Option Scheme	2002 Share Option Scheme
BUTTIFANT Barry John	30-Apr-04	31,463,146	-	-
CHAN Chun Wing	30-Sep-04	31,462	-	-
LAI Siu Cheung	31-Jul-04	12,584	-	-
LO Kee Fai	15-May-04	15,730	-	-
LUI Kow	31-Jul-04	94,387	-	-
POON Lai Hing	31-Aug-04	78,655	-	-
BUTTIFANT Barry John	30-Apr-04	-	55,060,504	-
CHAN Chun Wing	30-Sep-04	-	471,944	-
CHAN Shuk Che	31-May-04	•	157,313	-
POON Lai Hing	31-Aug-04	•	157,313	-
YAU Tung Lim	4-Aug-04	-	314,631	-
BUTTIFANT Barry John	30-Apr-04	-	-	22,159,280
CHAN Chun Wing	30-Sep-04			6,292,629
HO Siew Nyuk	30-Sep-04	-	-	1,573,156
POON Lai Hing	31-Aug-04	-	· •	1,573,156
YAU Tung Lim	4-Aug-04	-	-	3,932,890
YIONG Chi Ching	4-Aug-04	-	-	2,359,734
Total no. of share options l	apsed	31,695,964	56,161,705	37,890,845



